

# Press release from Atlas Copco AB

January 25, 2022

# **Atlas Copco**

# Interim report on Q4 and full-year summary 2021

# Continued high demand, record revenues and operating profit

The comparison figures presented in this report refer to previous year unless otherwise stated.

- Orders received increased 30% to MSEK 33 525 (25 868), organic growth of 26%
- Revenues increased 15% to MSEK 29 533 (25 738), organic growth of 12%
- Operating profit increased 16% to MSEK 6 248 (5 373), corresponding to a margin of 21.2% (20.9)
  - Adjusted operating profit, excluding items affecting comparability, was MSEK 6 462 (5 402), corresponding to a margin of 21.9% (21.0)
- Profit before tax amounted to MSEK 6 250 (5 293)
- Basic earnings per share were SEK 4.01 (3.45)
- Operating cash flow at MSEK 6 650 (6 459)
- Return on capital employed was 27% (23)
- The Board of Directors proposes:
  - Ordinary dividend for 2021 of SEK 7.60 (7.30) per share, to be paid in two installments
  - Extra distribution of SEK 8.00 per share through mandatory redemption of shares
  - 4:1 share split of ordinary shares

|                                 | October - I | December |     | December |         |     |
|---------------------------------|-------------|----------|-----|----------|---------|-----|
| MSEK                            | 2021        | 2020     |     | 2021     | 2020    |     |
| Orders received                 | 33 525      | 25 868   | 30% | 129 545  | 100 554 | 29% |
| Revenues                        | 29 533      | 25 738   | 15% | 110 912  | 99 787  | 11% |
| EBITA*                          | 6 615       | 5 723    | 16% | 25 015   | 20 473  | 22% |
| – as a percentage of revenues   | 22.4        | 22.2     |     | 22.6     | 20.5    |     |
| Operating profit                | 6 248       | 5 373    | 16% | 23 559   | 19 146  | 23% |
| – as a percentage of revenues   | 21.2        | 20.9     |     | 21.2     | 19.2    |     |
| Profit before tax               | 6 250       | 5 293    | 18% | 23 410   | 18 825  | 24% |
| – as a percentage of revenues   | 21.2        | 20.6     |     | 21.1     | 18.9    |     |
| Profit for the period           | 4 889       | 4 196    | 17% | 18 134   | 14 783  | 23% |
| Basic earnings per share, SEK   | 4.01        | 3.45     |     | 14.89    | 12.16   |     |
| Diluted earnings per share, SEK | 4.00        | 3.44     |     | 14.85    | 12.14   |     |
| Return on capital employed, %   | 27          | 23       |     |          |         |     |

<sup>\*</sup> Operating profit excluding amortization of intangibles related to acquisitions.

## Near-term demand outlook

Atlas Copco expects that the customers' business activity level will remain at the current high level.

Previous near-term demand outlook (published October 21, 2021):

Atlas Copco expects that the customers' business activity level will remain high, but weaken compared to the very high level in the third quarter.

Quarterly and annual financial data in Excel format can be found at:

https://www.atlascopcogroup.com/en/investor-relations/financial-reports-presentations/latest-results

## **Atlas Copco Group Center**

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#### Summary of full-year 2021

#### Orders and revenues

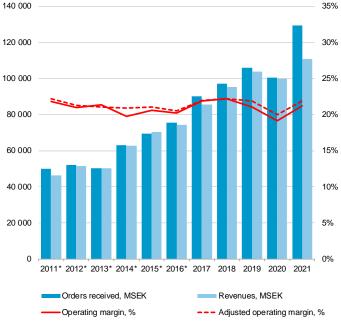
Orders received in 2021 increased 29% to record MSEK 129 545 (100 554), corresponding to an organic growth of 33%. Revenues also reached a record and increased 11% to MSEK 110 912 (99 787), corresponding to a 14% organic increase.

Sales bridge

| Juics bridge         |                    |          |  |  |  |
|----------------------|--------------------|----------|--|--|--|
|                      | January - December |          |  |  |  |
|                      | Orders             |          |  |  |  |
| MSEK                 | received           | Revenues |  |  |  |
| 2020                 | 100 554            | 99 787   |  |  |  |
| Structural change, % | +2                 | +2       |  |  |  |
| Currency, %          | -6                 | -5       |  |  |  |
| Organic*, %          | +33                | +14      |  |  |  |
| Total, %             | +29                | +11      |  |  |  |
| 2021                 | 129 545            | 110 912  |  |  |  |

<sup>\*</sup>Volume, price and mix.

### Orders, revenues and operating profit margin



<sup>\* 2011–2016</sup> figures are best estimated numbers, as the effects of the split of the Group and restatements for IFRS 15 are not fully reconciled.

#### Results and cash flow

Operating profit increased 23% to record MSEK 23 559 (19 146), corresponding to a margin of 21.2% (19.2). Items affecting comparability includes a change in provision for share-related long-term incentive programs, reported in Common Group Items of MSEK -687 (-312). Previous year also included other items affecting comparability of MSEK -540. Adjusted operating profit increased 21% to MSEK

24 246 (19 998) corresponding to a margin of 21.9% (20.0). The higher operating margin was mainly explained by increased revenue volumes. Profit before tax amounted to MSEK 23 410 (18 825), corresponding to a margin of 21.1% (18.9). Income tax expense amounted to MSEK 5 276 (4 042), corresponding to an effective tax rate of 22.5 (21.5%).

Profit for the period was MSEK 18 134 (14 783). Basic and diluted earnings per share were SEK 14.89 (12.16) and SEK 14.85 (12.14), respectively.

Operating cash flow (important internal KPI, but not an IFRS measurement, and hence reconciled on page 14) before acquisitions, divestments and dividends reached MSEK 19 378 (18 910).

#### Capital distribution and proposed share split

The Board of Directors proposes to the Annual General Meeting an ordinary dividend of SEK 7.60 (7.30) per share for the 2021 fiscal year. In order to facilitate a more efficient cash management, the ordinary annual dividend is proposed to be paid in two installments, the first with record date April 28, 2022, and the second with record date October 21, 2022. The first installment amount will be SEK 3.80 per share. The second installment amount will be SEK 3.80 per share (or SEK 0.95 per share if the proposed 4:1 split is decided by the Annual General Meeting).

The Board also proposes to the Annual General Meeting a share redemption procedure, whereby every share is split into one (1) ordinary share and one (1) redemption share. The redemption share is automatically redeemed at SEK 8.00 per share. Combined with the proposed ordinary dividend shareholders will receive SEK 15.60 per share which corresponds to a total capital distribution of MSEK 19 004 to shareholders. This excludes shares currently held by the company. If the Annual General Meeting 2022 decides in accordance with the Board's proposal the payment of the redemption share would be made around June 13, 2022.

Finally the Board proposes to the Annual General Meeting a 4:1 split of the ordinary share (A and B shares).

## Personnel stock option program

The Board of Directors will propose to the Annual General Meeting a similar performance-based long-term incentive program as in the previous years, increasing the number of possible candidates in the program from 335 to 500. For Group Management, participation in the plan will require own investment in Atlas Copco shares. It is proposed that the plan is covered as before through the repurchase of the company's own shares. The details of the proposal will be communicated in connection with the Notice of the Annual General Meeting.

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## Review of the fourth quarter

## Market development

The overall order intake for Atlas Copco's products and services increased significantly compared to the previous year. The order intake for all compressor types, vacuum pumps, and power equipment grew strongly. Solid order growth was also achieved for industrial assembly solutions, machine vision solutions, and the Group's service businesses.

Sequentially, and compared to the previous quarter, the customers' activity level remained high. However, order volumes for industrial compressors, vacuum equipment, and industrial assembly solutions decreased, while order volumes for power equipment and the service business grew.

Year-on-year, solid order growth was achieved in all major regions and in all business areas.

## Geographic distribution of orders received

| 0 1                     |                    |           |  |  |  |
|-------------------------|--------------------|-----------|--|--|--|
|                         | Atlas Copco Group  |           |  |  |  |
| October - December 2021 | Orders Received, % | Change*,% |  |  |  |
| North America           | 24                 | +36       |  |  |  |
| South America           | 3                  | +8        |  |  |  |
| Europe                  | 30                 | +28       |  |  |  |
| Africa/Middle East      | 4                  | -15       |  |  |  |
| Asia/Oceania            | 39                 | +32       |  |  |  |
| Atlas Copco Group       | 100                | +28       |  |  |  |
|                         |                    |           |  |  |  |

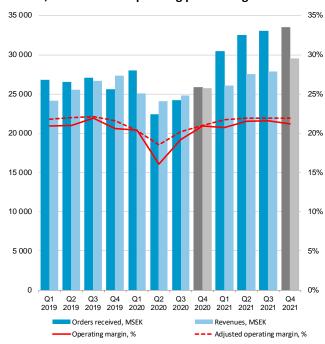
<sup>\*</sup>Change in orders received compared to the previous year in local currency.

