



Mats Rahmström

The President and CEO's speech
April 25, 2019

Another great year

Organic growth

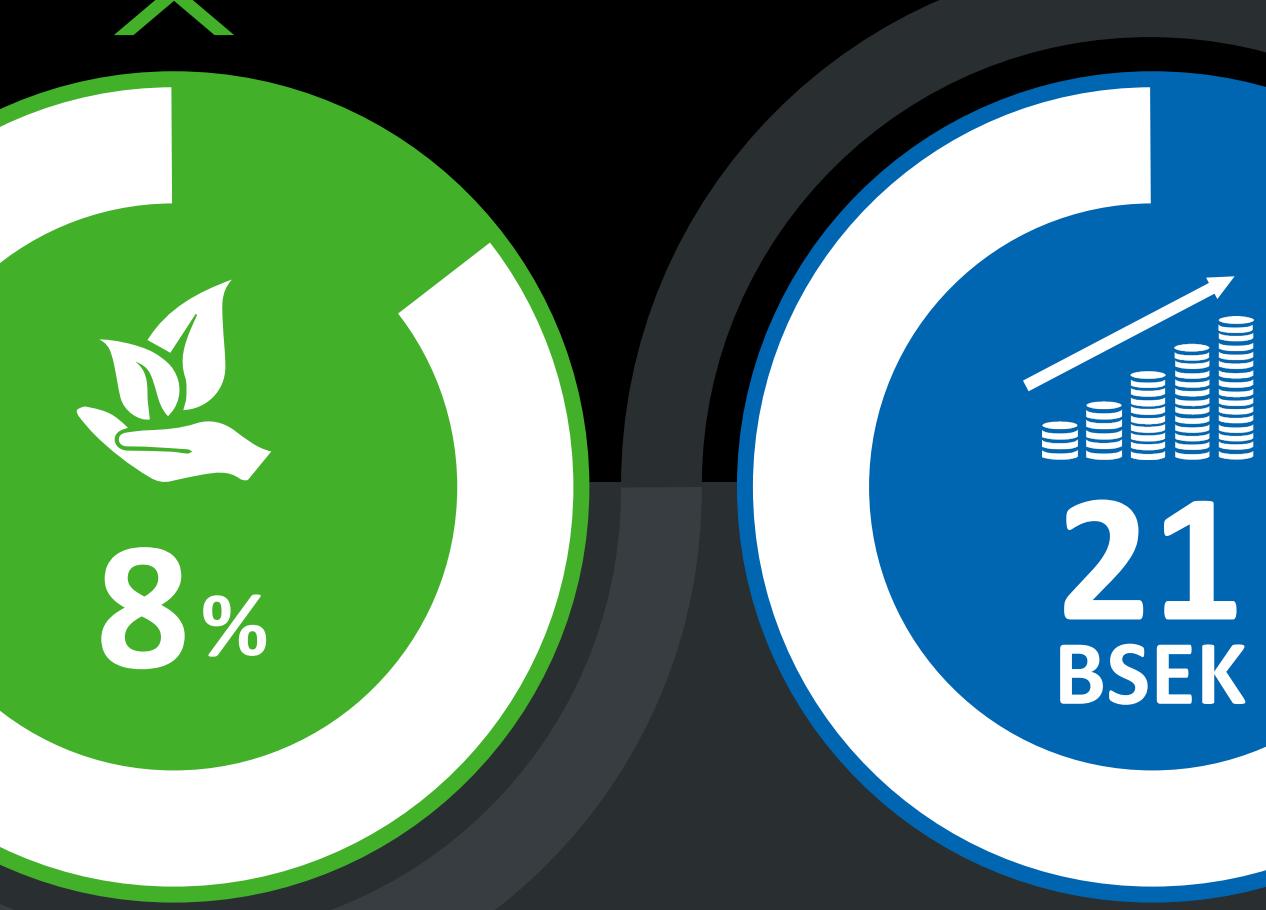


Revenues

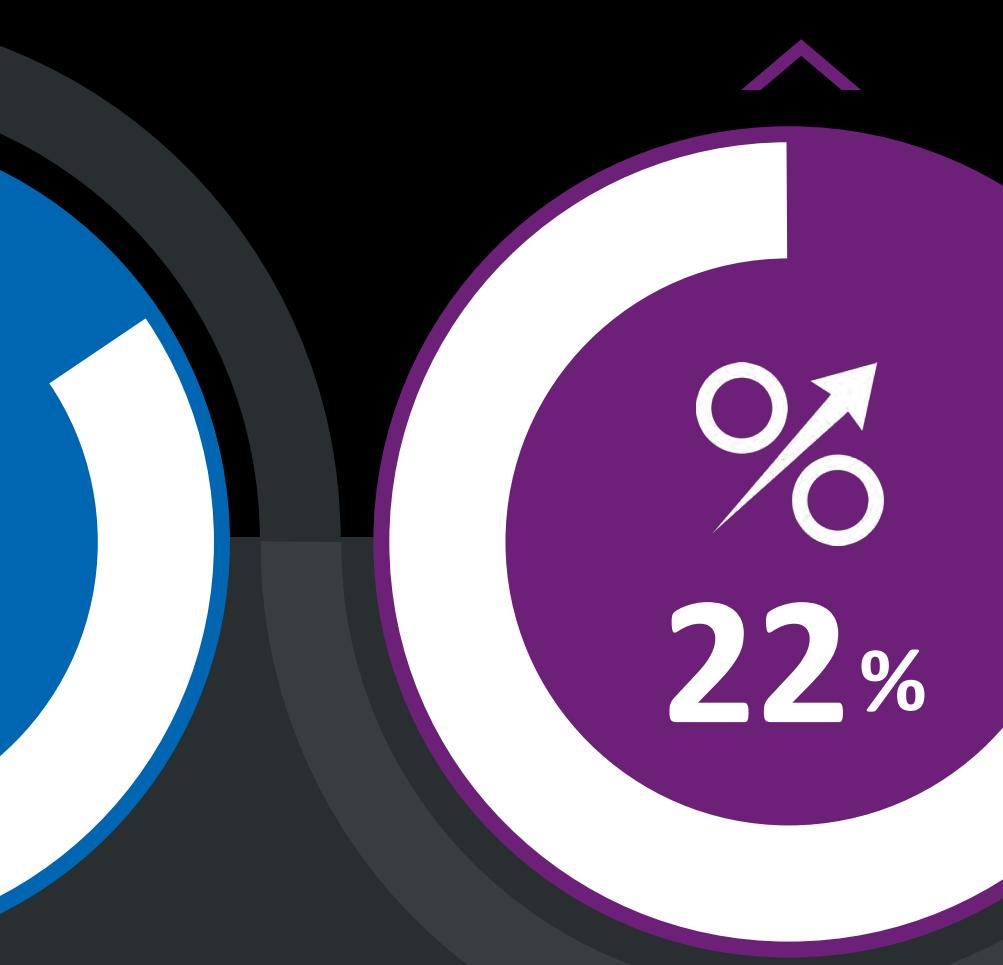
Operating margin



Operating profit



Operating cash flow



