

April 29, 2013



## Atlas Copco First-quarter report 2013

(unaudited)

### Solid demand for service, weaker for equipment

- Order intake decreased to MSEK 21 008 (24 827), organic decline of 11%
- Revenues decreased to MSEK 20 227 (22 254), organic decline of 5%
- Operating profit decreased by 10% to MSEK 4 156 (4 614)
- Operating margin at 20.5% (20.7)
- Profit before tax amounted to MSEK 4 045 (4 494)
- Profit for the period was MSEK 2 988 (3 409)
- Basic earnings per share were SEK 2.46 (2.81)
- Operating cash flow at MSEK 1 628 (1 441)

MSEK	January - March		
	2013	2012	%
Orders received	21 008	24 827	-15%
Revenues	20 227	22 254	-9%
Operating profit	4 156	4 614	-10%
– as a percentage of revenues	20.5	20.7	
Profit before tax	4 045	4 494	-10%
– as a percentage of revenues	20.0	20.2	
Profit for the period	2 988	3 409	-12%
Basic earnings per share, SEK	2.46	2.81	
Diluted earnings per share, SEK	2.45	2.80	
Return on capital employed, %	34	37	

### Near term demand outlook

The overall demand for the Group's products and services is expected to remain at the current level.

*Previous near-term demand outlook, (Published January 31, 2013):*

*The overall demand for Atlas Copco's products and services is expected to decrease somewhat.*

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### Market development

The overall demand for Atlas Copco's products was somewhat weaker compared to the previous quarter. Particularly mining customers continued to be cautious in investing in capital equipment. Still, the total order volume for Atlas Copco's equipment remained largely unchanged sequentially (compared to the previous quarter). The order volumes were relatively stable for industrial compressors and industrial tools, increased for construction equipment, and were lower for mining and rock excavation equipment.

Compared to the record high first quarter the previous year, the order volumes were lower for all business areas and significantly lower for mining equipment.

The service and parts business continued to develop well and increased compared to the previous year.

The demand from the manufacturing and construction industries remained healthy in **North America** and the order intake was robust for industrial compressors, industrial tools and construction equipment. Orders received for mining equipment was significantly lower compared to the previous year, but largely unchanged sequentially.

Orders received in **South America** decreased, both compared to the previous year and sequentially, primarily due to lower equipment demand from the mining industry.

In **Europe**, orders received were largely unchanged compared to the previous year and increased somewhat sequentially, supported by good order intake of large compressors. Orders for drilling equipment for mining and tunneling was also higher sequentially, but lower than the previous year. The strongest growth was achieved in Germany and Turkey.

In **Africa/Middle East**, orders received were lower than the previous year, but clearly higher than the most recent quarter.

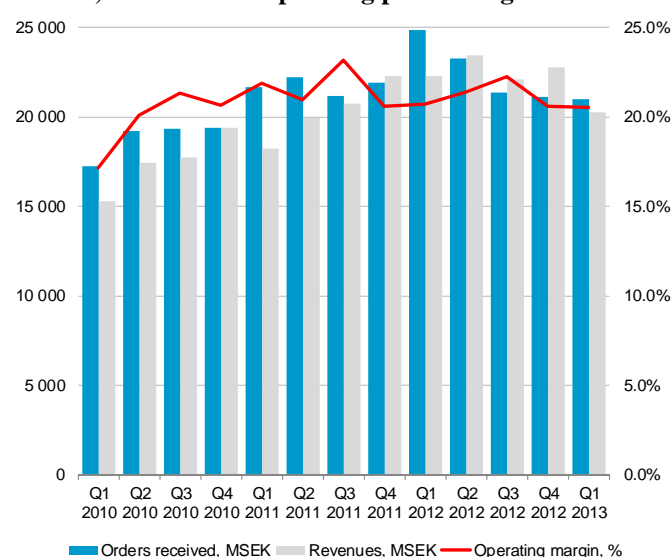
The orders received in **Asia** were flat compared to the previous year and higher sequentially. The strongest growth was achieved in South East Asia. The order intake was higher sequentially in China and in India for all business areas, but still somewhat below the level in the previous year.

The order intake in **Australia** decreased, primarily due to lower demand from the mining industry, both compared to the previous year and sequentially.

### Sales bridge

MSEK	January - March	
	Orders received	Revenues
2012	24 827	22 254
Structural change, %	+1	+1
Currency, %	-5	-5
Price, %	+2	+1
Volume, %	-13	-6
Total, %	-15	-9
2013	21 008	20 227

### Orders, revenues and operating profit margin



### Geographic distribution of orders received

%, last 12 months incl. March 2013	Compressor Technique	Industrial Technique	Mining and Rock Excavation Tech.	Construction Technique	Atlas Copco Group
North America	19	27	20	16	20
South America	7	5	15	12	10
Europe	34	46	19	34	30
Africa/Middle East	8	1	17	13	11
Asia/Australia	32	21	29	25	29
	100	100	100	100	100

### Revenues, profits and returns

Revenues were MSEK 20 227 (22 254), corresponding to an organic decline of 5%.

Operating profit decreased by 10% to MSEK 4 156 (4 614), primarily due to lower revenue volume and negative currency effect. The effect in Corporate from the provision for share-related long-term incentive programs was MSEK -42 (-69).

Operating margin reached 20.5% (20.7) and adjusted for the above referred items of MSEK -42 (-69), the margin was 20.8% (21.0). The net currency effect, compared with the previous year was MSEK -220 but the effect on the margin was neutral.

Net financial items were MSEK -111 (-120). Interest net was lower at MSEK -118 (-154) due to positive cash flow and favorable translation effects on interest for loans in Euro.

Profit before tax amounted to MSEK 4 045 (4 494), corresponding to a margin of 20.0% (20.2).

Profit for the period totaled MSEK 2 988 (3 409). Basic and diluted earnings per share were SEK 2.46 (2.81) and SEK 2.45 (2.80) respectively.

The return on capital employed during the last 12 months was 34% (37). Return on equity was 42% (49).

The Group uses a weighted average cost of capital (WACC) of 8.0% as an investment and overall performance benchmark.