## Sales bridge

|                      | October - December |          |  |  |  |  |
|----------------------|--------------------|----------|--|--|--|--|
|                      | Orders             |          |  |  |  |  |
| MSEK                 | received           | Revenues |  |  |  |  |
| 2020                 | 25 868             | 25 738   |  |  |  |  |
| Structural change, % | +2                 | +2       |  |  |  |  |
| Currency, %          | +2                 | +1       |  |  |  |  |
| Organic*, %          | +26                | +12      |  |  |  |  |
| Total, %             | +30                | +15      |  |  |  |  |
| 2021                 | 33 525             | 29 533   |  |  |  |  |

<sup>\*</sup>Volume, price and mix.

## Orders, revenues and operating profit margin



Geographic distribution of orders received and revenues

| October - December 2021 | Compressor Technique, % |          | Vacuum Technique, % |          | Industrial Technique, % |          | Power Technique, % |          | Atlas Copco, %     |          |
|-------------------------|-------------------------|----------|---------------------|----------|-------------------------|----------|--------------------|----------|--------------------|----------|
|                         | Orders<br>received      | Revenues | Orders<br>received  | Revenues | Orders<br>received      | Revenues | Orders<br>received | Revenues | Orders<br>received | Revenues |
| North America           | 23                      | 22       | 20                  | 21       | 30                      | 32       | 31                 | 28       | 24                 | 24       |
| South America           | 5                       | 5        | 0                   | 0        | 2                       | 3        | 7                  | 8        | 3                  | 4        |
| Europe                  | 37                      | 33       | 14                  | 14       | 38                      | 33       | 40                 | 36       | 30                 | 28       |
| Africa/Middle East      | 6                       | 6        | 1                   | 1        | 2                       | 2        | 7                  | 8        | 4                  | 4        |
| Asia/Oceania            | 29                      | 34       | 65                  | 64       | 28                      | 30       | 15                 | 20       | 39                 | 40       |
|                         | 100                     | 100      | 100                 | 100      | 100                     | 100      | 100                | 100      | 100                | 100      |

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### Revenues, profits and returns

Revenues reached record MSEK 29 533 (25 738), corresponding to an organic growth of 12%. Currency had a positive effect of 1%, and acquisitions added 2%.

The operating profit increased 16% to 6 248 (5 373) and includes a change in provision for share-related long-term incentive programs, reported in Common Group Items of MSEK -214 (-29).

Adjusted operating profit increased 20% to MSEK 6 462 (5 402), corresponding to a margin of 21.9% (21.0). Increased revenue volumes and currency were the main explanations for the higher operating margin. Acquisitions had a small negative effect on the margin (see revenue and operating profit bridge below).

Net financial items were MSEK +2 (-80) whereof interest net at MSEK -57 (-43). Other financial items, including financial exchange differences were MSEK +59 (-37). Profit before tax amounted to MSEK 6 250 (5 293), corresponding to a margin of 21.2% (20.6). Corporate income tax amounted to MSEK -1 361 (-1 097), corresponding to an effective tax rate of 21.8% (20.7).

Profit for the period was MSEK 4 889 (4 196). Basic and diluted earnings per share were SEK 4.01 (3.45) and SEK 4.00 (3.44), respectively.

The return on capital employed during the last 12 months was 27% (23). Return on equity was 30% (27). The Group uses a weighted average cost of capital (WACC) of 8.0% as an investment and overall performance benchmark.

## Operating cash flow and investments

Operating cash surplus increased to MSEK 7 626 (6 858). Net financial items and taxes paid amounted to MSEK 123 (-450). Change in working capital was positive by MSEK 524 (positive 1 182). The positive impact of increased liabilities was partly offset by increased inventories, which was the main explanation for the relatively smaller working capital improvement. Net investments in rental equipment were MSEK -119 (-89) and net investments in property, plant and equipment were MSEK -628 (-373).

Operating cash flow (important internal KPI, but not an IFRS measurement, and hence defined on page 14) reached MSEK 6 650 (6 459).

#### **Net indebtedness**

The Group's net indebtedness amounted to MSEK 8 151 (16 421), of which MSEK 3 114 (3 488) was attributable to post-employment benefits. The Group's interest-bearing liabilities have an average maturity of 4.1 years. The net debt/EBITDA ratio 0.3 (0.7) and the net debt/equity ratio was 12% (31).

## Acquisition and divestment of own shares

During the quarter, 507 277 series A shares, net, were acquired for a net value of MSEK 303. These transactions are in accordance with mandates granted by the Annual General Meeting and relate to the Group's long-term incentive programs. See page 18.

## **Employees**

On December 31, 2021, the number of employees was 42 862 (40 160). The number of consultants/external workforce was 3 762 (2 907). For comparable units, the total workforce increased by 3 249 from December 31, 2020.

## Revenues and operating profit - bridge

| MSEK              | Q4 2021 | Volume, price,<br>mix and other | Currency | Acquisitions | Items affecting comparability | Share-based<br>LTI* programs | Q4 2020 |
|-------------------|---------|---------------------------------|----------|--------------|-------------------------------|------------------------------|---------|
| Atlas Copco Group |         |                                 |          |              |                               |                              |         |
| Revenues          | 29 533  | 2 995                           | 340      | 460          | -                             | -                            | 25 738  |
| Operating profit  | 6 248   | 620                             | 435      | 5            | 0                             | -185                         | 5 373   |
|                   | 21.2%   |                                 |          |              |                               |                              | 20.9%   |

<sup>\*</sup>LTI= Long term incentive

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**Compressor Technique** 

|                               | October - I | October - December |     | January - December |        |     |
|-------------------------------|-------------|--------------------|-----|--------------------|--------|-----|
| MSEK                          | 2021        | 2020               |     | 2021               | 2020   |     |
| Orders received               | 13 834      | 11 867             | 17% | 55 012             | 47 401 | 16% |
| Revenues                      | 13 131      | 12 446             | 6%  | 49 657             | 47 329 | 5%  |
| EBITA*                        | 3 233       | 3 034              | 7%  | 12 205             | 10 952 | 11% |
| – as a percentage of revenues | 24.6        | 24.4               |     | 24.6               | 23.1   |     |
| Operating profit              | 3 141       | 2 965              | 6%  | 11 874             | 10 658 | 11% |
| – as a percentage of revenues | 23.9        | 23.8               |     | 23.9               | 22.5   |     |
| Return on capital employed, % | 93          | 79                 |     |                    |        |     |

<sup>\*</sup> Operating profit excluding amortization of intangibles related to acquisitions.

- Continued strong demand and record revenues
- Strong growth for all compressor types, and continued growth for service
- Steady margin at 23.9%

Sales bridge

|                      | October - December |          |  |  |  |
|----------------------|--------------------|----------|--|--|--|
|                      | Orders             |          |  |  |  |
| MSEK                 | received           | Revenues |  |  |  |
| 2020                 | 11 867             | 12 446   |  |  |  |
| Structural change, % | +2                 | +2       |  |  |  |
| Currency, %          | +1                 | +1       |  |  |  |
| Organic*, %          | +14                | +3       |  |  |  |
| Total, %             | +17                | +6       |  |  |  |
| 2021                 | 13 834             | 13 131   |  |  |  |
|                      |                    |          |  |  |  |

<sup>\*</sup>Volume, price and mix.

### **Industrial compressors**

The order intake for industrial compressors increased significantly compared to the previous year, with a similar pace for large and smaller-sized compressors. The strong year-on-year growth was generated by improved demand in all major geographical regions.

Sequentially, and compared to the previous quarter, order volumes decreased somewhat, primarily due to lower demand in Asia.

### Gas and process compressors

Order volumes for gas and process compressors increased considerably compared to the previous year but were basically unchanged sequentially.

Geographically, and compared to the previous year, the order intake increased in most regions.

### **Compressor service**

The demand for service remained high, and the order intake increased in all regions.

