

Mats Rahmström

The President and CEO's speech
April 25, 2019



Another great year



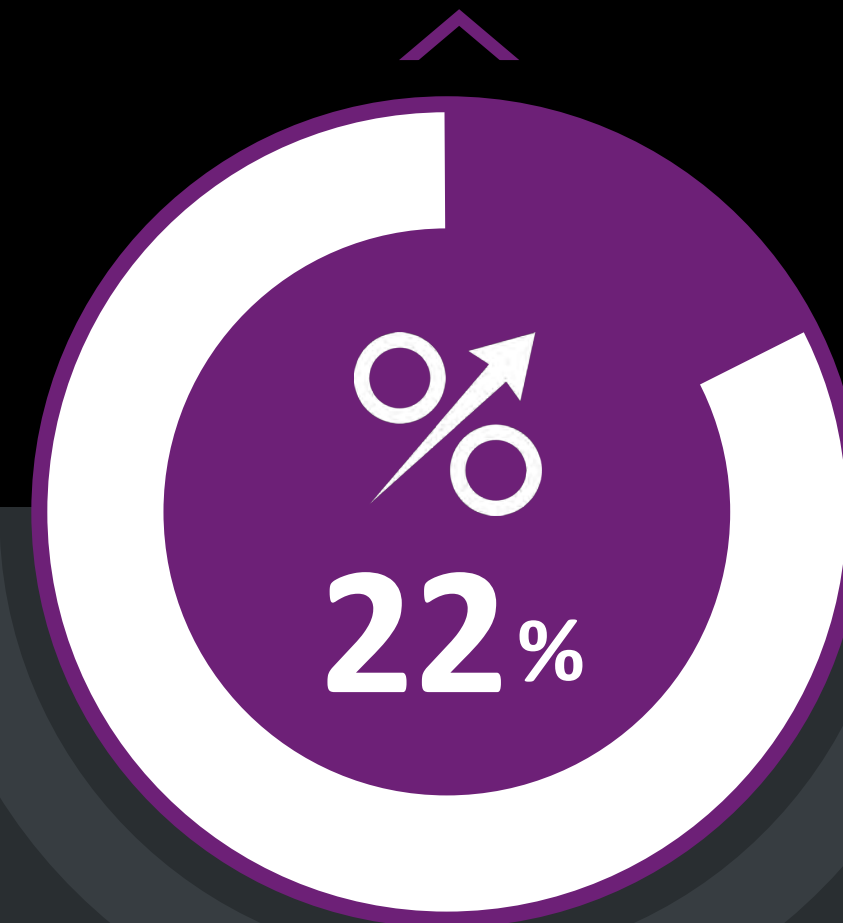
Revenues

Organic growth



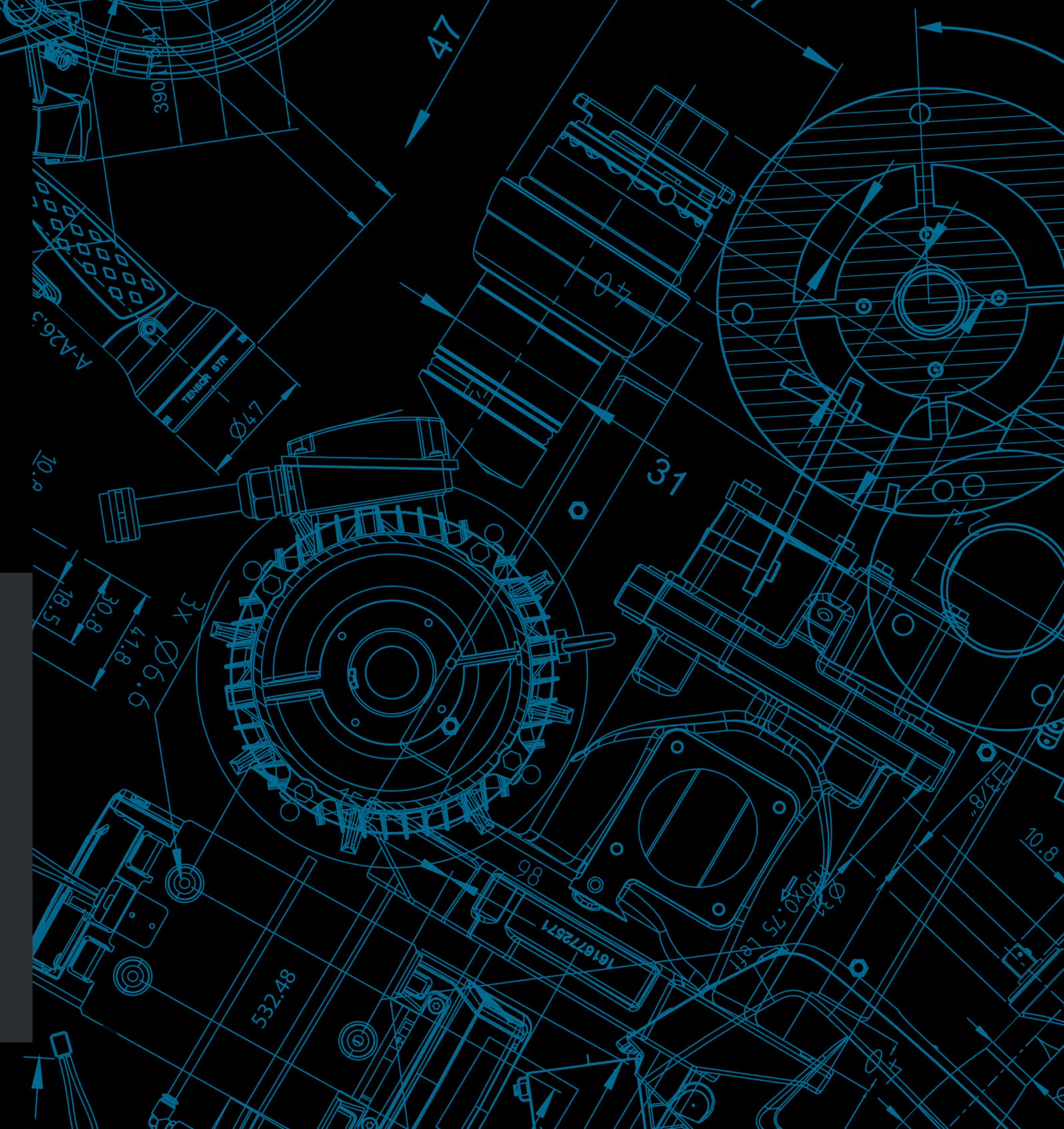
Operating profit

Operating margin



Operating cash flow

Acquisitions

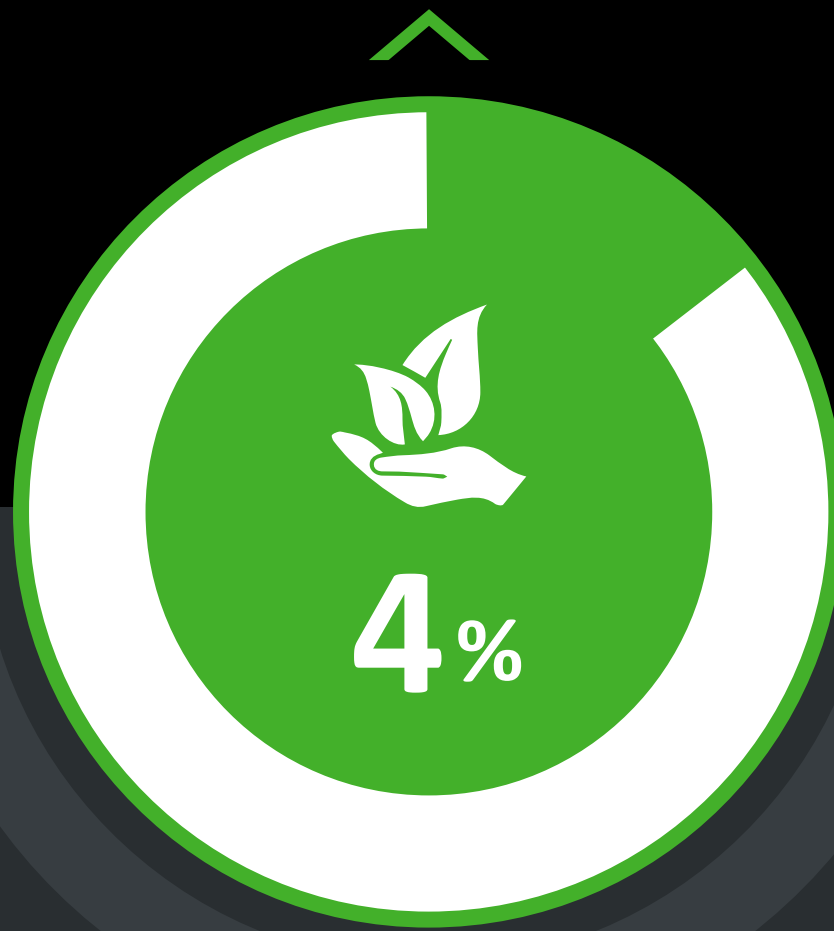


A strong start of 2019



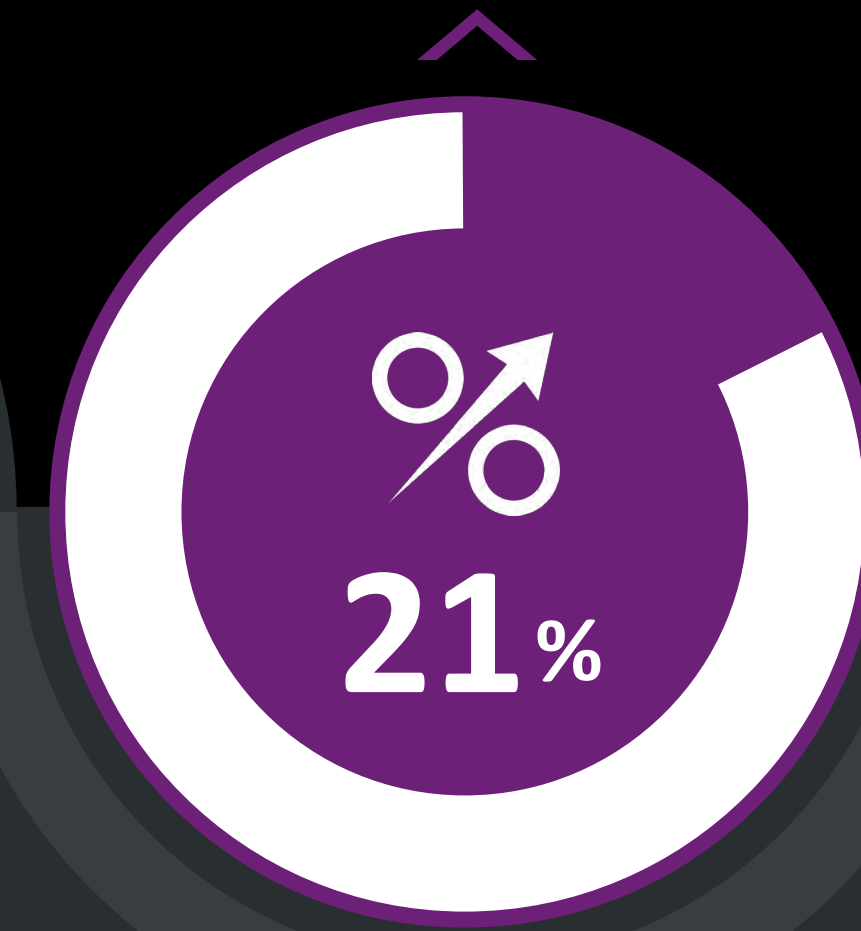
Revenues

Organic growth



Operating profit

Operating margin

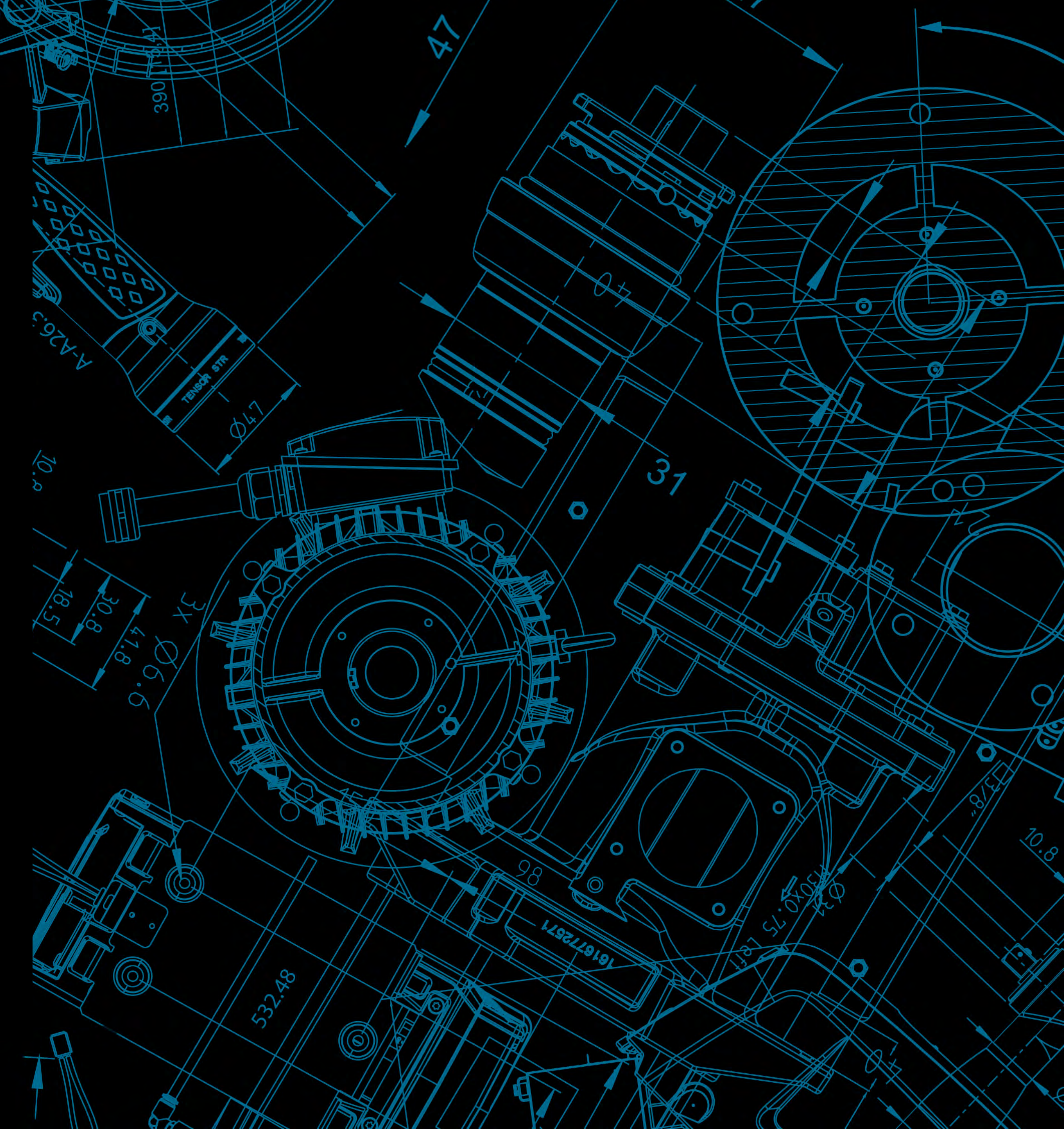
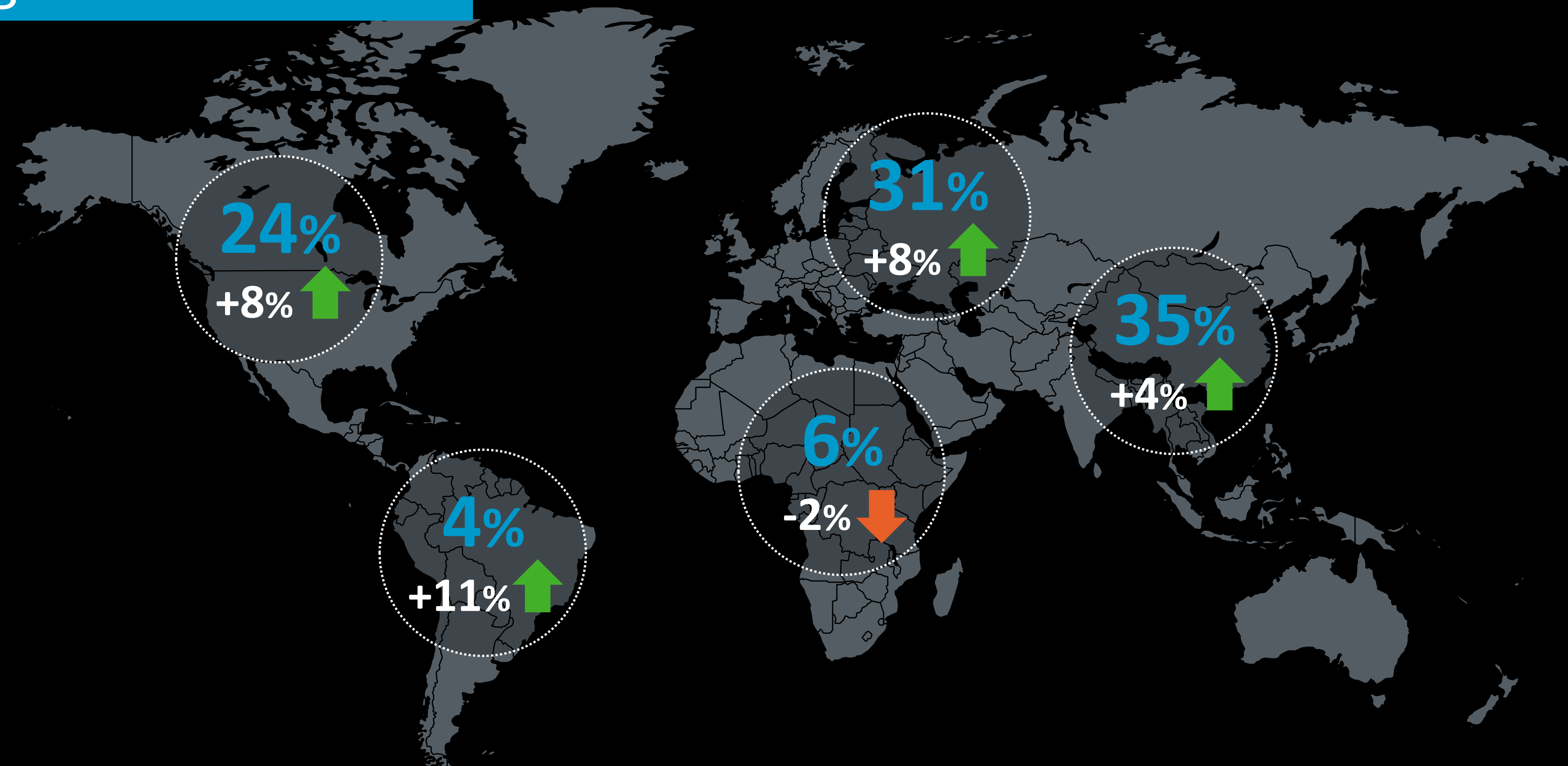


