

Atlas Copco awards recognize innovative vacuum pump and customer-focused sales in China

Stockholm, Sweden, February 24, 2016: Atlas Copco's most prestigious awards this year recognize the development of an innovative vacuum pump, and the customer-centered marketing of industrial tools for automotive manufacturers in China.

The John Munck Award for technical innovations goes to a team of six people at Atlas Copco's Vacuum Solutions division: Andries Desiron, Mark S. Taylor, Glenn Vinck, Joeri Coeckelbergs, Jens Boeckx and Werner De Bruyn. The team developed a rotary screw vacuum pump (GHS VSD+), which was introduced in 2015 and is quickly gaining popularity with customers.

The vacuum pump incorporates much of the celebrated variable speed drive compressor technology. It is a quiet, intelligent and highly efficient machine, consuming only about half the energy of traditional vacuum pumps. Because of its ability to control the pressure very accurately, customers get faster and more reliable production.

"The new break-through vacuum pump and the sales approach in China are both the result of innovative thinking that focuses on customers' needs," said Ronnie Leten, Atlas Copco's President and CEO. *"We always strive for solutions that increase value for customers."*

The Peter Wallenberg Award is presented to a team at Atlas Copco's Motor Vehicle Industry Tools and Assembly Systems division: Tomas Lundin, Tylong Li, Stephen Chen and Lancer Chen. They brought the sales teams in China closer to the customers, enhancing the value provided to the automotive manufacturers. This has helped significantly increase sales to the motor vehicle industry in China the past few years.

The John Munck Award, established in 1991, is presented each year to a product developer, designer or a team for outstanding contributions to the overall quality of an Atlas Copco product. The Peter Wallenberg Marketing and Sales Award -- named after Atlas Copco's former Honorary Chair -- recognizes the most innovative successfully implemented method in the field of sales and marketing. The award was established in 1996. The awards will be presented to the winners at the Annual General Meeting on April 26, 2016. For information on past award winners, please see www.atlascopcogroup.com/innovation/.

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Atlas Copco is a world-leading provider of sustainable productivity solutions. The Group serves customers with innovative compressors, vacuum solutions and air treatment systems, construction and mining equipment, power tools and assembly systems. Atlas Copco develops products and service focused on productivity, energy efficiency, safety and ergonomics. The company was founded in 1873, is based in Stockholm, Sweden, and has a global reach spanning more than 180 countries. In 2015, Atlas Copco had revenues of BSEK 102 (BEUR 11) and more than 43 000 employees. Learn more at www.atlascopcogroup.com.

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