### Amendment to IAS 19 Employees Benefits

The balance sheet and income statement for previous year has been restated due to amendments to IAS 19 Employee Benefits. The effects on relevant lines are detailed in the table below:

Balance sheet, MSEK	Dec. 31, 2012	Mar. 31, 2012
Other financial assets	-507	-424
Deferred tax assets	152	60
Equity	-947	-604
Post-employment benefits	748	366
Deferred tax liabilities	-198	-180
Other liabilities and provisions	42	54
Income statement, MSEK	2012	Q1 2012
Operating profit	38	10
Profit before tax	24	5
Profit for the period	19	4

### Revenues and operating profit – bridge

MSEK	Q1 2013	Volume, price, mix and other	Currency	One-time items Acquisitions	Share based LTI programs	Q1 2012
<b>Atlas Copco Group</b>						
Revenues	20 227	-1 092	-1 090	155	-	22 254
EBIT	4 156	-265	-220	0	27	4 614
%	20.5%	24.3%				20.7%

### Operating cash flow and investments

Operating cash surplus reached MSEK 4 486 (5 371).

Cash flows from financial items were significantly negative at MSEK -642 (+372). The main explanation is negative cash flows from currency hedges of loans and equity where the offsetting cash flow occurs in the future. Previous year had a positive cash flow from these hedges.

Working capital increased by MSEK 185 (2 027) and rental equipment, net, increased by MSEK 217 (194).

Investments in property, plant and equipment reached MSEK 304 (413).

Operating cash flow equaled MSEK 1 628 (1 441).

### Net indebtedness

The Group's net indebtedness, adjusted for the fair value of interest rate swaps, amounted to MSEK 8 273 (13 397), of which MSEK 2 120 (1 857) was attributable to post-employment benefits. In the quarter, a 10-year MEUR 500 bond was issued at 2.56% interest rate with the primary purpose of pre-funding debt maturing in Q2 2014. The Group has an average maturity of 5.1 years on interest bearing liabilities. The net debt/EBITDA ratio was 0.4 (0.6). The net debt/equity ratio was 23% (43).

### Acquisition and divestment of own shares

During the quarter 1 148 259 series A shares, net, were acquired and 59 401 series B shares, net, were divested, for a net value of MSEK -196. These transactions are in accordance with mandates granted by the 2012 Annual General Meeting and relate to the Group's long-term incentive programs.

### Employees

On March 31, 2013, the number of employees was 40 344 (38 623). The number of consultants/external workforce was 2 189 (2 155). For comparable units, the total workforce increased by 779 from March 31, 2012. The number of employees increased in service and research and development, while it decreased in manufacturing.

### Atlas Copco 140 years

On February 21, 2013, Atlas Copco, recognized as one of the world's most innovative, ethical, and sustainable companies, celebrated 140 years of industrial excellence with a range of activities in 90 countries where it has its own operations.

## Compressor Technique

MSEK	January - March		
	2013	2012	
Orders received	8 464	9 166	-8%
Revenues	7 842	8 306	-6%
Operating profit	1 792	1 834	-2%
– as a percentage of revenues	22.9	22.1	
Return on capital employed, %	62	68	

- **Stable order volumes for industrial compressors**
- **Service and spare parts continued to grow**
- **Operating margin improved to 22.9%**

## Sales bridge

MSEK	January - March	
	Orders received	Revenues
2012	9 166	8 306
Structural change, %	+1	+1
Currency, %	-5	-5
Price, %	+1	+1
Volume, %	-5	-3
Total, %	-8	-6
2013	8 464	7 842

## Industrial compressors

The order volumes for stationary industrial compressors and air treatment equipment remained at the same level as the previous quarter and the previous year. Year-on-year, the order intake increased in North America and in Europe, while it decreased somewhat in Asia. Orders received for small and medium-sized compressors remained at the same level sequentially, while it increased somewhat for larger machines.

## Gas and process compressors

The order intake for gas and process compressors was lower compared to the previous year, but higher than the previous quarter. Some large orders were won in Europe.

## Specialty rental

The specialty rental business improved compared to the previous year. The best development was achieved in Asia.

## Service

Service and spare parts continued to develop well. All regions recorded growth with the highest growth in the Middle East, South America, North America, and China.

## Innovation

The following products have been launched:

- A range of small oil-injected screw compressors that features a compact design and breakthrough energy-efficiency.
- An energy efficient large oil-injected screw compressor, which has up to 10% lower energy consumption compared to the previous generation. It is also equipped with an energy recovery system.

## Acquisitions

- In March, Atlas Copco acquired Air et Techniques Energies Provence (ATEP), a distributor of industrial compressors and related products based in Aix-en-Provence, France. The company has annual revenues of about MSEK 50 and 30 employees.
- In April, Atlas Copco's U.S.-based Quincy Compressor LLC agreed to acquire National Pump & Compressor's air compressor business in the state of Illinois, USA. The business has about 45 employees.

## Inauguration of compressor manufacturing facilities

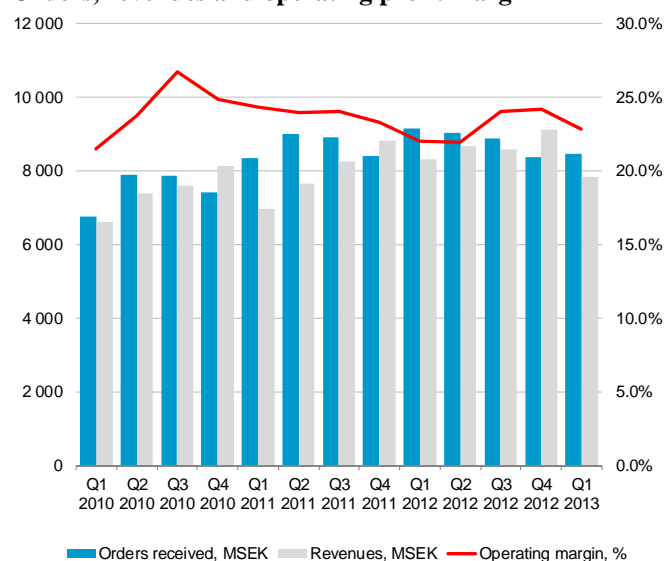
Two facilities to expand the capacity to assemble compressors were inaugurated in China and India, respectively.

## Revenues and profitability

Revenues reached MSEK 7 842 (8 306), corresponding to an organic decline of 2%.

Operating profit was MSEK 1 792 (1 834), corresponding to a margin of 22.9% (22.1). The margin was supported by efficiency improvements and price increases. This was partly offset by dilution from acquisitions. Return on capital employed (last 12 months) was 62% (68).

## Orders, revenues and operating profit margin



## Industrial Technique

MSEK	January - March		
	2013	2012	
Orders received	2 187	2 498	-12%
Revenues	2 183	2 471	-12%
Operating profit	487	593	-18%
– as a percentage of revenues	22.3	24.0	
Return on capital employed, %	41	51	

- The demand continued to weaken somewhat
- Operating margin at 22.3% affected by lower revenue volumes
- Acquisitions to broaden product portfolio

## Sales bridge

MSEK	January - March	
	Orders received	Revenues
2012	2 498	2 471
Structural change, %	+0	+0
Currency, %	-4	-5
Price, %	+1	+1
Volume, %	-9	-8
Total, %	-12	-12
2013	2 187	2 183

## General industry

The overall order volumes for industrial power tools for general industry decreased compared to the previous year and sequentially. The orders received increased in North America, but was lower in Europe and Asia.

