



# *Ronnie Leten*

Atlas Copco's  
Annual General Meeting

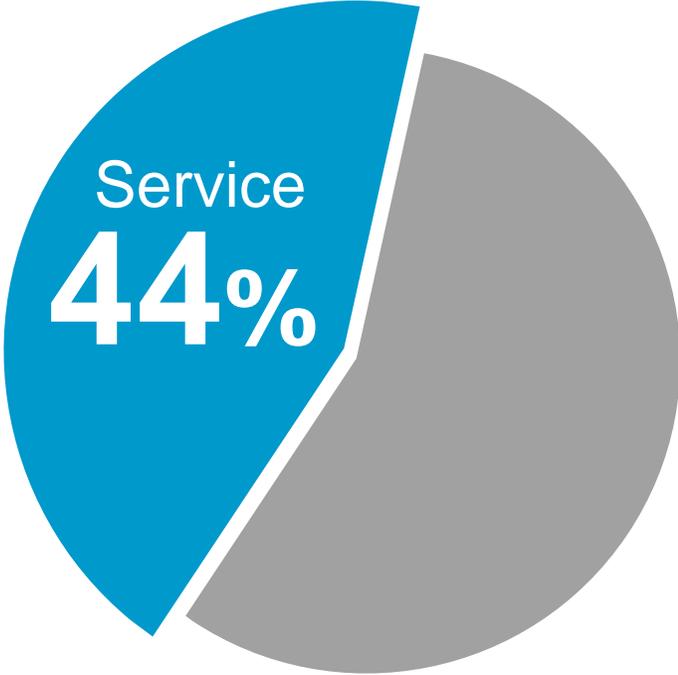
April 26, 2017



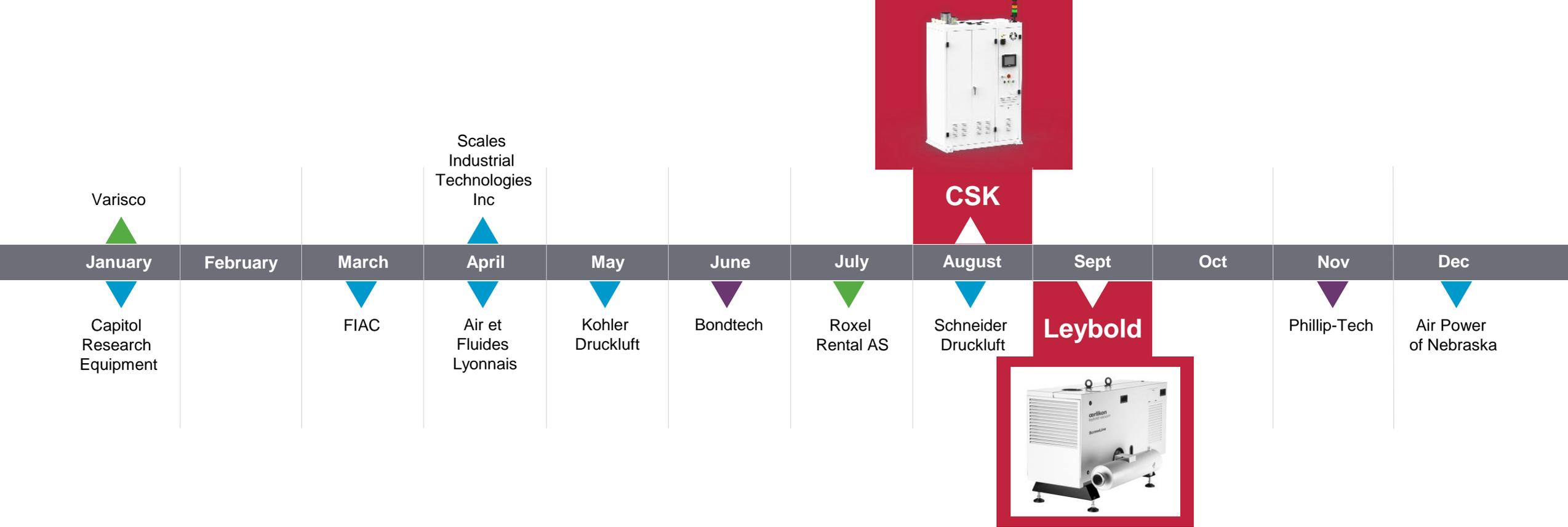
# Mixed business climate



# Service development



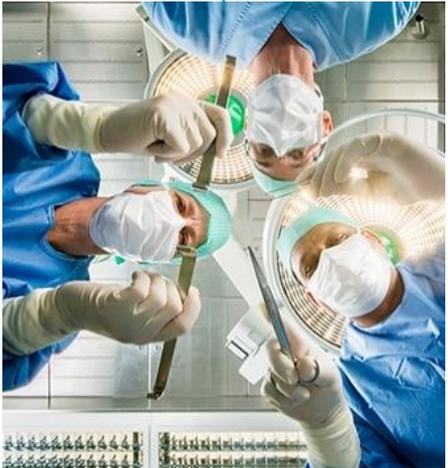
# Acquisitions



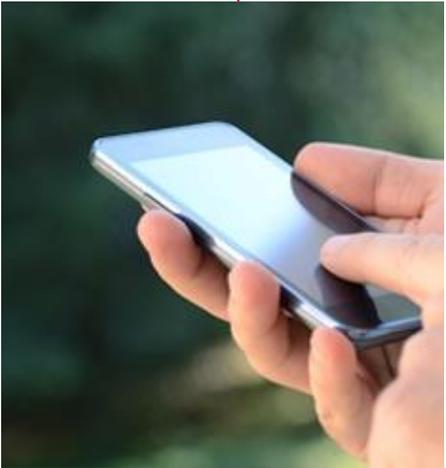
■ Compressor Technique    
 ■ Industrial Technique    
 ■ Construction Technique    
 ■ Vacuum Technique

