Atlas Copco

# Atlas Copco AB Annual Report 1971





The death of Marc Wallenberg Jr, 47, banker and industrialist, and actively engaged in Board duties for Atlas Copco AB for more than eighteen years, is a sad loss to the Group by whom his financial and industrial ability and personal interest will long be valued.

## Atlas Copco AB Annual Report 1971

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The ER installation shown here in a Swiss foundry exemplifies modern installation thinking. The compressors are delivered ready to run, with motor, aftercooler and intake silencer mounted on a steel frame fitted with rubber mountings. The only installation work remaining for the customer is connecting electric power, air and water mains.

#### **Board of Directors**

Marcus Wallenberg Chairman Kurt-Allan Belfrage Deputy Chairman Sture Ekefalk Jan Hellner Henry N. Sporborg
Marc Wallenberg Jr † 19.11 1971 Sture Ödner

Erik Johnsson Deputy Member, Man. Dir. Peter Wallenberg Deputy Member, Deputy Man. Dir.

#### **Group Management** Committee

Erik Johnsson Man. Dir. Peter Wallenberg Deputy Man. Dir. Bengt Andersson Dir. of Finance Rune Back Marketing Dir. Jan Holdo Technical Dir.

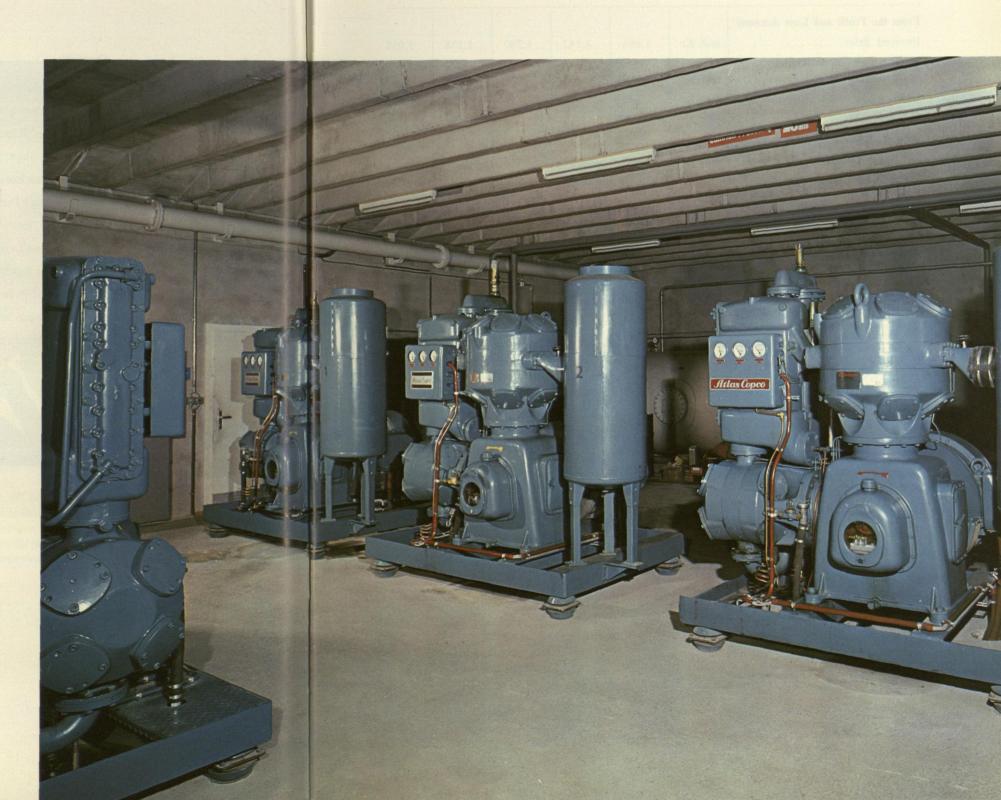
Bo Gyllenberg Man. Dir., Atlas Copco MCT AB Iwan Åkerman Man. Dir., Atlas Copco Airpower N.V. Arne Ekholm Man. Dir., Atlas Copco Tools AB

#### **Special Advisers**

Stig Unger Gunnar Widegren

#### **Associate Directors**

Anders Björk Lennart Friberg Hans Johnsson Rolf Lahnhagen Jan Larcén Olle Lindberg Pelle Löfström **Gunnar Ruding** Nils Starfelt Sven-Ingvar Svensson



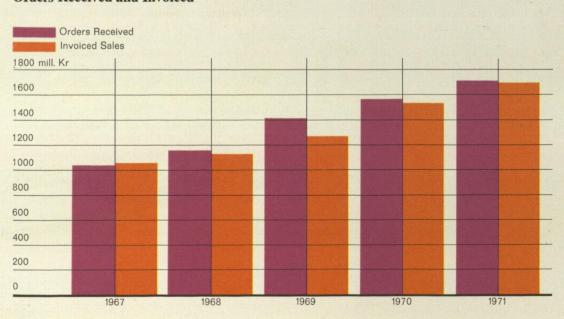
## The Atlas Copco Group of Companies

Five Years in Summary

	,	1971	1970	1969	1968	1967
From the Profit and Loss Account		- 80				
Invoiced Sales	mill. Kr	1,696	1,542	1,280	1,138	1,058
Profit before Capital Gains, Appropriations and Taxes	mill. Kr	171	161	125	105	89
Depreciation	mill. Kr	42	36	31	28	27
Appropriations	mill. Kr	8	3	3	5	13
Income Taxes	mill. Kr	72	71	52	47	36
Net Profit after Taxes	mill. Kr	87	87	67	51	41
Per share	Kr	*15.76	18.84	14.61	11.01	9.01
From the Balance Sheet						
Fixed Assets at Cost	mill. Kr	663	604	545	480	436
Accumulated Depreciation	mill. Kr	251	214	192	164	144
Current Assets	mill. Kr	1,465	1,430	1,076	935	852
Short-Term Liabilities	mill. Kr	683	716	516	437	415
Long-Term Liabilities	mill. Kr	368	378	244	203	163
Net Worth	mill. Kr	669	575	519	475	427
Other Items						
Number of Employees		13,706	13,764	12,734	11,349	11,196

<sup>\*)</sup> Kr 17.19 after adjustment for Bonus Issue

#### Orders Received and Invoiced



### Directors' Report

To the Shareholders

This report on the activities in 1971 is a translation of the Swedish original signed by the members of the Board and the Managing Director.

The year 1971 was characterized by a receding market trend in most industrial countries. Antiinflationary measures initiated during the latter part of 1970 were accentuated by the increasing imbalance on the international foreign exchange market. The result of those conditions was falling mineral prices and, in consequence, sharply reduced demand for industrial products. These factors influenced sales within the Atlas Copco Group. In many countries, price control measures coupled with increased competition made it more difficult for the Group to cover continued increases in the costs of production and distribution. The changes on the international foreign exchange market which took place during the latter part of the year had an adverse affect on the Group's results.

For the year 1971 the Atlas Copco Group reports total invoiced sales of Kr 1,696 million (1970: 1,542), Group sales were Kr 1,704 million (1,566). By achieving above average sales results in countries with expanding economies the Group has succeeded in offsetting less favourable results in some other markets.

90 % (89 %) of the Group sales went to foreign markets. Sweden remained the largest individual market.

The restrictive economic measures taken by the Swedish government were eased during the second half of the year and resulted in a certain rise in sales. Despite the state of the market a favourable sales result was noted in all European sales companies. Among overseas markets, sales have been particularly satisfactory in Argentina, Australia, Brazil and India. A gradually more expansive economic policy has been pursued in the U.S. and Canada. Even so, the Group's sales on these markets were slightly below those of 1970.

It is too early to judge what the effects might be of the efforts made in December to stabilize the international currency situation, and the Group therefore expects only a modest sales increase in 1972.

Under present circumstances it seems likely that the compressed air industry will suffer from a certain degree of over-capacity. Thus the possibility of increasing the Group's export prices to meet rising costs is remote.

#### **Production and Employment**

Investment in production equipment remained on the same high level as during the two previous years. The utilization of the total production capacity has been reasonably good.

The biggest investment for production, both in buildings and machinery is being made at the Arpic Works and is reported under Atlas Copco Airpower N.V. At the Avos Works at Örebro, Sweden, increased manufacturing space of 6,000 sq.m. is under construction. An additional 21,000 sq.m. of industrial land was purchased at the central installation at Nacka. Atlas Copco Tools AB has acquired another 2,000 sq.m. of workshop space at Tierp, Sweden.

