

# Atlas Copco Construction Tools



Atlas Copco Capital Markets Day, November 20, 2007

Henk Brouwer, President





**Vision**

"We aim to be the **First in Mind —First in Choice™** supplier of light construction equipment to people working in construction, demolition and mining anywhere around the world"

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**Products and services**



Hydraulic attachments

Handheld products

Use of products

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**Driving the market**

*by new dimensions*



Example: world's biggest hydraulic breaker: HB 10000

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10 tons service weight  
16,000 joule impact power

More productivity and new applications for jobs in the construction business

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## Driving the market

by ergonomomy



Example: New TEX pneumatic breakers offer unique features as:

Sound- and vibration dampened according to **future** EU regulations

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## Driving the market

by unique concepts



Example: ProCare, worldwide first service concept for hydraulic breakers

Reduces cost of ownership, increases availability  
Boosts productivity

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## Major customer segments

- General Construction and Demolition
- Utilities / Defense
- Mining and Tunneling
- Rebuilding and Restoration
- Construction Rental
- Quarries / DSI
- Road Construction



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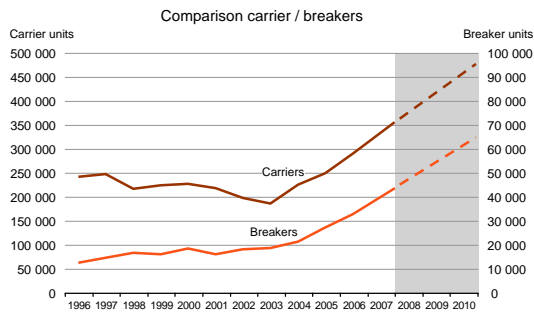
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## Carrier & breaker business



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## Production units



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## Mission

- Organic growth
- Acquisitions
- OEM and OED business
- Rental business
- Multibrand



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We are committed to your  
superior productivity through  
interaction and innovation.



Atlas Copco Confidential Information Only, November 20, 2007

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