# Five business areas

COMPRESSOR  
TECHNIQUE



VACUUM  
TECHNIQUE

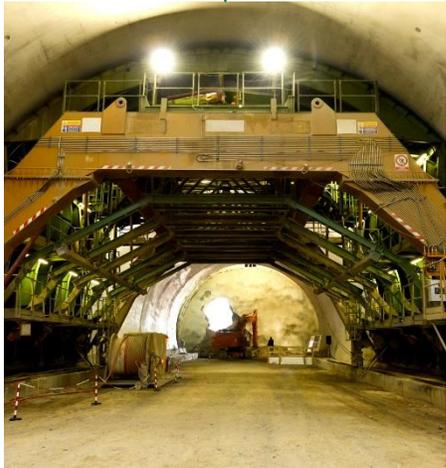


New

INDUSTRIAL  
TECHNIQUE



MINING AND ROCK  
EXCAVATION TECHNIQUE



CONSTRUCTION  
TECHNIQUE



# Divestment



# Record year



**101.4**  
billion SEK

REVENUES



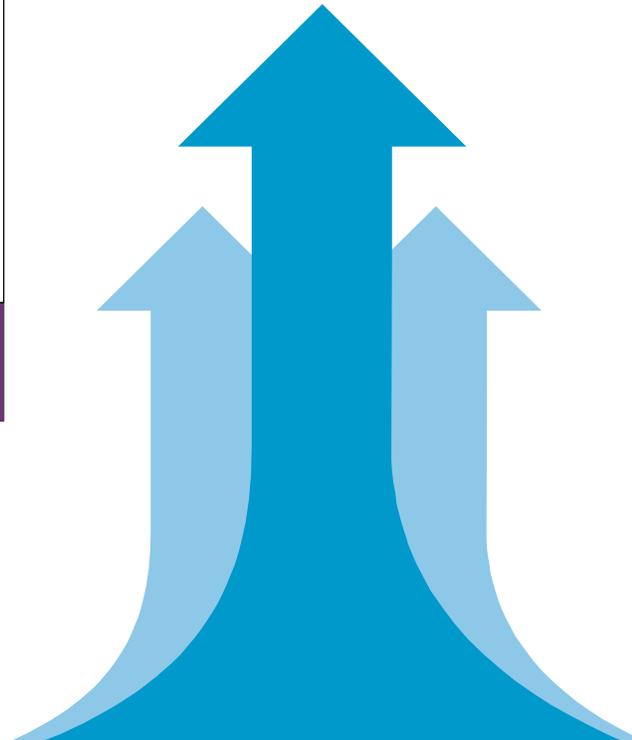
**19.8**  
billion SEK

OPERATING  
PROFIT

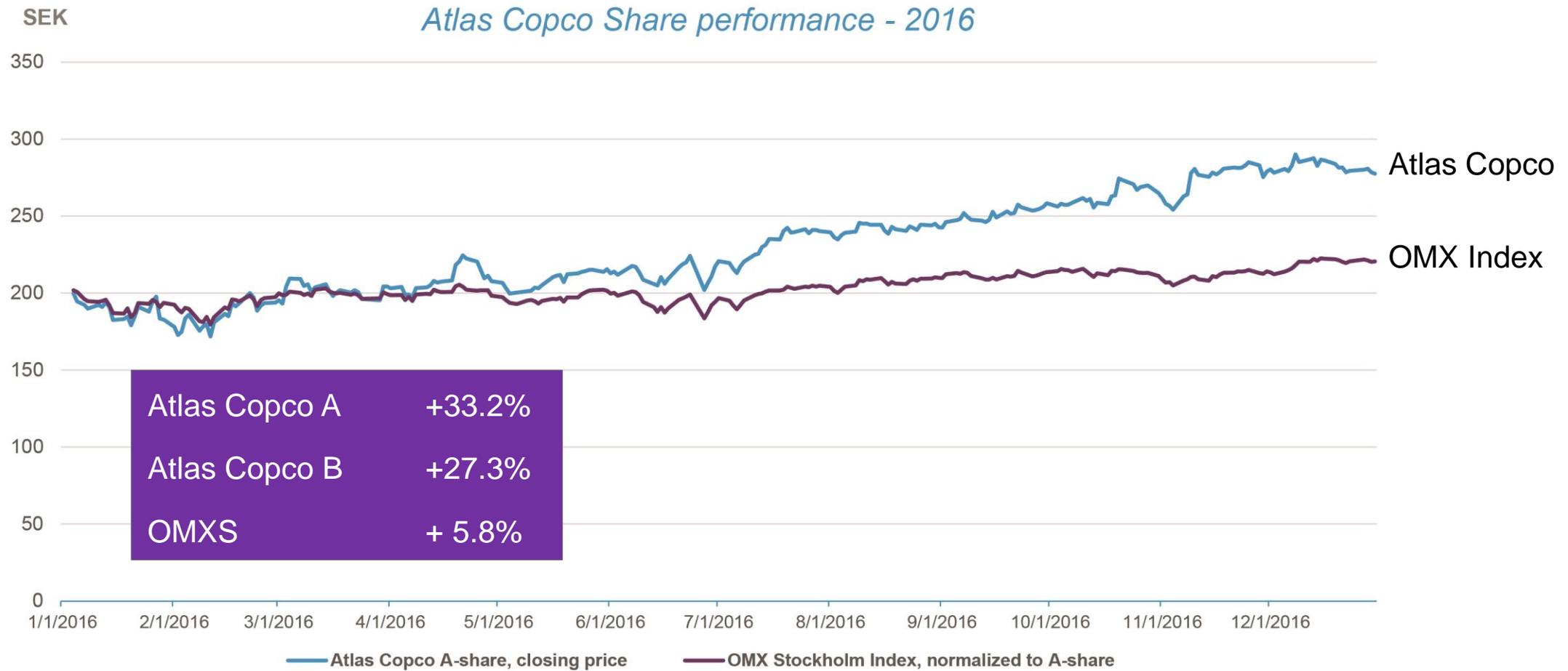


**18.1**  
billion SEK