Operating cash flow

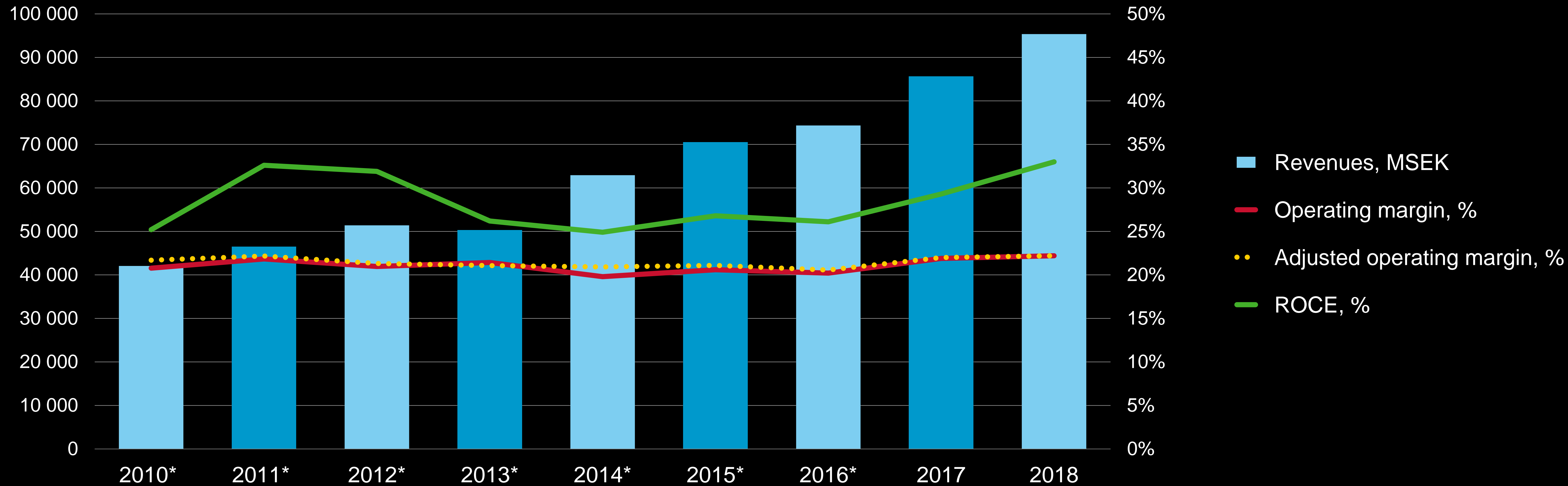
Acquisitions



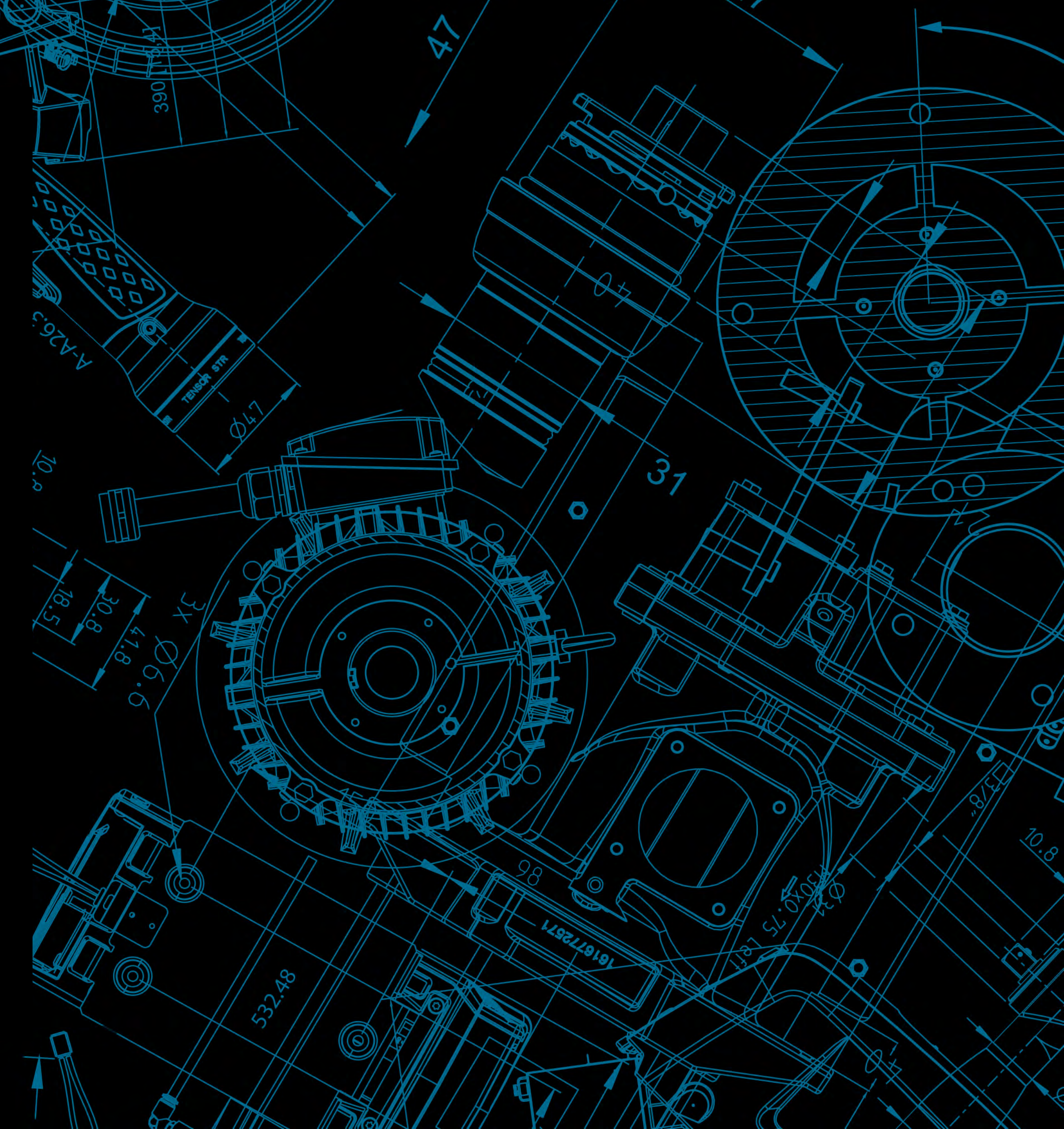
Record strong orders received




Value over time



*Figures for the years 2010–2016 are best estimated numbers, as the effects of the distribution of Epiroc and restatements for IFRS 15 are not fully reconciled.