Acquisitions



A strong start of 2019

Organic growth

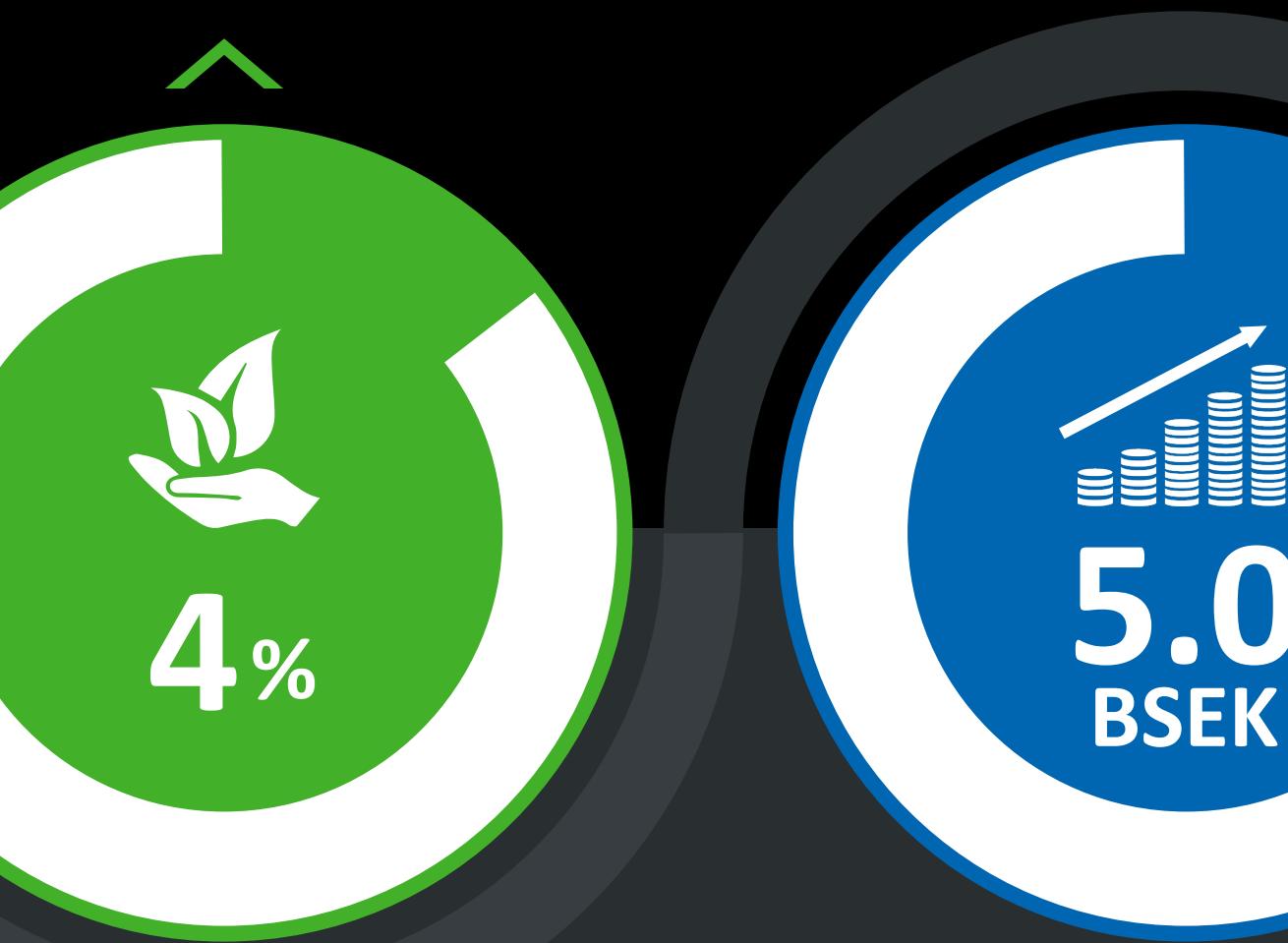


Revenues

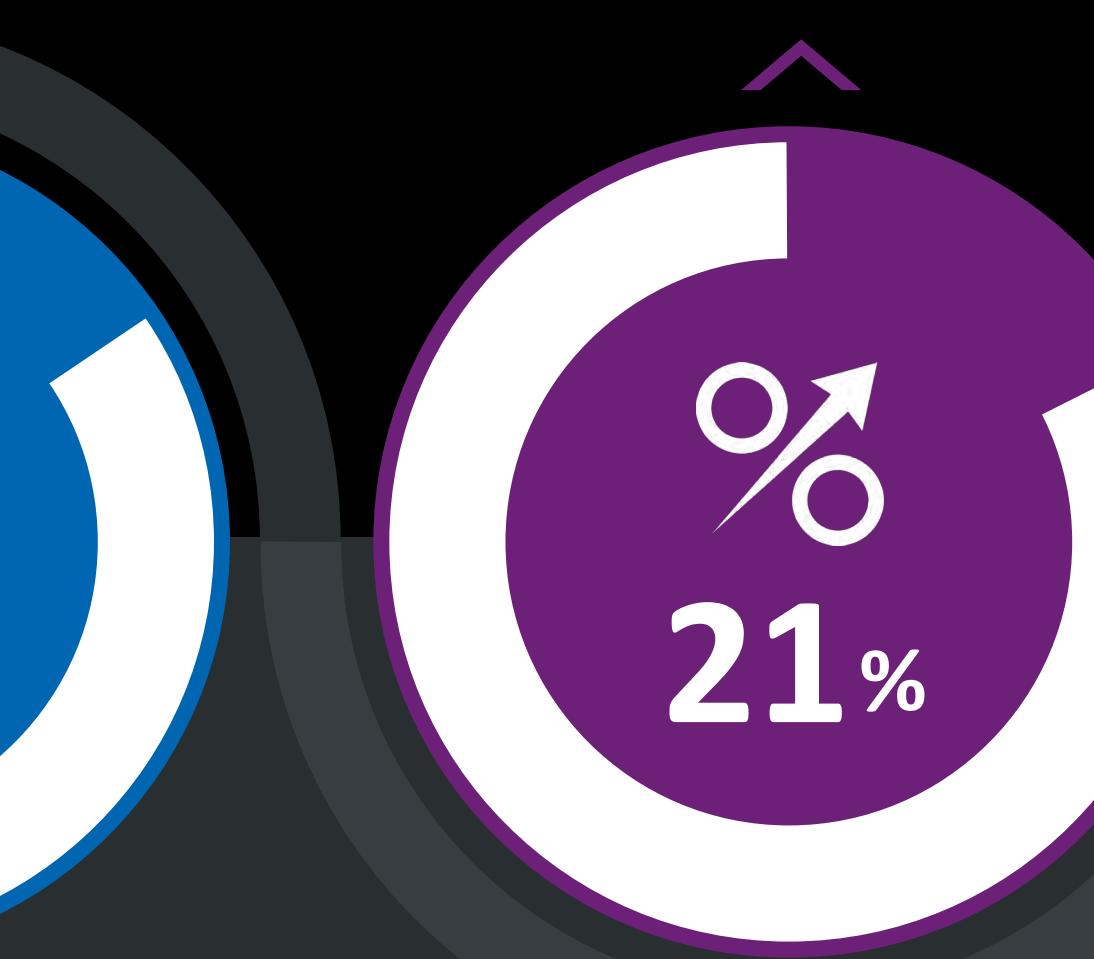
Operating margin



Operating profit



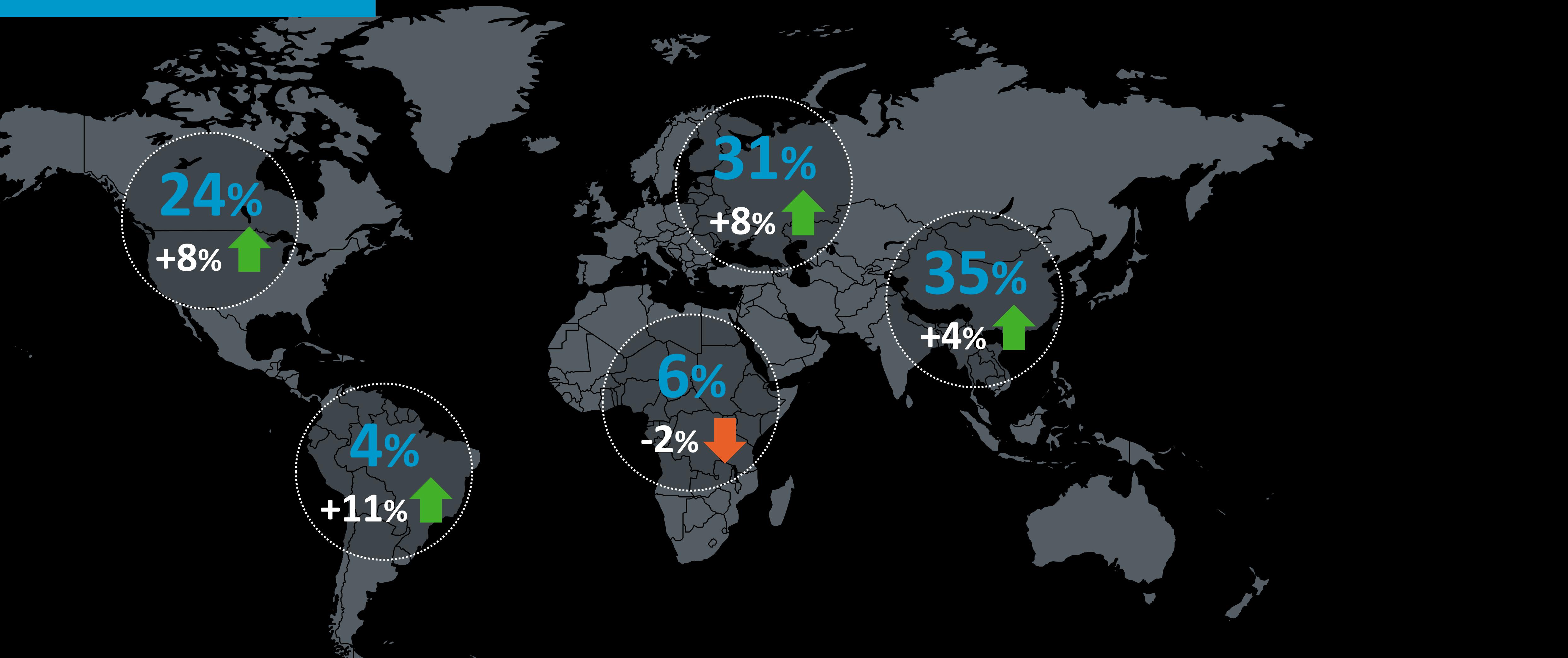
Operating cash flow