OPERATING  
CASH FLOW



# Share price development



# First quarter results 2017

ORDERS RECEIVED

**31.7**  
billion SEK

ORDERS INVOICED

**28.0**  
billion SEK

OPERATING MARGIN

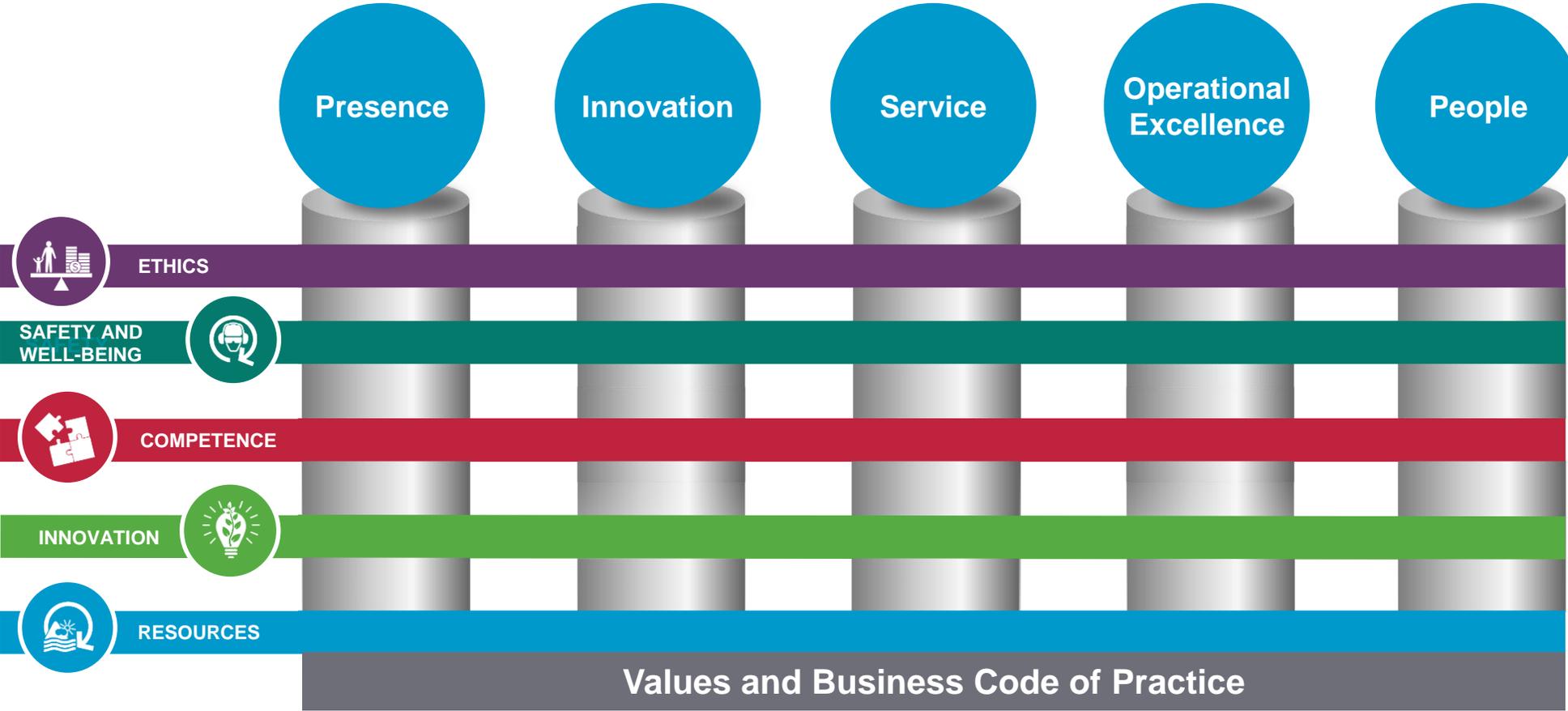
**20.4%**



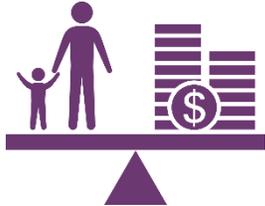
# Five strategic pillars



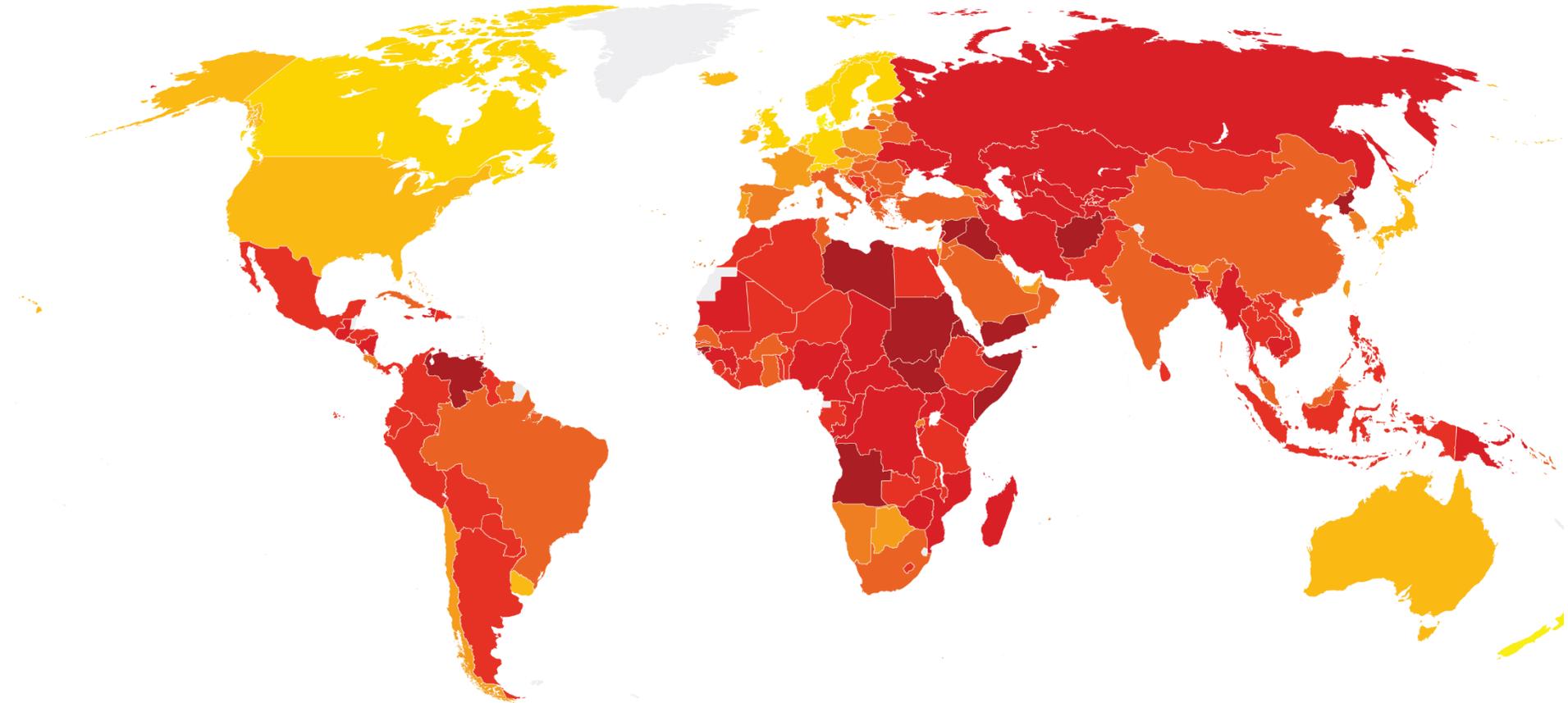
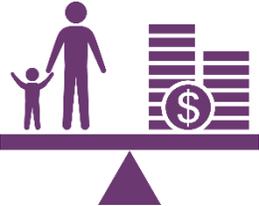
# Priorities for sustainable profitable growth