The new office in Sao Paulo, Brazil, has been completed. In Denmark a new sales centre with office, service, and warehouse facilities is under construction at Herstedöster, outside Copenhagen. In England a new sales centre with a total floor space of 8,500 sq.m. is under construction at Hemel Hempstead. When completed these new buildings for the sales company will permit Atlas Copco (Manufacturing) Ltd. to add another 4,000 sq.m. of workshop space to its present facilities.

In Portugal a new branch office is under construction at Evora and in Spain the new branch office in Barcelona has been completed. Atlas Copco Hellas A.E., Greece, has its new service workshop in operation. In New Zealand a new sales centre is under construction in Wellington and the new branch office at Christchurch has been completed.

In Switzerland all the planned first stage buildings have been completed for the Institut CERAC S.A..

#### **Research and Development**

Research for the Atlas Copco Group is carried out mainly by the Central Laboratories of Atlas Copco AB at Nacka and at the Institut CERAC S.A. in Switzerland.

During 1971 continued studies on the applications of compressed air technology for environmental purposes were made. One research project of wide interest is that of lake restoration. The purpose is to develop methods for revitalizing normal biological processes in lakes which have "died" owing to lack of oxygen. The project is being carried out in cooperation with limnological experts. Much attention continues to be given to ergonomics, a branch of research, which has resulted in products offering significant advantages from the user's point of view.

Rapid mechanization is a characteristic feature of many of the engineering industries which use Atlas Copco products. The next step is increased automation. Atlas Copco, therefore, is carrying out an intensive research and development programme in this field by applying modern control techniques and systems.

#### **Finance, Investments and Administration**

The Company's share capital was increased from Kr 114,975,000 to Kr 137,970,000 by a bonus issue of Kr 11,497,500, giving the shareholders one new share for each ten old shares, as well as by a new issue of Kr 11,497,500 with preference for the shareholders to buy one new share for every ten old shares held.

The issue price of the new shares was Kr 100 per share. The Company received Kr 45,990,000 in cash from this issue. The difference between the issue price and the par value has been appropriated to the legal reserve fund, which thereby increased by Kr 34,492,500 to a total of Kr 102,150,000. Increases in share capital have been made by the sales companies in Argentina, Austria, Brazil, Greece, India and West-Germany. The parent company has participated in all the above-mentioned issues.

The Company has increased its participation in Atlas Copco Notz AG from 50 % to 90% and in Atlas Copco Deutschland G.m.b.H. from 75 % to 95 %.

#### **Number of Employees**

The number of employees in Sweden and abroad on December 31, 1971, is shown in the following table:

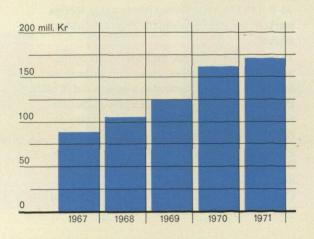
	Industrial employees	Office staff	Total
Atlas Copco AB			
(Parent Company)	_	599	599
Atlas Copco MCT AB	1,309	803	2,112
Atlas Copco Tools AB	580	368	948
Atlas Copco Svenska			
Försäljnings AB	209	385	594
Others in Sweden	100	77	177
Total in Sweden	2,198	2,232	4,430
Atlas Copco Airpower N.V. Other companies	1,060	589	1,649
abroad	2,658	4,969	7,627
Total Atlas Copco employees	5,916	7,790	13,706

#### **Group Results**

Group invoiced sales increased during 1971 by Kr 155 million or US\$ 32.0 million and exceeded the 1970 figure by 10 %. The operating profit for 1971 of Kr 252 million, or US\$ 51.9 million, showed an increase of slightly more than 8 % over the previous year. Profits on sales were reduced from 15.1 % in 1970 to 14.8 %. The considerable rises in wages and salaries, together with currency exchange losses of some 8 million Kr, are the main causes of this reduction.

Improved financial results have been achieved by many foreign sales companies, particularly those in Austria, Belgium, England, India, Italy and Norway. The regular depreciation of buildings and machinery

#### Profit before Capital Gains, Appropriations and Taxes



has increased by some 17 %, or more than Kr 6 million, owing to the high level of investment during the last years. Net interest cost increased by Kr 7 million compared with 1970. Higher income from interest and dividends has partly offset the continued increase in interest paid.

Group profits before appropriations and taxes rose to Kr 171 (161) million, or US\$ 35.2 million, an increase of approximately 6 %.

#### **Consolidated Balance Sheet**

Investments in land and buildings amounted to Kr 23 million, or US\$ 4.7 million. Further acquisition of land in Nacka and the construction of a new workshop in Atlas Copco Airpower account for the main part of these investments.

Kr 46 million (US\$ 9.5 million) were invested in new machinery, particularly at Atlas Copco MCT and Atlas Copco Airpower.

Group inventories have continued to rise as a consequence of increased production and sales. The upward trend is, however, more moderate than during last year.

Outstanding debts including acceptances from customers are considerably lower than 1970, in spite of the sales increase, owing to intensified efforts to improve collection procedures.

For further details, see separate notes to balance sheet (p. 16—17).

The consolidated balance sheet shows an unappropriated profit of Kr 220.8 million (US\$ 45.5 million).

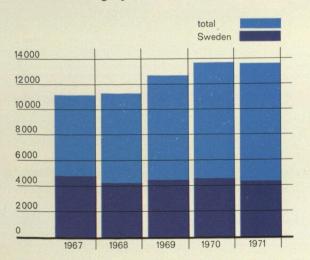
### Profit and Loss Account of the Parent Company

Although commissions, licences and royalties from Group companies are lower than in 1970, owing to lower profitability of the Swedish subsidiaries, the Parent company reports some 8 million Kr higher operating revenues because of considerably increased dividends and interest from Group companies. Operating costs are Kr 5 million (US\$ 1 million) higher than in the previous year. They include pension costs of Kr 4.8 million and costs for the increase of the share capital of Kr 1.8 million. Both depreciation and financial costs, net, have decreased compared with 1970. Profit before taxes has increased by Kr 5.5 million (US\$ 1.1 million). Despite this, the tax burden on the Company's profit is lower than in 1970, as the pre-tax figures include a substantially increased amount of tax-free income from dividends. Net profit, Kr 36.2 million (US\$ 7.5 million) is therefore up by Kr 7.9 million (US\$ 1.6 million).

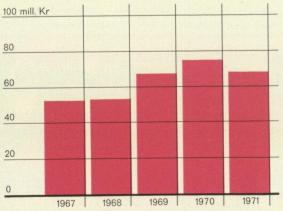
#### **Balance Sheet of the Parent Company**

Purchases of land in Nacka explain the increased value of the Parent company's properties. The book value of the Company's share and participating rights in a number of subsidiaries as well as in other companies has been revised. Revaluations of the share values of certain companies have been offset by write-offs of the book value of the shares in other companies. The Company's profit has therefore not been affected by these adjustments. Part of the special investment reserve has been transferred to Atlas Copco MCT AB. In as much as all industrial activity is conducted by wholly-owned subsidiary companies no direct workers are on the books of the Parent company. The average number of employees during the year was 602, as compared with 593 in the previous year. Kr 1.797.870 (US\$ 370,695) was paid to the Board of Directors and Senior Management and Kr 31,142,719 (US\$ 6,421,179) to other staff.

#### **Number of Employees**



#### **Investments**



#### **Appropriation of Profits**

Further details regarding the Company's accounts are given in the attached Balance Sheets and Profit and Loss Accounts.

According to the Parent Company's Balance Sheet unappropriated earnings from the previous year amounted to	2,731,863 *36,224,032
Kronor	38,955,895
The second secon	
The Board of Directors and the Managing Director propose that the unappropriated earnings be applied as follows:	
pay shareholders a dividend of Kr 5 per share on both existing shares and the bonus shares	
issued in 1971	27,594,000
leaving a balance to be carried forward of	11,361,895
Kronor	38,955,895

<sup>\*</sup> Net Profit for the Year US\$ 7,468,873.

CAVODRILL is the name of Atlas Copco's new mechanized standard unit for drifting and tunnel driving as well as production drilling. The unit is equipped with silenced rock drills on medium heavy hydraulic booms allowing excellent accessibility. It utilizes the same chassis as the CAVO loaders, an advantage where spares and servicing are concerned.