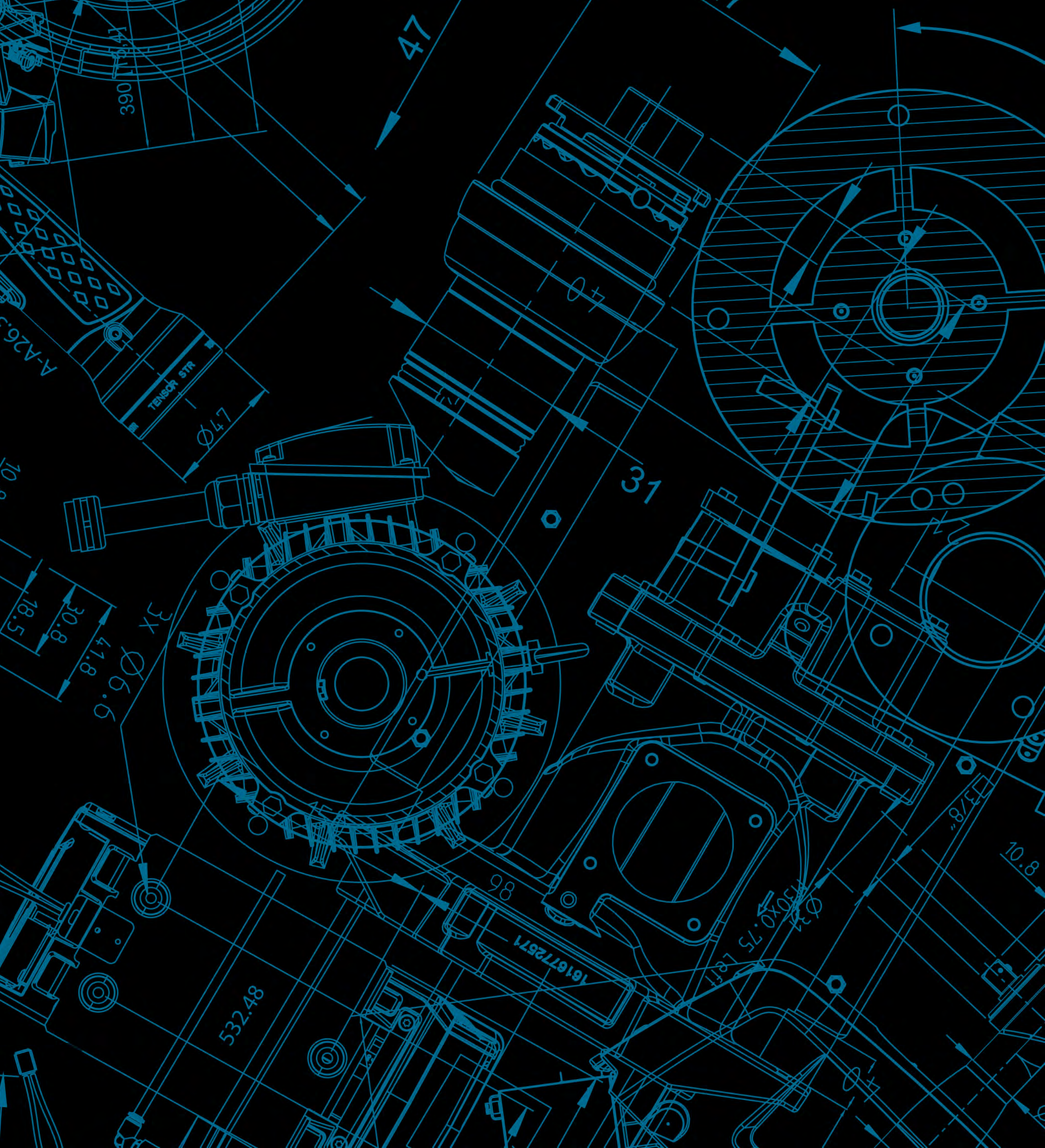


VIDEO

Everything starts with an idea



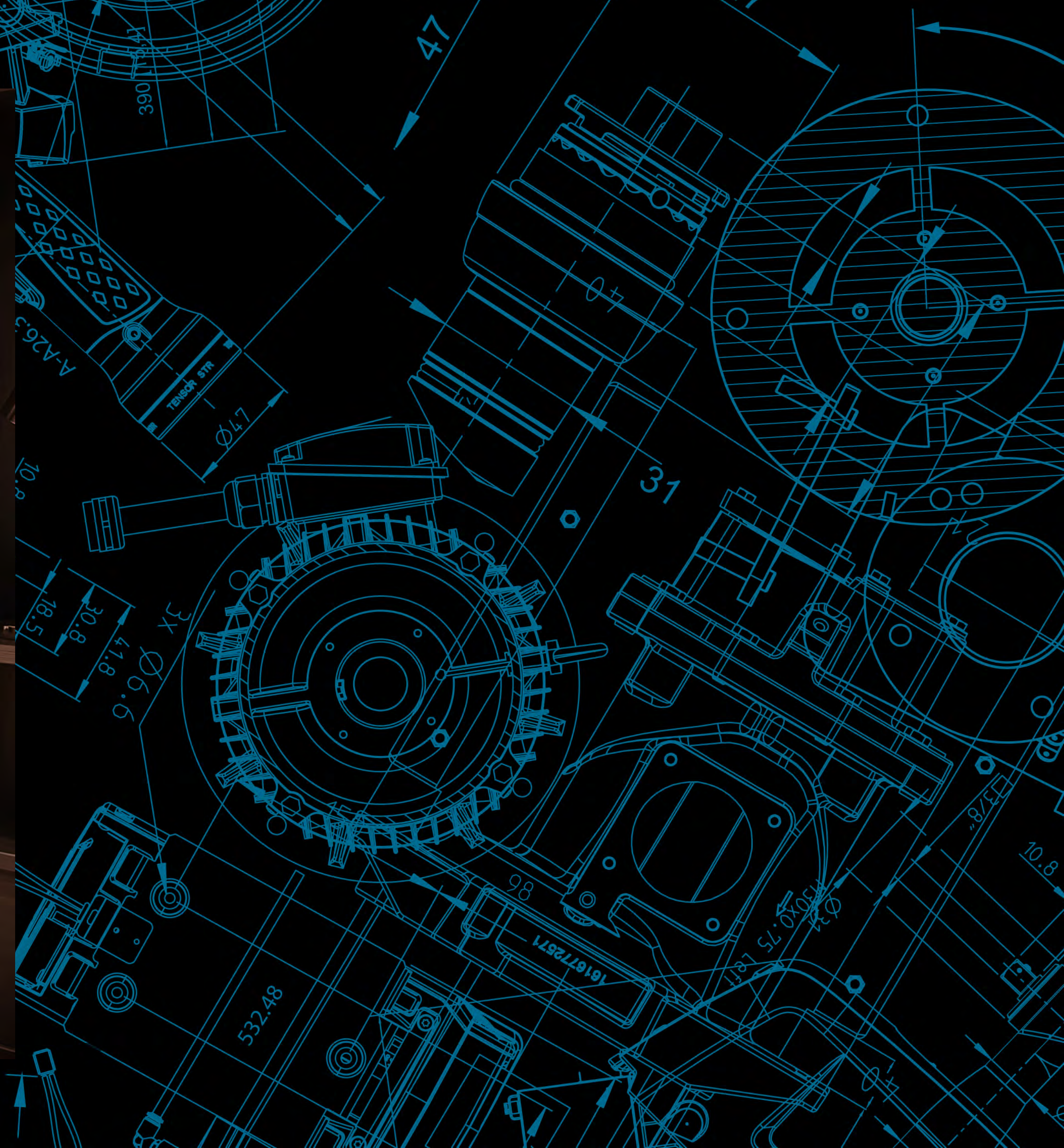
A part of everyday life



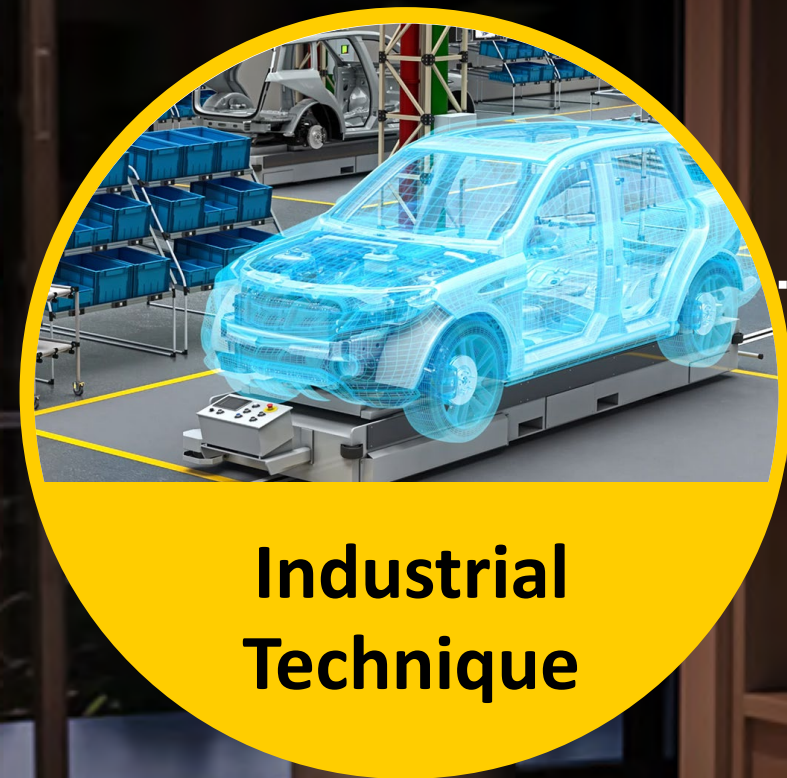
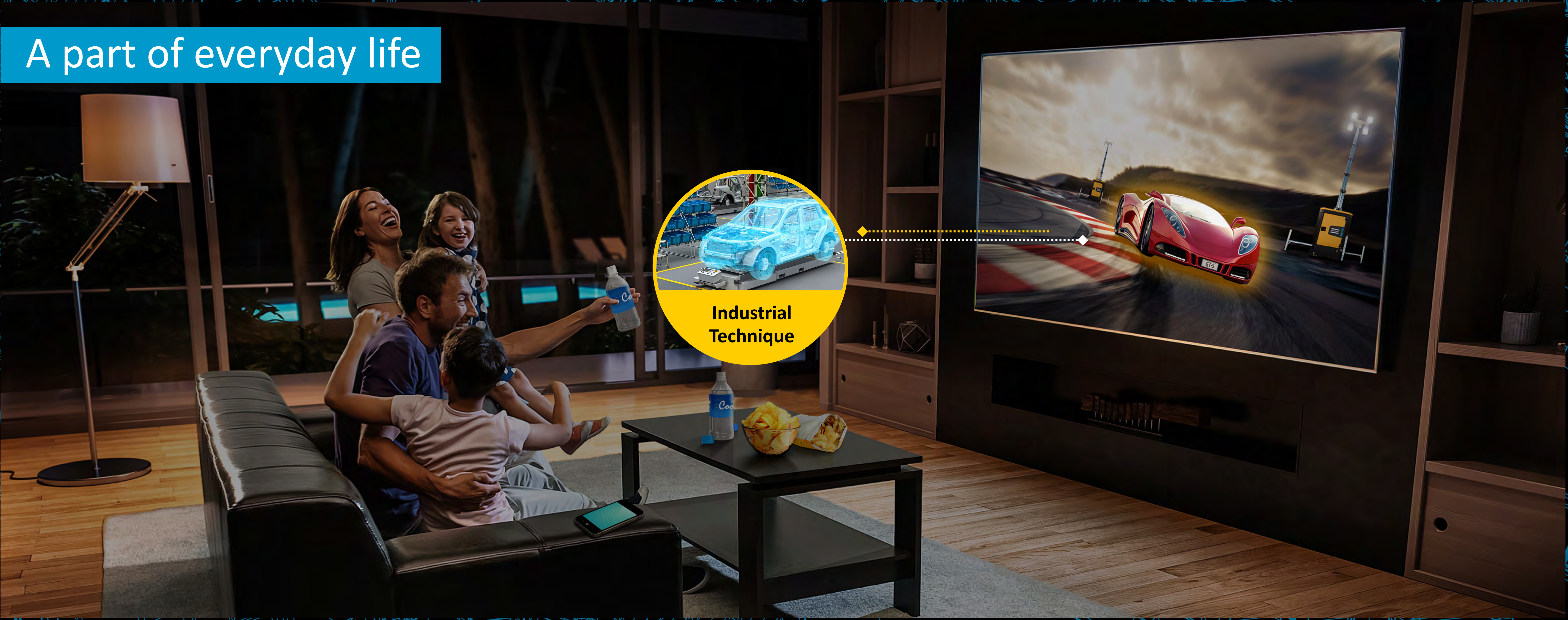
A part of everyday life