## Innovation

A new range of oil-injected screw compressors, the GA 22-37 VSD<sup>s</sup>, was introduced. The new GA 22-37 VSD<sup>s</sup> range is even more energy-efficient than the previous VSD+ models and provides energy savings by up to 60% compared to fixed speed compressors.

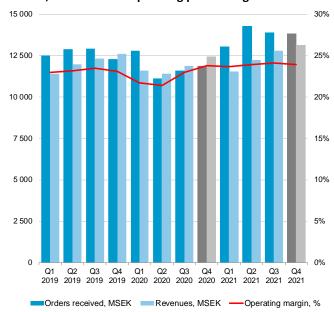
#### **Acquisitions**

In the quarter, the business area acquired S.T.E.R.I. srl, an Italian compressor distributor and service provider with 19 employees.

## Revenues and profitability

Revenues reached record MSEK 13 131 (12 446), corresponding to an organic increase of 3%.

The operating profit reached MSEK 3 141 (2 965), corresponding to a margin of 23.9% (23.8). Currency and increased organic revenue volumes supported the margin, while increased costs related to supply chain constraints, investments in marketing and digitalization, and acquisitions affected the margin negatively. Return on capital employed (last 12 months) increased to 93% (79).



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Vacuum Technique

|                               | October - December |       |     | January - De | ecember |     |
|-------------------------------|--------------------|-------|-----|--------------|---------|-----|
| MSEK                          | 2021               | 2020  |     | 2021         | 2020    |     |
| Orders received               | 10 811             | 7 008 | 54% | 39 529       | 25 583  | 55% |
| Revenues                      | 7 942              | 6 063 | 31% | 29 219       | 24 685  | 18% |
| EBITA*                        | 1 964              | 1 515 | 30% | 7 569        | 6 036   | 25% |
| – as a percentage of revenues | 24.7               | 25.0  |     | 25.9         | 24.5    |     |
| Operating profit              | 1 834              | 1 390 | 32% | 7 066        | 5 519   | 28% |
| – as a percentage of revenues | 23.1               | 22.9  |     | 24.2         | 22.4    |     |
| Return on capital employed, % | 25                 | 19    |     |              |         |     |

<sup>\*</sup> Operating profit excluding amortization of intangibles related to acquisitions.

- · Continued high demand and record revenues
- · Significant order growth for equipment and solid growth for service
- Operating profit margin at 23.1%

| Saies | bridge | 3 |
|-------|--------|---|
|       |        | Ī |

| Orders   |                                 |
|----------|---------------------------------|
|          |                                 |
| received | Revenues                        |
| 7 008    | 6 063                           |
| +0       | +0                              |
| +3       | +2                              |
| +51      | +29                             |
| +54      | +31                             |
| 10 811   | 7 942                           |
|          | 7 008<br>+0<br>+3<br>+51<br>+54 |

<sup>\*</sup>Volume, price and mix.

## Semiconductor and flat panel display equipment

The demand from the semiconductor and flat panel display industry remained high. Order volumes increased significantly compared to the previous year, supported by customers' investments in new technology and increased production capacity. Sequentially, however, the order intake did not reach the previous quarter's very high level.

Geographically, and compared to the previous year, growth was achieved in all major regions.

## Industrial and scientific vacuum equipment

Order volumes for industrial and scientific vacuum equipment increased considerably compared to the previous year, supported by increased demand from a broad range of customer segments. The order intake also increased compared to the previous quarter.

Year-on-year, order volumes increased in all regions.

## Vacuum service

The service business continued to grow in all regions, with increased order intake from both the semiconductor industry and industrial customers.

## Innovation

The business area introduced a new dry vacuum pump in the quarter, the iXH6550HTX. The new product targets customers in the flat panel display industry and offers increased throughput resulting in energy savings of about 30% compared to alternative solutions.

## **Acquisitions**

The business area completed two acquisitions in the quarter:

Eugen Theis GmbH, a German distributor of vacuum equipment and service solutions with 4 employees.

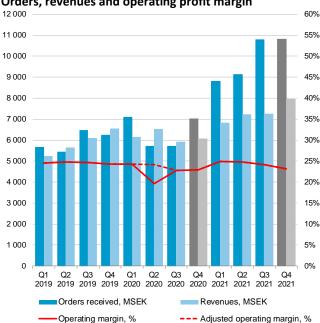
Provac Limited, an Irish Vacuum Distributor and Service Provider with 11 employees.

#### Revenues and profitability

Revenues reached a 4<sup>th</sup> consecutive record level of MSEK 7 942 (6 063), corresponding to an organic increase of 29%.

The operating profit reached record MSEK 1 834 (1 390), corresponding to a margin of 23.1% (22.9). The margin was supported by higher revenue volumes and currency, but negatively affected by increased costs related to supply chain constraints and consequential inefficiencies in factories.

Return on capital employed (last 12 months) was 25% (19).



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**Industrial Technique** 

|                               | October - D | October - December |     | January - D | ecember |     |
|-------------------------------|-------------|--------------------|-----|-------------|---------|-----|
| MSEK                          | 2021        | 2020               |     | 2021        | 2020    |     |
| Orders received               | 4 801       | 4 186              | 15% | 20 545      | 16 254  | 26% |
| Revenues                      | 5 198       | 4 407              | 18% | 19 421      | 16 176  | 20% |
| EBITA*                        | 1 252       | 917                | 37% | 4 538       | 2 868   | 58% |
| – as a percentage of revenues | 24.1        | 20.8               |     | 23.4        | 17.7    |     |
| Operating profit              | 1 120       | 776                | 44% | 3 976       | 2 422   | 64% |
| – as a percentage of revenues | 21.5        | 17.6               |     | 20.5        | 15.0    |     |
| Return on capital employed, % | 16          | 13                 |     |             |         |     |

 $<sup>{}^{*}</sup>$  Operating profit excluding amortization of intangibles related to acquisitions.

- Solid equipment order growth and record revenues
- Growth for service
- Operating profit margin at 21.5%

| Sal |  |  |  |
|-----|--|--|--|
|     |  |  |  |
|     |  |  |  |

|                      | October - December |          |  |  |
|----------------------|--------------------|----------|--|--|
|                      | Orders             |          |  |  |
| MSEK                 | received           | Revenues |  |  |
| 2020                 | 4 186              | 4 407    |  |  |
| Structural change, % | +4                 | +4       |  |  |
| Currency, %          | +2                 | +0       |  |  |
| Organic*, %          | +9                 | +14      |  |  |
| Total, %             | +15                | +18      |  |  |
| 2021                 | 4 801              | 5 198    |  |  |
|                      |                    |          |  |  |

<sup>\*</sup>Volume, price and mix.

### **Automotive industry**

The demand for industrial assembly and vision solutions increased, and the order volumes grew compared to the previous year. Sequentially, however, the order intake decreased, primarily due to lower demand in Asia and North America.

Compared to the previous year, orders increased in North America and Asia, while volumes in Europe remained basically unchanged.

## **General industry**

Order volumes for industrial power tools and vision solutions to the general industry increased, supported by higher demand from most customer segments. Compared to the previous quarter, order volumes decreased.

Geographically, and year-on-year, order volumes increased in all regions.

## Service

The order intake for the service business increased and growth was achieved in all regions.

### Innovation

A new controller, Power Focus 8, was introduced to meet the demand for more flexibility at production lines. With a capability to control up to 25 cordless assembly tools, the new product allows reduction of factory hardware and less energy consumption. Additionally, it provides increased computational power and improved wireless performance to secure stable production processes in customers' operations.

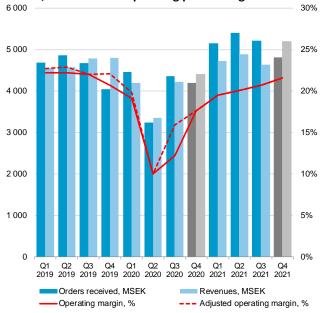
#### **Divestments**

In December, the CMM (Coordinate Measuring Machine) part of the Perceptron business (acquired in December 2020) was divested. The divestment was a result of further focus on in-line metrology in contrast to offline applications. The CMM business has annual revenues of about MSEK 100.

## Revenues and profitability

Revenues increased 18% to record MSEK 5 198 (4 407), corresponding to an organic increase of 14%.

The operating profit increased 44% to MSEK 1 120 (776), corresponding to a margin of 21.5% (17.6). The margin increase was supported by volume and currency. Acquisitions had negative effect on the operating margin. Return on capital employed (last 12 months) was 16% (13).