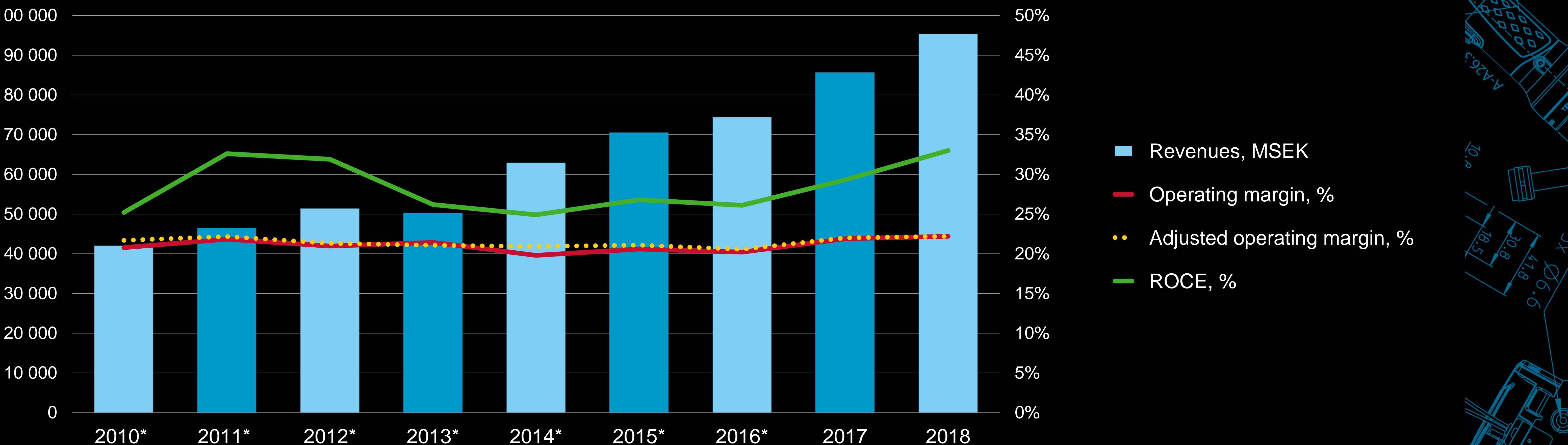
Acquisitions



Record strong orders received



Value over time



*Figures for the years 2010–2016 are best estimated numbers, as the effects of the distribution of Epiroc and restatements for IFRS 15 are not fully reconciled.