# Ethical behavior...



*...in every corner of the world*



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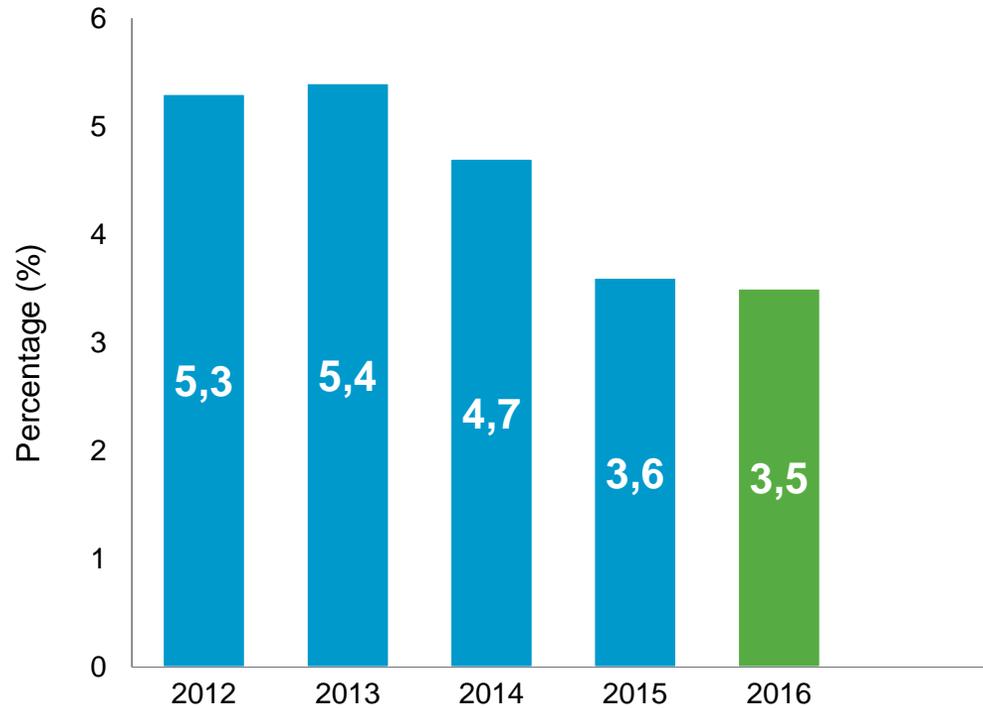
#cpi2016  
[www.transparency.org/cpi](http://www.transparency.org/cpi)



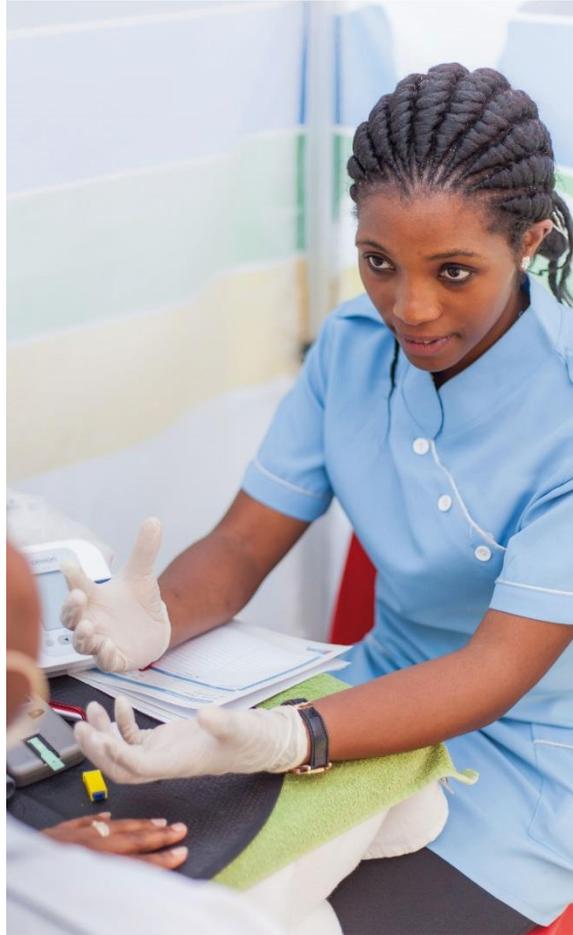
# Safety and wellbeing



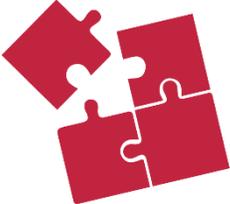
*Work-related accidents, number per one million working hours*