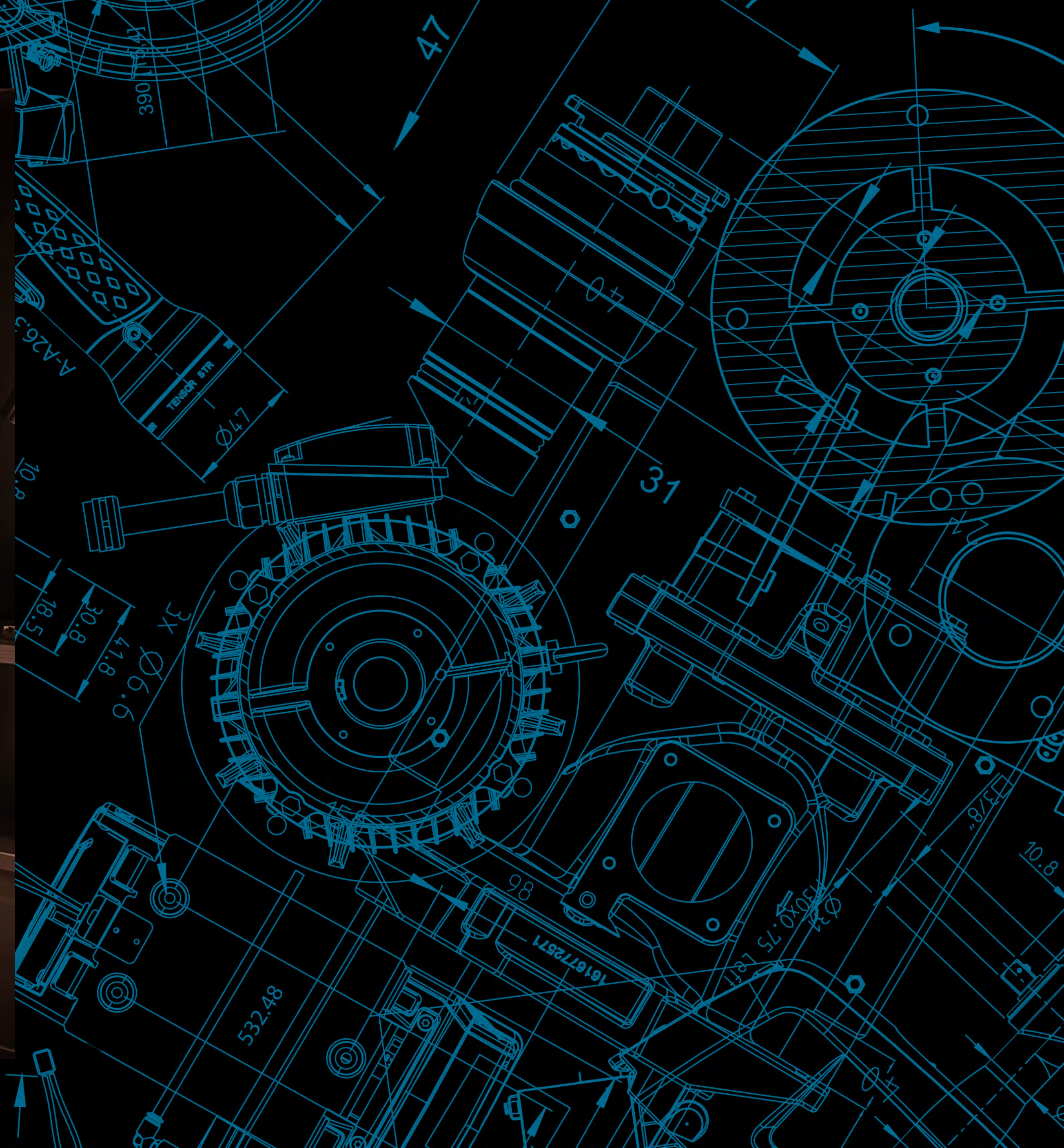
Industrial
Technique



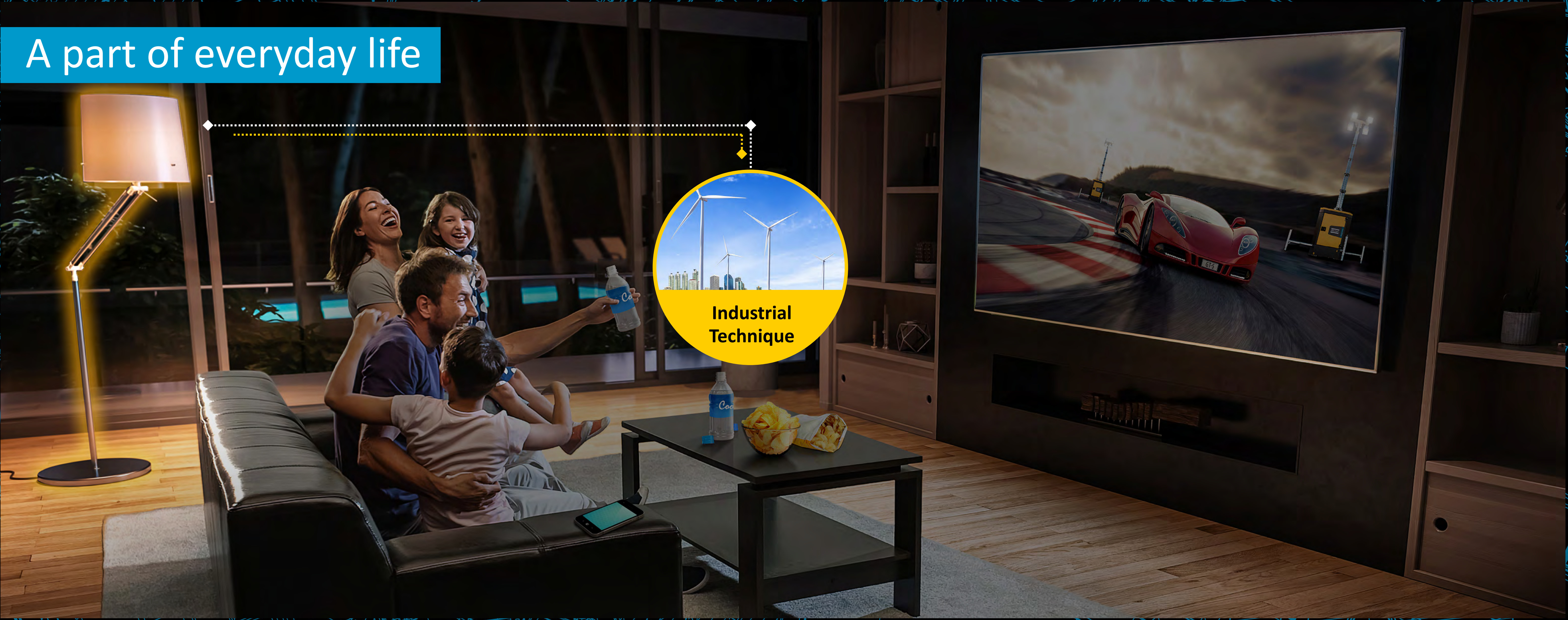
A part of everyday life



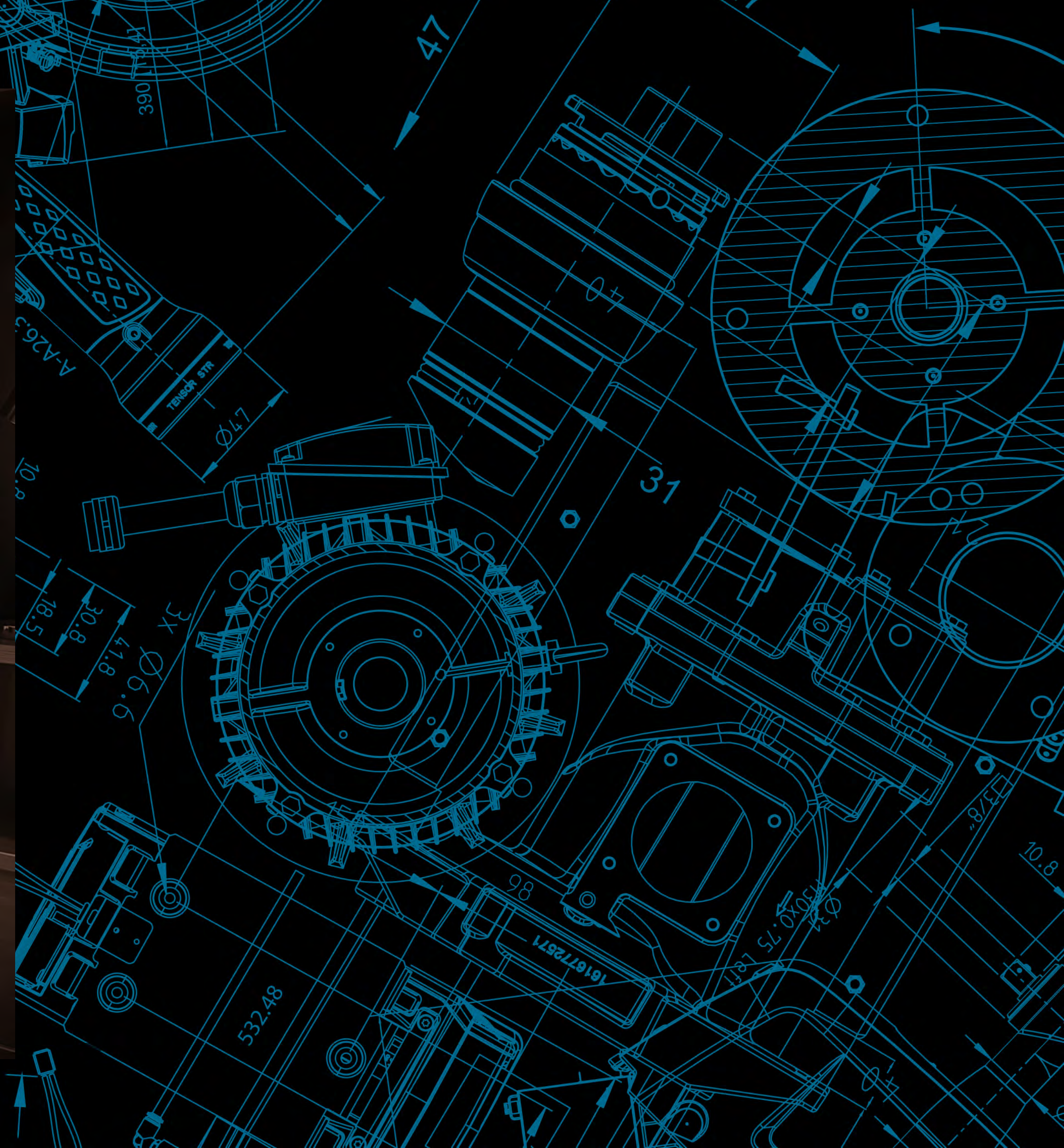
Industrial
Technique



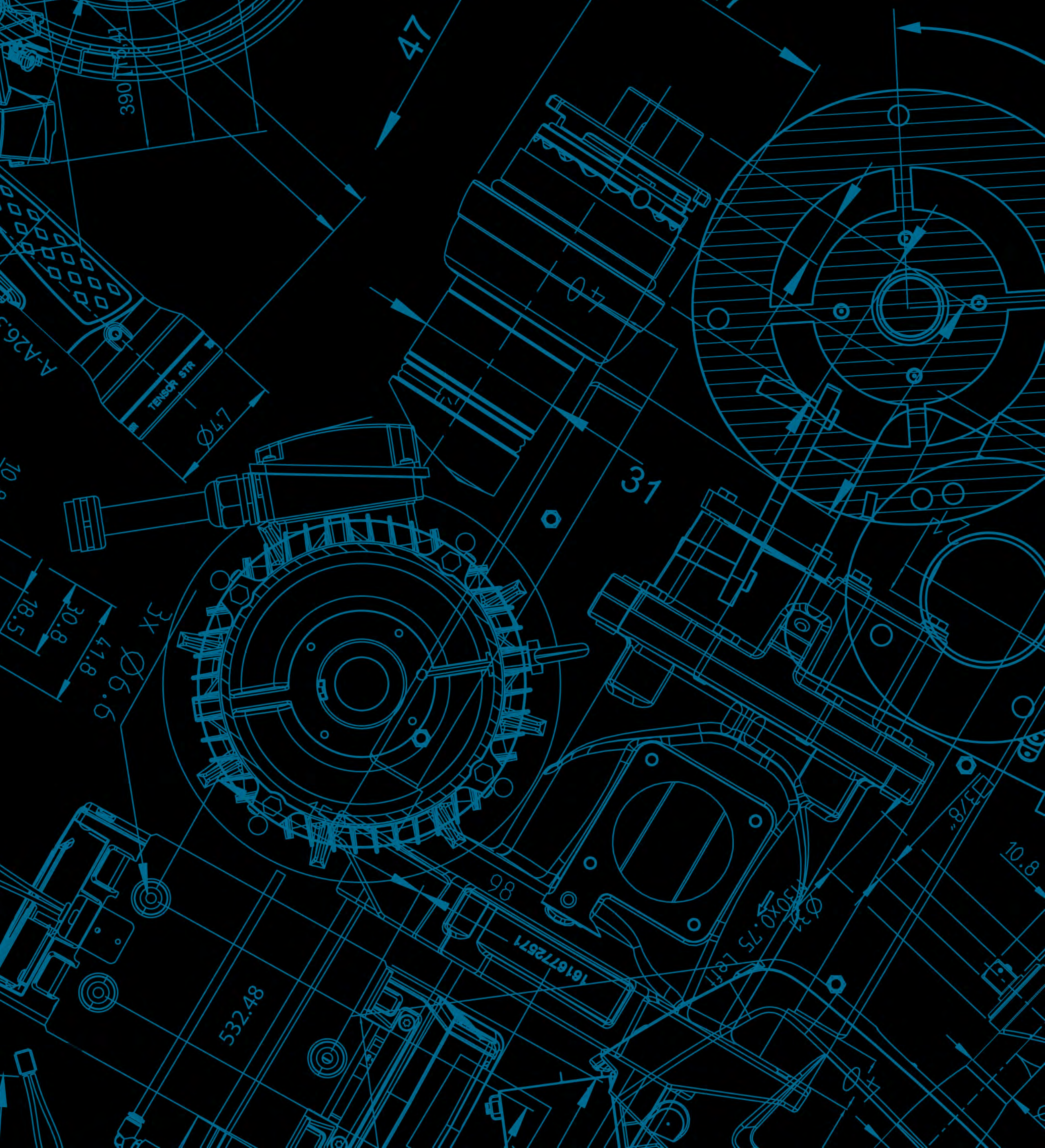
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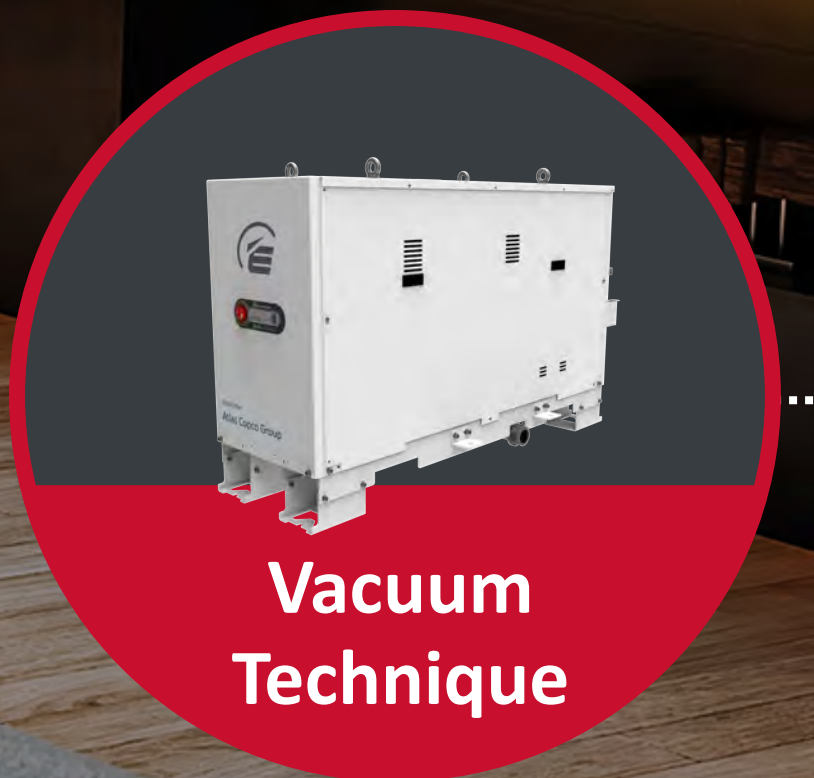
Industrial
Technique



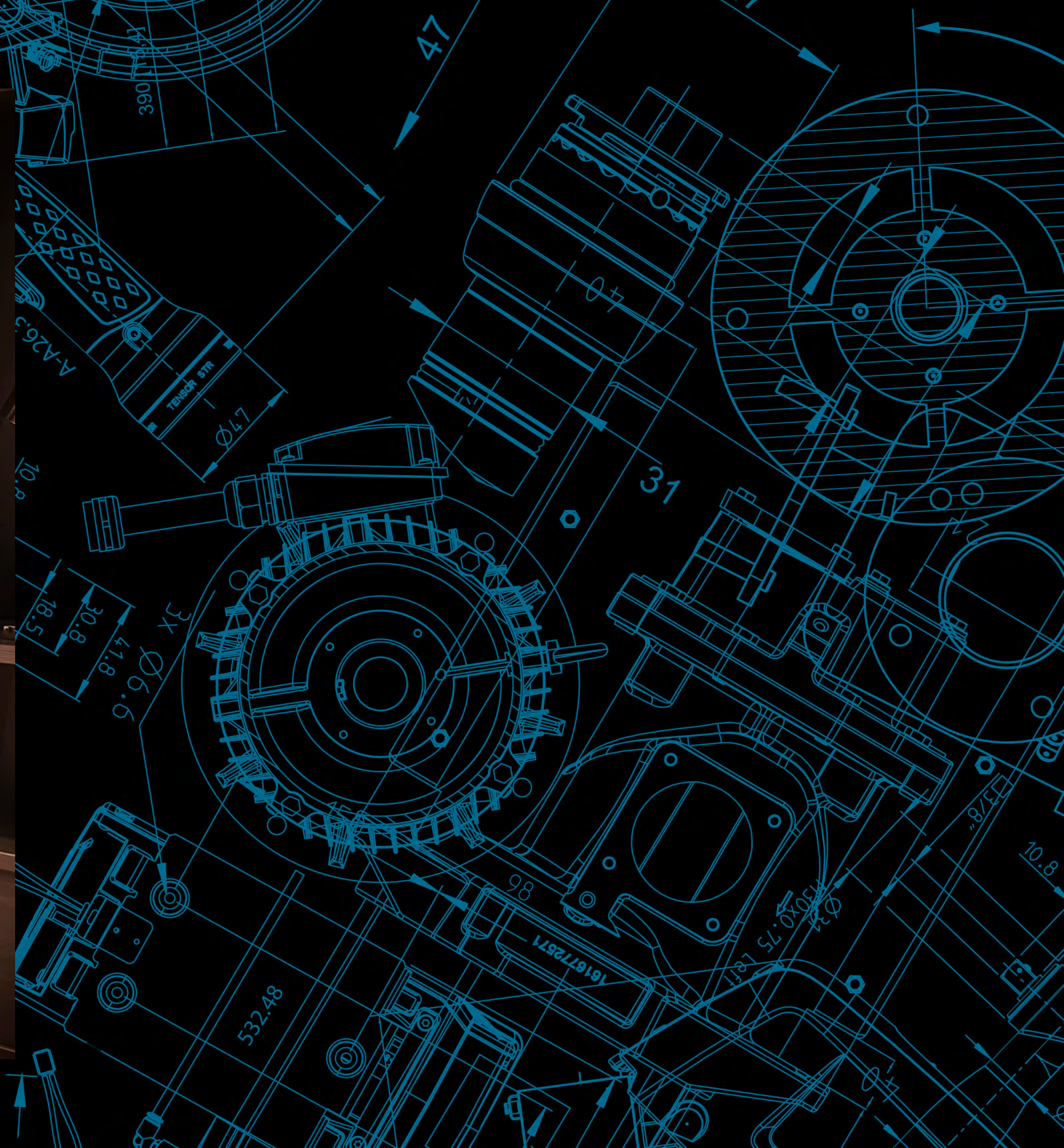
A part of everyday life



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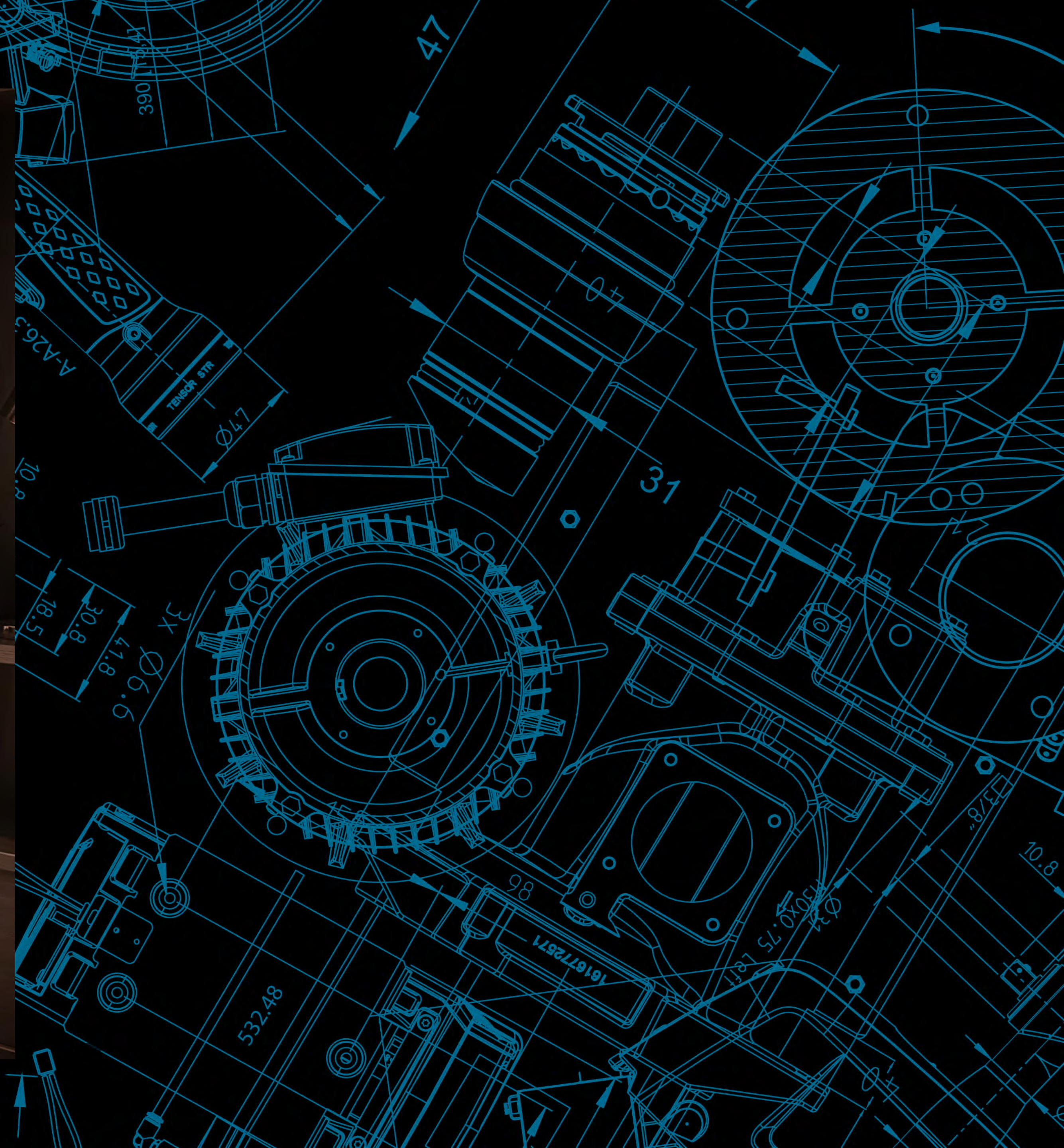
Vacuum
Technique