## Motor vehicle industry

The order volume for advanced industrial tools and assembly systems from the motor vehicle industry was somewhat lower compared to the previous year. Orders received increased slightly in Europe, but was lower in North America and in Asia.

Compared to the previous quarter, the order intake increased somewhat, supported by orders in Europe and in Asia.

## Service

The service business remained healthy, but the order intake was somewhat lower than in the previous year.

## Innovation

The following products have been launched:

- A range of pneumatic grinders with many advanced ergonomic features to improve the operator safety, productivity and comfort.
- A range of electric tightening tools with controller that is easy to install. These offer the high speed of pneumatic tools with the accuracy and control of an electric tool and contribute to increased productivity, better ergonomics and lower energy consumption.

## Acquisitions

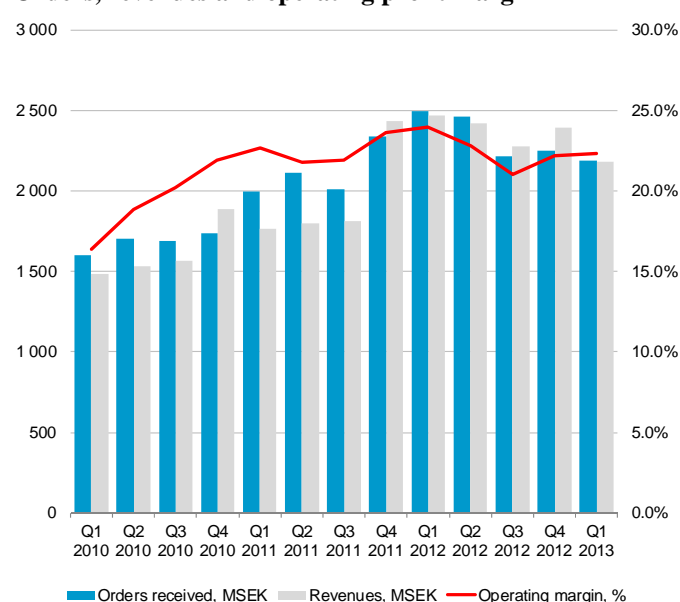
- In March, Atlas Copco agreed to acquire the business of U.S.-based Rapid-Torc, which develops and markets hydraulic torque wrenches. The company had revenues in 2012 of approximately MSEK 75 and 30 employees. The acquisition was finalized in April.
- In April, Atlas Copco agreed to acquire the assets of Saltus-Werk Max Forst GmbH, a manufacturer of mechanical and electric torque solutions, based in Germany. Saltus had revenues in 2012 of about MSEK 70 and about 65 employees.

## Revenues and profitability

Revenues reached MSEK 2 183 (2 471), corresponding to an organic decline of 7%.

Operating profit was MSEK 487 (593), corresponding to an operating margin of 22.3% (24.0), primarily affected by lower volumes. Return on capital employed (last 12 months) was 41% (51).

## Orders, revenues and operating profit margin



## Mining and Rock Excavation Technique

MSEK	January - March		
	2013	2012	
Orders received	7 197	9 733	-26%
Revenues	7 562	8 434	-10%
Operating profit	1 771	2 077	-15%
– as a percentage of revenues	23.4	24.6	
Return on capital employed, %	56	66	

- Mining equipment orders decreased
- Operating margin affected by lower volume and currency effects, but supported by mix
- Acquisition of rock drilling tools business in China

## Sales bridge

MSEK	January - March	
	Orders received	Revenues
2012	9 733	8 434
Structural change, %	+0	+1
Currency, %	-4	-5
Price, %	+3	+2
Volume, %	-25	-8
Total, %	-26	-10
2013	7 197	7 562

## Mining

The cautiousness to invest in capital equipment seen in recent quarters continued to affect the demand from mining customers, and order volumes decreased moderately compared to previous quarter. The order intake decreased significantly compared to the very strong previous year for all types of equipment.

## Civil engineering

The order intake for equipment for infrastructure applications decreased compared to the previous year, but improved sequentially, both for underground and surface drilling equipment.

## Service and consumables

Demand for service and spare parts remained at a good level and order volumes were stable both compared to the previous year and sequentially. The order volumes for consumables was lower compared to the previous year, but increased sequentially.

## Innovation

The following products have been launched:

- Core drilling consumables for exploration with an automatic safety mechanism that increases safety as well as productivity.
- An electric loader that consumes less energy, produces less heat, and has a lower noise level, than an equivalent diesel machine.

## Acquisitions

- In March, 75% of Shandong Rock Drilling Tools Co., Ltd., a leading Chinese supplier of rock drilling tools, was

acquired. The company had sales in 2012 of MSEK 420 and 687 employees. Atlas Copco will also acquire close to 25% of a steel mill located adjacent to the company.

- In April, the acquisition of Switzerland-based MEYCO Equipment, a manufacturer of shotcreting equipment, was finalized. The business had revenues of MSEK 190 in 2012 and about 45 employees.

## Structural changes

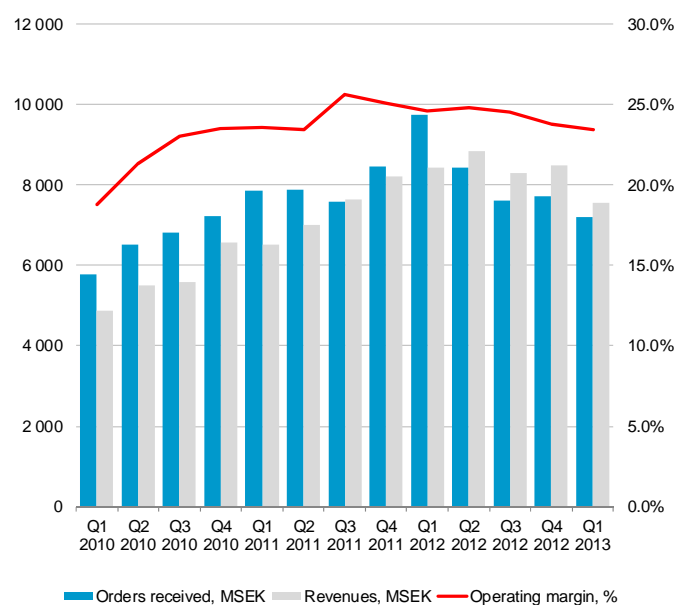
The investment project in new production equipment for rock drilling tools in Fagersta, Sweden, announced in 2010, was finalized in the quarter. This production upgrade is affecting the manufacturing in Springs, South Africa, which will be reorganized and 91 employees are affected.