## Atlas Copco AB

Balance Sheet — as at 31st December 1971

ASSETS	1971	1970
Fixed Assets (note 1)	Kr	onor
Office and Industrial Properties at Cost	63,877,025 2,385,895 22,629,389 825,200 89,717,509	59,174,663 2,782,713 21,904,618 620,500 84,482,494
Shares and Long-Term Receivables		
Shares in Subsidiaries	133,155,012 14,182,956 45,189,341 47,190,417 239,717,726	122,547,037 15,181,847 34,263,439 47,133,205 219,125,528
Blocked Account with Sveriges Riksbank (note 2)	7,947,732	10,940,952
Inventories	24,158,020	16,220,183
Short-Term Advances to Subsidiaries (Less: Due to Subsidiaries Kr 22,421,930 and Kr 18,819,234)	22,222,806 33,412,870 29,679,578 24,453,433 590,482 99,833,586	16,407,305 25,931,620 35,910,465 29,442,198 3,819,405 83,619,023
1971 1970  Pledged Assets (note 3)	234,350,775	-211,350,199
	571,733,742	525,899,173

LIABILITIES	1971	1970
Capital, Reserves and Surplus	Kr	onor
Share Capital	137,970,000	114,975,000
Legal Reserve Fund	102,150,000	67,657,500
	240,120,000	182,632,500
Contingency Fund (note 4)	12,500,000	12,500,000
Surplus	LANGE STREET, CO.	
Profit brought forward	39,523,863	34,189,213
Less: Dividend	25,294,500	22,995,000
Transferred to Share Capital	11,497,500	e de la Carriera
	2,731,863	11,194,213
Profit for the Year	36,224,032	28,329,650
	38,955,895	39,523,863
the Charles and Ch	291,575,895	234,656,363
Accumulated Depreciation on Fixed Assets (note 1)	41,098,461	38,136,882
Inventory Reserve	9,665,591	9,665,591
Special Investment Reserve	17,277,677	23,784,677
Long-Term Liabilities		
4 3/4 % Bond Loan, 1963	9,910,000	10,590,000
5 ½ % Debenture Loan, 1963	12,440,000	14,150,000
7 ½ % Debenture Loan, 1967	27,210,000	29,000,000
9 ½ % US\$ Bond Loan, 1970	96,735,100	100,097,550
Provision for Pensions (note 5)	27,567,298	24,549,206
Mortgage Loans	672,581	677,906
Promissory Notes	7,176,148	13,050,186
	181,711,127	192,114,848
Short-Term Liabilities	of Arra) main	a takit ayand
Suppliers	3,450,434	3,169,179
Sundry Accounts Payable	16,040,056	15,392,601
Employees' Preliminary Taxes	1,951,961	1,686,582
Current Portion of Long-Term Debts	8,962,540	7,292,450
	30,404,991	27,540,812
Contingent Liabilities (note 3) 1971 1970		an Appendix
Other Contingent Liabilities 227,160,456 233,050,331		
Bills Discounted		
	571 722 742	525,899,173
	571,733,742	525,899,173

## Atlas Copco AB

Profit and Loss Account for the Year 1971

	1971	1970
Operating Revenue	K	ronor
Commission, Licences and Royalties from Subsidiaries Interest Received from Subsidiaries Interest Paid to Subsidiaries Dividends from Subsidiaries Other Costs and Revenue	73,095,800 8,934,461 — 1,213,766 28,854,287 — 3,064,629 106,606,153	81,272,804 1,640,254 — 2,108,214 16,547,446 945,088 98,297,378
Cost of Technical Development, Sales, Administration, etc. (of which General Administrative Costs, Kr 17,066,297		o Villianiral
and Kr 15,702,080)	<b>—</b> 57,661,584	- 52,744,568
Balance	48,944,569	45,552,810
Depreciation		
Buildings	1,495,042 1,891,564 — 3,386,606	1,376,076 2,355,955 — 3,732,031
Financial Costs and Revenue		-140 (2004)
Interest Paid to Others (excl. Sudsidiaries)	- 25,082,406 + 11,117,330 + 8,131,145 - 5,833,931	- 20,038,902 + 7,513,384 + 4,934,389 - 7,591,129
Profit before Taxes	39,724,032 — 3,500,000 *36,224,032	34,229,650 — 5,900,000 <b>28,329,650</b>

<sup>\*</sup> Net Profit for the Year US\$ 7,468,873

## Shares and Participating Rights

As at 31st December 1971

Subsidiaries	Number	o.e	Par value	Book
Subsidiaries	shares/pa		per share/part. rt	value Kr
Atlas Copco MCT AB, Nacka	300,000		Kr 100	30,000,000
Atlas Copco Svenska Försäljnings AB, Nacka	100,000		Kr 100	10,000,000
AB Sicklahus, Nacka		shares	Kr 100	200,000
Atlas Copco Tools AB, Stockholm	100,000		Kr 100	
Atlas Copco ABEM AB, Stockholm				10,000,000
		shares	Kr 100	5,000
Atlas Copco Airpower N.V., Antwerp	59,500		no par value	40,000,000
Atlas Copco Belgium S.A., Overijse	49,994		BFrs 1,000	3,000,000
Atlas Copco (Great Britain) Ltd., Hemel Hempstead	399,997		£1	4,000,000
Atlas Copco France S.A., Franconville	17,963		Frs 500	5,000,000
Atlas Copco Nederland N.V., Zwijndrecht		shares	Hfl. 1,000	1,500,000
Atlas Copco Italia S.p.A., Milan	119,998		Lire 10,000	7,000,000
Atlas Copco A/S, Oslo			Norw. Kr 10,000	2,000,000
Atlas Copco Notz A.G., Biel	MALE TO STATE OF THE STATE OF T	shares	SFrs 1,000	5,000,000
Institut CERAC S.A., Ecublens		shares	SFrs 1,000	2,400,000
Atlas Copco S.A.E., Madrid	98,500		Ptas 500	3,650,000
Atlas Copco Deutschland G.m.b.H., Essen		part. rts		1,000,000
Atlas Copco G.m.b.H., Vienna			Aust. Sch. 1,000	400,000
Atlas Copco Inc., Hackensack		shares	no par value	5,000,000
Delfos & Atlas Copco (Pty) Ltd., Benoni	650,640		R 0.5	3,000,000
Atlas Copco A/S, Copenhagen		shares	Dan. Kr 1,000	1
Atlas Copco Hellas A.E., Athens		shares	Drs 10,000	1
Soc. Atlas Copco de Portugal Lda., Lisbon		part. rts		1
Atlas Copco Industrial S.A., Madrid		shares	Ptas 10,000	1
Atlas Copco Ticaret ve Sanayi T.A.S., Istanbul		shares	T£ 500	1
Atlas Copco Maroc S.A., Casablanca	1,815	shares	Dirh. 800	1
Atlas Copco Argentina S.A.C.I., Buenos Aires	15,000	shares	Pesos 100	1
Atlas Copco (India) Private Ltd., Bombay	4,820	shares	Rs 1,000	1
Atlas Copco Paulista Ltda., Sao Paulo	20,899,988	shares	no par value	1
Atlas Copco Chilena S.A.C., Santiago de Chile	1,300,000	shares	Esc. 1	1
Atlas Copco Colombiana Ltda., Bogotá	190	part. rts	Pesos 100	1
Atlas Copco (Philippines) Inc., Makati, Rizal	3,995	shares	Pesos 100	1
			Kr	onor 133,155,012
			Ki	01101 133,133,012
Other Companies				
Atlas Copco Finans AB, Stockholm	12,000	shares	Kr 100	1,006,370
The Swedish Lamco Syndicate,				
Trafik AB Grängesberg-Oxelösund & Co., Stockhol		of the ca	A contract of the contract of	450,000
Monsun-Tison AB, Borås	33,600		Kr 100	10,320,000
AB Stadsfastigheter, Stockholm	6	shares	Kr 1,000	6,000
Svensk Interkontinental Lufttrafik AB, Stockholm	7,050	shares	Kr 100	705,000
AB Byggnadsgaranti, Stockholm	40	shares	Kr 100	4,000
Cockerill-Ougree-Providence et Espérance-Longdoz, I	Liège 1,420	shares	no par value	203,200
ADELA Investment Company S.A., Luxembourg	1,820	shares	US\$ 100	916,260
SIFIDA Investment Company S.A., Luxembourg	20	shares	US\$ 5,000	516,650
La Maison de Suède, Paris	40	shares	Frs 100	5,475
Casa de Suecia S.A., Madrid	90	shares	Ptas 5,000	50,000
Other Companies				1
Haddle Broke			V	ronor 14,182,956
			-	17,102,930