A part of everyday life



Vacuum
Technique

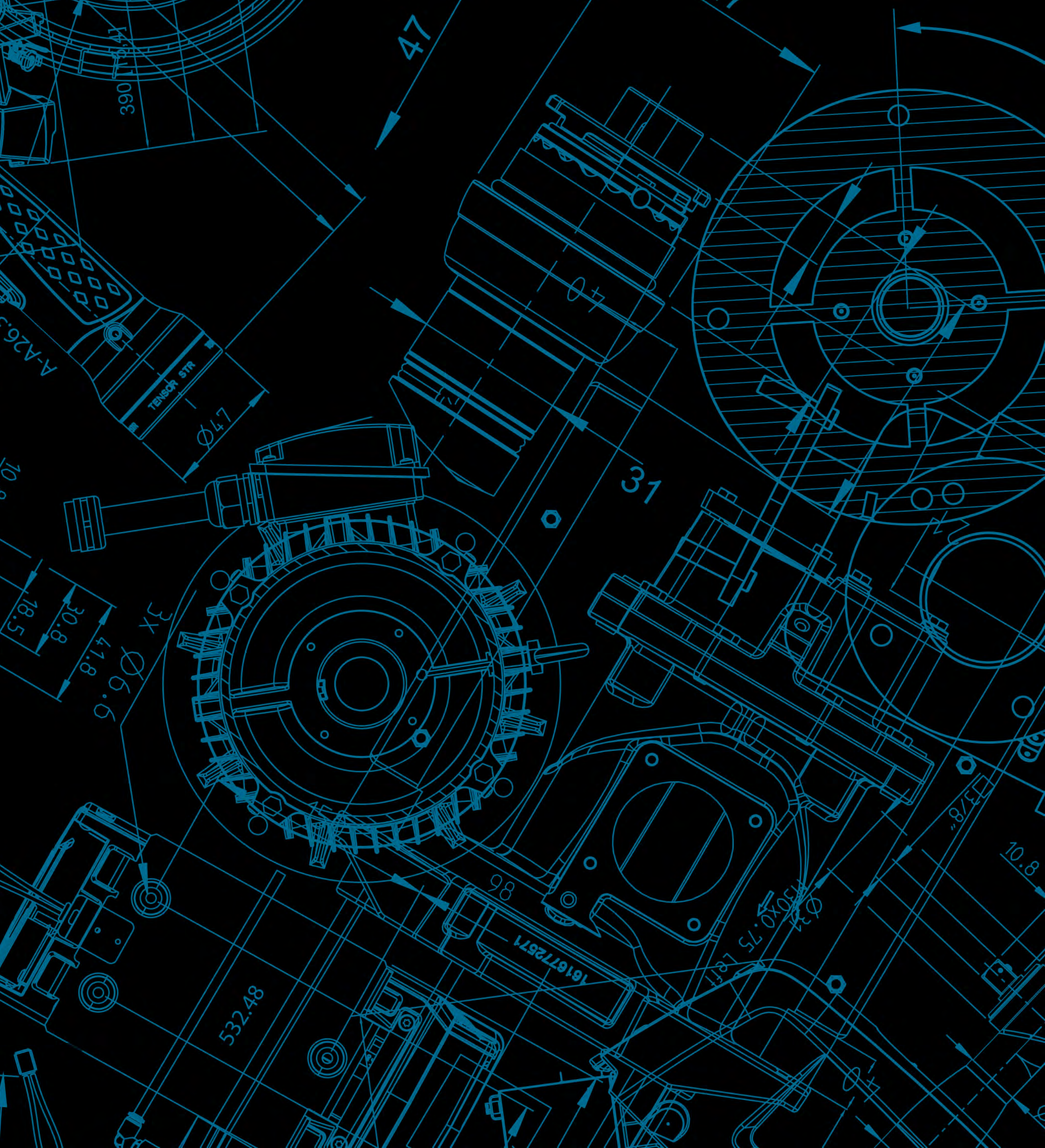


A part of everyday life

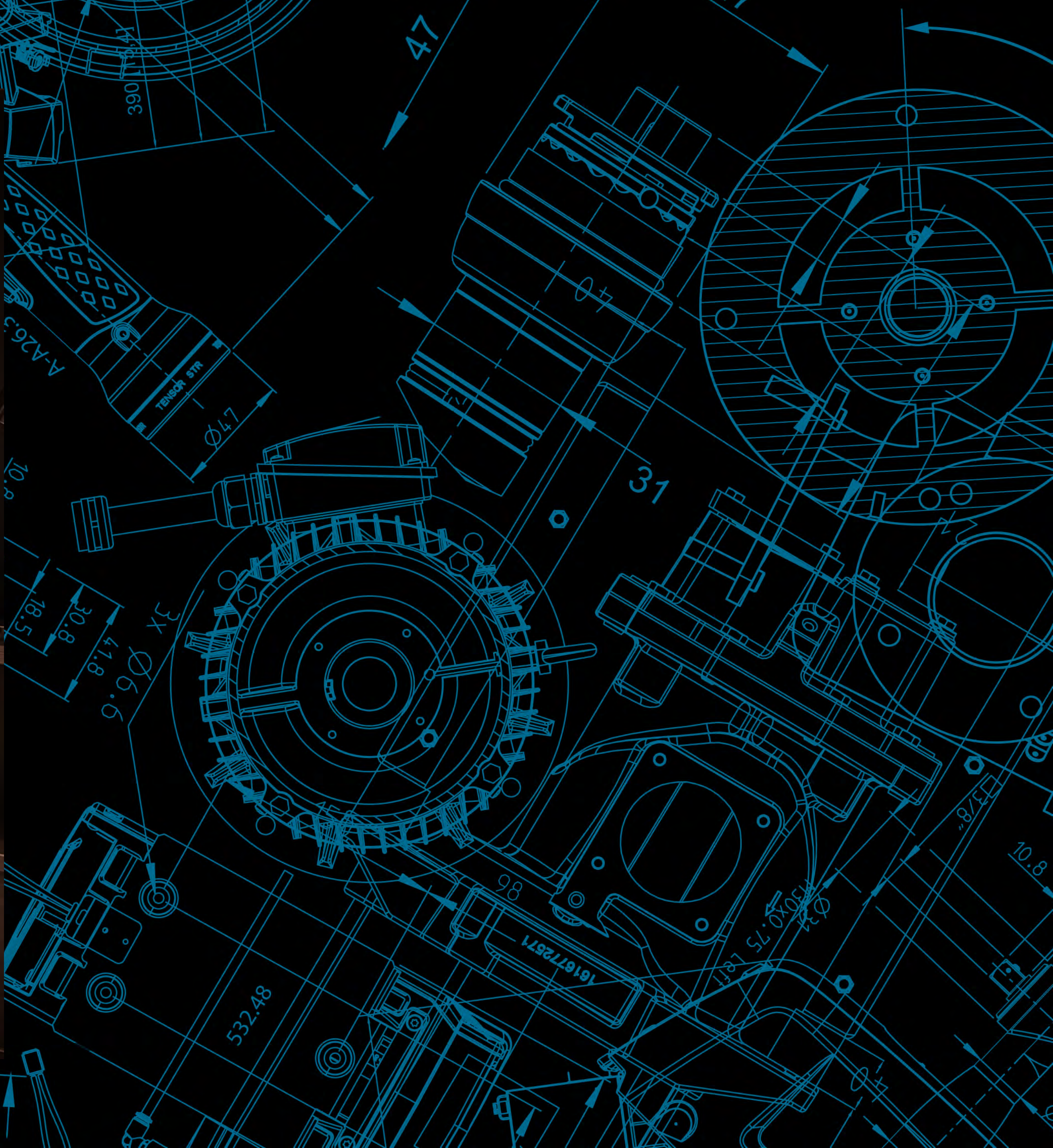


Vacuum
Technique

A part of everyday life



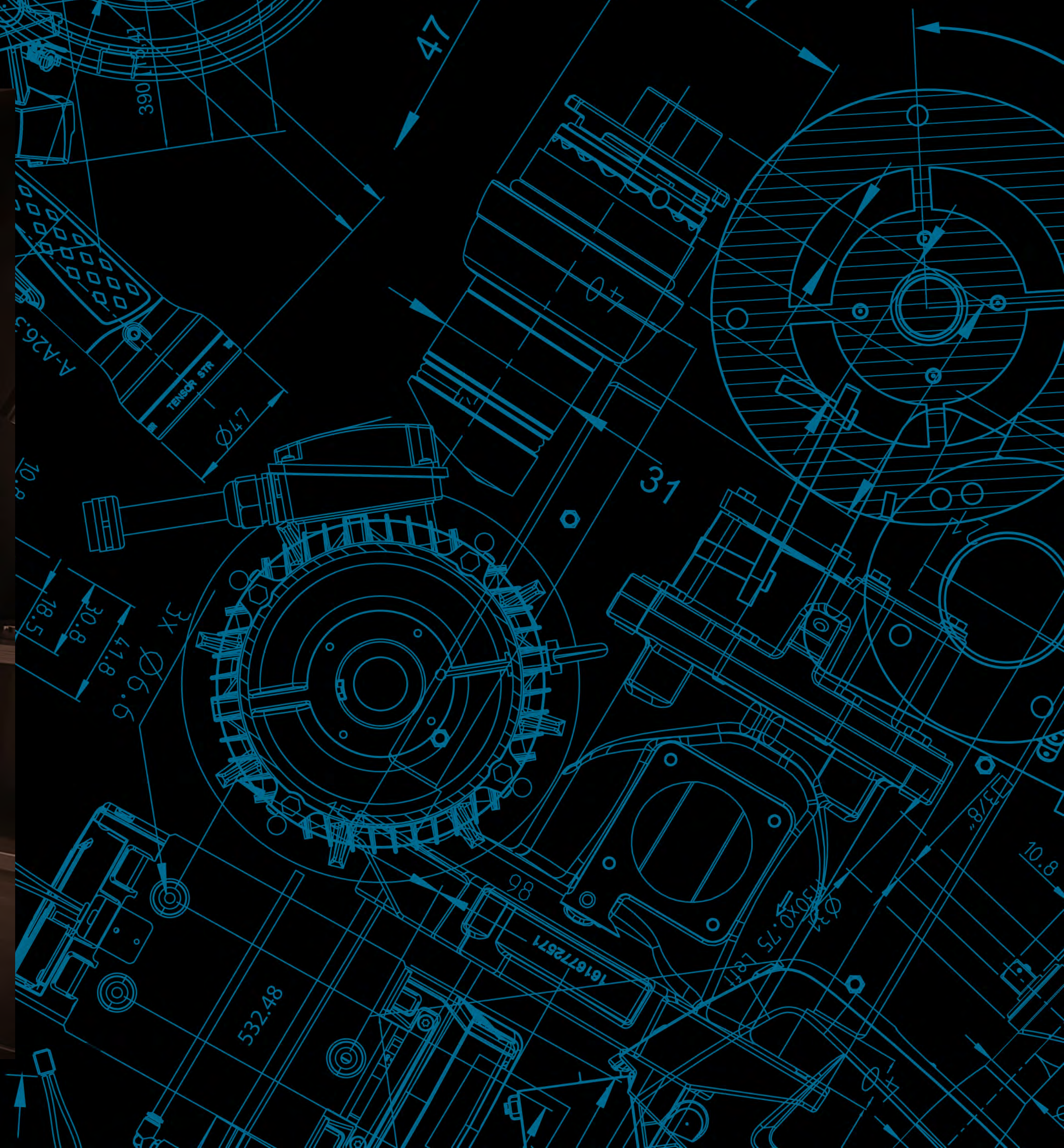
A part of everyday life



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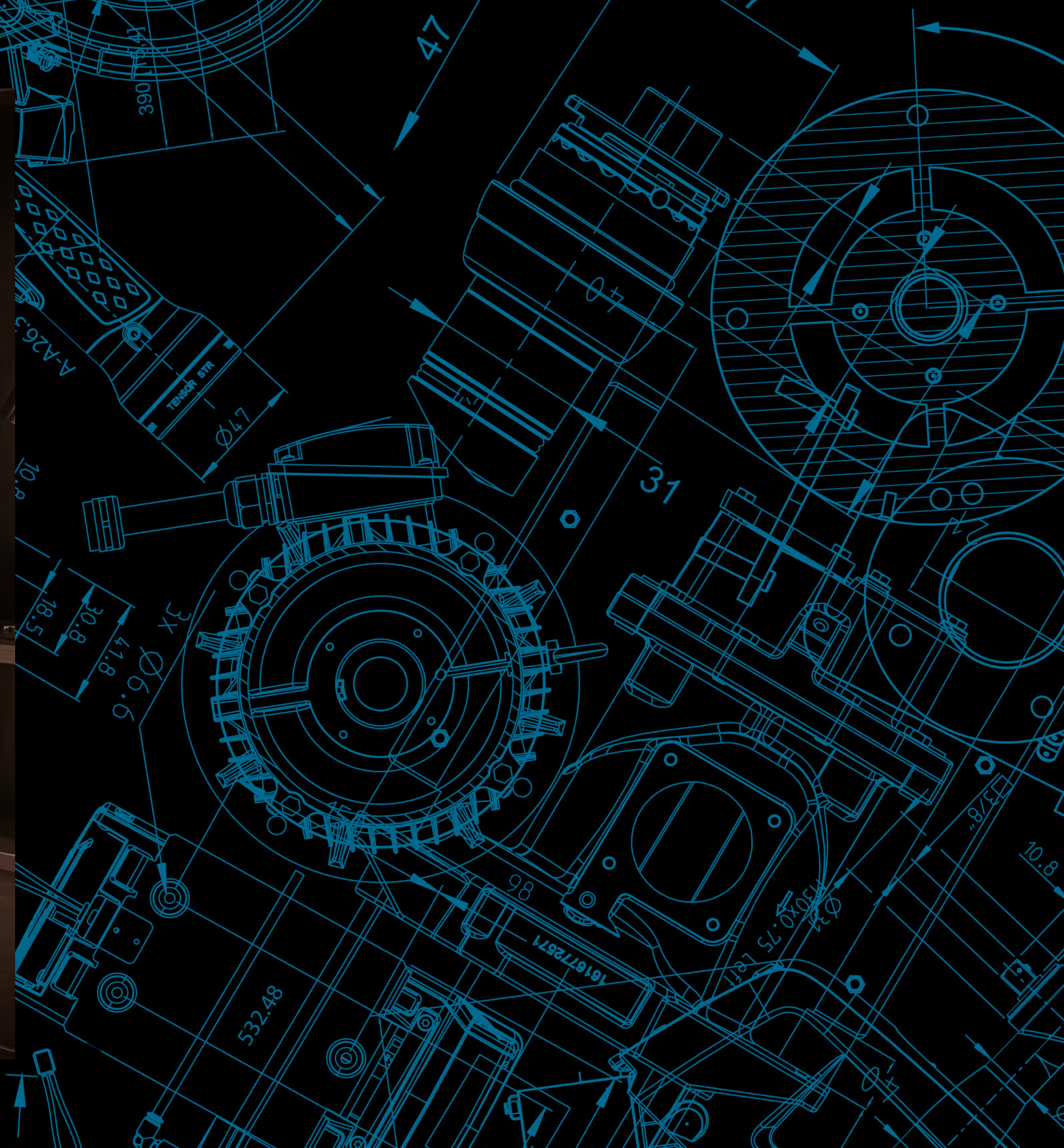
Compressor
Technique