The image features three large, white, sans-serif letters ('D', 'F', and 'O') with thick black outlines. Each letter is set against a white rectangular background that is partially transparent, revealing a detailed technical blueprint of mechanical parts and assembly instructions in the background. The letters are arranged horizontally, with 'D' on the left, 'F' in the center, and 'O' on the right.

Everything starts with an idea



A part of everyday life





A part of everyday life

Industrial
Technique



A part of everyday life

Industrial
Technique



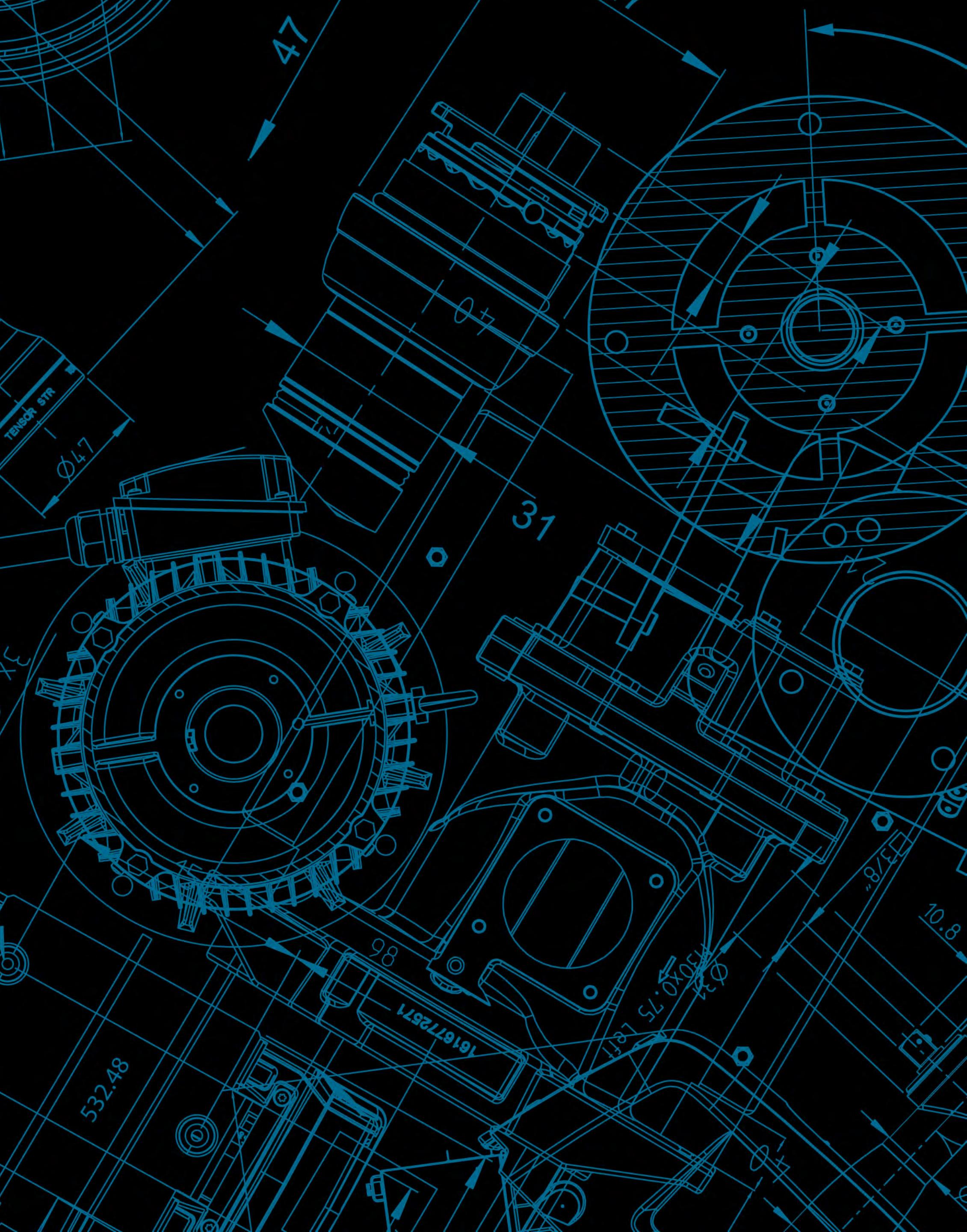
A part of everyday life

Industrial
Technique

A part of everyday life



A part of everyday life





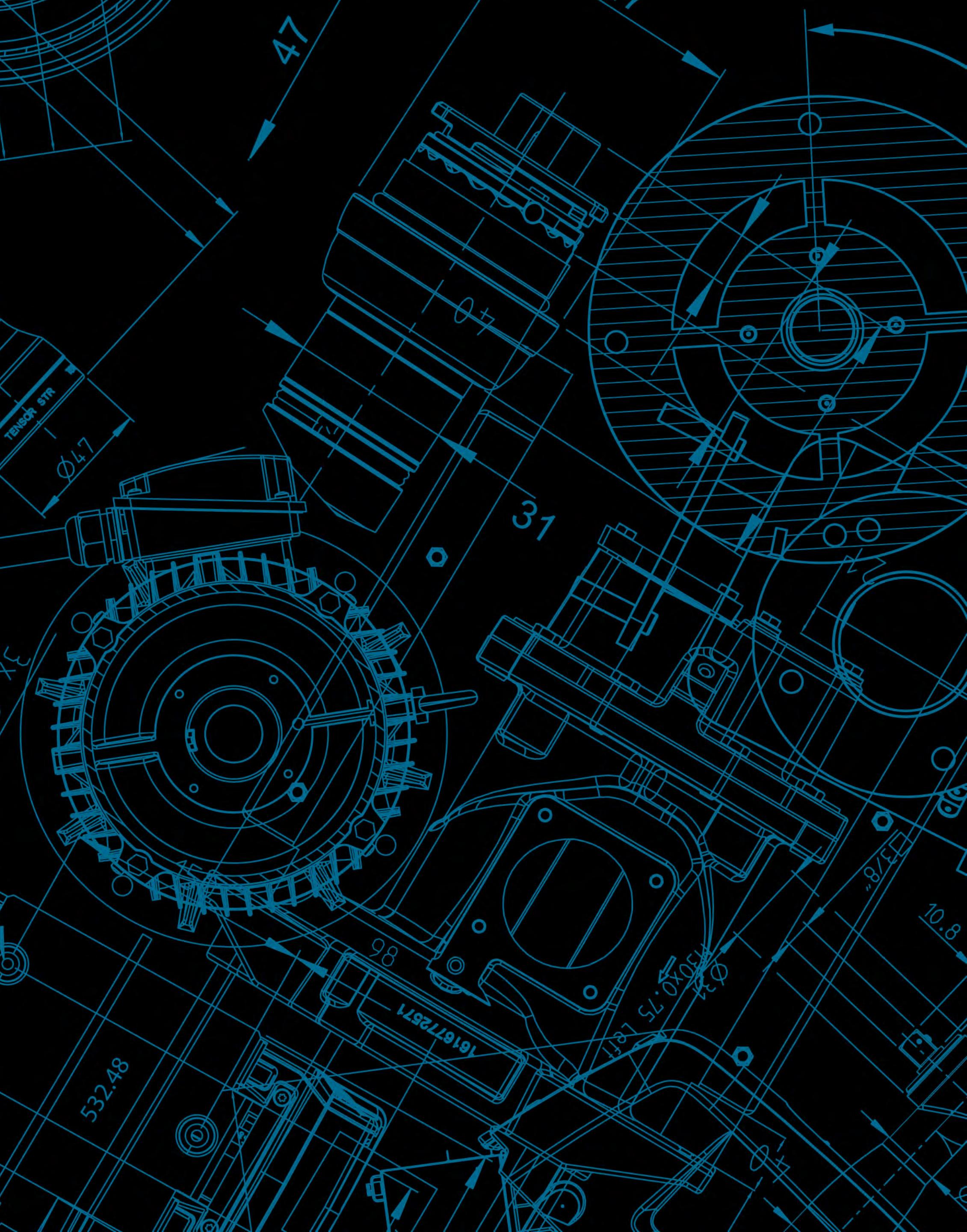
A part of everyday life

Vacuum
Technique

