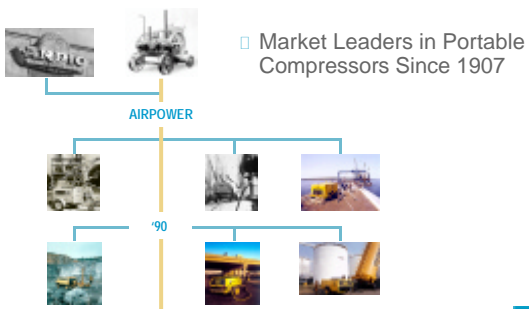


New Directions in Power

Oscar Duprix
President Portable Air Division



Portable Air Heritage



2

Portable Generators

Since 1986



Portable Compressors



Portable Generators



3

Manufacturing Synergies

Portable Compressors



Portable Generators

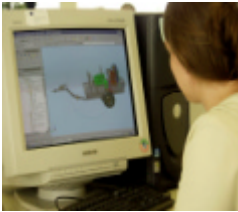


4

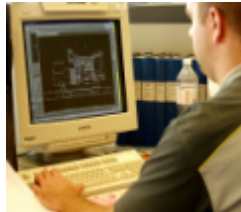


Technology Synergies

Portable Compressors



Portable Generators



5



Product Range



OAC
500 – 1000kVA

The Portable
Generator Line-Up

BOX 5-6
165 – 330kVA



6



OAS Box 1-4
13 – 140kVA



QAC a Unique Package



Standing The Offer

7

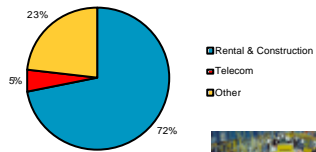
Atlas Copco

Market Size

Portable Generator Markets

Market Size:
Euro 1.0 B

Customer
Groups We
Know Well!



8

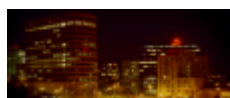
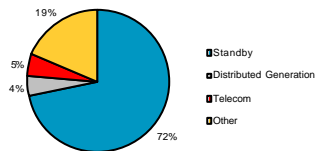
Atlas Copco

Market Size

Stationary Generator Markets

Market Size:
Euro 4.0 B

More like an
Insurance Policy



9

Atlas Copco

Product Range

The Stationary Generator Line Up

QIX Enclosed & Silenced

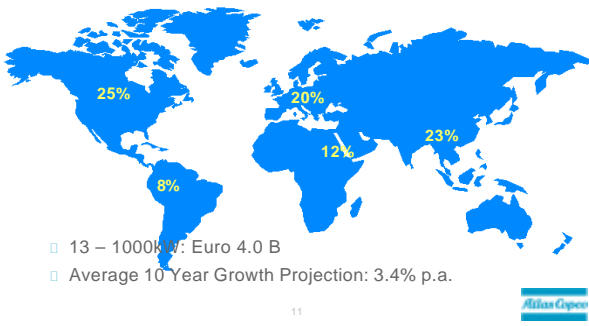
QIX 220 – 540kVA

QA 16 – 165kVA

10

Market Size

Total Generator Market Size 2000



Global Developments

OEG 40 – 500kVA
MANUFACTURED
IN BRAZIL
FOR
SOUTH AMERICA

12

Global Developments



13



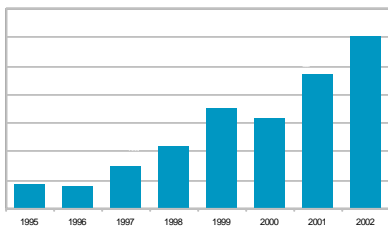
Global Developments



14



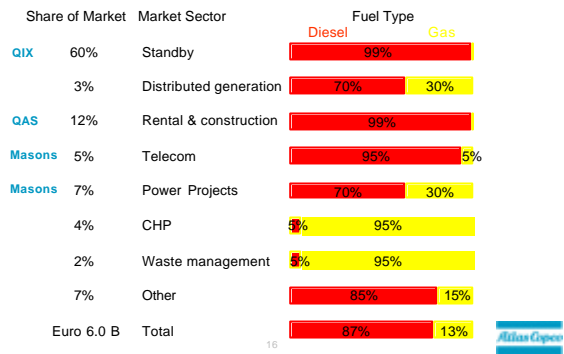
A Growing Business Annual Unit Sales



15



Power Generation Market 0-5 MWe 2000



Power Generation Market 0-5 MWe 2010