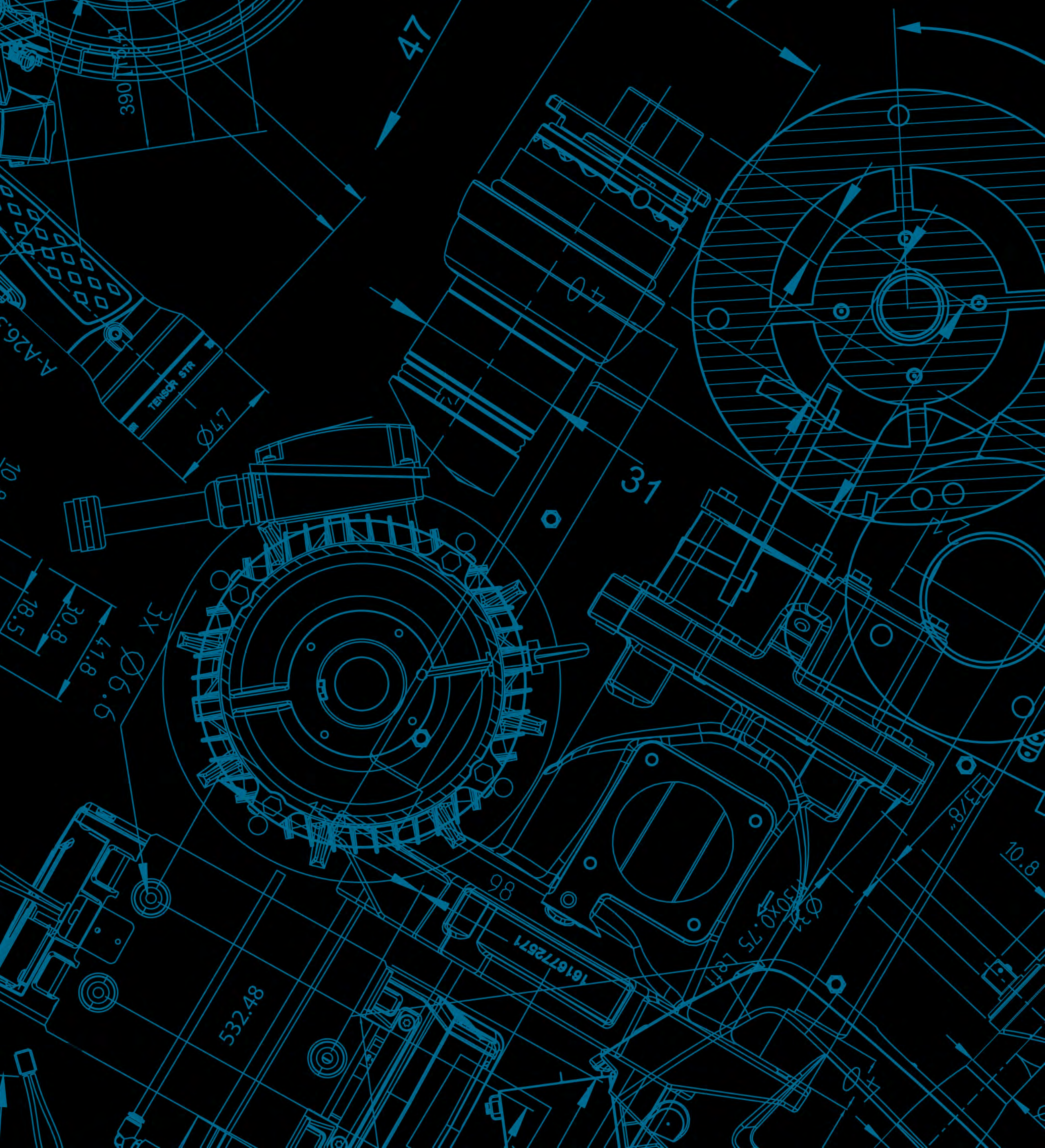
A part of everyday life



Compressor
Technique



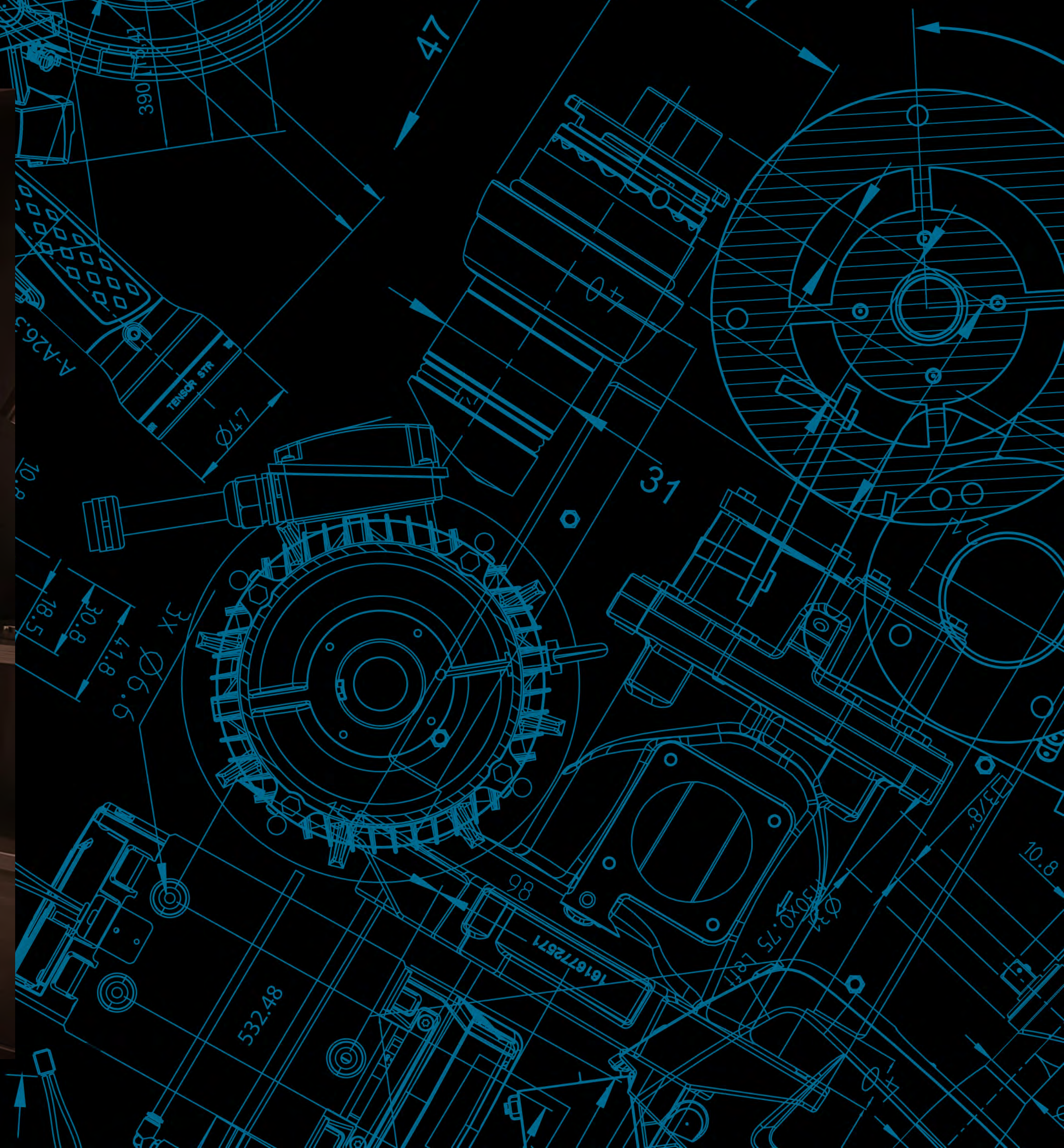
A part of everyday life



A part of everyday life



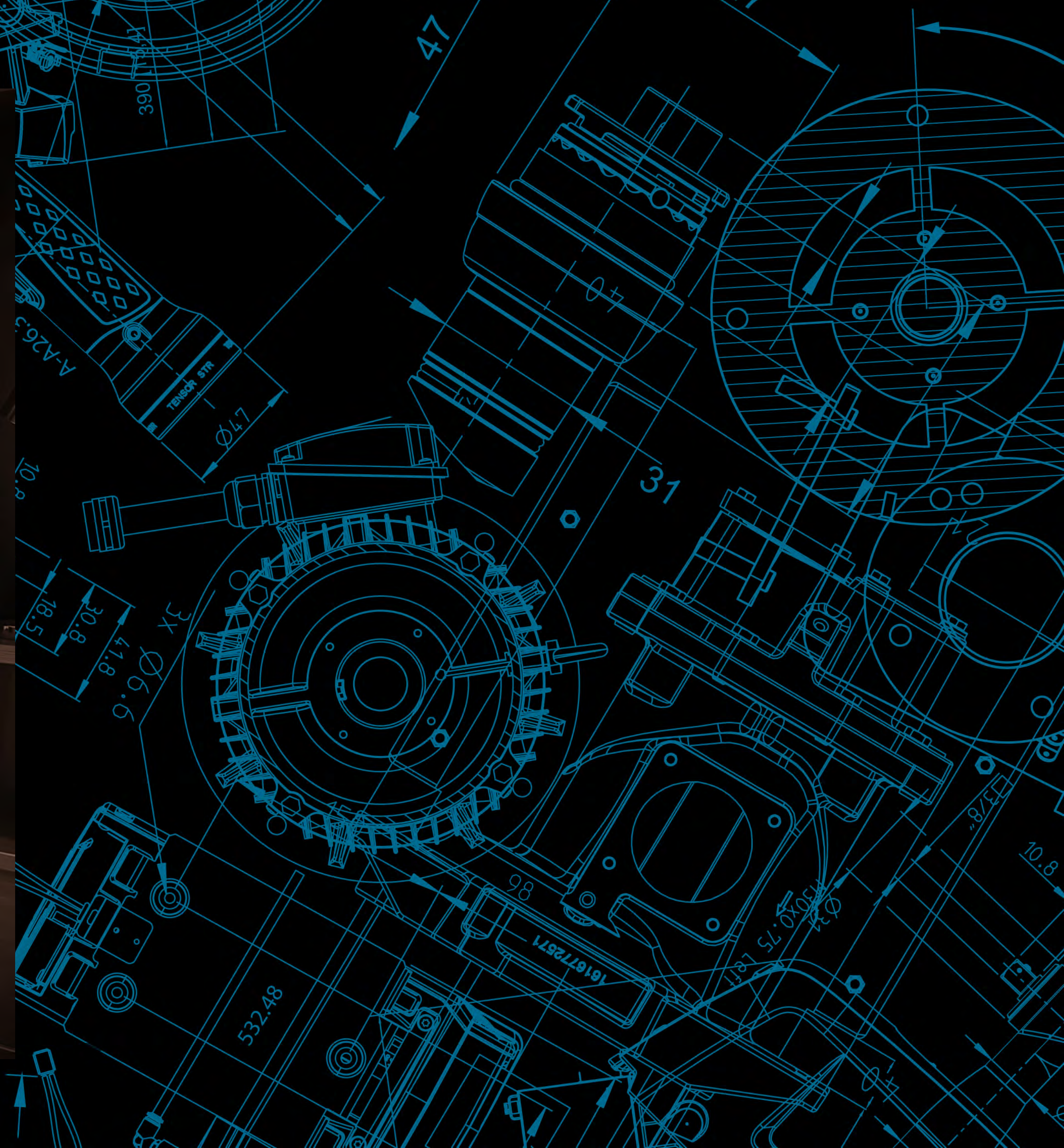
**Power
Technique**



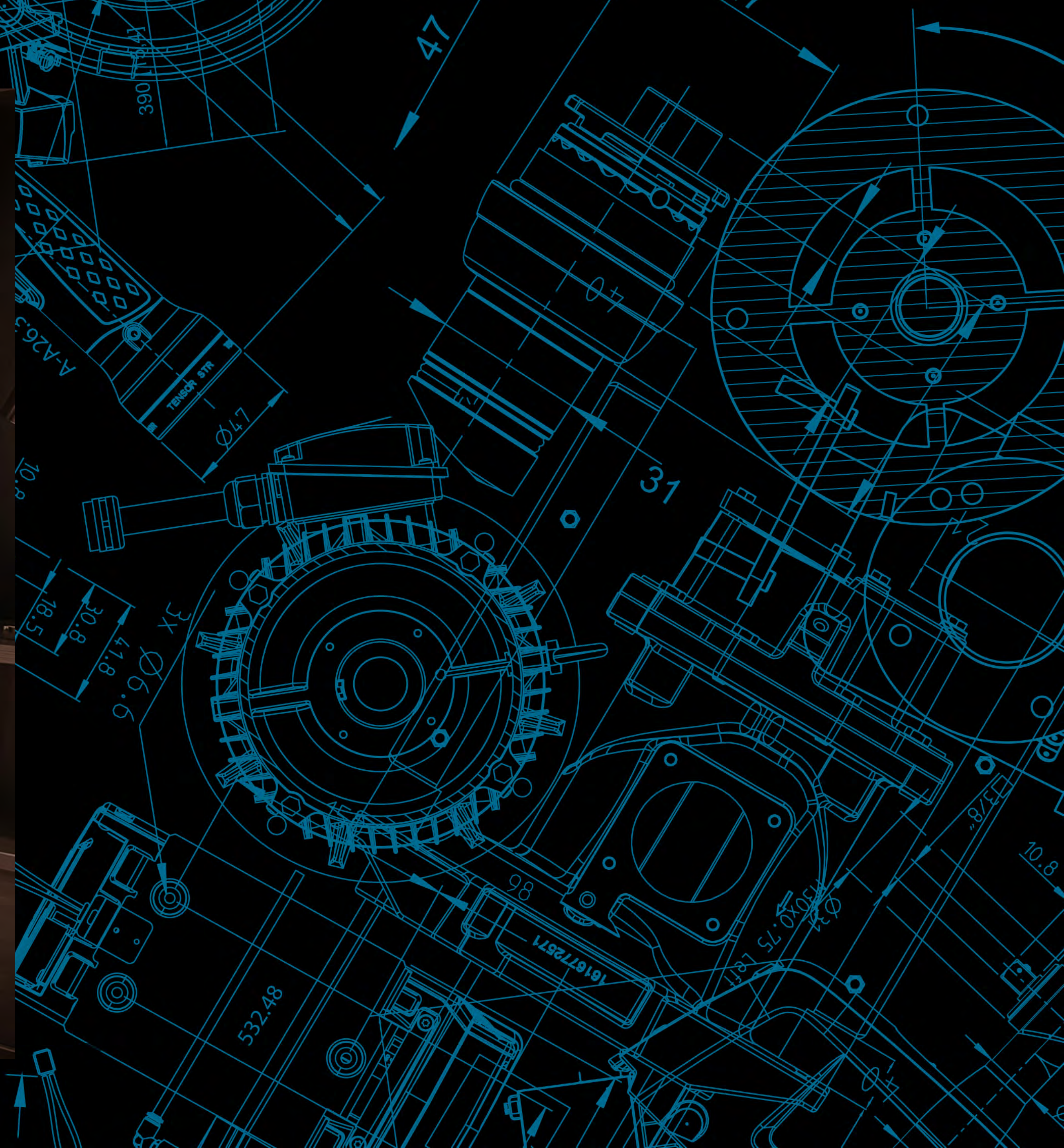