## Revenues and profitability

Revenues reached MSEK 7 562 (8 434), corresponding to an organic decline of 6%.

Operating profit was MSEK 1 771 (2 077), corresponding to an operating margin of 23.4% (24.6). The margin was negatively affected by lower volume, currency effects, and dilution from acquisitions, but was supported by a positive revenue mix. Return on capital employed (last 12 months) was 56% (66%).

## Orders, revenues and operating profit margin



## Construction Technique

MSEK	January - March		
	2013	2012	
Orders received	3 287	3 596	-9%
Revenues	2 761	3 206	-14%
Operating profit	263	344	-24%
– as a percentage of revenues	9.5	10.7	
Return on capital employed, %	10	11	

- **Organic order intake decreased 4%, affected by weak demand in Europe**
- **Operating margin at 9.5%, affected by lower volume**
- **New visual identity for road construction equipment**

## Sales bridge

MSEK	January - March	
	Orders received	Revenues
2012	3 596	3 206
Structural change, %	+0	+0
Currency, %	-5	-5
Price, %	+1	+1
Volume, %	-5	-10
Total, %	-9	-14
2013	3 287	2 761

## Construction equipment

The orders received for construction equipment decreased compared to the previous year. Geographically, the order volumes improved somewhat in North America and in Asia, but decreased in Europe. The development was positive for portable energy products, such as portable compressors, while it was negative for road construction equipment.

Compared to the previous quarter, the order intake improved for most product groups. The improvement is partly due to normal seasonal effects. The sequential improvement was most significant in Asia.

## Service

The service and spare parts business remained healthy and overall order volumes were largely unchanged. The order intake improved in all regions except for Europe.

## Innovation

The following products have been launched:

- Tier 4 compliant boosters for high pressure compression of air and gas.
- A handheld hydraulic pick hammer with significantly reduced vibrations and an efficient noise reduction system.
- A range of pneumatic chipping hammers.

## New visual identity for road construction equipment

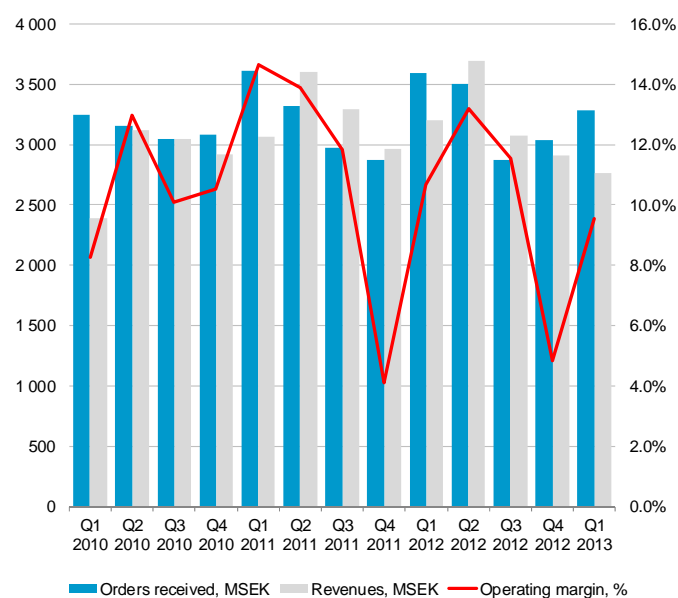
Atlas Copco road construction equipment will align the visual identity of the Dynapac range of rollers, planers and pavers to the design used by the other divisions in the Construction Technique business area. In the new design the Atlas Copco logotype will be clearly visible on the products together with the Dynapac name and the color scheme will change to yellow and grey. The new identity was launched April.

## Revenues and profitability

Revenues reached MSEK 2 761 (3 206), corresponding to an organic decline of 9%.

Operating profit was MSEK 263 (344), corresponding to an operating margin of 9.5% (10.7). Operating profit was affected by lower volumes. Return on capital employed (last 12 months) was 10% (11).

## Orders, revenues and operating profit margin



**Accounting principles**

The consolidated accounts of the Atlas Copco Group are prepared in accordance with International Financial Reporting Standards (IFRS) as disclosed in the Annual Report 2012. The interim report is prepared in accordance with IAS 34 Interim Financial Reporting.

**New and amended accounting standards**

IASB has issued several new and amended standards and interpretations effective from January 1, 2013. The assessment of the effect on the consolidated financial statements from the implementation of these standards is described in more detail in the 2012 Annual Report.

*Amendment to IAS 19 Employees Benefits*

The amended version of IAS 19 Employee Benefits was adopted by Atlas Copco as from January 1, 2013 with full retrospective application. As a consequence, the income statement and balance sheet for previous year have been restated, see page 3 for details.

*Other new and amended IFRS standards and IFRIC interpretations*

The other new or amended IFRS standards and IFRIC interpretations are not expected to have any material effect on the consolidated financial statements.

**Risks and factors of uncertainty***Market risks*

The demand for Atlas Copco's products and services is affected by changes in the customers' investment and production levels. A widespread financial crisis and economic downturn affects the Group negatively both in terms of revenues and profitability. However, the Group's sales are well diversified with customers in many industries and countries around the world, which limits the risk.

*Financial risks*

Atlas Copco is subject to currency risks, interest rate risks and other financial risks. In line with the overall goals with respect to growth, return on capital, and protecting creditors, Atlas Copco has adopted a policy to control the financial risks to which the Group is exposed. A financial risk management committee meets regularly to manage and follow-up financial risks, in line with the policy.

*Production risks*

Many components are sourced from sub-suppliers. The availability is dependent on the sub-suppliers and if they have interruptions or lack capacity, this may adversely affect production. To minimize these risks, Atlas Copco has established a global network of sub-suppliers, which means that in most cases there are more than one sub-supplier that can supply a certain component.

Atlas Copco is also directly and indirectly exposed to raw material prices. Cost increases for raw materials and components often coincide with strong end-customer demand and can partly be offset by increased sales to mining customers and partly compensated for by increased market prices.

*Acquisitions*

Atlas Copco has the ambition to grow all its business areas, primarily through organic growth, complemented by selected acquisitions. The integration of acquired businesses is a difficult process and it is not certain that every integration will be successful. Therefore, costs related to acquisitions can be higher and/or synergies can take longer to materialize than anticipated.