## The Atlas Copco Group of Companies

Consolidated Balance Sheet — as at 31st December 1971

ASSETS	1971	1970
Fixed Assets (note 6)	1,00	00 Kr
Land and Buildings at Cost	310,757	293,540
Machinery and Equipment at Cost	286,084	243,184
Shares	14,438	16,443
Other Investments	51,978	50,828
	663,257	603,995
Blocked Accounts with Sveriges Riksbank	10,968	13,733
Current Assets		and a filter of the
Inventories (note 7)	801,383	741,943
Accounts Receivable from Customers	340,002	386,651
Acceptances	68,737	73,045
Other Accounts Receivable	94,674	102,702
Cash in Hand and at Banks	160,258	126,006
	1,465,054	1,430,347
TANDE VINES	2,139,279	2,048,075
LIABILITIES		
Capital, Reserves and Surplus		
Share Capital	137,970	114,975
Legal Reserves	139,661	95,069
Other Reserves, not available for distribution (note 8)	139,051	124,738
Contingency Fund	31,500	31,500
Surplus	*133,791	121,999
Profit for the Year	*86,969	86,643
	668,942	574,924
Accumulated Depreciation on Fixed Assets (note 6)	251,278	214,171
Inventory Reserves	125,025	116,799
Special Investment Reserves (note 9)	31,140	30,891
Minority Holdings (note 10)	12,717	17,552
Long-Term Liabilities		
Bond and Debenture Loans (note 11)	146,295	153,838
Mortgage and Other Long-Term Loans (note 11)	138,399	152,411
Provision for Pensions (note 12)	79,429	68,247
Other Long-Term Liabilities	3,523	3,363
Short-Term Liabilities	367,646	377,859
Suppliers	144,826 168,952	137,882 207,776
	24,228	17,716
Current Portion of Long-Term Debts	45,677	63,290
Bank Loans	200,568	179,866
Other Short-Term Liabilities	98,280	109,349
1971 1970 Pleded Accets (note 12) 140 770 142 226	682,531	715,879
Pledged Assets (note 13) 149,770 143,226 Contingent Liabilities	A TOP OF LINE	
Bills Discounted 80,759 95,819	1. KM2. 255	
Other Contingent Liabilities	<b>建工事性 19</b> 年	
5 miles 2 mile	2,139,279	2,048,075
* Surplus US\$ 27,585,800 Profit for the Year US\$ 17,931,800 Disposable Profit US\$ 45,517,600		

## The Atlas Copco Group of Companies

Consolidated Profit and Loss Account for the Year 1971

	1971	1970
	1,00	00 Kr
Invoiced Sales	1,696,346	1,541,698
Cost of Goods Sold, Technical Development, Sales,		
Administration, etc	-1,444,443	-1,309,391
Operating Profit	251,903	232,307
Powerletin		alify a common of the supposed to
<b>Depreciation</b> Buildings	10,072	7.159
Machinery and Equipment	32,117	28,758
	42,189	35,917
		9-20 N
Financial Costs and Revenue		
Interest Paid to Others (excl. Subsidiaries)	- 62,042	_ 52,291
Interest Received from Others (excl. Subsidiaries)	+ 14,813 + 8,131	+ 11,637 + 4,934
Dividends from Others (exc., Subsidiaries)	<del>- 39,098</del>	$\frac{1}{-35,720}$
220000000		
Balance	170,616	160,670
Other Costs and Revenue		
Extra Depreciation on Fixed Assets	3,450	les les entre
Profit before Appropriations and Taxes	167,166	160,670
		of an analysis of the second
Appropriations		
Inventory Reserve	8,226	_ 3,243
Profit before Taxes	158,940	157,427
		ONCERNS
Taxes	<b>—</b> 71,971	_ 70,784
Net Profit	*86,969	86,643

<sup>\*</sup> Net Profit for the Year US\$ 17,931,800

### Notes to Balance Sheet

### Atlas Copco AB

Note 1

#### **Fixed Assets**

	Industrial Properties		Housin Proper	
	1971	1970	1971	1970
		(mill.	Kr)	
Cost value	63.9	59.2	2.4	2.8
Accumulated				
depreciation	21.2	19.9	0.6	0.8
Book value	42.7	39.3	1.8	2.0
Assessment value	66.4	66.0	1.9	1.9
Fire Insurance value	106.7	107.3	6.0	4.9

	Machinery and Equipmen			
	1971	1970		
	(mill. Kr)			
Cost value	22.6	21.9		
Accumulated				
depreciation	19.3	17.5		
Book value	3.3	4.4		
Fire Insurance value	23.1	19.3		

Note 2

#### **Blocked Account with Sveriges Riksbank**

The amount of 3.0 million Kr has been transferred to Atlas Copco MCT AB during the year,

Note 3

#### Pledged Assets and Contingent Liabilities

Out of the total amount for pledged assets, mortgaged properties amount to 25.4 million Kr (1970: 25.4). Trade mortgages are included in the total with 18.4 million Kr.

In addition there is the participation in the Swedish Lamco Syndicate, Trafik AB Grängesberg-Oxelösund & Co. in the form of guarantees for US\$ 25.6 million and 28 million Swiss Francs. By the terms of the agreement, Atlas Copco AB's share is US\$ 5.5 million and 6 million Swiss Francs.

Note 4

#### **Contingency Fund**

The amounts shown under this heading are tax surplus and from this year onwards they refer to the company's equity.

Note 5

#### **Provision for Pensions**

The total pension obligations amount to 27.6 million Kr including obligations for the supplementary pension plan of 20.9 million Kr.

# The Atlas Copco Group of Companies

#### **Principles for Consolidation**

When converting foreign currencies to Swedish Kronor, the general rule has been to convert sums for land and buildings at the exchange rate for Swedish Kronor at the time when the assets were acquired, while other assets and liabilities have been converted at the rates prevailing on the date of the balance sheet.

Note 6

#### **Fixed Assets**

Amounts of accumulated depreciation shown under liabilities and the book values are as follows:

			Machin Equipm	
	1971	1970	1971	1970
		(mill.	Kr)	
Cost value	310.8	293.5	286.1	243.2
Accumulated depreciation	on 66.4	58.5	184.9	155.7
Book value	244.4	235.0	101.2	87.5

Note 7

#### Inventories

Inventories are valued at the lower of cost or market value, in general according to the principle "first in — first out", reduced by depreciation for obsolescence.

#### Note 8

#### Other Reserves, not available for distribution

These reserves mainly represent profits invested in the share capital of the subsidiaries.

#### Note 9

#### **Special Investment Reserves**

Appropriations to Special Investment Reserves and the utilization of same mainly refer to Swedish Group Companies and are governed by law. The appropriations are deductable from taxable income provided 46 % of the appropriation is blocked with Sveriges Riksbank.

#### Note 10

#### **Minority Holdings**

The decrease in Minority Holdings mainly refers to earlier mentioned increase of the Parent Company's holdings in the German and Swiss Sales Companies.

#### Note 11

#### **Long-Term Loans**

	1971	1970	
Bond and Debenture Loans	(mill. Kr)		
Atlas Copco AB	(11111	/	
9½ % Debentures (US\$ 20 mill.)			
from 1970	96.7	100.1	
43/4 % Bonds from 1963	9.9	10.6	
51/2 % Subordinated Debentures			
from 1963	12.5	14.1	
71/2 % Subordinated Debentures			
from 1967	27.2	29.0	
	146.3	153.8	
Mortgage and Other Long-Term Lo	ans		
Atlas Copco AB	7.8	13.7	
Atlas Copco MCT AB	28.8	26.6	
Atlas Copco Airpower N.V.	41.7	43.1	
Atlas Copco Tools AB	4.6	4.0	
Other Group Companies	55.5	65.0	
	138.4	152.4	
Total Long-Term Loans	284.7	306.2	

#### Note 12

#### **Provision for Pensions**

Refers mainly to Swedish subsidiaries and corresponds to the actuarially calculated amount for pension obligations under the supplementary pension plans existing beside the National Pension Plans.

#### Note 13

#### **Pledged Assets**

See note 3. The mortgaged properties amount to 96.2 million Kr (91.3). Trade mortgages represent 33.0 million Kr.

## Auditors' Report

In our capacity of auditors to Atlas Copco Aktiebolag we submit the following report for the year 1971.

We have examined the Annual Report, studied the accounts, the minutes and other documents containing information as to the financial position and the management of the Company, and made such other tests as we considered necessary. The accounts have continuously been checked by Bohlins Revisionsbyrå Aktiebolag on a sampling basis.

The provisions of the Company Act concerning shareholdings and group reporting have been complied with.

We have no objection to the writing up of certain shares and the corresponding writing down of other shares.

In the course of the audit there appeared no reason to remark upon the Annual Report, the bookkeeping or the verification of assets, or upon the management in general.

The Board of Directors and the Managing Director propose that the profit for the year, 36,224,032 Kr, together with unappropriated earnings from the previous year, 2,731,863 Kr, a total of 38,955,895 Kr, be appropriated as follows:

Dividend to	Sh	are	hol	lder	S			27,594,000
Unappropri	ated	ea	rni	ngs	ca	rrie	d	
forward								11,361,895
							Kronor	38,955,895

These proposals do not conflict with the provisions of the Company Act concerning appropriations to legal reserves or with sound business practice.