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**Power Technique** 

|                               | October - [ | December |     | January - [ | December |     |
|-------------------------------|-------------|----------|-----|-------------|----------|-----|
| MSEK                          | 2021        | 2020     |     | 2021        | 2020     |     |
| Orders received               | 4 248       | 2 913    | 46% | 15 155      | 11 810   | 28% |
| Revenues                      | 3 424       | 2 919    | 17% | 13 234      | 12 106   | 9%  |
| EBITA*                        | 572         | 441      | 30% | 2 182       | 1 666    | 31% |
| – as a percentage of revenues | 16.7        | 15.1     |     | 16.5        | 13.8     |     |
| Operating profit              | 558         | 425      | 31% | 2 121       | 1 594    | 33% |
| – as a percentage of revenues | 16.3        | 14.6     |     | 16.0        | 13.2     |     |
| Return on capital employed, % | 27          | 18       |     |             |          |     |

<sup>\*</sup> Operating profit excluding amortization of intangibles related to acquisitions.

- Significant order growth for all equipment types
- Solid growth for service and specialty rental
- Operating profit margin at 16.3%

Sales bridge

| Juics bridge         |                    |          |  |  |
|----------------------|--------------------|----------|--|--|
|                      | October - December |          |  |  |
|                      | Orders             |          |  |  |
| MSEK                 | received           | Revenues |  |  |
| 2020                 | 2 913              | 2 919    |  |  |
| Structural change, % | +2                 | +2       |  |  |
| Currency, %          | +1                 | +1       |  |  |
| Organic*, %          | +43                | +14      |  |  |
| Total, %             | +46                | +17      |  |  |
| 2021                 | 4 248              | 3 424    |  |  |
|                      |                    |          |  |  |

<sup>\*</sup>Volume, price and mix.

#### Equipment

Order volumes for all types of equipment increased significantly, both compared to the previous year and compared to the previous quarter. The strong order growth was mainly driven by increased demand from equipment rental companies in North America.

In total, year-on-year growth was achieved in all regions except Asia, where order volumes decreased.

### Specialty rental

Customer demand for the specialty rental business was strong and the order intake increased considerably compared to the previous year. Order growth was also achieved sequentially.

Geographically, and compared to the previous year, orders grew in all regions.

#### Service

The order intake for service increased noticeably with growth in all regions.

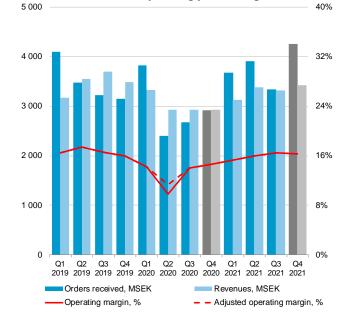
#### Innovation

A new portable compressor for the US market was introduced, the XAS 400 PACE. Thanks to built-in pressure adjustments, the new compressors can be used in a wide range of applications and offer high efficiency and low fuel consumption due to the patented compressor element and ECO mode.

# Revenues and profitability

Revenues increased 17% to MSEK 3 424 (2 919), corresponding to an organic increase of 14%.

The operating profit increased 31% to MSEK 558 (425), corresponding to a margin of 16.3% (14.6). Increased organic revenue volumes and currency were the main explanations for the higher margin. Return on capital employed (last 12 months) was 27% (18).



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## **Accounting principles**

The consolidated accounts of the Atlas Copco Group are prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the EU. The description of the accounting principles and definitions applied in this report are found in the Annual Report 2020. The interim report is prepared in accordance with IAS 34 Interim Financial Reporting. Non-IFRS measures are also presented in the report since they are considered to be important supplemental measures of the company's performance. For further information about these measures and how they have been calculated, please visit:

http://www.atlascopcogroup.com/investor-relations

#### Risks, risk management and factors of uncertainty

Atlas Copco's global and diversified business is active within many customer segments and results in a variety of risks and opportunities geographically and operationally. Thus, the ability to identify, analyze and manage risks is crucial for effective governance and control of the business. The aim is to meet the Group's goals with a high awareness of risks and well-managed risk taking. Atlas Copco sees the benefits of an efficient risk management both from risk reduction and business opportunity perspectives, which can lead to good business growth.

Risks in Atlas Copco are identified in a 360 degree spectrum, meaning that both internal, and external exposures are assessed including todays circumstances and future changes. The Group's risk management approach follows the decentralized structure of Atlas Copco. Risks are analyzed and addressed in an integrated way. Local companies are responsible for their own risk management, which is monitored and followed up regularly at for example local business board meetings. Group functions responsible for legal, insurance, human resources, compliance, sustainability, treasury, tax, controlling and accounting provide policies, guidelines and instructions regarding risk management.

Risk areas include compliance risks, external exposure risks, including pandemics, operational risks and strategic risks. These risk areas can impact the business negatively both in the long and short term, but often also create business opportunities if managed well. Examples of risks and how they are handled is described below.

### Market risks

The demand for Atlas Copco's equipment and services is affected by changes in the customers' investment and production levels. A general economic downturn, geopolitical tensions, pandemics, changes in trade agreements, trade sanctions, a widespread financial crisis and other macroeconomic disturbances may, directly or indirectly, affect the Group negatively both in terms of revenues and profitability. However, the Group's sales are well diversified with customers in many industries and countries around the world, which mitigates the risk.

#### Financial risks

Atlas Copco is subject to currency risks, funding risks, interest rate risks, tax risks, and other financial risks. In line with the overall goals with respect to growth, return on capital, and protecting creditors, Atlas Copco has adopted a policy to control the financial risks to which the Group is exposed. A financial risk management committee meets regularly to manage and follow up financial risks, in line with the policy.

#### Production risks

A large part of the components used in production are sourced from sub-suppliers. The availability is dependent on the subsuppliers and if they have interruptions or lack capacity, this may adversely affect production. To minimize these risks, Atlas Copco has established a global network of sub-suppliers, which means that in most cases there are more than one sub-supplier that can provide a certain component. Atlas Copco is also directly and indirectly exposed to raw material prices. Cost increases for raw materials and components often coincide with strong endcustomer demand and can partly be compensated for by increased sales prices.

#### Acquisitions

Atlas Copco has the ambition to grow all its business areas, primarily through organic growth, complemented by selected acquisitions. The integration of acquired businesses is a difficult process and it is not certain that every integration will be successful. Therefore, costs related to acquisitions can be higher and/or synergies can take longer to materialize than anticipated.

For more information of Atlas Copco's risk management process and further descriptions of risks and how they are handled, see the Annual Report 2020.

### Forward-looking statements

Some statements in this report are forward-looking, and the actual outcome could be materially different. In addition to the factors explicitly discussed, other factors could have a material effect on the actual outcome. Such factors include, but are not limited to, general business conditions, fluctuations in exchange rates and interest rates, political developments, the impact of competing products and their pricing, product development, commercialization and technological difficulties, interruptions in supply, and major customer credit losses.

### Atlas Copco AB

Atlas Copco AB and its subsidiaries are sometimes referred to as the Atlas Copco Group, the Group or Atlas Copco. Atlas Copco AB is also sometimes referred to as Atlas Copco. Any mentioning of the Board of Directors, the Board or the Directors refers to the Board of Directors of Atlas Copco AB.

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**Consolidated income statement (condensed)** 