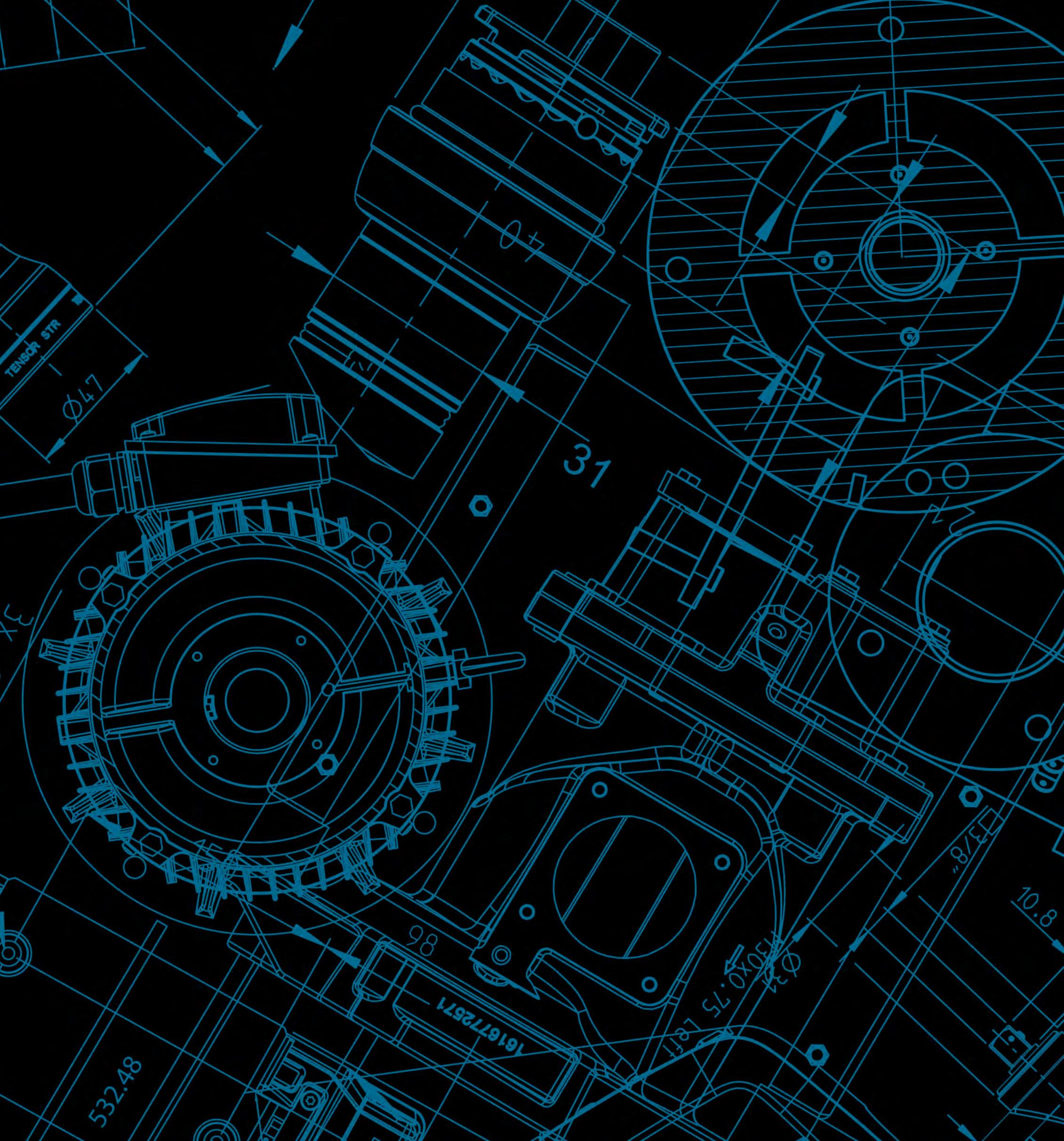
A part of everyday life



Vacuum
Technique



A part of everyday life





A part of everyday life



A part of everyday life

Compressor
Technique



A part of everyday life

Compressor
Technique

A part of everyday life





A part of everyday life



A part of everyday life





A part of everyday life

A part of everyday life

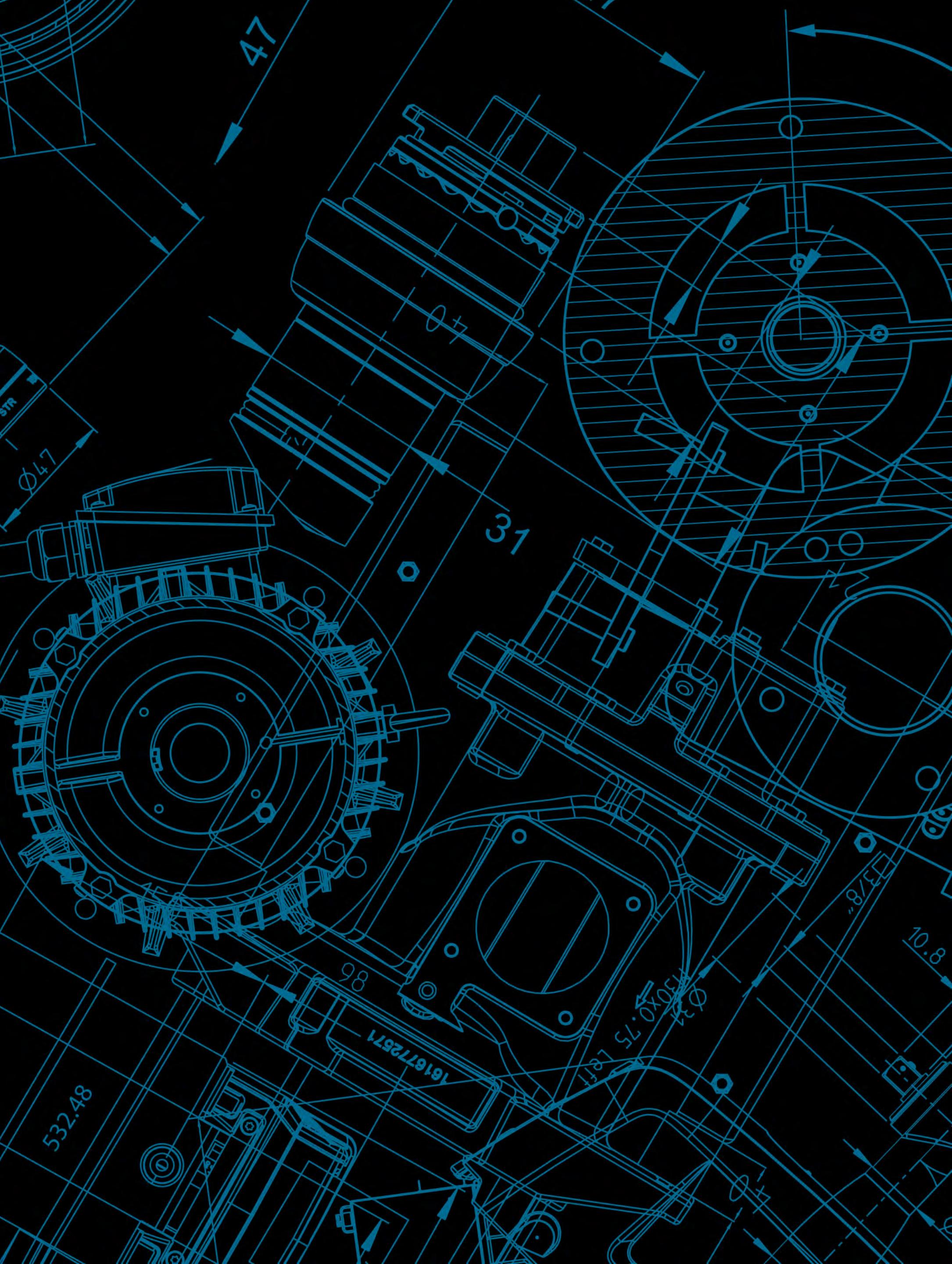