For further information, see the Annual Report 2012.

**Forward-looking statements**

Some statements in this report are forward-looking, and the actual outcome could be materially different. In addition to the factors explicitly discussed, other factors could have a material effect on the actual outcome. Such factors include, but are not limited to, general business conditions, fluctuations in exchange rates and interest rates, political developments, the impact of competing products and their pricing, product development, commercialization and technological difficulties, interruptions in supply, and major customer credit losses.

**Atlas Copco AB**

Atlas Copco AB and its subsidiaries are sometimes referred to as the Atlas Copco Group, the Group or Atlas Copco. Atlas Copco AB is also sometimes referred to as Atlas Copco. Any mentioning of the Board of Directors or the Directors refers to the Board of Directors of Atlas Copco AB.



**Consolidated income statement**

MSEK	3 months ended		12 months ended		
	Mar. 31 2013	Mar. 31 2012	Mar. 31 2013	Mar. 31 2012	Dec. 31 2012
Revenues	20 227	22 254	88 506	85 234	90 533
Cost of sales	-12 360	-13 663	-54 468	-52 784	-55 771
<b>Gross profit</b>	<b>7 867</b>	<b>8 591</b>	<b>34 038</b>	<b>32 450</b>	<b>34 762</b>
Marketing expenses	-2 010	-2 133	-8 523	-7 970	-8 646
Administrative expenses	-1 203	-1 306	-4 870	-4 629	-4 973
Research and development costs	-511	-499	-2 046	-1 905	-2 034
Other operating income and expenses	13	-39	209	241	157
<b>Operating profit</b>	<b>4 156</b>	<b>4 614</b>	<b>18 808</b>	<b>18 187</b>	<b>19 266</b>
- as a percentage of revenues	20.5	20.7	21.3	21.3	21.3
Net financial items	-111	-120	-695	-473	-704
<b>Profit before tax</b>	<b>4 045</b>	<b>4 494</b>	<b>18 113</b>	<b>17 714</b>	<b>18 562</b>
- as a percentage of revenues	20.0	20.2	20.5	20.8	20.5
Income tax expense	-1 057	-1 085	-4 601	-4 350	-4 629
<b>Profit for the period</b>	<b>2 988</b>	<b>3 409</b>	<b>13 512</b>	<b>13 364</b>	<b>13 933</b>
Profit attributable to					
- owners of the parent	2 986	3 406	13 500	13 346	13 920
- non-controlling interests	2	3	12	18	13
<b>Basic earnings per share, SEK</b>	<b>2.46</b>	<b>2.81</b>	<b>11.11</b>	<b>11.00</b>	<b>11.47</b>
Diluted earnings per share, SEK	2.45	2.80	11.10	10.95	11.44
Basic weighted average number of shares outstanding, millions	1 212.6	1 212.5	1 213.9	1 213.1	1 213.8
Diluted weighted average number of shares outstanding, millions	1 214.3	1 215.1	1 215.4	1 215.7	1 215.6

**Key ratios**

Equity per share, period end, SEK	30	26	28
Return on capital employed, 12 month values, %	34	37	36
Return on equity, 12 month values, %	42	49	46
Debt/equity ratio, period end, %	23	43	27
Equity/assets ratio, period end, %	42	38	42
Number of employees, period end	40 344	38 623	39 811

**Consolidated statement of comprehensive income**

MSEK	3 months ended		12 months ended		
	Mar. 31 2013	Mar. 31 2012	Mar. 31 2013	Mar. 31 2012	Dec. 31 2012
<b>Profit for the period</b>	<b>2 988</b>	<b>3 409</b>	<b>13 512</b>	<b>13 364</b>	<b>13 933</b>
<b>Other comprehensive income</b>					
<b>Items that will not be reclassified to profit or loss</b>					
Remeasurements of defined benefit pension plans	60	6	-425	6	-479
Income tax relating to items that will not be reclassified	-12	-2	106	-2	116
	<b>48</b>	<b>4</b>	<b>-319</b>	<b>4</b>	<b>-363</b>
<b>Items that may be reclassified subsequently to profit or loss</b>					
Translation differences on foreign operations	-1 137	-689	-2 351	-7	-1 903
- realized and reclassified to income statement	-	-	-	-2	-
Hedge of net investments in foreign operations	575	194	1 026	142	645
Cash flow hedges	-9	-3	-28	137	-22
Available-for-sale investments	-	-	-	-57	-
- realized and reclassified to income statement	-	-	-	-200	-
Income tax relating to items that may be reclassified	-326	-139	-452	-112	-265
	<b>-897</b>	<b>-637</b>	<b>-1 805</b>	<b>-99</b>	<b>-1 545</b>
<b>Other comprehensive income for the period, net of tax</b>	<b>-849</b>	<b>-633</b>	<b>-2 124</b>	<b>-95</b>	<b>-1 908</b>
<b>Total comprehensive income for the period</b>	<b>2 139</b>	<b>2 776</b>	<b>11 388</b>	<b>13 269</b>	<b>12 025</b>
Total comprehensive income attributable to					
- owners of the parent	2 136	2 773	11 379	13 258	12 016
- non-controlling interests	3	3	9	11	9

**Consolidated balance sheet**

MSEK	Mar. 31, 2013	Dec. 31, 2012	Mar. 31, 2012	Jan. 1, 2012
Intangible assets	16 095	15 879	15 649	15 352
Rental equipment	2 095	2 030	2 164	2 117
Other property, plant and equipment	6 850	6 846	6 620	6 538
Financial assets and other receivables	2 719	2 219	2 646	2 501
Deferred tax assets	1 216	1 262	1 047	1 114
<b>Total non-current assets</b>	<b>28 975</b>	<b>28 236</b>	<b>28 126</b>	<b>27 622</b>
Inventories	17 645	17 653	18 509	17 579
Trade and other receivables	21 282	21 155	22 300	21 996
Other financial assets	1 455	1 333	2 080	1 773
Cash and cash equivalents	17 136	12 416	10 655	5 716
Assets classified as held for sale	1	1	46	55
<b>Total current assets</b>	<b>57 519</b>	<b>52 558</b>	<b>53 590</b>	<b>47 119</b>
<b>TOTAL ASSETS</b>	<b>86 494</b>	<b>80 794</b>	<b>81 716</b>	<b>74 741</b>
Equity attributable to owners of the parent	36 010	34 131	31 152	28 159
Non-controlling interests	147	54	63	63
<b>TOTAL EQUITY</b>	<b>36 157</b>	<b>34 185</b>	<b>31 215</b>	<b>28 222</b>
Borrowings	23 957	20 150	21 001	17 013
Post-employment benefits	2 120	2 149	1 857	1 878
Other liabilities and provisions	1 091	1 127	1 066	1 085
Deferred tax liabilities	2 220	1 678	1 189	1 207
<b>Total non-current liabilities</b>	<b>29 388</b>	<b>25 104</b>	<b>25 113</b>	<b>21 183</b>
Borrowings	973	902	3 548	3 422
Trade payables and other liabilities	18 821	19 412	20 583	20 708
Provisions	1 155	1 191	1 257	1 206
<b>Total current liabilities</b>	<b>20 949</b>	<b>21 505</b>	<b>25 388</b>	<b>25 336</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>86 494</b>	<b>80 794</b>	<b>81 716</b>	<b>74 741</b>