A part of everyday life



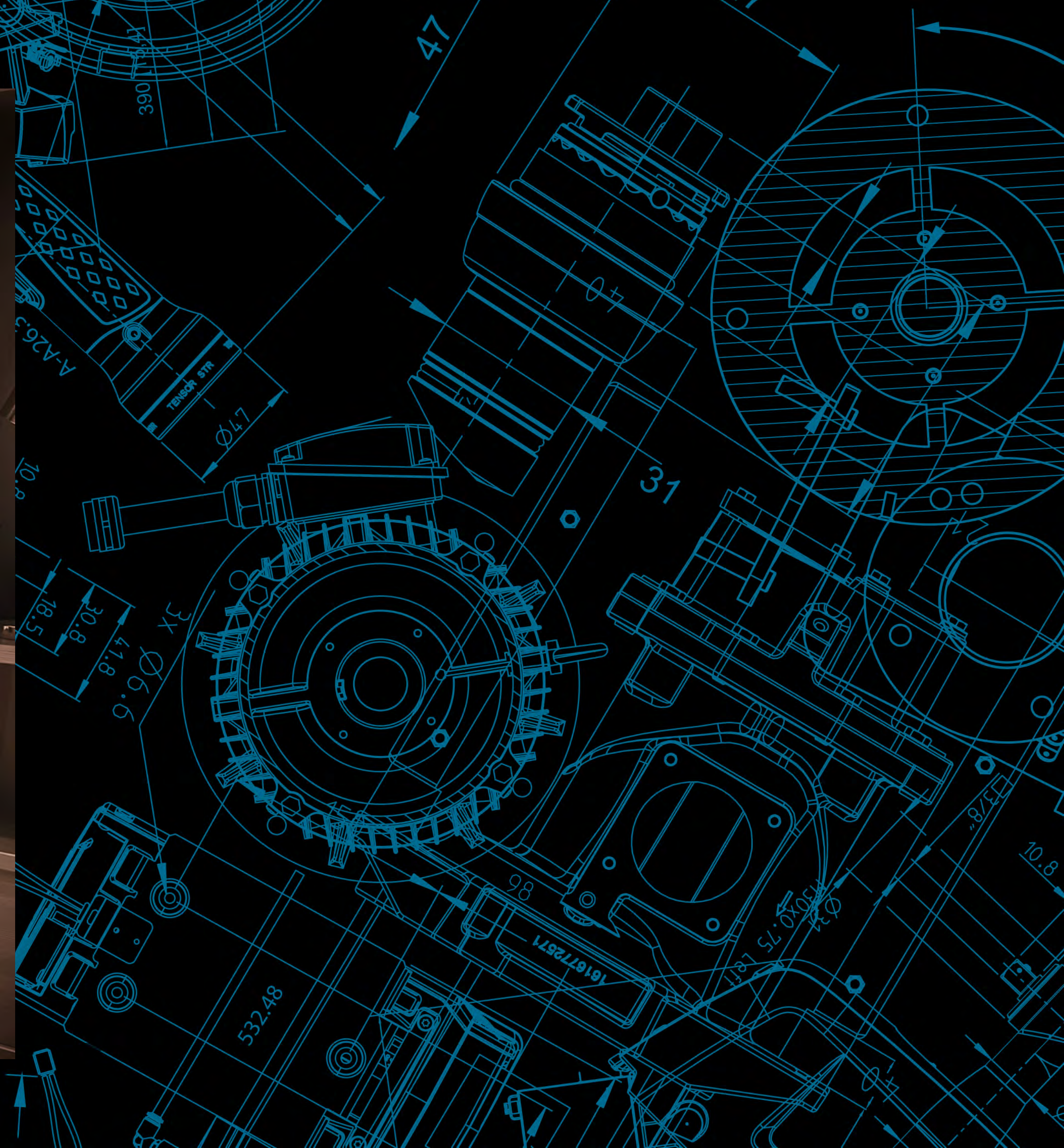
Power
Technique



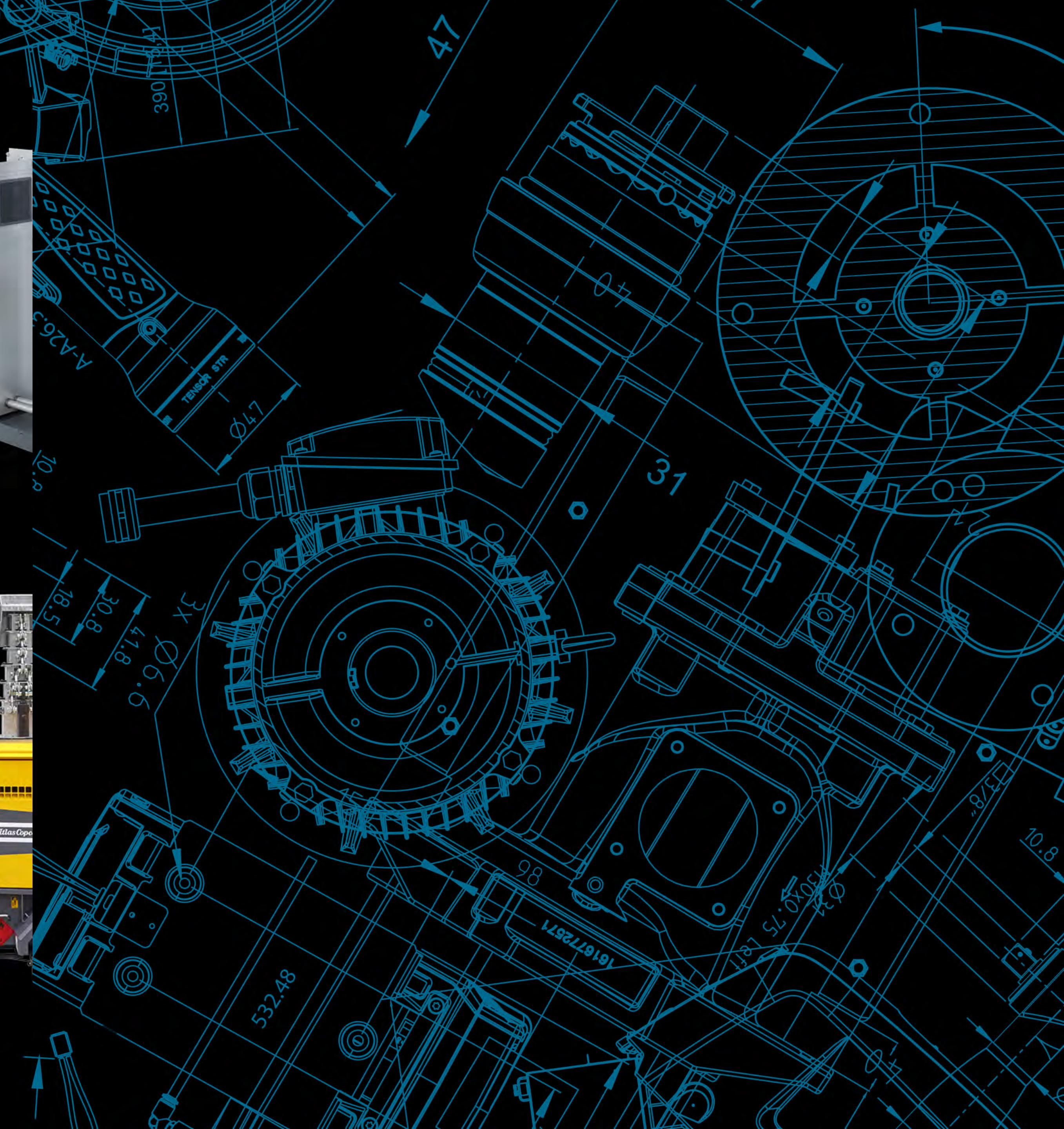
A part of everyday life



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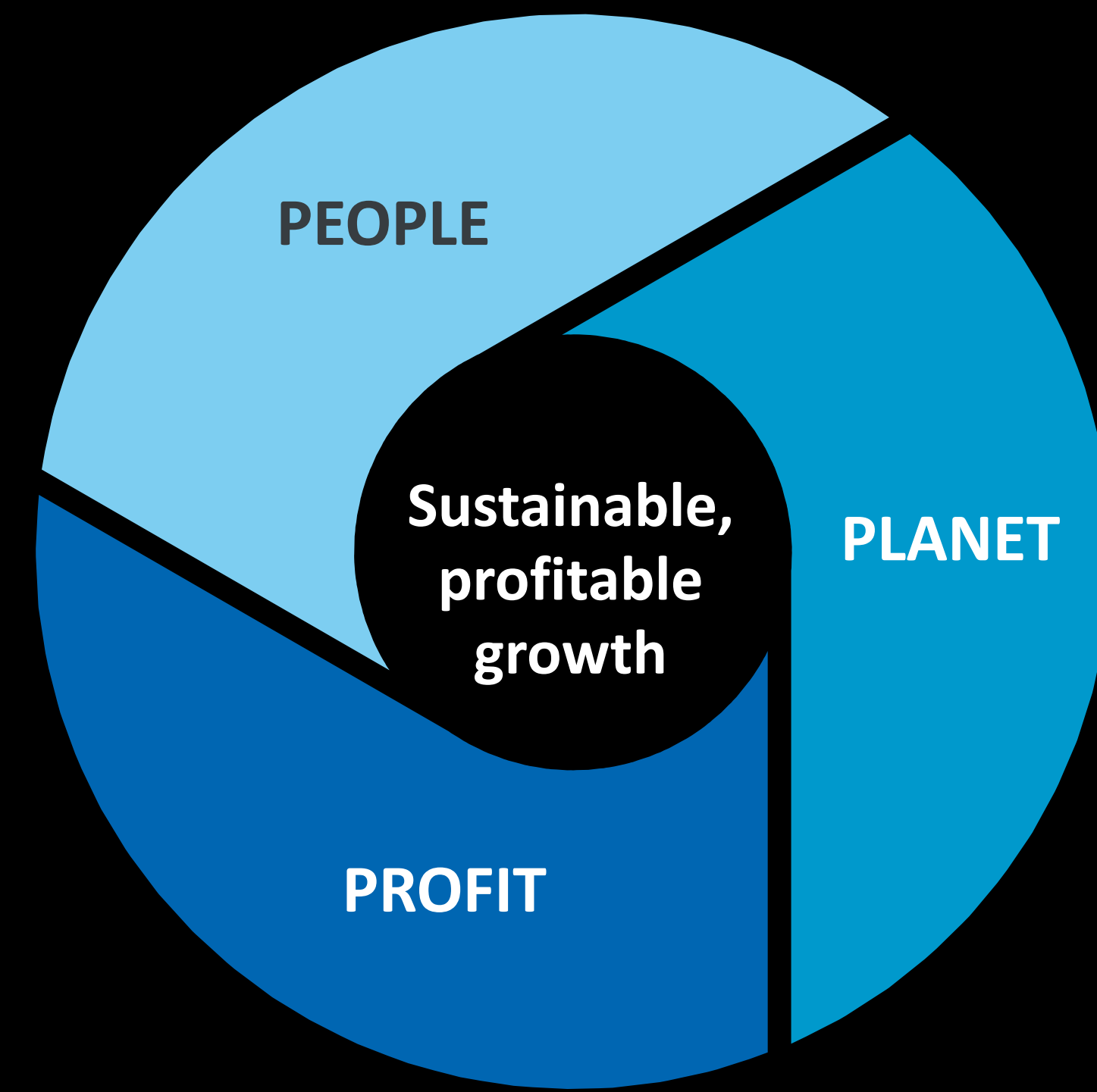
A strong product portfolio