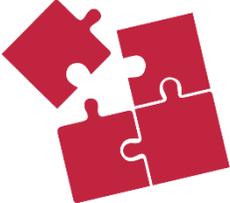
# Fight against HIV and AIDS



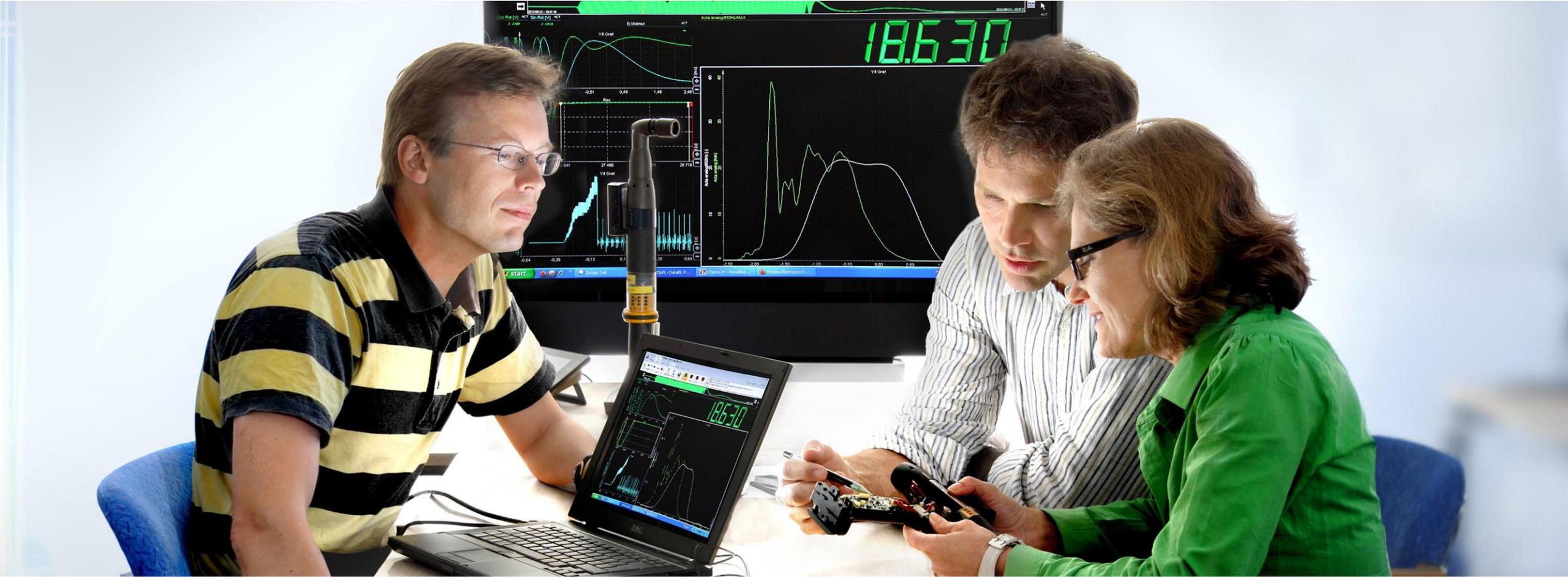
# Improving working culture



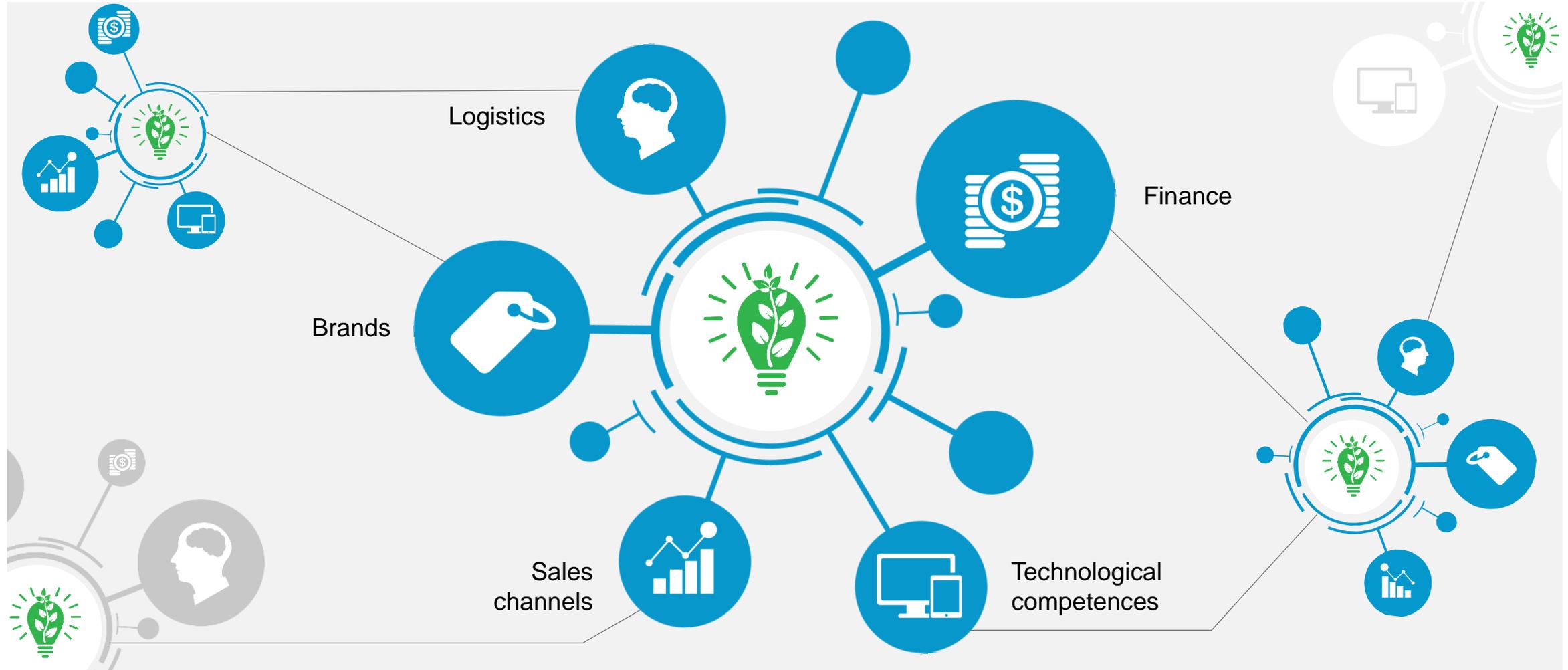
# Building competent teams



# Innovation a top priority



# Industrialized entrepreneurship



## *Two prestigious awards*

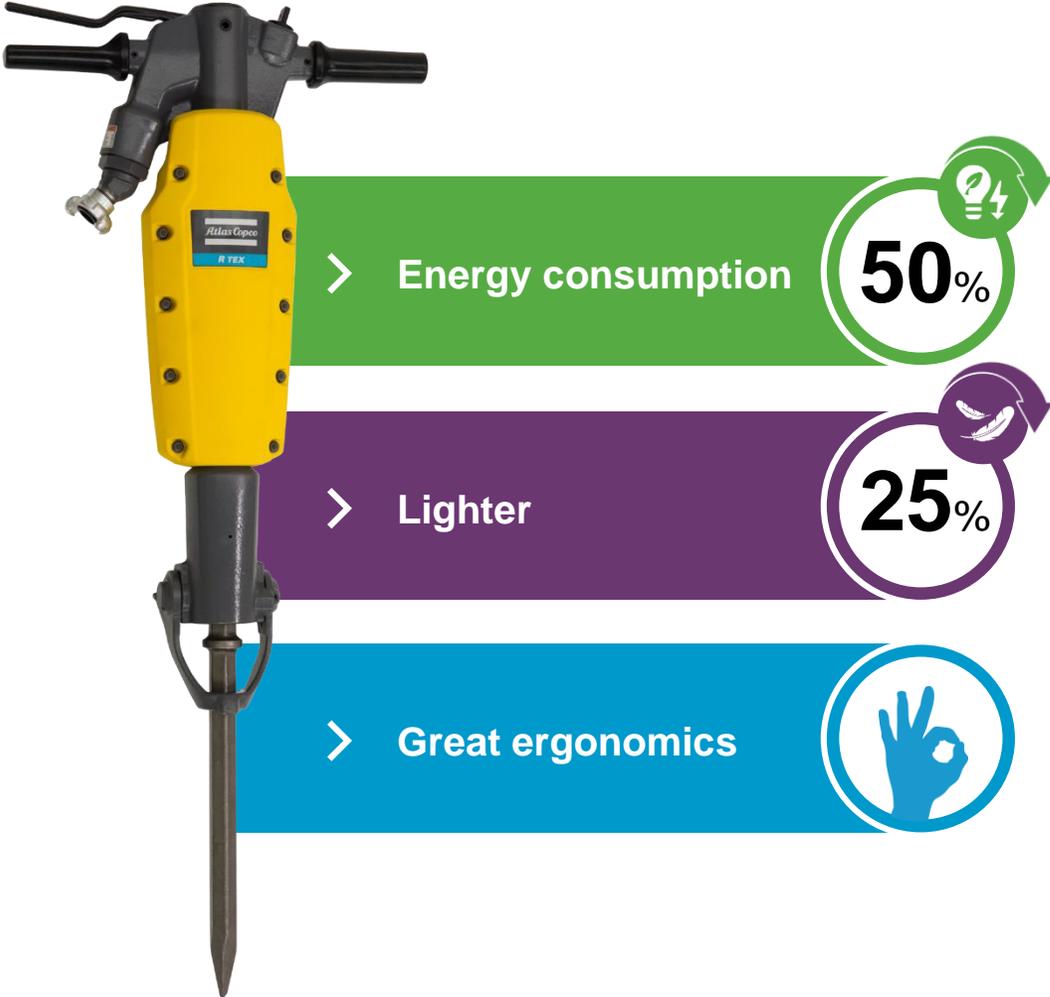