|  | 3 mont  | hs ended | 12 months | ended   |
|--|---------|----------|-----------|---------|
|  | Dec. 31 | Dec. 31  | Dec. 31   | Dec. 31 |
| MSEK   | 2021    | 2020     | 2021      | 2020    |
| Revenues                                       | 29 533  | 25 738   | 110 912   | 99 787  |
| Cost of sales                                  | -17 157 | -14 984  | -64 383   | -58 607 |
| Gross profit                                   | 12 376  | 10 754   | 46 529    | 41 180  |
| Marketing expenses                             | -3 244  | -2 809   | -12 178   | -11 334 |
| Administrative expenses                        | -1 959  | -1 559   | -7 283    | -6 493  |
| Research and development costs                 | -1 116  | -917     | -4 125    | -3 762  |
| Other operating income and expenses            | 191     | -96      | 616       | -445    |
| Operating profit                               | 6 248   | 5 373    | 23 559    | 19 146  |
| - as a percentage of revenues                  | 21.2    | 20.9     | 21.2      | 19.2    |
| Net financial items                            | 2       | -80      | -149      | -321    |
| Profit before tax                              | 6 250   | 5 293    | 23 410    | 18 825  |
| - as a percentage of revenues                  | 21.2    | 20.6     | 21.1      | 18.9    |
| Income tax expense                             | -1 361  | -1 097   | -5 276    | -4 042  |
| Profit for the period                          | 4 889   | 4 196    | 18 134    | 14 783  |
| Profit attributable to                         |         |          |           |         |
| - owners of the parent                         | 4 889   | 4 196    | 18 130    | 14 779  |
| - non-controlling interests                    | -       | -        | 4         | 4       |
| Basic earnings per share, SEK                  | 4.01    | 3.45     | 14.89     | 12.16   |
| Diluted earnings per share, SEK                | 4.00    | 3.44     | 14.85     | 12.14   |
| Basic weighted average number                  |         |          |           |         |
| of shares outstanding, millions                | 1 218.6 | 1 216.0  | 1 217.7   | 1 215.4 |
| Diluted weighted average number                |         |          |           |         |
| of shares outstanding, millions                | 1 221.2 | 1 218.1  | 1 220.5   | 1 217.2 |
|  |         |          |           |         |
| Key ratios                                     |         |          |           |         |
| Equity per share, period end, SEK              | 56      | 44       |           |         |
| Return on capital employed, 12 month values, % | 27      | 23       |           |         |
| Return on equity, 12 month values, %           | 30      | 27       |           |         |
| Debt/equity ratio, period end, %               | 12      | 31       |           |         |
| Equity/assets ratio, period end, %             | 49      | 47       |           |         |
| Number of employees, period end                | 42 862  | 40 160   |           |         |

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Consolidated statement of comprehensive income

|   | 3 mo    | nths ended | 12 months ended |         |
|---|---------|------------|-----------------|---------|
|   | Dec. 31 | Dec. 31    | Dec. 31         | Dec. 31 |
| MSEK  | 2021    | 2020       | 2021            | 2020    |
| Profit for the period   | 4 889   | 4 196      | 18 134          | 14 783  |
| Other comprehensive income                                    |         |            |                 |         |
| Items that will not be reclassified to profit or loss         |         |            |                 |         |
| Remeasurements of defined benefit pension plans               | -365    | -191       | 808             | 93      |
| Income tax relating to items that will not be reclassified    | 121     | 36         | -160            | -19     |
|   | -244    | -155       | 648             | 74      |
| Items that may be reclassified subsequently to profit or loss |         |            |                 |         |
| Translation differences on foreign operations                 | 1 395   | -4 061     | 4 571           | -6 398  |
| Hedge of net investments in foreign operations                | -54     | 870        | -342            | 673     |
| Cash flow hedges  | 12      | 49         | -102            | 27      |
| Income tax relating to items that may be reclassified         | 14      | -278       | 116             | -211    |
|   | 1 367   | -3 420     | 4 243           | -5 909  |
| Other comprehensive income for the period, net of tax         | 1 123   | -3 575     | 4 891           | -5 835  |
| Total comprehensive income for the period                     | 6 012   | 621        | 23 025          | 8 948   |
| Total comprehensive income attributable to                    |         |            |                 |         |
| - owners of the parent  | 6 012   | 639        | 23 018          | 8 963   |
| - non-controlling interests                                   | -       | -18        | 7               | -15     |

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Consolidated balance sheet (condensed)

| MSEK  | Dec. 31, 2021 | Dec. 31, 2020 |
|---|---------------|---------------|
| Intangible assets                           | 50 348        | 45 840        |
| Rental equipment                            | 2 350         | 2 255         |
| Other property, plant and equipment         | 12 227        | 11 136        |
| Financial assets and other receivables      | 1 962         | 1 706         |
| Deferred tax assets                         | 1 790         | 1 484         |
|   |               |               |
| Total non-current assets                    | 68 677        | 62 421        |
| Inventories                                 | 17 801        | 13 450        |
| Trade and other receivables                 | 30 363        | 25 777        |
| Other financial assets                      | 847           | 58            |
| Cash and cash equivalents                   | 18 990        | 11 655        |
| Assets classified as held for sale          | 5             | 5             |
| Total current assets                        | 68 006        | 50 945        |
| TOTAL ASSETS                                | 136 683       | 113 366       |
|   |               |               |
| Equity attributable to owners of the parent | 67 633        | 53 215        |
| Non-controlling interests                   | 1             | 319           |
| TOTAL EQUITY                                | 67 634        | 53 534        |
| Borrowings                                  | 20 893        | 21 669        |
| Post-employment benefits                    | 3 114         | 3 488         |
| Other liabilities and provisions            | 2 014         | 1 473         |
| Deferred tax liabilities                    | 2 225         | 1 736         |
| Total non-current liabilities               | 28 246        | 28 366        |
| Borrowings                                  | 3 981         | 2 977         |
| Trade payables and other liabilities        | 35 196        | 26 556        |
| Provisions                                  | 1 626         | 1 933         |
| Total current liabilities                   | 40 803        | 31 466        |
| TOTAL EQUITY AND LIABILITIES                | 136 683       | 113 366       |

## Fair value of derivatives, cash equivalents and borrowings

The carrying value and fair value of the Group's outstanding derivatives, liquidity funds and borrowings are shown in the tables below. The fair values of bonds are based on level 1 and the fair values of derivatives, liquidity funds and other loans are based on level 2 in the fair value hierarchy. Compared to 2020, no transfers have been made between different levels in the fair value hierarchy for derivatives and borrowings and no significant changes have been made to valuation techniques, inputs or assumptions. Liquidity funds, reported under cash equivalents, are according to IFRS 9 classified at fair value through profit and loss. For further information, see note 27 in the Annual Report 2020. <a href="http://www.atlascopco.com/ir">http://www.atlascopco.com/ir</a>

## Financial instruments recorded at fair value

| MSEK                               | Dec. 31, 2021 | Dec. 31, 2020 |
|------------------------------------|---------------|---------------|
| Non-current assets and liabilities |               |               |
| Assets                             | 37            | -             |
| Liabilities                        | -             | -             |
| Current assets and liabilities     |               |               |
| Assets                             | 1 163         | 950           |
| Liabilities                        | 222           | 69            |

# Carrying value and fair value of borrowings

|                 | 24 874         | 25 159        | 24 646         | 25 352        |
|-----------------|----------------|---------------|----------------|---------------|
| Lease liability | 3 349          | 3 349         | 3 369          | 3 369         |
| Other loans     | 8 247          | 8 282         | 8 260          | 8 406         |
| Bonds           | 13 278         | 13 528        | 13 017         | 13 577        |
|                 | Carrying value | Fair value    | Carrying value | Fair value    |
| MSEK            | Dec. 31, 2021  | Dec. 31, 2021 | Dec. 31, 2020  | Dec. 31, 2020 |

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# Consolidated statement of changes in equity (condensed)

|   | Equity attrib | outable to      |              |
|---|---------------|-----------------|--------------|
|   | owners of     | non-controlling |              |
| MSEK                                      | the parent    | interests       | Total equity |
| Opening balance, January 1, 2021          | 53 215        | 319             | 53 534       |
| Changes in equity for the period          |               |                 |              |
| Total comprehensive income for the period | 23 018        | 7               | 23 025       |
| Dividend                                  | -8 889        | -               | -8 889       |
| Change of non-controlling interests       | -511          | -325            | -836         |
| Acquisition and divestment of own shares  | 1 034         | -               | 1 034        |
| Share-based payments, equity settled      | -234          | -               | -234         |
| Closing balance, December 31, 2021        | 67 633        | 1               | 67 634       |

|   | Equity attrib | outable to      |              |  |
|---|---------------|-----------------|--------------|--|
|   | owners of     | non-controlling |              |  |
| MSEK                                      | the parent    | interests       | Total equity |  |
| Opening balance, January 1, 2020          | 53 231        | 59              | 53 290       |  |
| Changes in equity for the period          |               |                 |              |  |
| Total comprehensive income for the period | 8 963         | -15             | 8 948        |  |
| Dividend                                  | -8 506        | -               | -8 506       |  |
| Change of non-controlling interests       | -157          | 275             | 118          |  |
| Acquisition and divestment of own shares  | -274          | -               | -274         |  |
| Share-based payments, equity settled      | -42           | -               | -42          |  |
| Closing balance, December 31, 2020        | 53 215        | 319             | 53 534       |  |