**Consolidated statement of changes in equity**

MSEK	Equity attributable to		Total equity
	owners of the parent	non-controlling interests	
<b>Opening balance, January 1, 2013</b>	<b>34 131</b>	<b>54</b>	<b>34 185</b>
<b>Changes in equity for the period</b>			
Total comprehensive income for the period	2 136	3	2 139
Change of non-controlling interests	-2	90	88
Acquisition and divestment of own shares	-196	-	-196
Share-based payments, equity settled	-59	-	-59
<b>Closing balance, March 31, 2013</b>	<b>36 010</b>	<b>147</b>	<b>36 157</b>

MSEK	Equity attributable to		Total equity
	owners of the parent	non-controlling interests	
<b>Opening balance, January 1, 2012</b>	<b>28 776</b>	<b>63</b>	<b>28 839</b>
Changes in accounting policy	-617	-	-617
<b>Restated balance, January 1, 2012</b>	<b>28 159</b>	<b>63</b>	<b>28 222</b>
<b>Changes in equity for the period</b>			
Total comprehensive income for the period	12 016	9	12 025
Dividends	-6 069	-1	-6 070
Change of non-controlling interests	-90	-17	-107
Acquisition and divestment of own shares	271	-	271
Share-based payments, equity settled	-156	-	-156
<b>Closing balance, December 31, 2012</b>	<b>34 131</b>	<b>54</b>	<b>34 185</b>

MSEK	Equity attributable to		Total equity
	owners of the parent	non-controlling interests	
<b>Opening balance, January 1, 2012</b>	<b>28 776</b>	<b>63</b>	<b>28 839</b>
Changes in accounting policy	-617	-	-617
<b>Restated balance, January 1, 2012</b>	<b>28 159</b>	<b>63</b>	<b>28 222</b>
<b>Changes in equity for the period</b>			
Total comprehensive income for the period	2 773	3	2 776
Dividends	-	1	1
Change of non-controlling interests	-25	-4	-29
Acquisition and divestment of own shares	356	-	356
Share-based payments, equity settled	-111	-	-111
<b>Closing balance, March 31, 2012</b>	<b>31 152</b>	<b>63</b>	<b>31 215</b>

**Consolidated statement of cash flows**

MSEK	January - March	
	2013	2012
<b>Cash flows from operating activities</b>		
Operating profit	4 156	4 614
Depreciation, amortization and impairment (see below)	633	648
Capital gain/loss and other non-cash items	-303	109
Operating cash surplus	4 486	5 371
Net financial items received/paid	-642	372
Taxes paid	-1 089	-1 500
Change in working capital	-185	-2 027
Increase in rental equipment	-324	-367
Sale of rental equipment	107	173
<b>Net cash from operating activities</b>	<b>2 353</b>	<b>2 022</b>
<b>Cash flows from investing activities</b>		
Investments in property, plant and equipment	-304	-413
Sale of property, plant and equipment	17	8
Investments in intangible assets	-207	-172
Sale of intangible assets	1	3
Acquisition of subsidiaries	-443	-561
Other investments, net	-585	-530
<b>Net cash from investing activities</b>	<b>-1 521</b>	<b>-1 665</b>
<b>Cash flows from financing activities</b>		
Dividends paid to non-controlling interest	-	1
Acquisition of non-controlling interest	-2	-29
Repurchase and sales of own shares	-196	356
Change in interest-bearing liabilities	4 424	4 372
<b>Net cash from financing activities</b>	<b>4 226</b>	<b>4 700</b>
<b>Net cash flow for the period</b>	<b>5 058</b>	<b>5 057</b>
Cash and cash equivalents, beginning of the period	12 416	5 716
Exchange differences in cash and cash equivalents	-338	-118
<b>Cash and cash equivalents, end of the period</b>	<b>17 136</b>	<b>10 655</b>

Depreciation, amortization and impairment		
<i>Rental equipment</i>	161	179
<i>Other property, plant and equipment</i>	277	276
<i>Intangible assets</i>	195	193
<i>Total</i>	633	648

**Calculation of operating cash flow**

MSEK	January - March	
	2013	2012
<b>Net cash flow for the period</b>	<b>5 058</b>	<b>5 057</b>
Add back:		
Change in interest-bearing liabilities	-4 424	-4 372
Repurchase and sales of own shares	196	-356
Dividends paid to non-controlling interest	-	-1
Acquisition of non-controlling interest	2	29
Acquisitions and divestments	443	561
Investments of cash liquidity	353	523
<b>Operating cash flow</b>	<b>1 628</b>	<b>1 441</b>

**Revenues by business area**

MSEK (by quarter)	2011				2012				2013
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
Compressor Technique	6 989	7 676	8 264	8 831	8 306	8 692	8 599	9 117	7 842
- of which external	7 000	7 699	8 171	8 804	8 287	8 672	8 584	9 095	7 825
- of which internal	-11	-23	93	27	19	20	15	22	17
Industrial Technique	1 768	1 800	1 816	2 437	2 471	2 420	2 280	2 395	2 183
- of which external	1 763	1 792	1 807	2 429	2 464	2 414	2 271	2 387	2 177
- of which internal	5	8	9	8	7	6	9	8	6
Mining and Rock									
Excavation Technique	6 516	6 994	7 642	8 204	8 434	8 846	8 278	8 496	7 562
- of which external	6 485	6 987	7 609	8 183	8 418	8 807	8 265	8 508	7 545
- of which internal	31	7	33	21	16	39	13	-12	17
Construction Technique	3 063	3 599	3 292	2 964	3 206	3 697	3 074	2 911	2 761
- of which external	2 930	3 422	3 090	2 784	3 006	3 477	2 910	2 726	2 613
- of which internal	133	177	202	180	200	220	164	185	148
Common Group functions/ Eliminations	-113	-118	-275	-146	-163	-218	-137	-171	-121
<b>Atlas Copco Group</b>	<b>18 223</b>	<b>19 951</b>	<b>20 739</b>	<b>22 290</b>	<b>22 254</b>	<b>23 437</b>	<b>22 094</b>	<b>22 748</b>	<b>20 227</b>