**John Munck**



**Peter Wallenberg**

# Reengineered breaker



# Video



# Using the latest technology



1920



2017

# Delivering peace of mind



# Video



# Award winner



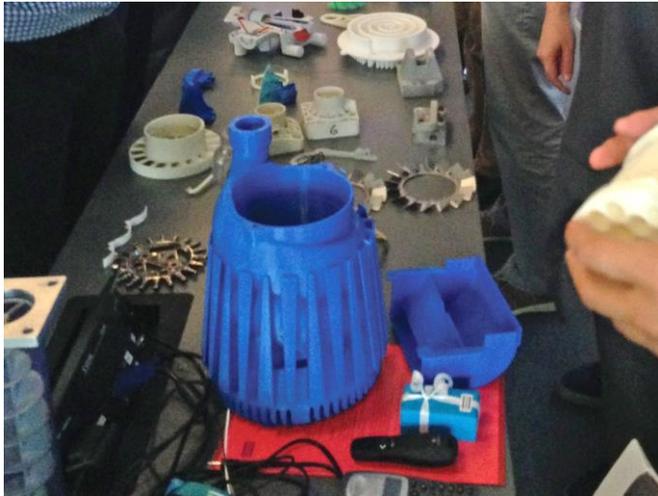
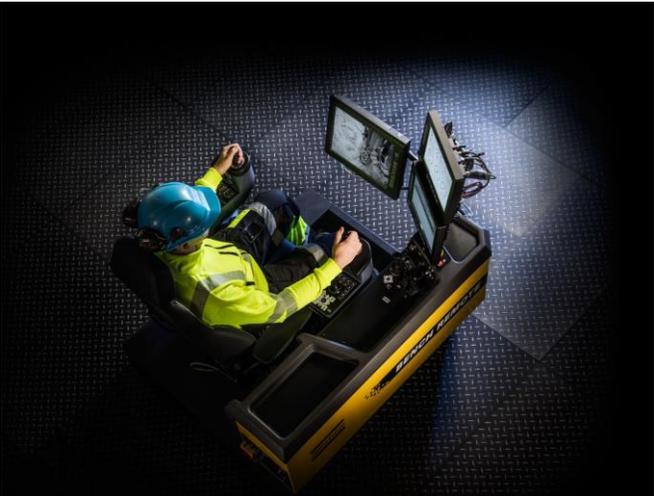
# *Remote mining*