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Consolidated statement of cash flows (condensed)

|   | October - [ | December | January - I | December |
|---|-------------|----------|-------------|----------|
| MSEK  | 2021        | 2020     | 2021        | 2020     |
| Cash flows from operating activities                  |             |          |             |          |
| Operating profit                                      | 6 248       | 5 373    | 23 559      | 19 146   |
| Depreciation, amortization and impairment (see below) | 1 450       | 1 312    | 5 466       | 5 189    |
| Capital gain/loss and other non-cash items            | -72         | 173      | -73         | 746      |
| Operating cash surplus                                | 7 626       | 6 858    | 28 952      | 25 081   |
| Net financial items received/paid                     | 395         | 176      | 459         | 244      |
| Taxes paid  | -272        | -626     | -5 211      | -4 531   |
| Pension funding and payment of pension to employees   | -116        | -104     | -330        | -340     |
| Change in working capital                             | 524         | 1 182    | -244        | 2 166    |
| Investments in rental equipment                       | -122        | -96      | -510        | -486     |
| Sale of rental equipment                              | 3           | 7        | 36          | 70       |
| Net cash from operating activities                    | 8 038       | 7 397    | 23 152      | 22 204   |
| Cash flows from investing activities                  |             |          |             |          |
| Investments in property, plant and equipment          | -672        | -382     | -1 970      | -1 459   |
| Sale of property, plant and equipment                 | 44          | 9        | 93          | 39       |
| Investments in intangible assets                      | -356        | -373     | -1 389      | -1 337   |
| Acquisition of subsidiaries and associated companies  | -25         | -662     | -2 334      | -13 583  |
| Divestment of subsidiaries                            | -7          | -        | -7          | -        |
| Other investments, net                                | 2           | 28       | -514        | 54       |
| Net cash from investing activities                    | -1 014      | -1 380   | -6 121      | -16 286  |
| Cash flows from financing activities                  |             |          |             |          |
| Annual dividends paid                                 | -4 447      | -4 256   | -8 889      | -8 506   |
| Acquisition of non-controlling interest               | -           | -        | -823        | -216     |
| Repurchase and sales of own shares                    | -303        | 114      | 1 034       | -274     |
| Change in interest-bearing liabilities, net           | -639        | 140      | -1 645      | 444      |
| Net cash from financing activities                    | -5 389      | -4 002   | -10 323     | -8 552   |
| Net cash flow for the period                          | 1 635       | 2 015    | 6 708       | -2 634   |
| Cash and cash equivalents, beginning of the period    | 17 106      | 10 251   | 11 655      | 15 005   |
| Exchange differences in cash and cash equivalents     | 249         | -611     | 627         | -716     |
| Cash and cash equivalents, end of the period          | 18 990      | 11 655   | 18 990      | 11 655   |

<sup>\*</sup>Includes approximately MSEK 1 600 in Q1 2020 and appoximately MSEK 8 700 in Q2 2020 related to the acquisition of ISRA VISION.

| Depreciation, | amortization | and impairment |
|---------------|--------------|----------------|
|---------------|--------------|----------------|

| Depreciation, amortization and impairment |       |       |       |       |
|---|-------|-------|-------|-------|
| Rental equipment                          | 183   | 169   | 707   | 735   |
| Other property, plant and equipment       | 351   | 330   | 1 361 | 1 314 |
| Right-of-use assets                       | 301   | 291   | 1 147 | 1 164 |
| Intangible assets                         | 615   | 522   | 2 251 | 1 976 |
| Total                                     | 1 450 | 1 312 | 5 466 | 5 189 |

## Calculation of operating cash flow

|   | October - D | January - December |        |        |
|---|-------------|--------------------|--------|--------|
| MSEK  | 2021        | 2020               | 2021   | 2020   |
| Net cash flow for the period                | 1 635       | 2 015              | 6 708  | -2 634 |
| Add back:                                   |             |                    |        |        |
| Change in interest-bearing liabilities, net | 639         | -140               | 1 645  | -444   |
| Repurchase and sales of own shares          | 303         | -114               | -1 034 | 274    |
| Annual dividends paid                       | 4 447       | 4 256              | 8 889  | 8 506  |
| Acquisition of non-controlling interest     | -           | -                  | 823    | 216    |
| Acquisitions and divestments                | 32          | 662                | 2 341  | 13 583 |
| Investments of cash liquidity               | -           | -                  | 547    | -      |
| Currency hedges                             | -406        | -220               | -541   | -591   |
| Operating cash flow                         | 6 650       | 6 459              | 19 378 | 18 910 |

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# Revenues by business area

|                      | 2019    |         |        |         | 2020   |         |         |         | 2021   |         |         |        |
|----------------------|---------|---------|--------|---------|--------|---------|---------|---------|--------|---------|---------|--------|
| MSEK (by quarter)    | Q1      | Q2      | Q3     | Q4      | Q1     | Q2      | Q3      | Q4      | Q1     | Q2      | Q3      | Q4     |
| Compressor Technique | 11 397  | 11 974  | 12 314 | 12 601  | 11 588 | 11 405  | 11890   | 12 446  | 11 522 | 12 212  | 12 792  | 13 131 |
| - of which external  | 11 241  | 11 832  | 12 146 | 12 502  | 11 470 | 11 322  | 11 806  | 12 381  | 11 423 | 12 099  | 12 677  | 13 017 |
| - of which internal  | 156     | 142     | 168    | 99      | 118    | 83      | 84      | 65      | 99     | 113     | 115     | 114    |
| Vacuum Technique     | 5 253   | 5 650   | 6 107  | 6 5 6 0 | 6 159  | 6 5 3 5 | 5 928   | 6 063   | 6 808  | 7 2 2 0 | 7 2 4 9 | 7 942  |
| - of which external  | 5 253   | 5 650   | 6 107  | 6 5 6 0 | 6 154  | 6 535   | 5 925   | 6 059   | 6 804  | 7214    | 7 2 4 5 | 7937   |
| - of which internal  | 0       | 0       | 0      | 0       | 5      | 0       | 3       | 4       | 4      | 6       | 4       | 5      |
| Industrial Technique | 4 5 4 7 | 4 5 7 6 | 4 783  | 4 806   | 4 193  | 3 355   | 4 221   | 4 407   | 4 713  | 4 880   | 4 630   | 5 198  |
| - of which external  | 4 5 3 8 | 4 567   | 4 774  | 4 799   | 4 180  | 3 347   | 4 2 1 5 | 4 399   | 4 705  | 4 873   | 4 622   | 5 190  |
| - of which internal  | 9       | 9       | 9      | 7       | 13     | 8       | 6       | 8       | 8      | 7       | 8       | 8      |
| Power Technique      | 3 177   | 3 555   | 3 697  | 3 486   | 3 325  | 2 930   | 2 932   | 2 9 1 9 | 3 121  | 3 377   | 3 3 1 2 | 3 424  |
| - of which external  | 3 149   | 3 531   | 3 649  | 3 458   | 3 294  | 2 898   | 2 903   | 2 899   | 3 089  | 3 348   | 3 280   | 3 389  |
| - of which internal  | 28      | 24      | 48     | 28      | 31     | 32      | 29      | 20      | 32     | 29      | 32      | 35     |
| Common Group Items / |         |         |        |         |        |         |         |         |        |         |         |        |
| Eliminations         | -193    | -175    | -225   | -134    | -167   | -123    | -122    | -97     | -143   | -155    | -159    | -162   |
| Atlas Copco Group    | 24 181  | 25 580  | 26 676 | 27 319  | 25 098 | 24 102  | 24 849  | 25 738  | 26 021 | 27 534  | 27 824  | 29 533 |