**Operating profit by business area**

MSEK (by quarter)	2011				2012				2013
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
Compressor Technique	1 701	1 840	1 990	2 061	1 834	1 911	2 065	2 207	1 792
- as a percentage of revenues	24.3	24.0	24.1	23.3	22.1	22.0	24.0	24.2	22.9
Industrial Technique	401	392	398	576	593	552	480	533	487
- as a percentage of revenues	22.7	21.8	21.9	23.6	24.0	22.8	21.1	22.3	22.3
Mining and Rock									
Excavation Technique	1 537	1 641	1 959	2 059	2 077	2 196	2 036	2 026	1 771
- as a percentage of revenues	23.6	23.5	25.6	25.1	24.6	24.8	24.6	23.8	23.4
Construction Technique	449	499	390	122	344	489	356	143	263
- as a percentage of revenues	14.7	13.9	11.8	4.1	10.7	13.2	11.6	4.9	9.5
Common Group functions/ Eliminations	-101	-195	63	-222	-234	-120	-12	-210	-157
<b>Operating profit</b>	<b>3 987</b>	<b>4 177</b>	<b>4 800</b>	<b>4 596</b>	<b>4 614</b>	<b>5 028</b>	<b>4 925</b>	<b>4 699</b>	<b>4 156</b>
- as a percentage of revenues	21.9	20.9	23.1	20.6	20.7	21.5	22.3	20.7	20.5
Net financial items	69	-96	-97	-160	-120	-185	-188	-211	-111
<b>Profit before tax</b>	<b>4 056</b>	<b>4 081</b>	<b>4 703</b>	<b>4 436</b>	<b>4 494</b>	<b>4 843</b>	<b>4 737</b>	<b>4 488</b>	<b>4 045</b>
- as a percentage of revenues	22.3	20.5	22.7	19.9	20.2	20.7	21.4	19.7	20.0

**Key figures by quarter**

SEK	2011				2012				2013
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
Basic earnings per share	2.48	2.46	2.96	2.78	2.81	2.98	2.87	2.81	2.46
Diluted earnings per share	2.47	2.45	2.93	2.77	2.80	2.97	2.86	2.81	2.45
Equity per share	25	18	22	23	26	24	25	28	30
Operating cash flow per share	1.66	0.47	1.75	1.30	1.19	1.56	3.80	3.53	1.34
%									
Return on capital employed, 12 months value	32	34	36	37	37	39	37	36	34
Return on equity, 12 months value	41	44	47	48	49	52	48	46	42
Debt/equity ratio, period end	17	69	53	52	43	62	40	27	23
Equity/assets ratio, period end	41	34	37	38	38	37	39	42	42
Number of employees, period end	33 595	34 976	36 638	37 579	38 623	39 332	39 921	39 811	40 344

**Acquisitions**

Date	Acquisitions	Business area	Revenues MSEK*	Number of employees*
2013 Apr. 23	Rapid-Torc	Industrial Technique	75	30
2013 Apr. 3	MEYCO	Mining & Rock Excavation Tech.	190	45
2013 Mar. 5	Shandong Rock Drilling Tools Co., Ltd	Mining & Rock Excavation Tech.	420	687
2013 Feb. 28	Air et Techniques Energies Provence - <i>Distributor France</i>	Compressor Technique	50	30
2012 Oct. 26	NewTech Drilling Products	Mining & Rock Excavation Tech.	45	20
2012 Aug. 2	Ekomak Group	Compressor Technique	200	160
2012 Aug. 1	Gazcon A/S	Compressor Technique	30	21
2012 Mar. 16	Guangzhou Linghein Compressor	Compressor Technique	100	160
2012 Feb. 13	Wuxi Shengda Air/Gas Purity Equipment	Compressor Technique	85	130
2012 Jan. 31	Neumatica - <i>Distributor Colombia</i>	Mining & Rock Excavation Tech.		15
2012 Jan. 31	GIA Industri AB	Mining & Rock Excavation Tech.	230	113
2012 Jan. 12	Perfora S.p.A.	Mining & Rock Excavation Tech.	90	43
2012 Jan. 4	Houston Service Industries, Inc.	Compressor Technique	240	123

\* Annual revenues and number of employees at time of acquisition. No revenues are disclosed for former Atlas Copco distributors. Due to the relatively small size of the acquisitions, full disclosure as per IFRS 3 is not given in this interim report. The annual report for 2013 will include all stipulated disclosures for acquisitions made during 2013. See the annual report for 2012 for disclosure of acquisitions and divestments made in 2012.

**Fair value of derivatives and borrowings**

The carrying value and fair value of the Group's outstanding derivatives and borrowings are shown in the tables below. The fair values are based on level 2 in the fair value hierarchy. Compared to 2012, no transfers have been made between different levels in the fair value hierarchy and no significant changes have been made to valuation techniques, inputs used or assumptions.

**Outstanding derivative instruments recorded to fair value**

MSEK	Mar. 31, 2013	Dec. 31, 2012
<i>Non-current assets and liabilities</i>		
Assets	258	258
Liabilities	63	82
<i>Current assets and liabilities</i>		
Assets	269	200
Liabilities	672	781

**Carrying value and fair value of borrowings**

MSEK	Mar. 31, 2013	Mar. 31, 2013	Dec. 31, 2012	Dec. 31, 2012
	Carrying value	Fair value	Carrying value	Fair value
Bonds	17 978	19 287	14 140	15 866
Other loans	6 952	7 454	6 912	7 023
	24 930	26 741	21 052	22 889

**Parent company****Income statement**

MSEK	January - March	
	2013	2012
Administrative expenses	-108	-126
Other operating income and expenses	47	57
<b>Operating profit/loss</b>	<b>-61</b>	<b>-69</b>
Financial income and expense	-219	-390
<b>Profit/loss before tax</b>	<b>-280</b>	<b>-459</b>
Income tax	171	23
<b>Profit/loss for the period</b>	<b>-109</b>	<b>-436</b>

**Balance sheet**

MSEK	Mar. 31	Mar. 31	Dec. 31
	2013	2012	2012
Total non-current assets	93 604	92 350	93 359
Total current assets	17 489	12 512	15 382
<b>TOTAL ASSETS</b>	<b>111 093</b>	<b>104 862</b>	<b>108 741</b>
Total restricted equity	5 785	5 785	5 785
Total non-restricted equity	35 812	37 548	35 452
<b>TOTAL EQUITY</b>	<b>41 597</b>	<b>43 333</b>	<b>41 237</b>
Untaxed reserves	1 255	-	1 255
Total provisions	1 082	1 061	1 056
Total non-current liabilities	53 346	53 369	48 945
Total current liabilities	13 813	7 099	16 248
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>111 093</b>	<b>104 862</b>	<b>108 741</b>
Assets pledged	154	55	94
Contingent liabilities	361	336	368

**Accounting principles**

Atlas Copco AB is the ultimate Parent Company of the Atlas Copco Group. The financial statements of Atlas Copco AB have been prepared in accordance with the Swedish Annual Accounts Act and the accounting standard RFR 2, Accounting for Legal Entities. The same accounting principles and methods of computation are followed in the interim financial statements as compared with the most recent annual financial statements. See also accounting principles, page 8.