# Video



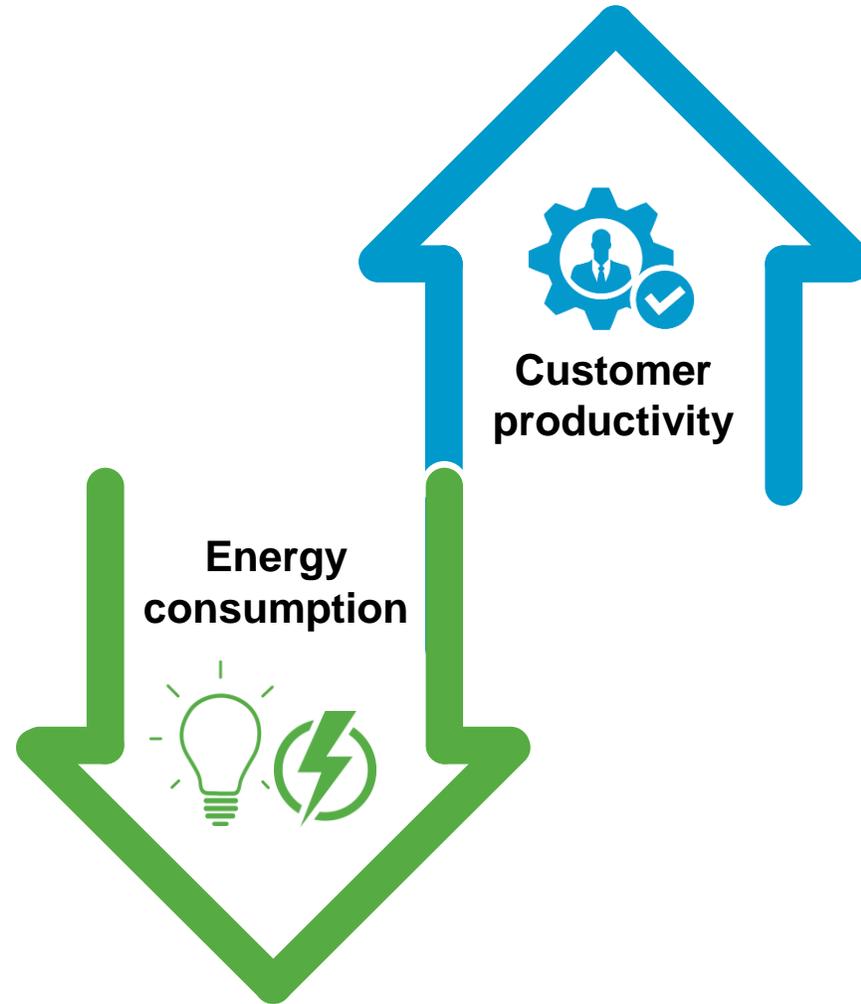
# Digitalization



# *Innovative assembly solutions*



# *A life-cycle perspective*



# Continuously challenging efficiency



**Scroll pump** for manufacturing Industry

2012



**Assembly tools** for manufacturing Industry



**Compressors** used in manufacturing Industry

2013



**Generators** for process industry



**Grinders** for manufacturing industry

2014



**Vacuum pumps** for manufacturing industry



**Light tower** for civil engineering

2015



**Compressors** for process industry

# *Developing and launching new solutions*



**Drill rigs**  
for mining



**Vacuum pumps**  
for manufacturing

2016



**Breakers**  
for civil engineering

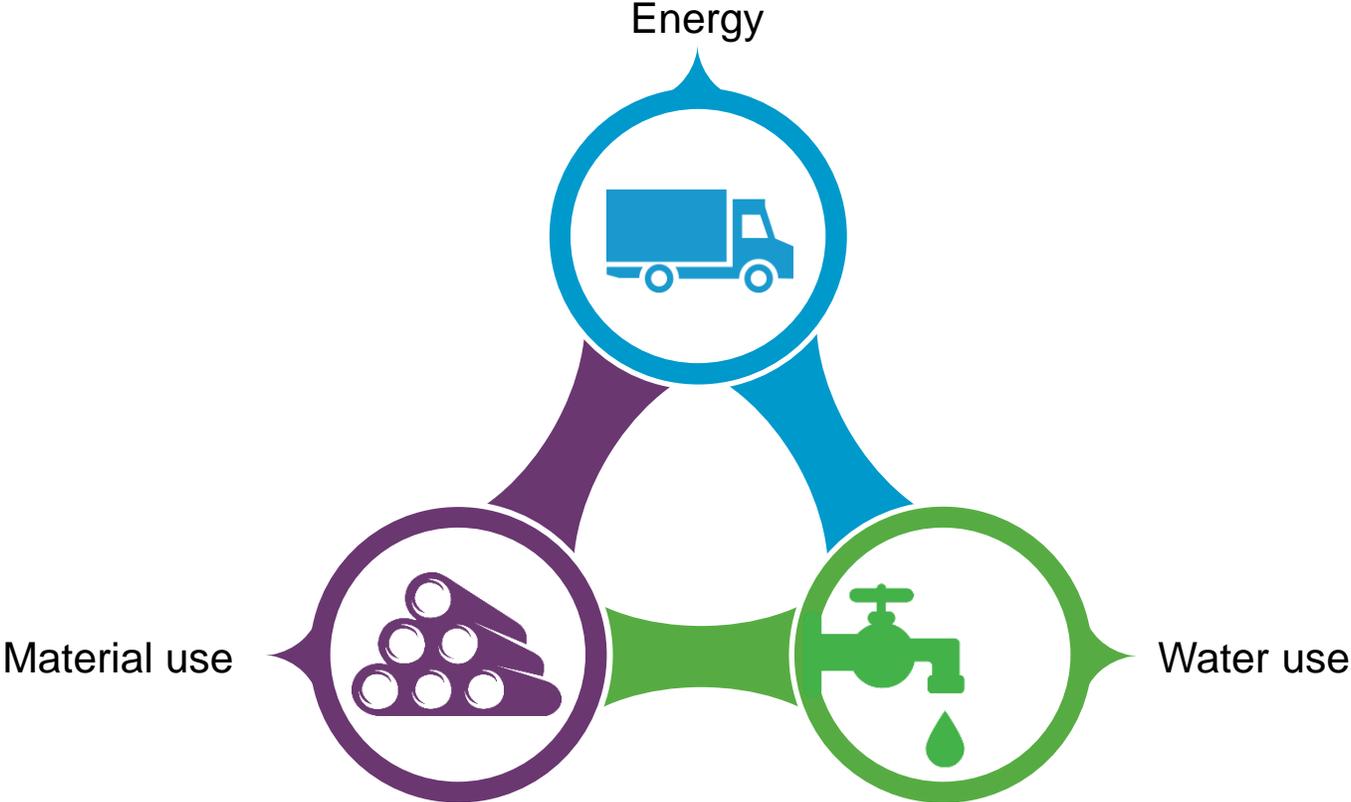


**Tools for**  
manufacturing industry

# Video



# Resource efficiency



# United Nations' sustainable development goals



<b>1</b> NO POVERTY 	<b>2</b> ZERO HUNGER 	<b>3</b> GOOD HEALTH AND WELL-BEING 	<b>4</b> QUALITY EDUCATION 	<b>5</b> GENDER EQUALITY 	<b>6</b> CLEAN WATER AND SANITATION 