We recommend:

that the Balance Sheet as at 31st December 1971, included in the Annual Report and signed by us, be adopted,

that the profits be appropriated as proposed above, and

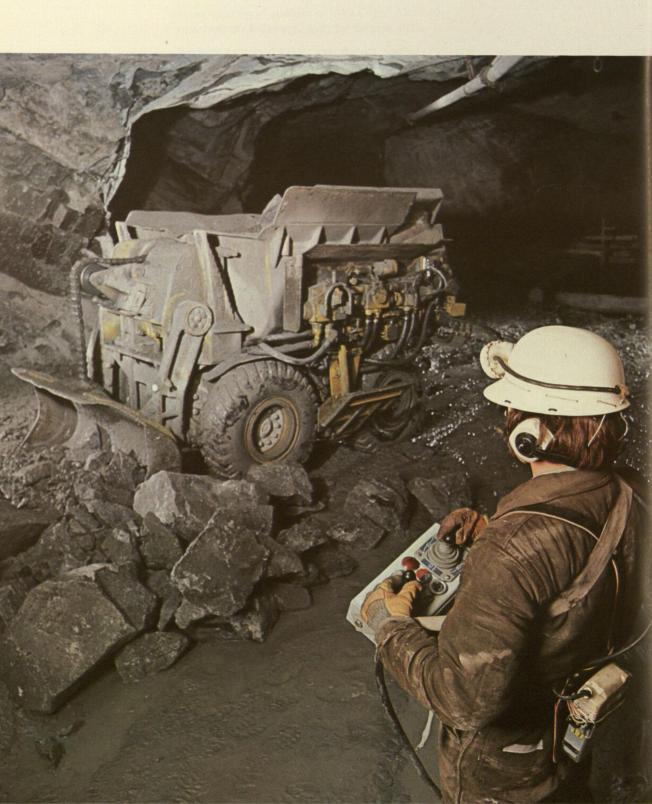
that the Board of Directors and the Managing Director be granted discharge from liability for the period covered by the Annual Report.

Translated from the original Swedish Report signed by the elected auditors Ebbe Rybeck and Bertil E. Olsson (Authorized Public Accountants) March 22nd, 1972. Throughout the world the aircraft industry uses compressed air tools for numerous jobs. LBB 22 and LBV 22 drills are here being used on a wing section of a DC-10.



At a reassuring distance from vibration, dust and falling rock, the loader operator does his work efficiently and in safety.

Atlas Copco's remote-control equipment can today be fitted to the Company's complete loader range.



### Atlas Copco MCT AB

#### Sales and Deliveries

Since Atlas Copco MCT sells in both the contracting and mining fields, it has been possible to counteract the effect of the poor economic climate in mining by taking more positive advantage of the situation in the contracting industry.

Sales of heavy rock drilling equipment, especially hydraulic booms, have shown a marked improvement. Deliveries have primarily been made to civil engineering underground operations. Several impressive orders have been received in connection with international projects such as the construction of a new highway tunnel in Switzerland and a hydroelectric power station in Tanzania. Crawler drills for contractors have also enjoyed a reassuring increase in sales. There has been a lively demand for light contractor equipment, especially silenced breakers.

The demand for light rock drills has been relatively encouraging. On the other hand loader sales have been less satisfactory, mainly owing to a low production rate coupled with a low investment rate in the mining industry.

The demand for drill steel equipment from the Sandvik Steel Works has continued to grow. The new PREMIUM integral drill steel has been well received.

#### **Production and Employment**

A lower volume of production plus expanded production capacity have resulted in reduced utilization of capacity. Atlas Copco MCT's investments have, despite this, been higher than in previous years. The Smedjebacken Works in Sweden have been brought into service and the intended capacity has now been attained.

Personnel turn-over decreased considerably during the year and, especially during the later months, the recruitment of skilled labour has been easier.

At the Sickla Works in Nacka a three year industrial training course at secondary school level was initiated.

#### **Product Development**

In the development of new products special consideration has been given to ergonomic factors such

as noise, vibration and dust. New types of dustbinding equipment have been introduced to cut down rock dust produced by above-ground drilling. The demand for increased mechanization of rock drilling equipment is growing steadily. To meet this demand, a new medium-heavy hydraulic boom and new rock drills were introduced during the year. The boom can be mounted on both diesel- and compressed air-powered carriers, utilizing components from the well known CAVO series of loaders.

For production drilling in underground mines, the company has embarked on series production of a high capacity, fully mechanized drilling rig.

Continued development of the air-powered CAVO series has produced a diesel-hydraulic, rubber-tyred loader.

For the contracting industry mechanized equipment has been developed for driving light sheeting, e.g., for trenching operations in populated areas. In the areas of prospecting and diamond core drilling a new series of wire-line equipment has been introduced to facilitate the withdrawal of cores from great depths.

#### **Company Results**

Invoiced sales from Atlas Copco MCT and subsidiary companies remained almost unchanged compared with the preceding year.

Profit before appropriations and taxes is Kr 13.9 million (18.0) which is 23 % lower than the previous year. The reason for this fall is that it was not possible to increase prices to fully compensate for rises in costs of materials and wages.

The result has also been affected by increased costs of prototypes and field tests of new products, which are directly related to the intensified product development work of the company.

The high rate of investment has led to an increase of the interest paid by Kr 2.2 million.