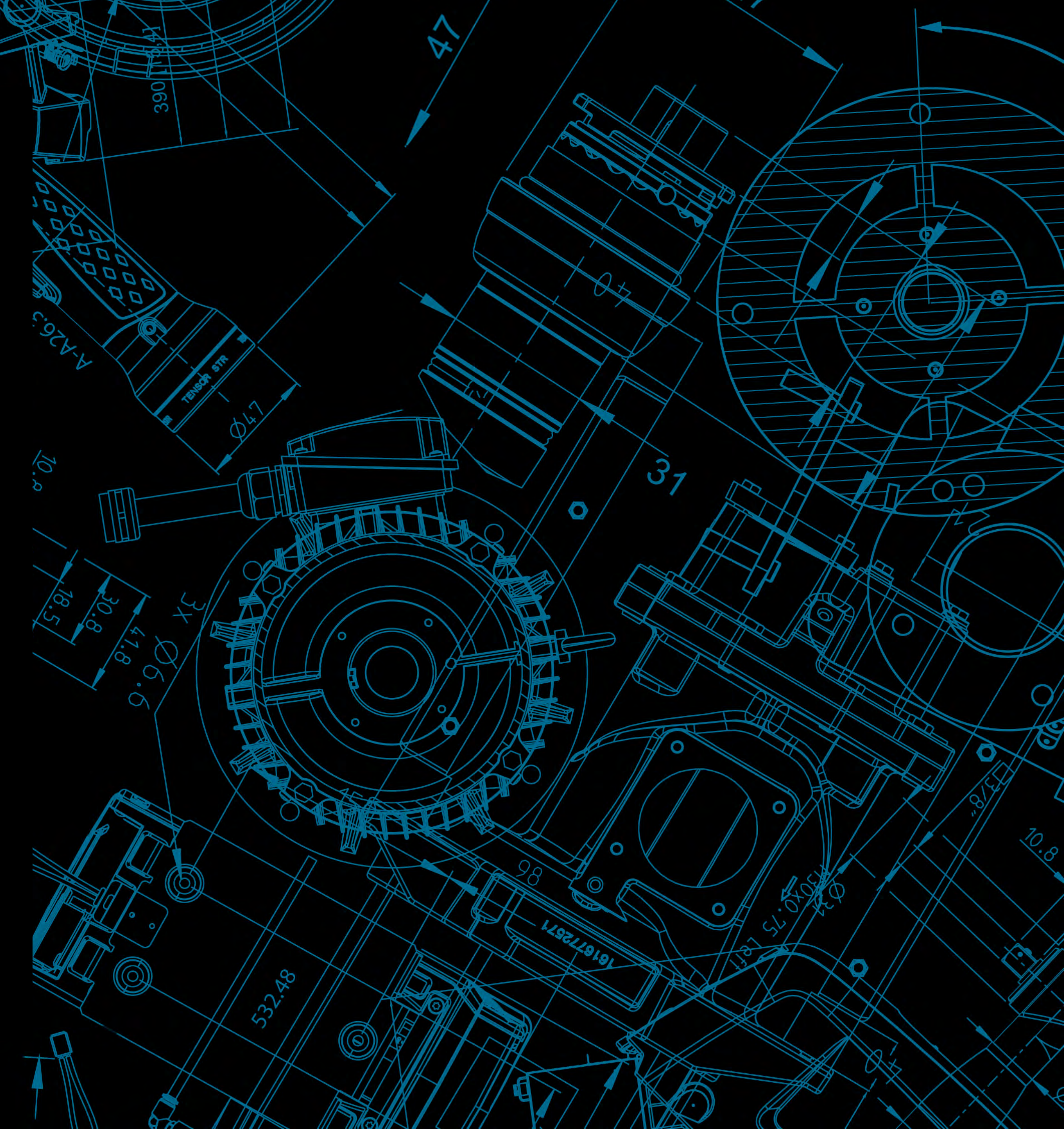
We continue to develop our company

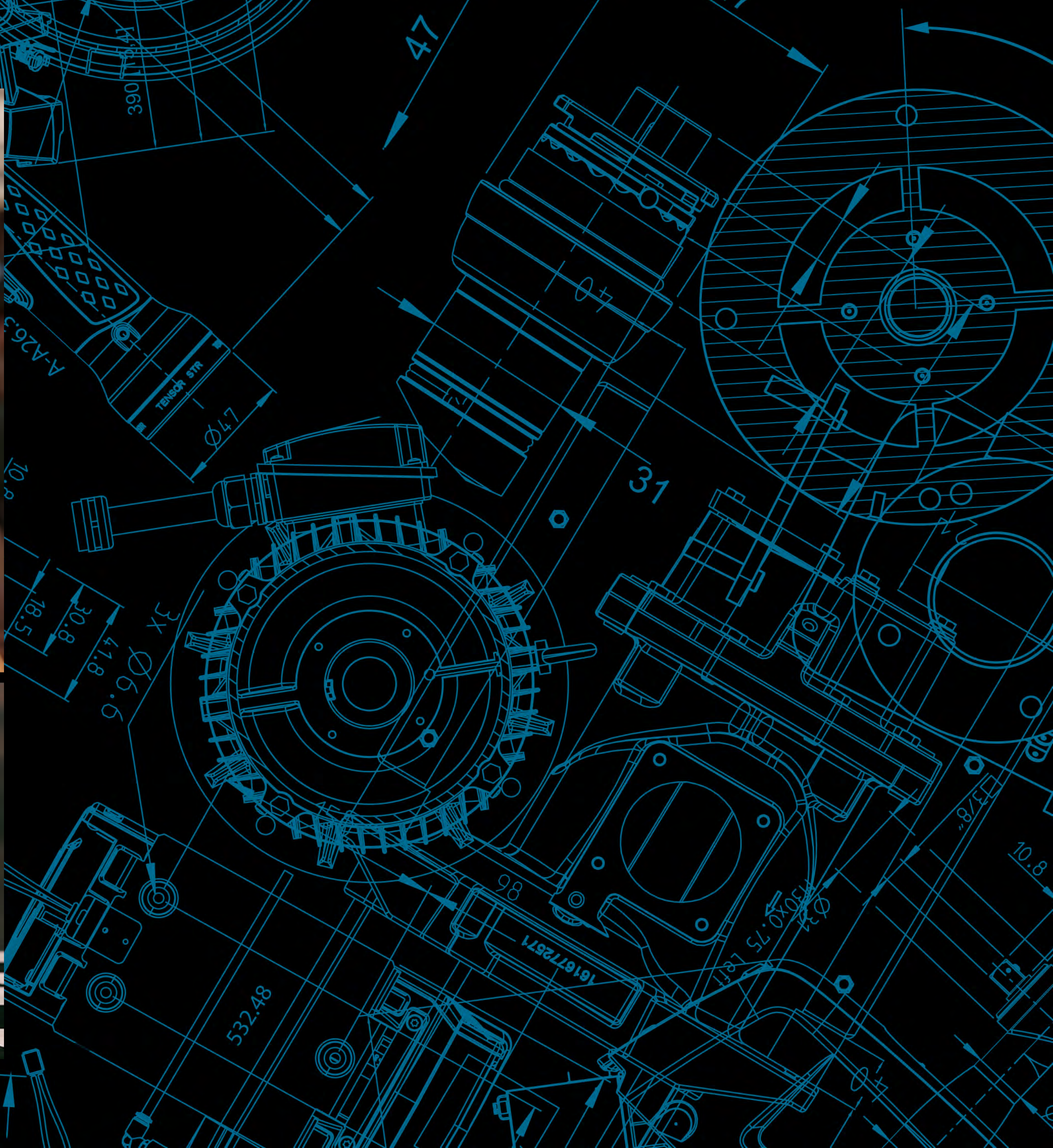


Sustainable, profitable growth

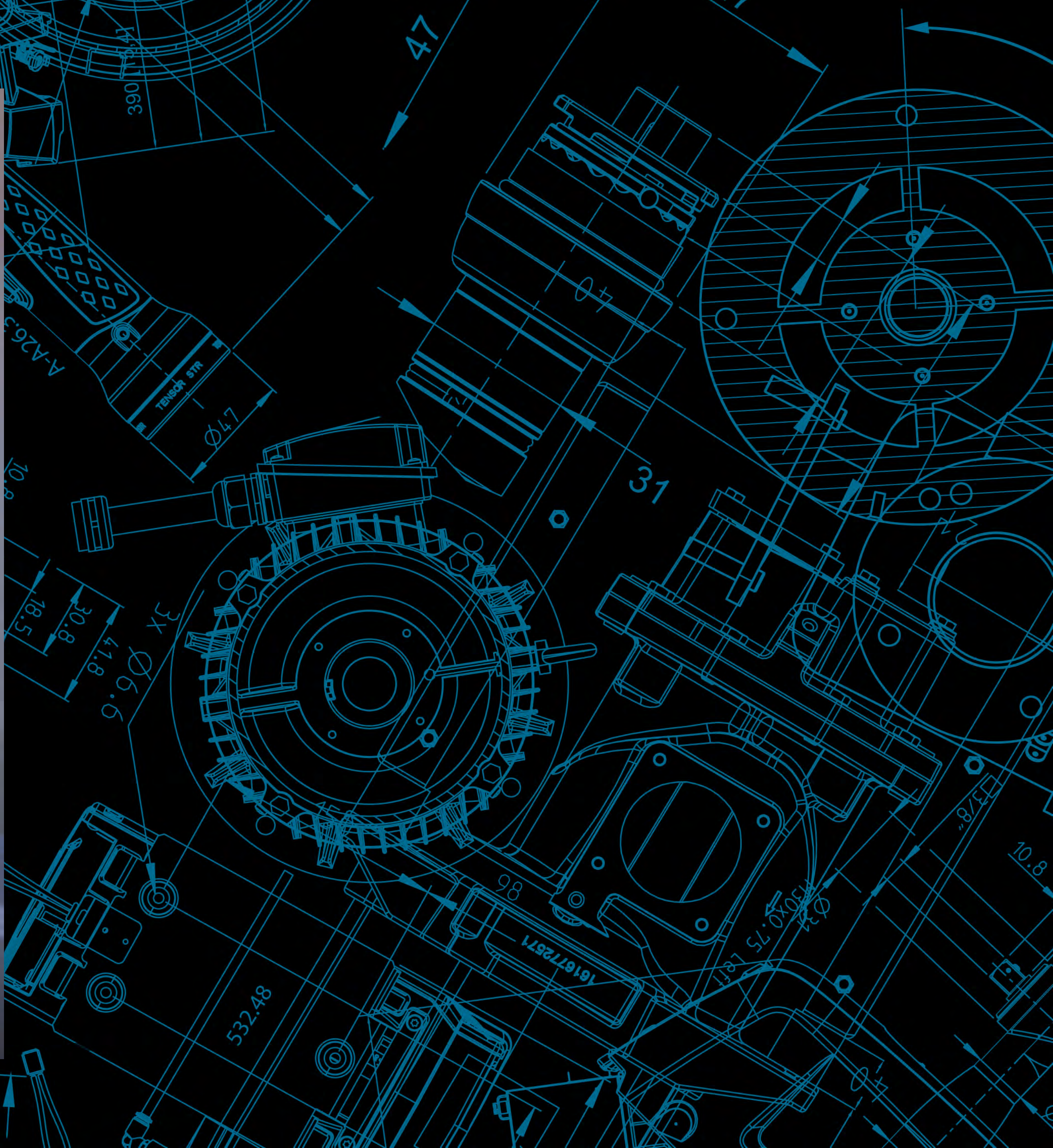


Sustainable, profitable growth





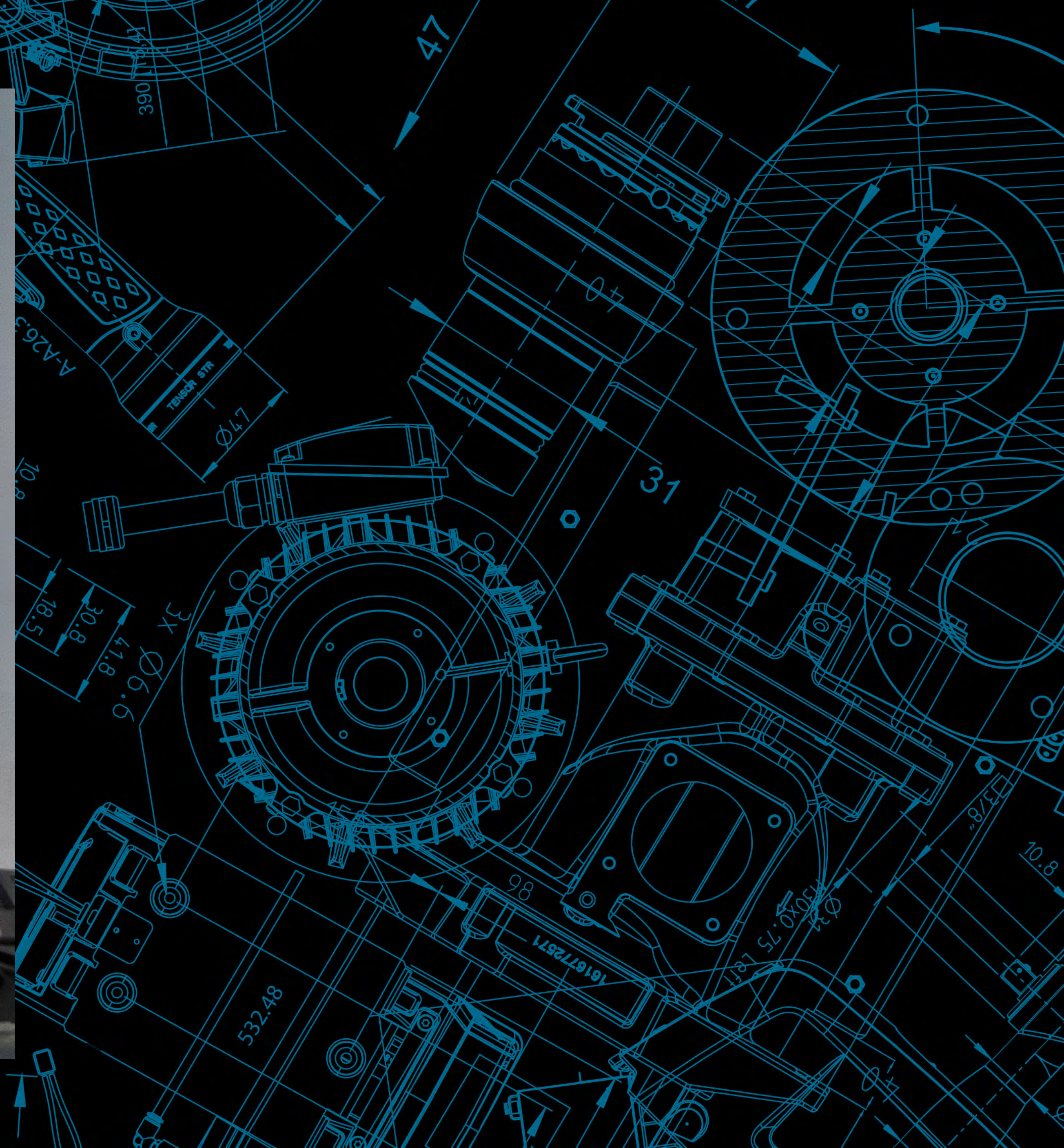
Trend I: Opportunities with electrification



Trend II: Asia a home market




Trend III: Products and solutions for a connected world



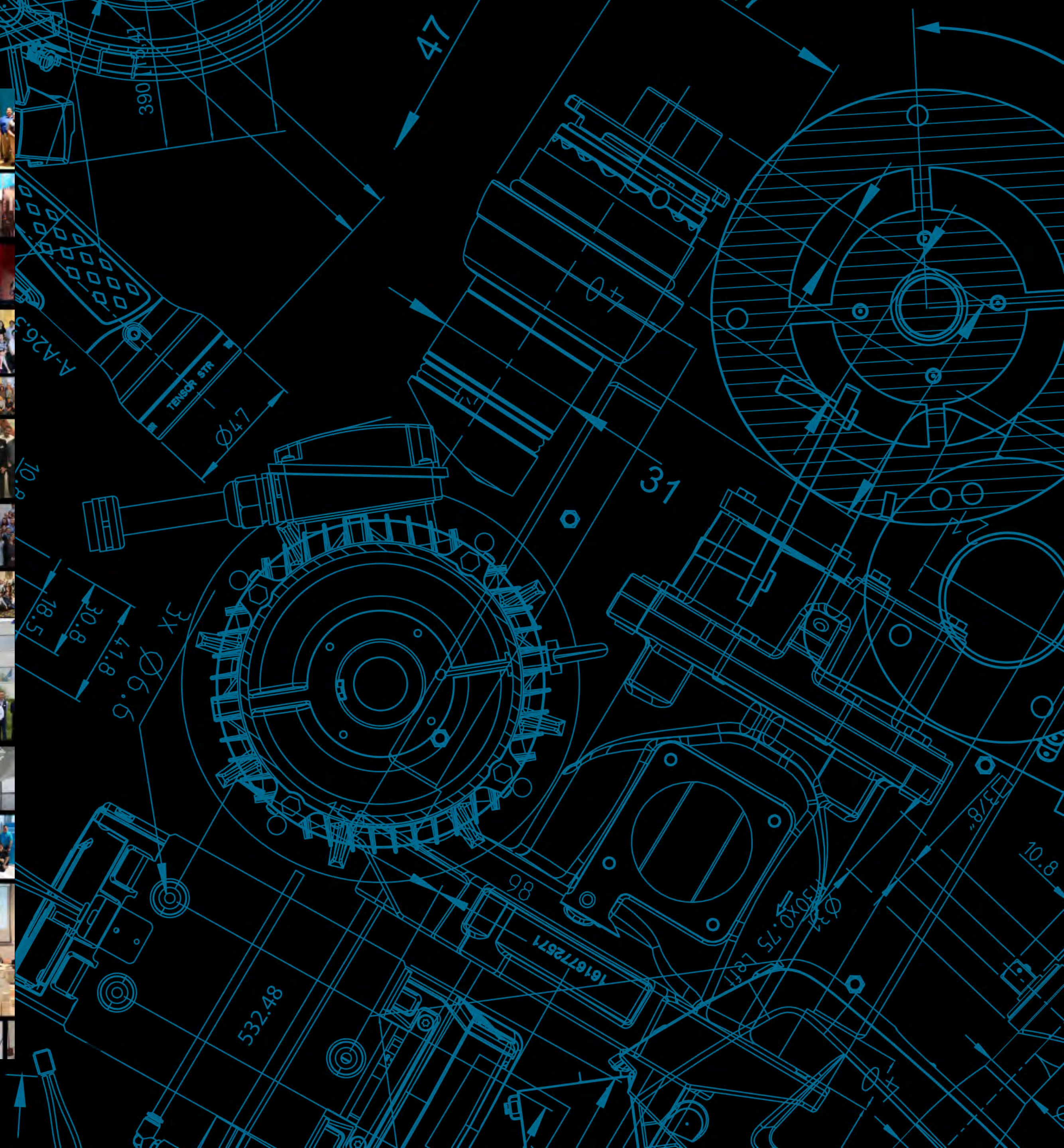
Committed employees is the key to success





VIDEO

Global teamwork



Thank you!