<b>7</b> AFFORDABLE AND CLEAN ENERGY 	<b>8</b> DECENT WORK AND ECONOMIC GROWTH 	<b>9</b> INDUSTRY, INNOVATION AND INFRASTRUCTURE 	<b>10</b> REDUCED INEQUALITIES 	<b>11</b> SUSTAINABLE CITIES AND COMMUNITIES 	<b>12</b> RESPONSIBLE CONSUMPTION AND PRODUCTION 
<b>13</b> CLIMATE ACTION 	<b>14</b> LIFE BELOW WATER 	<b>15</b> LIFE ON LAND 	<b>16</b> PEACE, JUSTICE AND STRONG INSTITUTIONS 	<b>17</b> PARTNERSHIPS FOR THE GOALS 	 <b>THE GLOBAL GOALS</b> For Sustainable Development

# Seven relate directly to Atlas Copco



<b>1</b> NO POVERTY 	<b>2</b> ZERO HUNGER 	<b>3</b> GOOD HEALTH AND WELL-BEING 	<b>4</b> QUALITY EDUCATION 	<b>5</b> GENDER EQUALITY 	<b>6</b> CLEAN WATER AND SANITATION 
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**THE GLOBAL GOALS**  
For Sustainable Development

# *Water for All*



# *Splitting the Group in two*



# Two world class companies

## NewCo



Mining



Civil engineering

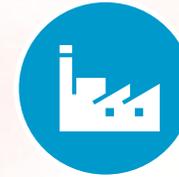


**12 000\***  
Employees



**BSEK 28\***  
Revenue

## Atlas Copco



Industry



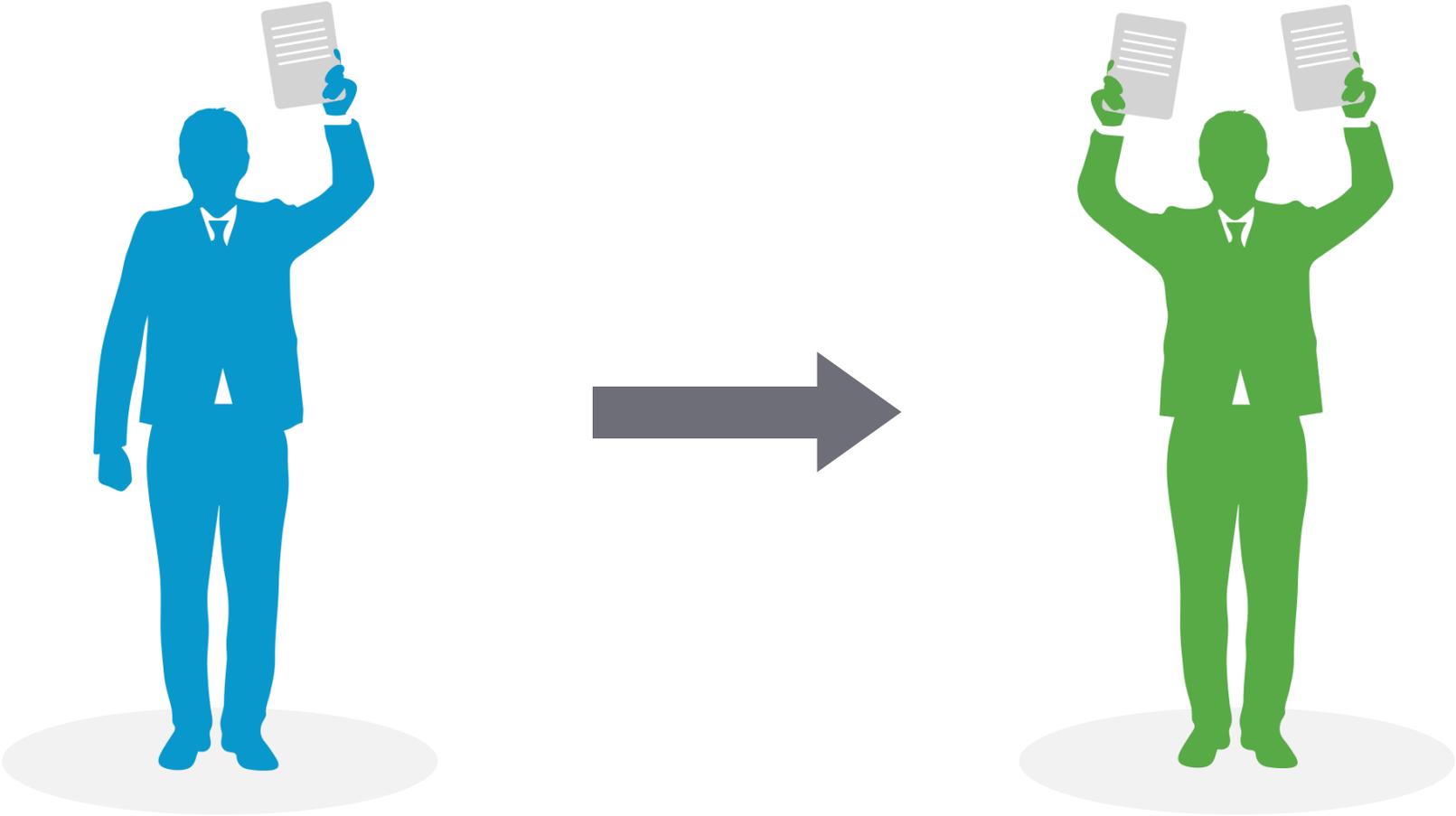
**33 000\***  
Employees



**BSEK 74\***  
Revenue

\* Approximate figures at the announcement

# One share becomes two shares



# *Changing President and CEO*





*Atlas Copco*