# Operating profit by business area

|                               | 2019  |       |       |       | 2020  |       |       |       | 2021  |         |       |       |
|-------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|-------|-------|
| MSEK (by quarter)             | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    | Q2      | Q3    | Q4    |
| Compressor Technique          | 2 618 | 2 773 | 2 897 | 2 910 | 2 520 | 2 444 | 2 729 | 2 965 | 2 730 | 2 9 1 6 | 3 087 | 3 141 |
| - as a percentage of revenues | 23.0  | 23.2  | 23.5  | 23.1  | 21.7  | 21.4  | 23.0  | 23.8  | 23.7  | 23.9    | 24.1  | 23.9  |
| Vacuum Technique              | 1 292 | 1 401 | 1 508 | 1591  | 1 497 | 1 278 | 1 354 | 1 390 | 1 695 | 1 789   | 1748  | 1834  |
| - as a percentage of revenues | 24.6  | 24.8  | 24.7  | 24.3  | 24.3  | 19.6  | 22.8  | 22.9  | 24.9  | 24.8    | 24.1  | 23.1  |
| Industrial Technique          | 1 008 | 1016  | 1 051 | 994   | 799   | 334   | 513   | 776   | 917   | 981     | 958   | 1 120 |
| - as a percentage of revenues | 22.2  | 22.2  | 22.0  | 20.7  | 19.1  | 10.0  | 12.2  | 17.6  | 19.5  | 20.1    | 20.7  | 21.5  |
| Power Technique               | 524   | 619   | 606   | 559   | 473   | 286   | 410   | 425   | 476   | 539     | 548   | 558   |
| - as a percentage of revenues | 16.5  | 17.4  | 16.4  | 16.0  | 14.2  | 9.8   | 14.0  | 14.6  | 15.3  | 16.0    | 16.5  | 16.3  |
| Eliminations                  | -394  | -430  | -219  | -427  | -165  | -453  | -246  | -183  | -431  | -301    | -341  | -405  |
| Operating profit              | 5 048 | 5 379 | 5 843 | 5 627 | 5 124 | 3 889 | 4 760 | 5 373 | 5 387 | 5 924   | 6 000 | 6 248 |
| - as a percentage of revenues | 20.9  | 21.0  | 21.9  | 20.6  | 20.4  | 16.1  | 19.2  | 20.9  | 20.7  | 21.5    | 21.6  | 21.2  |
| Net financial items           | -141  | -64   | -65   | -55   | -114  | -63   | -64   | -80   | -44   | -52     | -55   | 2     |
| Profit before tax             | 4 907 | 5 315 | 5 778 | 5 572 | 5 010 | 3 826 | 4 696 | 5 293 | 5 343 | 5 872   | 5 945 | 6 250 |
| - as a percentage of revenues | 20.3  | 20.8  | 21.7  | 20.4  | 20.0  | 15.9  | 18.9  | 20.6  | 20.5  | 21.3    | 21.4  | 21.2  |

# Return on capital employed by business area

| 2019         2020         2021           %(by quarter)         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4           Compressor Technique         105         100         93         87         80         76         75         79         84         91         94         93           Vacuum Technique         26         25         23         22         22         20         19         19         20         23         24         25           Industrial Technique         39         37         36         35         31         23         16         13         12         13         15         16           Power Technique         30         30         29         28         25         21         19         18         19         23         25         27 | Atlas Copco Group    | 33   | 33  | 32 | 30 | 29   | 26 | 24 | 23 | 23   | 26 | 27 | 27 |
|---|----------------------|------|-----|----|----|------|----|----|----|------|----|----|----|
| % (by quarter)         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4           Compressor Technique         105         100         93         87         80         76         75         79         84         91         94         93           Vacuum Technique         26         25         23         22         22         20         19         19         20         23         24         25  | Power Technique      | 30   | 30  | 29 | 28 | 25   | 21 | 19 | 18 | 19   | 23 | 25 | 27 |
| % (by quarter)         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4           Compressor Technique         105         100         93         87         80         76         75         79         84         91         94         93   | Industrial Technique | 39   | 37  | 36 | 35 | 31   | 23 | 16 | 13 | 12   | 13 | 15 | 16 |
| % (by quarter) Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4  | Vacuum Technique     | 26   | 25  | 23 | 22 | 22   | 20 | 19 | 19 | 20   | 23 | 24 | 25 |
|   | Compressor Technique | 105  | 100 | 93 | 87 | 80   | 76 | 75 | 79 | 84   | 91 | 94 | 93 |
| 2019 2020 2021  | % (by quarter)       | Q1   | Q2  | Q3 | Q4 | Q1   | Q2 | Q3 | Q4 | Q1   | Q2 | Q3 | Q4 |
|   |                      | 2019 |     |    |    | 2020 |    |    |    | 2021 |    |    |    |

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**Acquisitions and divestments** 

|                     |   | <b>5</b> :           |                                    | Revenues     | Number of  |
|---------------------|---|----------------------|------------------------------------|--------------|------------|
| Date<br>2021 Dec 28 | Acquisitions  | Divestments<br>CMM   | Business area Industrial Technique | MSEK*<br>100 | employees* |
| 2021 Dec 26         |   | (part of Perceptron) | maustrar recinique                 | 100          | 30         |
| 2021 Dec 10         | Provac Limited  |                      | Vacuum Technique                   |              | 11         |
| 2021 Nov 9          | S.T.E.R.I. srl (STERI)  |                      | Compressor Technique               |              | 19         |
| 2021 Oct 19         | Eugen Theis GmbH  |                      | Vacuum Technique                   |              | 4          |
| 2021 Sep. 28        | AEP   |                      | Compressor Technique               |              | 8          |
| 2021 Aug. 31        | NATEV GmbH  |                      | Industrial Technique               | 5            | 10         |
| 2021 Aug. 5         | CPC Pumps International Inc.                                    |                      | Compressor Technique               | 385          | 110        |
| 2021 Jun. 24        | Airflow Compressors & Pneumatics Ltd (Airflow)                  |                      | Compressor Technique               |              | 16         |
| 2021 Jun. 14        | Compressed Air Systems, Inc. (CAS)                              |                      | Compressor Technique               |              | 30         |
| 2021 May 31         | ARPUMA regel- und fördertechnische Geräte GmbH                  |                      | Vacuum Technique                   | 41           | 14         |
| 2021 May 25         | Medigas Service & Testing Co. Inc.                              |                      | Compressor Technique               | 23           | 6          |
| 2021 May 10         | MidState Air Compressor   |                      | Compressor Technique               |              | 15         |
| 2021 May 3          | Eco Steam and Heating Solutions (acquisition of majority share) |                      | Power Technique                    | 198          | 23         |
| 2021 Apr. 7         | IBVC Vacuum, S.L.U.   |                      | Vacuum Technique                   |              | 10         |
| 2021 Mar. 3         | Cooper Freer Ltd  |                      | Compressor Technique               |              | 18         |
| 2021 Jan. 26        | DGM SRL   |                      | Compressor Technique               |              | 21         |
| 2021 Jan. 7         | Ehrler & Beck GmbH  |                      | Vacuum Technique                   |              | 15         |
| 2021 Jan. 5         | Kawalek Kompressoren  |                      | Compressor Technique               |              | 10         |
| 2020 Dec. 31        | Purification Solutions LLC                                      |                      | Compressor Technique               | 242          | 60         |
| 2020 Dec. 21        | Perceptron  |                      | Industrial Technique               | 516          | 300        |
| 2020 Sep. 2         | MEDGAS-Technik GmbH   |                      | Compressor Technique               | 126          | 80         |
| 2020 Aug. 4         | iTrap (the technology and operating assets)                     |                      | Vacuum Technique                   |              | 4          |
| 2020 Aug. 4         | THN Druckluft and Produktions GmbH & Co.KG                      |                      | Compressor Technique               |              | 15         |
| 2020 Jun. 24        | ISRA VISION AG  |                      | Industrial Technique               | 1 619        | 800        |
| 2020 Jun. 5         | Ovity Air Comprimé  |                      | Compressor Technique               |              | 8          |
| 2020 Feb. 28        | Dekker Vacuum Technologies Inc                                  |                      | Vacuum Technique                   | 217          | 70         |
| 2020 Feb. 27        | Dr. Gustav Gail Drucklufttechnik GmbH                           |                      | Compressor Technique               |              | 10         |
| 2020 Jan. 22        | M.C. Schroeder Equipment Co., Inc.                              |                      | Vacuum Technique                   |              | 8          |
| 2020 Jan. 16        | Hydra Flow West   |                      | Compressor Technique               |              | 7          |
| 2020 Jan. 3         | Scheugenpflug AG  |                      | Industrial Technique               | 850          | 600        |

<sup>\*</sup>Annual revenues and number of employees at time of acquisition/divestment. No revenues are disclosed for former Atlas Copco distributors. Due to the relatively small size of most of the acquisitions made in 2021, full disclosure as per IFRS 3 is not given in this interim report. Disclosure will be given in the annual report 2021. See the annual report for 2020 for disclosure of acquisitions made in 2020.