A strong product portfolio

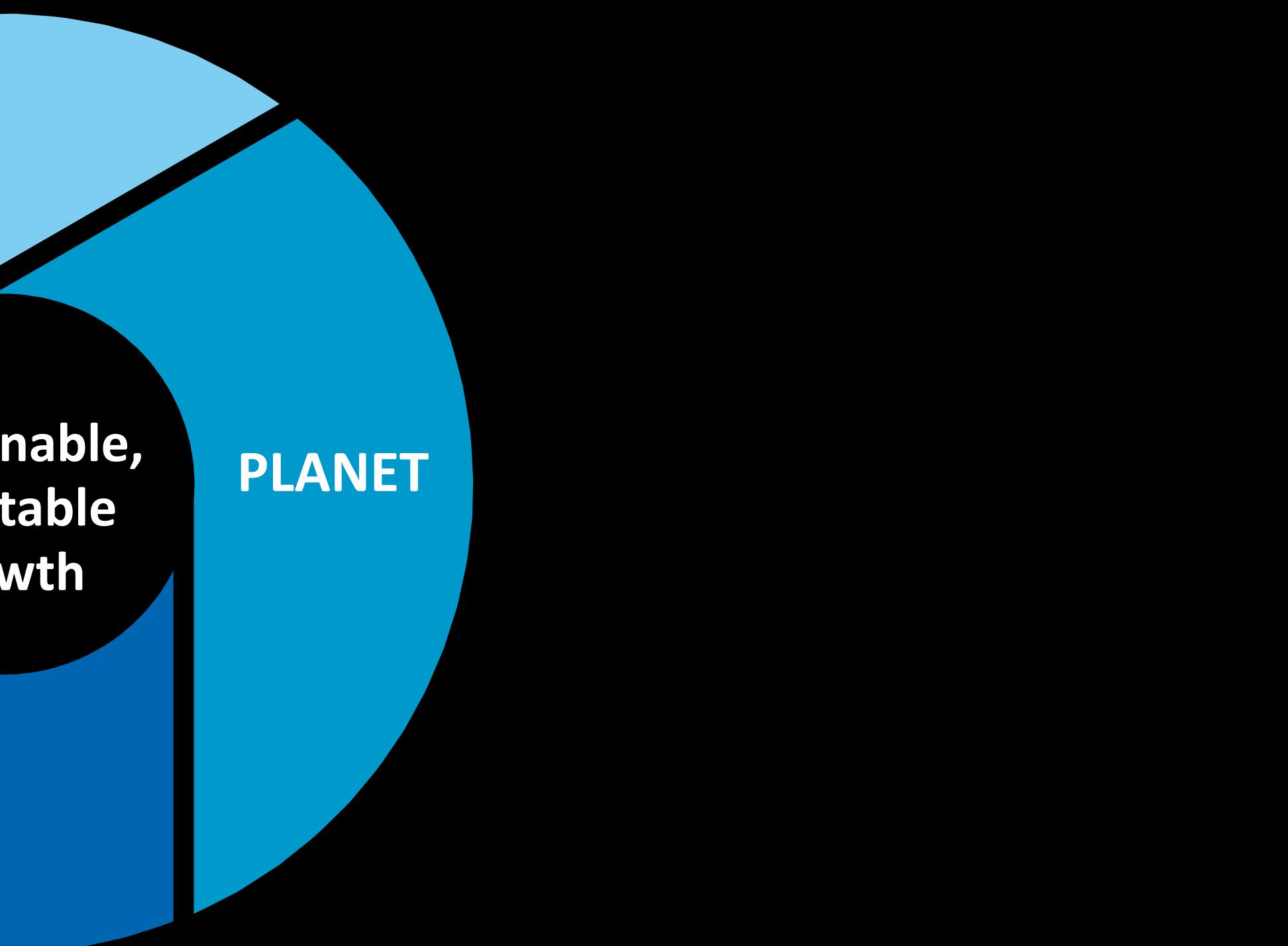




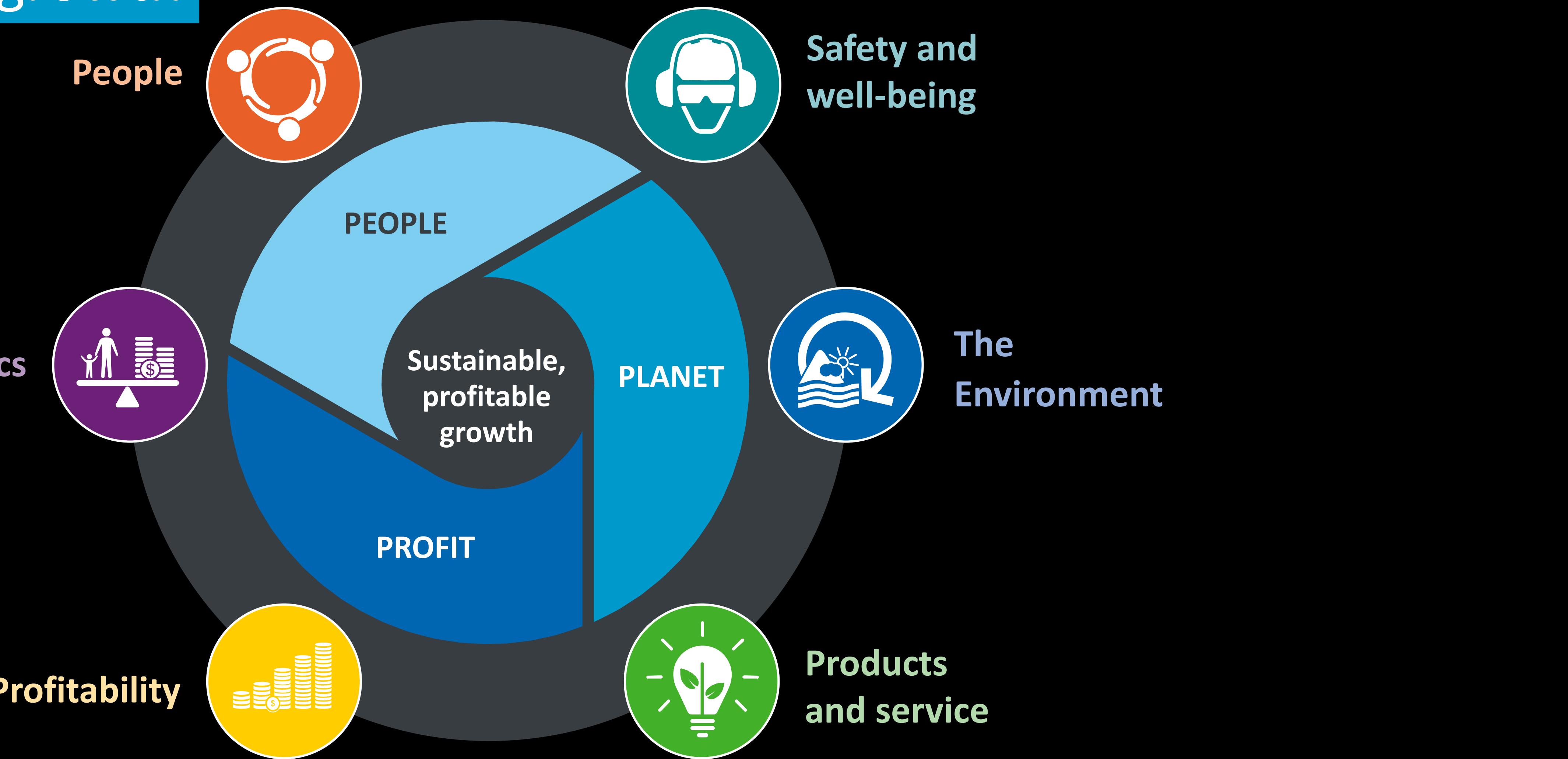
We continue to develop our company



Sustainable, profitable growth



Sustainable, profitable growth





A changing world

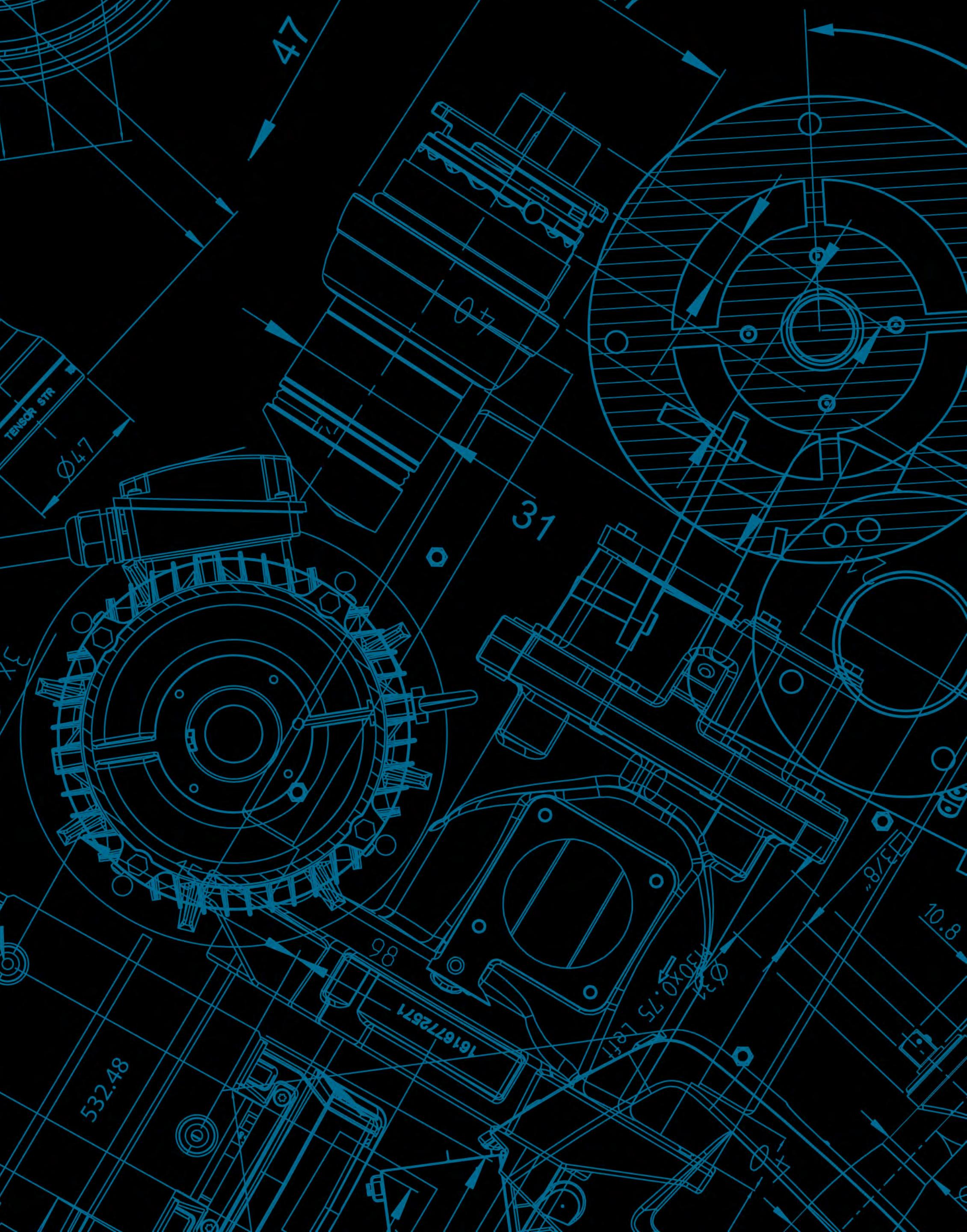
Trend I: Opportunities with electrification



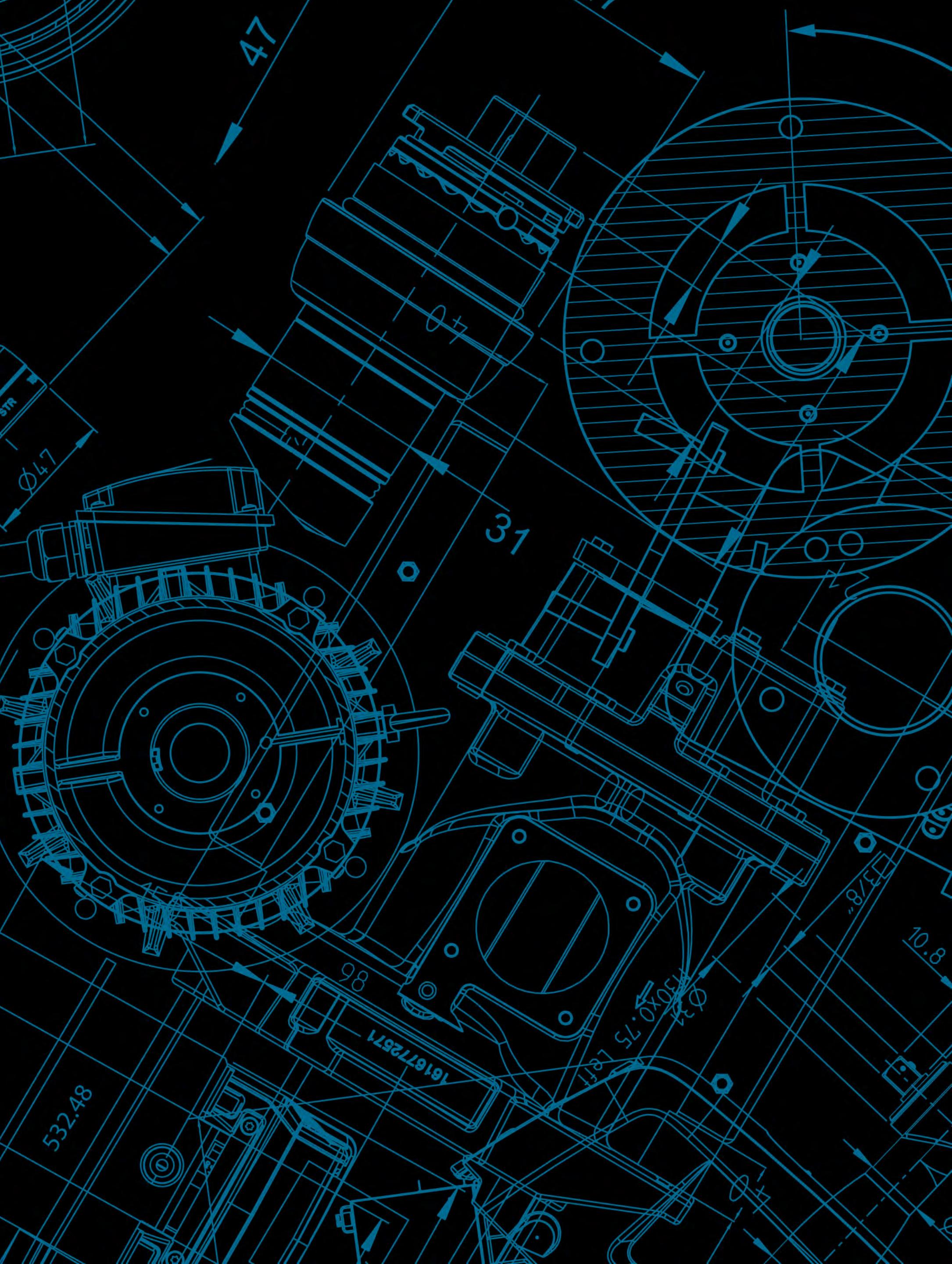
Trend II: Asia a home market



Trend III: Products and solutions for a connected world



Committed employees is the key to success



The letters 'D', 'E', and 'O' are rendered in a large, bold font. Each letter is filled with a complex, abstract technical drawing in blue ink on a black background, featuring various lines, circles, and geometric shapes typical of engineering or architectural blueprints.

Global teamwork



Thank you!