**Parent Company****Distribution of shares**

Share capital equaled MSEK 786 (786) at the end of the period, distributed as follows:

Class of share	Shares
A shares	839 394 096
B shares	390 219 008
<b>Total</b>	<b>1 229 613 104</b>
<i>- of which A shares</i>	
<i>held by Atlas Copco</i>	<i>-16 520 908</i>
<i>- of which B shares</i>	
<i>held by Atlas Copco</i>	<i>-758 879</i>
<b>Total shares outstanding, net of shares held by Atlas Copco</b>	<b>1 212 333 317</b>

**Personnel stock option program**

The Annual General Meeting 2012 approved a performance-based long-term incentive program.

For Group Executive Management, the plan requires management's own investment in Atlas Copco shares. The intention is to cover Atlas Copco's obligation under the plan through the repurchase of the company's own shares.

The Board of Directors will propose to the Annual General Meeting 2013 a similar performance-based long-term incentive program as in previous years.

For further information, see the proposals to the Annual General Meetings published on [www.atlascopco.com/agm](http://www.atlascopco.com/agm).

**Transactions in own shares**

Atlas Copco has had mandates to purchase and sell own shares as per below:

- The purchase of not more than 4 550 000 series A shares, whereof a maximum 3 500 000 may be transferred to personnel stock option holders under the Performance Stock Option Plan 2012.
- The purchase of not more than 70 000 series A shares, later to be sold on the market in connection with payment to Board members who have opted to receive synthetic shares as part of their board fee.

- The sale of not more than 15 000 series A shares to cover costs related to previously issued synthetic shares to Board members.
- The sale of maximum of 4 700 000 series A shares in order to cover the obligations under the performance stock option plans 2008 and 2009 and the sale of maximum 1 200 000 series B shares to cover the corresponding costs for the plan 2007.

The shares may only be purchased or sold on NASDAQ OMX Stockholm and only at a price per share within the registered trading range in effect from time to time.

During the first quarter of 2013, 1 148 259 series A shares, net, were acquired and 59 401 series B shares, net, were sold in accordance with mandates granted.

The company's holding of own shares on March 31, 2013 appears in the table to the left.

**Risks and factors of uncertainty***Financial risks*

Atlas Copco is subject to currency risks, interest rate risks and other financial risks. Atlas Copco has adopted a policy to control the financial risks to which Atlas Copco AB and the Group are exposed. A financial risk management committee meets regularly to take decisions about how to manage financial risks.

For further information, see the 2012 Annual Report.

**Related parties**

There have been no significant changes in the relationships or transactions with related parties for the Group or Parent Company compared with the information given in the Annual Report 2012.

Stockholm, April 29, 2013

Atlas Copco AB

Ronnie Leten  
President and Chief Executive Officer

## This is Atlas Copco

Atlas Copco is an industrial group with world-leading positions in compressors, expanders and air treatment systems, construction and mining equipment, power tools and assembly systems. With innovative products and services, Atlas Copco delivers solutions for sustainable productivity. The company was founded in 1873, is based in Stockholm, Sweden, and has a global reach spanning more than 170 countries. In 2012, Atlas Copco had 39 800 employees and revenues of BSEK 90.5 (BEUR 10.5).

### Business areas

Atlas Copco has four business areas. The business areas are responsible for developing their respective operations by implementing and following up on strategies and objectives to achieve sustainable, profitable development.

The **Compressor Technique** business area provides industrial compressors, gas and process compressors and expanders, air and gas treatment equipment and air management systems. It has a global service network and offers specialty rental services. Compressor Technique innovates for sustainable productivity in the manufacturing, oil and gas, and process industries. Principal product development and manufacturing units are located in Belgium, Germany, the United States, China and India.

The **Industrial Technique** business area provides industrial power tools, assembly systems, quality assurance products, software and services through a global network. It innovates for sustainable productivity for customers in the automotive and aerospace industries, industrial manufacturing and maintenance, and in vehicle service. Principal product development and manufacturing units are located in Sweden, France, Japan and Germany.

The **Mining and Rock Excavation Technique** business area provides equipment for drilling and rock excavation, a complete range of related consumables and service through a global network. The business area innovates for sustainable productivity in surface and underground mining, infrastructure, civil works, well drilling and geotechnical applications. Principal product development and manufacturing units are located in Sweden, the United States, Canada, China and India.

The **Construction Technique** business area provides construction and demolition tools, portable compressors, pumps and generators, lighting towers, and compaction and paving equipment. It offers service through a global network. Construction Technique innovates for sustainable productivity in infrastructure, civil works and road construction projects. Principal product development and manufacturing units are located in Belgium, Germany, Sweden, China and Brazil.

### Vision, mission and strategy

The Atlas Copco Group's vision is to become and remain First in Mind—First in Choice® of its customers and other principal stakeholders. The mission is to achieve sustainable, profitable development. Sustainability plays an important role in Atlas Copco's vision and it is an integral aspect of the Group's mission. An integrated sustainability strategy, backed by ambitious goals, helps the company deliver greater value to all its stakeholders in a way that is economically, environmentally and socially responsible. See the annual report 2012 for a summary of all Group goals and for more information.

### For further information

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### Conference call

A conference call to comment on the results will be held at 1:30 PM CEST, on April 29. The dial-in numbers are:

- Sweden: +46 8 5055 6481
- UK: +44 203 364 5372
- US: +1 877 679 2993

To help ensure that the conference call begins in a timely manner, please dial in 5-10 minutes prior to the scheduled start time.

The conference call will be broadcasted live via the Internet. Please see the Investor Relations section of our website for the link, presentation material, and further details: [www.atlascopco.com/ir](http://www.atlascopco.com/ir)

The webcast and the recorded audio presentation will be available on our homepage following the call.

### Interim report – Q2 2013

The Q2 2013 report will be published on July 18, 2013.