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## **Parent company**

Income statement (condensed)

|                                     | October - D | October - December |       | ecember |
|-------------------------------------|-------------|--------------------|-------|---------|
| MSEK                                | 2021        | 2020               | 2021  | 2020    |
| Administrative expenses             | -200        | -138               | -764  | -615    |
| Other operating income and expenses | 34          | 35                 | 120   | 86      |
| Operating profit/loss               | -166        | -103               | -644  | -529    |
| Financial income and expenses       | 706         | 9 900              | 3 464 | 11 481  |
| Appropriations                      | 2 695       | 88                 | 2 695 | 88      |
| Profit/loss before tax              | 3 235       | 9 885              | 5 515 | 11 040  |
| Income tax                          | -479        | -41                | -339  | 71      |
| Profit/loss for the period          | 2 756       | 9 844              | 5 176 | 11 111  |

**Balance sheet (condensed)** 

|                               | Dec. 31 | Dec. 31 |
|-------------------------------|---------|---------|
| MSEK                          | 2021    | 2020    |
| Total non-current assets      | 163 902 | 161 665 |
| Total current assets          | 9 957   | 16 926  |
| TOTAL ASSETS                  | 173 859 | 178 591 |
|                               |         |         |
| Total restricted equity       | 5 785   | 5 785   |
| Total non-restricted equity   | 143 591 | 146 504 |
| TOTAL EQUITY                  | 149 376 | 152 289 |
|                               |         |         |
| Total provisions              | 1 018   | 666     |
| Total non-current liabilities | 22 195  | 23 007  |
| Total current liabilities     | 1 270   | 2 629   |
| TOTAL EQUITY AND LIABILITIES  | 173 859 | 178 591 |

## Assets pledged and contingent liabilities

|                        | Dec. 31 | Dec. 31 |
|------------------------|---------|---------|
| MSEK                   | 2021    | 2020    |
| Assets pledged         | 201     | 183     |
| Contingent liabilities | 3 266   | 3 290   |

## **Accounting principles**

Atlas Copco AB is the ultimate Parent Company of the Atlas Copco Group. The financial statements of Atlas Copco AB have been prepared in accordance with the Swedish Annual Accounts Act and the accounting standard RFR 2, Accounting for Legal Entities. The same accounting principles and methods of computation are followed in the interim financial statements as compared with the most recent annual financial statements. See also accounting principles, page 9.

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### **Parent Company**

#### Distribution of shares

Share capital equaled MSEK 786 (786) at the end of the period, distributed as follows:

| Class of share                   | Shares        |
|----------------------------------|---------------|
| A shares                         | 839 394 096   |
| Bshares                          | 390 219 008   |
| Total                            | 1 229 613 104 |
| - of which A shares              |               |
| held by Atlas Copco              | 11 422 736    |
| - of which B shares              |               |
| held by Atlas Copco              | -             |
| Total shares outstanding, net of |               |
| shares held by Atlas Copco       | 1 218 190 368 |
|                                  |               |

## Performance-based personnel option plan

The Annual General Meeting 2021 approved a performance-based long-term incentive program. For Group Management and division presidents, the plan requires management's own investment in Atlas Copco shares. The intention is to cover Atlas Copco's obligation under the plan through the repurchase of the company's own shares. For further information, see <a href="https://www.atlascopcogroup.com/agm">www.atlascopcogroup.com/agm</a>

#### Transactions in own shares

Atlas Copco has mandates to acquire and sell own shares as per below:

- Acquisition of not more than 2 450 000 series A shares, whereof a maximum of 2 000 000 may be transferred to personnel stock option holders under the performance-based stock option plan 2021.
- Acquisition of not more than 15 000 series A shares to hedge the obligation of the company to pay remuneration to board members who have chosen to receive 50% of the remuneration in synthetic shares.

- The sale of not more than 15 000 series A shares to cover costs related to previously issued synthetic shares to board members.
- The sale of a maximum 6 800 000 series A shares currently held by the company, for the purpose of covering costs of fulfilling obligations related to the option plans 2016, 2017 and 2018.
- The shares may only be acquired or sold on NASDAQ Stockholm at a price within the registered price interval at any given time.

During 2021, 1 997 715 series A shares, net, were sold. These transactions are in accordance with mandates granted. The company's holding of own shares at the end of the period appears in the table to the left.

#### Risks and factors of uncertainty

Financial risks

Atlas Copco AB is subject to currency risks, funding risks, interest rate risks, tax risks, and other financial risks. In line with the overall goals with respect to growth, return on capital, and protecting creditors, Atlas Copco has adopted a policy to control the financial risks to which Atlas Copco AB and the Group is exposed. A financial risk management committee meets regularly to manage and follow up financial risks, in line with the policy.

For further information, see the Annual Report 2020.

## **Related parties**

There have been no significant changes in the relationships or transactions with related parties for the Group or Parent Company compared with the information given in the Annual Report 2020.

Nacka, Sweden January 25, 2022 Atlas Copco AB (publ)

> Mats Rahmström President and CEO

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#### This is Atlas Copco

The Atlas Copco Group is a world-leading provider of sustainable productivity solutions, demanded by all types of industries, enabling everything from industrial automation to reliable medical air solutions. The Group offers innovative compressors, air treatment systems, vacuum solutions, industrial power tools and assembly systems, machine vision, and power and flow solutions. Atlas Copco develops products and services focused on productivity, energy efficiency, safety and ergonomics, supported by insights from connected products. The company was founded in 1873, is based in Nacka, Sweden, and has a global reach spanning more than 180 countries. In 2021, Atlas Copco had revenues of BSEK 111 and about 43 000 employees at year end.

#### **Business areas**

Atlas Copco has four business areas. The business areas are responsible for developing their respective operations by implementing and following up on strategies and objectives to achieve sustainable, profitable growth.

The **Compressor Technique** business area provides compressed air solutions; industrial compressors, gas and process compressors and expanders, air and gas treatment equipment, and air management systems. The business area has a global service network and innovates for sustainable productivity in the manufacturing and process industries. Principal product development and manufacturing units are located in Belgium, the United States, China, India, Germany, and Italy.

The Vacuum Technique business area provides vacuum products, exhaust management systems, valves and related products. The main markets served are semiconductor and scientific instruments as well as a wide range of industrial segments including chemical process industries, food packaging and paper handling. The business area has a global service network and innovates for sustainable productivity in order to further improve its customers' performance. Principal product development and manufacturing units are located in the United States, Mexico, United Kingdom, Czech Republic, Germany, South Korea, China, and Japan.

The **Industrial Technique** business area provides industrial power tools, assembly and machine vision solutions, quality assurance products, software, and service through a global network. The business area innovates for sustainable productivity for customers in the automotive and general industries. Principal product development and manufacturing units are located in Sweden, Germany, Hungary, United Kingdom, France, the United States, China, and Japan.

The **Power Technique** business area provides air, power and flow solutions through products such as mobile compressors, pumps, light towers and generators, along with a number of complementary products. It also offers specialty rental and provides services through a dedicated, global network. Guided by a forward-thinking approach to innovation, Power Technique provides sustainable productivity solutions across multiple industries, including construction, manufacturing, oil and gas, and exploration drilling. Principal product development and manufacturing units are located in Belgium, Spain, the United States, China, and India.

#### Vision, mission and strategy

The Atlas Copco Group's vision is to become and remain First in Mind—First in Choice of its customers and other principal stakeholders. The mission is to achieve sustainable, profitable growth. Sustainability plays an important role in Atlas Copco's vision and it is an integral aspect of the Group's mission. An integrated sustainability strategy, backed by ambitious goals, helps the company deliver greater value to all its stakeholders in a way that is economically, environmentally and socially responsible.

#### For further information

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Media

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#### Conference call

A presentation for investors, analysts and media will be held on January 25, 2022 at 14:00 CET.

• The dial-in numbers are:

Sweden: +46 8 50 55 83 53
 United Kingdom: +44 33 33 00 92 73
 United States: +16 46 72 24 957

The conference call will be broadcasted live on the web.

Please see our website:

http://www.atlascopcogroup.com/investor-relations for the webcast link and presentation material.

## **Annual Report**

The 2021 Annual Report will be published week 12, 2022

## First-quarter report 2022

The Q1 2022 report will be published on April 26, 2022 around 11:00 CEST and the conference call will be at 14:00 CEST. Silent period starts March 27, 2022.

## **Annual General Meeting 2022**

The Annual General Meeting for Atlas Copco AB will be held on April 26, 2022.

# Second-quarter report 2022

The Q2 2022 report will be published on July 19, 2022. Silent period starts June 19, 2022.

## Third-quarter report 2022

The Q3 2022 report will be published on October 19, 2022. Silent period starts September 19, 2022.

#### Fourth-quarter report 2022

The Q4 2022 report will be published on January 26, 2023. Silent period starts December 27, 2022.

This information is information that Atlas Copco AB is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the contact person set out above, at 12:00 CET on January 25, 2022.