## Atlas Copco MCT AB\*

Balance Sheet — as at 31st December 1971

Machinery and Equipment at Cost       98,141       72, 100         Other Investments       100       126,468       102, 102, 102, 102, 102, 102, 102, 102,	ASSETS	1971	1970
Machinery and Equipment at Cost       98,141       72, 100         Other Investments       100       126,468       102, 102, 102, 102, 102, 102, 102, 102,	Fixed Assets	1,00	00 Kr
Discrete Newstments   100   126,468   102,	Land and Buildings at Cost	. 28,227	29,826
Blocked Accounts with Sveriges Riksbank   925		. 98,141	72,065
Blocked Accounts with Sveriges Riksbank   925	Other Investments	. 100	183
Blocked Accounts with Sveriges Riksbank   925		126,468	102,074
Current Assets   Inventories   203,457   199, Advances to Group Companies   12,810   26, Accounts Receivable from Customers   6,561   8, Acceptances   863   Other Accounts Receivable   18,167   10, Cash in Hand and at Banks   2,113   243,971   251, 371,364   353,	Placked Accounts with Syarigas Dikshank	025	704
Inventories   203,457   199,   Advances to Group Companies   12,810   26,   Accounts Receivable from Customers   6,561   8,   Acceptances   863   18,167   10,   Cash in Hand and at Banks   2,113   6,		. ———	704
Advances to Group Companies		202 457	100 162
Accounts Receivable from Customers			26,499
Acceptances Other Accounts Receivable Cash in Hand and at Banks  Cash in Hand and at Banks  LIABILITIES  Capital, Reserves and Surplus Share Capital Legal Reserves Surplus  Share Capital  Capital Profit for the Year  Capital  Accumulated Depreciation on Fixed Assets  Capital Investment Reserves  Rocumulated Depreciation  Special Investment Reserves  Rocumulated Depreciation  Rocumulated Depreciation  Special Investment Reserves  Rocumulated Depreciation  Rocumulated Depre			8,887
Other Accounts Receivable       18,167       10,         Cash in Hand and at Banks       2,113       6,         243,971       351,       353,         LIABILITIES         Capital, Reserves and Surplus         Share Capital       30,000       30,         Legal Reserves       6,802       5,         Surplus       13,561       8,         Profit for the Year       6,749       9,         57,112       53,       53,         Accumulated Depreciation on Fixed Assets       65,107       55,         Inventory Reserves       76,494       73,         Special Investment Reserves       8,037       1,         Long-Term Liabilities       24,530       21,         Mortgage and Other Long-Term Loans       28,823       26,         Provision for Pensions       24,530       21,         53,353       48,         Short-Term Liabilities       39,126       45,         Bills Payable       24,013       27,         Due to Group Companies       1,001       3,         Current Portion of Long-Term Debts       2,006       1,         Provision for Taxes       5,062       8,         Bank Loa			185
Cash in Hand and at Banks       2,113       6,         243,971       353,         LIABILITIES         Capital, Reserves and Surplus         Share Capital       30,000         Legal Reserves       6,802         Surplus       13,561         Profit for the Year       6,749         9,       57,112         53,       46,749         Accumulated Depreciation on Fixed Assets       65,107         55, Inventory Reserves       76,494         73,       5pecial Investment Reserves         Mortgage and Other Long-Term Loans       28,823         Provision for Pensions       24,530         21,       53,353         48,       59,21         Short-Term Liabilities       39,126         Suppliers       39,126         51lls Payable       24,013         27,       24,013         27,       20         10e to Group Companies       1,001         2,006       1,         2,006       1,         2,006       1,         2,006       1,         3,042       20,261         20,261       20,261         20,261 <td></td> <td></td> <td>10,068</td>			10,068
LIABILITIES			6,309
Capital, Reserves and Surplus   30,000   30,	Cash in Hand and at Banks		
Capital, Reserves and Surplus   Share Capital   30,000   30,			
Capital, Reserves and Surplus   30,000   30,     Legal Reserves   6,802   5,     Surplus   13,561   8,     Profit for the Year   6,749   9,     Statement Reserves   57,112   53,     Accumulated Depreciation on Fixed Assets   65,107   55,     Inventory Reserves   76,494   73,     Special Investment Reserves   8,037   1,     Long-Term Liabilities	LIARITITIES	371,364	353,889
Share Capital       30,000       30,         Legal Reserves       6,802       5,         Surplus       13,561       8,         Profit for the Year       6,749       9,         57,112       53,         Accumulated Depreciation on Fixed Assets       65,107       55,         Inventory Reserves       76,494       73,         Special Investment Reserves       8,037       1,         Long-Term Liabilities       28,823       26,         Provision for Pensions       24,530       21,         Short-Term Liabilities       39,126       45,         Suppliers       39,126       45,         Bills Payable       24,013       27,         Due to Group Companies       1,001       3,         Current Portion of Long-Term Debts       2,006       1,         Provision for Taxes       5,062       8,         Bank Loans       19,792       15,         Other Short-Term Liabilities       24,212       23,636         Contingent Liabilities       24,671       2,703         Bills Discounted       1,490       3,091         Other Contingent Liabilities       2,467       2,703			
Legal Reserves   6,802   5,		30,000	30,000
Surplus       13,561       8,         Profit for the Year       6,749       9,         57,112       53,         Accumulated Depreciation on Fixed Assets       65,107       55,         Inventory Reserves       76,494       73,         Special Investment Reserves       8,037       1,         Long-Term Liabilities       28,823       26,         Provision for Pensions       24,530       21,         Short-Term Liabilities       39,126       45,         Suppliers       39,126       45,         Bills Payable       24,013       27,         Due to Group Companies       1,001       3,         Current Portion of Long-Term Debts       2,006       1,         Provision for Taxes       5,062       8,         Bank Loans       19,792       15,         Other Short-Term Liabilities       24,212       23,636         Contingent Liabilities       1,490       3,091         Other Contingent Liabilities       2,467       2,703			5,037
Profit for the Year       6,749       9,         57,112       53,         Accumulated Depreciation on Fixed Assets       65,107       55,         Inventory Reserves       76,494       73,         Special Investment Reserves       8,037       1,         Long-Term Liabilities       28,823       26,         Provision for Pensions       24,530       21,         53,353       48,         Short-Term Liabilities       39,126       45,         Suppliers       39,126       45,         Bills Payable       24,013       27,         Due to Group Companies       1,001       3,         Current Portion of Long-Term Debts       2,006       1,         Provision for Taxes       5,062       8,         Bank Loans       19,792       15,         Other Short-Term Liabilities       24,212       23,636         Contingent Liabilities       24,671       2,703         Other Contingent Liabilities       2,467       2,703			8,901
S7,112   S3,			9,196
Accumulated Depreciation on Fixed Assets         65,107         55,           Inventory Reserves         76,494         73,           Special Investment Reserves         8,037         1,           Long-Term Liabilities         28,823         26,           Provision for Pensions         24,530         21,           Short-Term Liabilities         39,126         45,           Suppliers         39,126         45,           Bills Payable         24,013         27,           Due to Group Companies         1,001         3,           Current Portion of Long-Term Debts         2,006         1,           Provision for Taxes         5,062         8,           Bank Loans         19,792         15,           Other Short-Term Liabilities         20,261         20,           1971         1970         111,261         122,           Pledged Assets         24,212         23,636         23,636           Contingent Liabilities         1,490         3,091           Other Contingent Liabilities         2,467         2,703		57,112	53,134
Inventory Reserves   76,494   73,   Special Investment Reserves   8,037   1,	Accumulated Depreciation on Fixed Assets	A STATE OF THE STA	55,016
Special Investment Reserves   8,037   1,		. 76,494	73,150
Long-Term Liabilities         Mortgage and Other Long-Term Loans       28,823       26, 24,530       21, 24,530       21, 53,353       48, 24,530       21, 24,530       21, 24,530       21, 24,530       21, 24,530       21, 24,530       21, 24,530       21, 24,530       21, 24,530       21, 24,530       21, 24,530       21, 24,013       22, 27, 27, 27, 27, 27, 27, 27, 27, 27,		8.037	1,530
Mortgage and Other Long-Term Loans       28,823       26,         Provision for Pensions       24,530       21,         53,353       48,         Short-Term Liabilities       39,126       45,         Suppliers       39,126       45,         Bills Payable       24,013       27,         Due to Group Companies       1,001       3,         Current Portion of Long-Term Debts       2,006       1,         Provision for Taxes       5,062       8,         Bank Loans       19,792       15,         Other Short-Term Liabilities       20,261       20,         1971       1970       111,261       122,         Pledged Assets       24,212       23,636         Contingent Liabilities       1,490       3,091         Other Contingent Liabilities       2,467       2,703			1,000
Provision for Pensions       24,530       21,         53,353       48,         Short-Term Liabilities       39,126       45,         Suppliers       39,126       45,         Bills Payable       24,013       27,         Due to Group Companies       1,001       3,         Current Portion of Long-Term Debts       2,006       1,         Provision for Taxes       5,062       8,         Bank Loans       19,792       15,         Other Short-Term Liabilities       20,261       20,         1971       1970       111,261       122,         Pledged Assets       24,212       23,636         Contingent Liabilities       1,490       3,091         Other Contingent Liabilities       2,467       2,703			
Short-Term Liabilities   Suppliers   39,126   45,			26,574
Short-Term Liabilities         Suppliers       39,126       45,         Bills Payable       24,013       27,         Due to Group Companies       1,001       3,         Current Portion of Long-Term Debts       2,006       1,         Provision for Taxes       5,062       8,         Bank Loans       19,792       15,         Other Short-Term Liabilities       20,261       20,         Pledged Assets       24,212       23,636         Contingent Liabilities       1,490       3,091         Other Contingent Liabilities       2,467       2,703	Provision for Pensions	. 24,530	21,614
Suppliers       39,126       45,         Bills Payable       24,013       27,         Due to Group Companies       1,001       3,         Current Portion of Long-Term Debts       2,006       1,         Provision for Taxes       5,062       8,         Bank Loans       19,792       15,         Other Short-Term Liabilities       20,261       20,         1971       1970       111,261       122,         Pledged Assets       24,212       23,636         Contingent Liabilities         Bills Discounted       1,490       3,091         Other Contingent Liabilities       2467       2,703		53,353	48,188
Bills Payable       24,013       27,         Due to Group Companies       1,001       3,         Current Portion of Long-Term Debts       2,006       1,         Provision for Taxes       5,062       8,         Bank Loans       19,792       15,         Other Short-Term Liabilities       20,261       20,         1971       1970       111,261       122,         Pledged Assets       24,212       23,636         Contingent Liabilities         Bills Discounted       1,490       3,091         Other Contingent Liabilities       2467       2,703	Short-Term Liabilities		
Due to Group Companies       1,001       3,         Current Portion of Long-Term Debts       2,006       1,         Provision for Taxes       5,062       8,         Bank Loans       19,792       15,         Other Short-Term Liabilities       20,261       20,         Pledged Assets       24,212       23,636         Contingent Liabilities         Bills Discounted       1,490       3,091         Other Contingent Liabilities       2,467       2,703	Suppliers	. 39,126	45,945
Due to Group Companies       1,001       3,         Current Portion of Long-Term Debts       2,006       1,         Provision for Taxes       5,062       8,         Bank Loans       19,792       15,         Other Short-Term Liabilities       20,261       20,         1971       1970       111,261       122,         Pledged Assets       24,212       23,636         Contingent Liabilities         Bills Discounted       1,490       3,091         Other Contingent Liabilities       2,467       2,703		. 24,013	27,090
Provision for Taxes       5,062       8,         Bank Loans       19,792       15,         Other Short-Term Liabilities       20,261       20,         1971       1970       111,261       122,         Pledged Assets       24,212       23,636         Contingent Liabilities         Bills Discounted       1,490       3,091         Other Contingent Liabilities       2,467       2,703	Due to Group Companies	. 1,001	3,336
Bank Loans       19,792       15,         Other Short-Term Liabilities       20,261       20,         1971       1970       111,261       122,         Pledged Assets       24,212       23,636         Contingent Liabilities         Bills Discounted       1,490       3,091         Other Contingent Liabilities       2,467       2,703	Current Portion of Long-Term Debts		1,631
Other Short-Term Liabilities         20,261         20,           1971         1970         111,261         122,           Pledged Assets         24,212         23,636           Contingent Liabilities           Bills Discounted         1,490         3,091           Other Contingent Liabilities         2,467         2,703	Provision for Taxes		8,756
1971   1970   111,261   122,   Pledged Assets			15,397
Pledged Assets			20,716
Contingent Liabilities  Bills Discounted 1,490 3,091  Other Contingent Liabilities 2,467 2,703		111,261	122,871
Bills Discounted 1,490 3,091 Other Contingent Liabilities 2,467 2,703			
Other Contingent Liabilities 2 467 2 703			
Other Contingent Liabilities 2,467 2,703 371,364 353,			
	Other Contingent Liabilities 2,467 2,703	371,364	353,889
			I —

<sup>\*</sup> Including subsidiaries as per foot note p. 23

## Atlas Copco MCT AB\*

Profit and Loss Account for the Year 1971

death respect than	1971	1970
	1,0	00 Kr
Invoiced Sales	473,612	477,907
Cost of Goods Sold, Technical Development, Sales,		
Administration, etc	_445,237	<u>-450,561</u>
Operating Profit	28,375	27,346
Depreciation		
Buildings	1,143	673
Machinery and Equipment	10,620	8,123
	— 11,763	<del>- 8,796</del>
Financial Costs and Revenue		
Interest Paid to Others (excl. Group Companies)	- 3,242	- 2,914
Interest Received from Others (excl. Group Companies)	+ 150	+ 302
Interest Paid to Group Companies	— 1,328	<b>—</b> 1,531
Interest Received from Group Companies	+ 1,690	+ 3,577
	— 2,730	— 566
Profit before Appropriations and Taxes	13,882	17,984
Appropriations		
Inventory Reserve	— 3,344	<b>—</b> 467
Profit before Taxes	10,538	17,517
Taxes	_ 3,789	— 8,321
Net Profit	**6,749	9,196

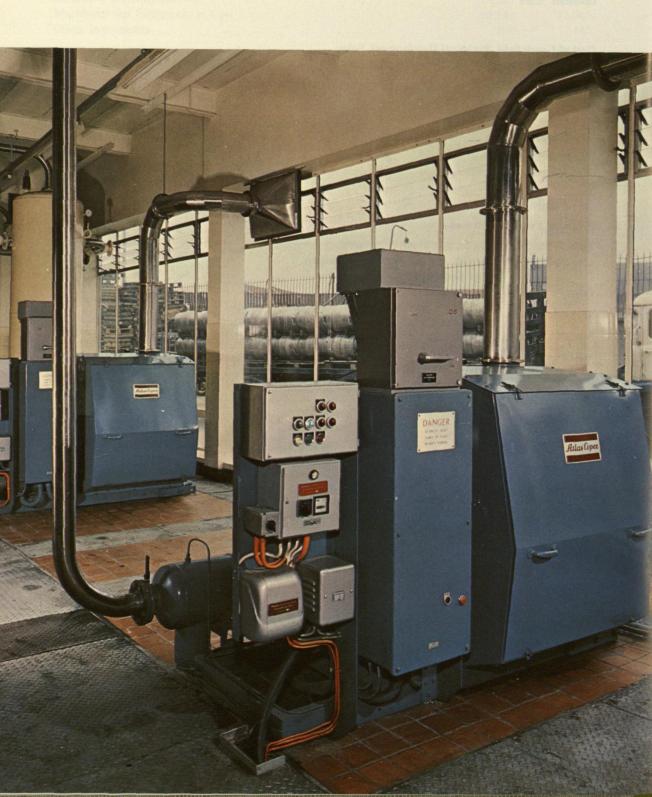
<sup>\*</sup> Including the subsidiary companies Atlas Copco (Manufacturing) Ltd., Hemel Hempstead, Atlas Copco Maschinen AG, Thun, Atlas Copco MCT GmbH, Bremen, Craelius Company Ltd., Daventry and Craelius Diabor AB, Sundbyberg with subsidiary companies.

<sup>\*\*</sup> Net Profit for the Year US\$ 1,391,500

In recent years the need for oil-free air in industry has risen, partly because of the increasing use of pneumatic governing and control systems. Oil-free air is also required by the chemical and food industries.

Breweries, for example, demand absolutely clean and dry air, as the beer comes into direct contact with the compressed air during its production.

Two ZR compressors supply a brewery in Scotland with oil-free air.



## Atlas Copco Airpower N.V.

#### Sales and Deliveries

The low activity of the contracting industry in a number of areas in 1971 has resulted in a decreasing market for portable compressors, resulting in keen price competition. However, a slight upward trend was noted towards the end of the year. Stationary compressor sales remained high during the first half of the year, but fell during the second half. The prevailing monetary situation may have influenced larger investments. Nevertheless, the order book for large capacity compressors is still a at substantial level.

#### **Production and Employment**

To meet the increasing demand for oil-free stationary screw compressors work was started on a further extension of the Arpic Works, Antwerp. The new building, which will be operational during the first half of 1972, covers a total area of 7,200 sq.m., including 6,000 sq.m. of workshop space. There has been a corresponding increase in testing facilities. The production capacity for portable compressors and stationary screw compressors was adequate to meet the demand.

#### **Product Development**

Research in noise suppression for both stationary and portable compressors continued. The series of silenced portable compressors has been extended. The intensive development work in the field of compressor regulation and operation of compressor stations resulted in a new advanced system for compressor control.

#### **Company Results**

Invoiced sales in 1971 increased by 6.0 % over the previous year. Profit before appropriations and taxes rose to Kr 46.0 million (40.0). The unstable monetary situation and a considerable increase in labour costs had a negative influence on profitability. However, improved net interest, rationalization and strict cost control resulted in profits before taxes rising at a rate equal to the rise in turn-over.

# Atlas Copco Airpower N.V.

Balance Sheet — as at 31st December 1971

ASSETS	1971	1970
Fixed Assets	1,00	0 Kr
Land and Buildings at Cost	49,723	41,784
Machinery and Equipment at Cost	55,128	46,343
Shares in Subsidiaries	3,771	4,668
Shares in Other Companies	55	52
	108,677	92,847
Current Assets		
Inventories	99,969	74,148
Advances to Group Companies	88,250	101,869
Accounts Receivable from Customers	12,595	13,027
Acceptances	15,690	16,495
Other Accounts Receivable	30,956	23,743
Cash in Hand and at Banks	111	484
	247,571	229,766
LIABILITIES	356,248	322,613
Capital, Reserves and Surplus		
	64 200	62.400
Share Capital	64,200 6,420	62,400 3,952
Legal Reserves	9,475	3,932
Profit for the Year	24,913	23,590
	105,008	90,330
Accumulated Depreciation on Fixed Assets	47,947	35,180
Long-Term Liabilities		
Mortgage and Other Long-Term Loans	41,730	43,086
Other Long-Term Liabilities	_	419
	41,730	43,505
Short-Term Liabilities		
Suppliers	21,454	24,584
Bills Payable	78,086	77,886
Due to Group Companies	5,903	3,924
Current Portion of Long-Term Debts	7,210	3,714
Provision for Taxes	18,598	24,221
Bank Loans	16,385	9,702
Other Short-Term Liabilities	13,927	9,567
Contingent Liabilities 1971 1970	161,563	153,598
Bills Discounted		
Outer Condingent Liabilities 3,100 3,404		
	356,248	322,613

## Atlas Copco Airpower N.V.

Profit and Loss Account for the Year 1971

	1971	1970
	1,0	00 Kr
Invoiced Sales	293,468	276,024
Cost of Goods Sold, Technical Development, Sales, Administration, etc.	-234,277	—221,776
	59,191	
Operating Profit	59,191	54,248
Depreciation		
Buildings	2,260	1,919
Machinery and Equipment	6,864	6,427
	- 9,124	— 8,346
Financial Costs and Revenue		
Interest Paid to Others (excl. Group Companies)	<b>—</b> 7,595	<b>—</b> 7,465
Interest Received from Others (excl. Group Companies)	+ 737 + 2,828	+ 774 + 811
interest Received from Group Companies	$\frac{+2,828}{-4,030}$	<del>- 5,880</del>
Balance	46,037	40,022
Balance	40,037	40,022
Other Costs and Revenue		
Extra Depreciation on Fixed Assets	<b>—</b> 2,720	_
	Total year Control	
Profit before Taxes	43,317	40,022
Taxes	— 18,404	— 16,432
Net Profit	*24,913	23,590

<sup>\*</sup> Net Profit for the Year US\$ 5,136,700

Ten operations become one . . . multiple nut runners have come more and more into use in the car industry.

Over the past few years Atlas Copco has developed a component system which makes it possible to produce tailored multiple nut runners for different applications on the assembly line.



## Atlas Copco Tools AB

#### Sales and Deliveries

The slow-down in economic activity which characterized most manufacturing industries during the year has had some dampening effect upon sales. The high volume of orders on hand at the beginning of the year was reduced to a normal level, while the stock of finished products increased. The improved delivery situation made considerable sales increases possible in, for example, Austria, Belgium, Brazil, Portugal, West-Germany, and the Eastern countries. The most substantial sales increases were recorded in pneumatic components, which have now been introduced into all European markets. In some areas there was a marked increase in competition on price, particularly of impact wrenches. The multiple nut runners introduced during the vear were well received in the market. Sales efforts in finishing equipment have mainly been concentrated on small installations and specific products, e.g., spray guns and pumps.

**Production and Employment** 

During the year the production of hoists and large grinders was transferred from Injector Works to Ecco Works, with a consequent increase in the total production capacity. During the latter part of the year production was decreased by cutting down the work put out to sub-contractors, thereby making it possible to maintain the level of employment.

#### **Product Development**

The need for rationalization in assembly work in the manufacturing industry becomes more and more obvious. To be able to meet the demands of the market, increased efforts towards the development of tools and machines for assembly work have been made.

The first deliveries have been made of multiple nut runners capable of tightening all the bolts in a joint in one operation. A new series of nut runner motors, constituting the basic elements in multiples are available for sale. New angle drills have been developed. The finishing equipment programme has been extended and a new pump line, capable of handling the new zinc-rich anti-corrosive paints, has been introduced.

#### **Company Results**

Invoicing remained, on the whole, at the same level in 1971 as in the previous year. The year's profit before appropriations and taxes was Kr 4.1 million (4.5). This is below the previous year's result mainly because the net interest has deteriorated considerably due to an increased investment volume and stock keeping.

## Atlas Copco Tools AB\*

Balance Sheet — as at 31st December 1971

ASSETS	1971	1970
Fixed Assets	1,00	0 Kr
Land and Buildings at Cost	17,990	17,929
Machinery and Equipment at Cost	26,619	23,684
Other Investments	89	95
	44,698	41,708
Blocked Accounts with Sveriges Riksbank	1,907	1,907
Current Assets		
Inventories	63,851	53,515
Advances to Group Companies	1,968	2,057
Accounts Receivable from Customers	1,973	1,189
Tax Claim	237	- 2051
Other Accounts Receivable	2,198 1,000	2,051 976
Cash in Hand and at Banks		
	71,227	59,788
LIABILITIES	117,832	103,403
Capital, Reserves and Surplus		
Share Capital	10,000	10,000
Legal Reserves	1,784	1,369
Other Reserves, not available for distribution	124	124
Surplus	3,945	3,859
Profit for the Year	1,099	1,513
	16,952	16,865
Accumulated Depreciation on Fixed Assets	25,465	22,461
Inventory Reserves	22,281	19,810
Special Investment Reserves	4,441	4,441
Long-Term Liabilities		
Mortgage and Other Long-Term Loans	4,566	3,983
Provision for Pensions	5,433	4,585
	9,999	8,568
Short-Term Liabilities		
Suppliers	9,439	11,828
Bills Payable	161	272
Due to Group Companies	17,769	6,973
Current Portion of Long-Term Debts	543	453
Provision for Taxes		1,077
Bank Loans	2,960 7,822	3,120 7,535
Other Short-Term Liabilities		
1971 1970  Pledged Assets 820 785	38,694	31,258
Contingent Liabilities 673 613		
	117,832	103,403
	117,032	

<sup>\*</sup> Including subsidiaries as per foot note p. 31.

## Atlas Copco Tools AB\*

Profit and Loss Account for the Year 1971

	1971	1970
	1,00	00 Kr
Invoiced Sales	107,693	106,256
Cost of Goods Sold, Technical Development, Sales,		
Administration, etc	— 99,162	- 97,986
Operating Profit	8,531	8,270
Depreciation		
Buildings	593	631
Machinery and Equipment	2,884	2,729
	- 3,477	- 3,360
Financial Costs and Revenue		
Interest Paid to Others (excl. Group Companies)	<b>—</b> 725	- 652
Interest Received from Others (excl. Group Companies)	+ 36	+ 38
Interest Paid to Group Companies	<del>- 248</del>	
Interest Received from Group Companies	+ 19	+ 207
	<b>—</b> 918	- 407
Profit before Appropriations and Taxes	4,136	4,503
Appropriations		
	2.471	- 1,091
Inventory Reserve	$\frac{-2,471}{-1,665}$	
Profit before Taxes	1,665	3,412
Taxes	_ 566	1,899
Net Profit	**1,099	1,513

<sup>\*</sup> Including the subsidiary companies OY Atlas Copco AB, Helsinki and Maskinfabriken Pluto A/S, Saeby.

<sup>\*\*</sup> Net Profit for the Year US\$ 226,600

Atlas Copco's sales through agents have risen sharply during recent years. Today the company has agents covering 86 countries in Asia, Africa and South America. At Headquarters in Stockholm there is a staff of specialists at the disposal of the agents to guarantee to the customer qualified technical and economic consultation plus service of delivered equipment.

The range of equipment on the agent market includes the crawler drill rig ROC 601 and screw compressor PR 600, seen here in use in a limestone quarry in Thailand.



President K. D. Kaunda inaugurated the Zambia Trade Fair in July 1971. Before the inauguration ceremony the President visited the Atlas Copco exhibition where he was welcomed by Mr. Don Ferreira, Managing Director of the Zambian Sales Company.



At the inauguration of Atlas Copco's new compressed-air centre in Blacktown, Australia, the Group Managing Director, Mr. Erik Johnsson, presented Australia's Prime Minister, Mr. William McMahon with a gift of Swedish crystal.

Also present at the ceremony was Sir Ian Potter (centre), Chairman of the Board of Atlas Copco Australia Pty., Limited.

The Brazilian Sales Company's new headquarters situated on the outskirts of Sao Paulo.

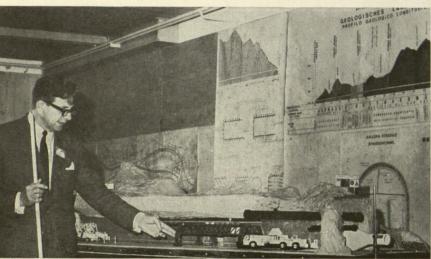


During the year Atlas Copco Nederland N.V. moved into their new premises in Zwijndrecht, 20 kilometres outside Rotterdam.

In September 1971 Atlas Copco and Sandvik arranged a press visit to the Swiss Alpine village of Airolo to inform about the progress of the St Gotthard road tunnel project.

Mr. Lennart Ottosson, Technical Director of Atlas Copco MCT AB, is seen here demonstrating the tunnel driving methods used at the southern end.

During his visit to Sweden H.M. the King of Sikkim visited Atlas Copco. In the Expo industry hall, the King tried his hand at some of the Atlas Copco Tools' products. Assisting him is Mr. Roland Lütz, PR Manager of Atlas Copco Tools AB.







At the 14th International Roadbuilding Congress in Prague Atlas Copco demonstrated the new drilling rig ROC 302. Among the interested spectators was the Czechoslavakian Head of State, President Svoboda.

The Atlas Copco Manual was released by the Sales Literature Department at Headquarters during the year. The book fulfills a long-felt need — both within and outside the Group — for a complete survey in English on the Company's product range.



Old methods and modern technique . . . a UT 85 compressor is transported through the jungle with the assistance of a buffalo to a work site at Dipolog, Zamboanga del Norte, Mindanao, Philippines.



Carburization — part of the advanced manufacturing process of Coromant drilling rods at the Sandvik Steel Works.

Atlas Copco and the Sandvik Steel Works have worked in continuous and harmonious co-operation since 1947 and this relationship has resulted in simpler, more effective and economic rock-drilling. Coromant drill steel products are marketed through the Atlas Copco international organization and are an important part of the Company's sales.

Front cover: The Super Silensair compressor and the new silenced TEX breakers, seen here at work in central Copenhagen, are praise-worthy examples of equipment which have been designed to do as little harm as possible to the environment.

