First in Mind—First in Choice™

Atlas Copco Group

Gunnar Brock, President and CEO

Capital Markets Day, November 30, 2005

Our businesses – core competencies

Mining and Construction *Compressors*

Service *Tools*

Our businesses – core competencies

Mining and Construction *Compressors*

Service *Tools*

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The Atlas Copco Organization

Board of Directors

President and CEO

Executive Group Management and Corporate Functions

Compressor Technique	Construction and Mining Technique	Industrial Technique	Rental Service
Airtec Industrial Air Oil-free Air Portable Air Gas and Process	Underground Rock Excavation Surface Drilling Equipment Rocktec Drilling Solutions Secoroc Construction Tools Craelius	Atlas Copco Tools and Assembly Systems Chicago Pneumatic	Rental Service Corporation

Product Companies and Customer Centers **Rental Stores**

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What Unites the Atlas Copco Group

The sum of running
the parts together
must be bigger than the sum
of running the parts separately

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What Unites the Atlas Copco Group

To underline and reinforce

- A shared vision and a common identity
- The corporate culture and the core values; interaction, commitment and innovation
- The sharing of brands, trademarks and channels to market
- The sharing of assets and infrastructure
- Common processes and shared best practices
- Using common services through internal and external service providers
- Financial and human resources, and their free mobility within the Group
- A common leadership approach

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Vision

First in Mind—First in Choice™

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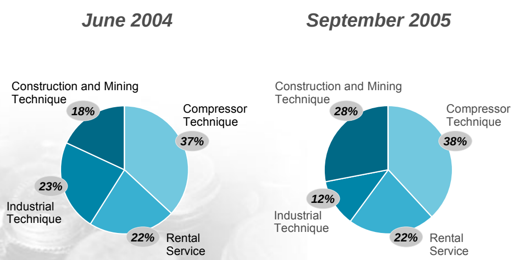
To be a leader

- First in Mind—First in Choice™
  - Lead in the share of mind and share of choice of our customers
- Be seen as the innovator, setting the standards
- Exceed high expectations
- Be #1 or #2, in every product market/application and geographic segment where we compete

Atlas Copco Group

12 month figures

Annual Sales by Business Area



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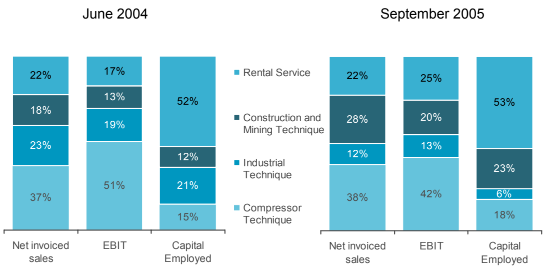
12 month figures

Sales, EBIT and Capital Employed by Business Area



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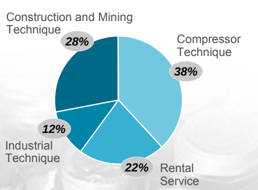
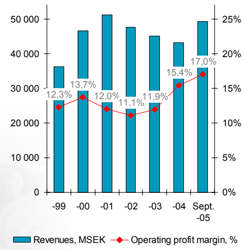
Structure, sales and operating profit

September 2005
12 month figures





Excluding goodwill impairment charge in 2002. Restated for IFRS from 2004, excluding discontinued operations.

Return on Capital Employed

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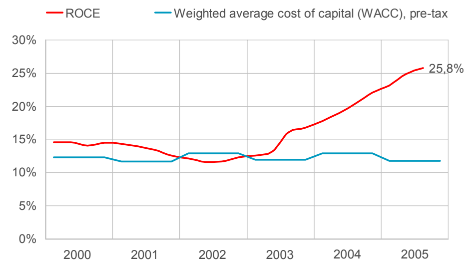
12 month figures



Excluding goodwill impairment charge in 2002.
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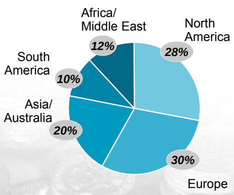
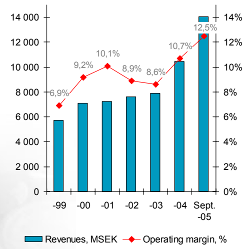
Construction and Mining Technique

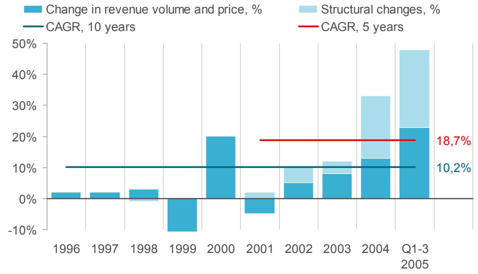




12 month figures. Restated for IFRS from 2004.

Construction and Mining Technique

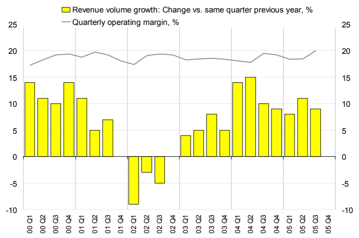
Growth



Construction and Mining Technique

- Leading market position globally following acquisitions with perfect fit
- Good balance geographically and organizationally, between divisions
- Order growth YTD >50%
  - Volume, price > 20%
  - Acquisitions ~ 30%
- Integration of acquisitions and efficiency improvements
- Strong foundation for growth

Compressor Technique



- Operating margins restated (IFRS) from 2004

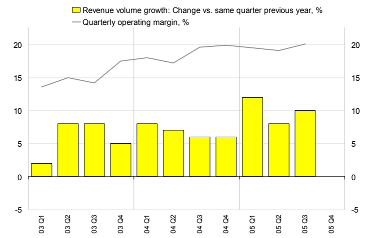
Foundation for Growth

- Market position
- Distribution strength
- Cost leadership
- Innovation rate / technology leadership
- After market force
- "House in order"
- Potential to acquire

Industrial Technique

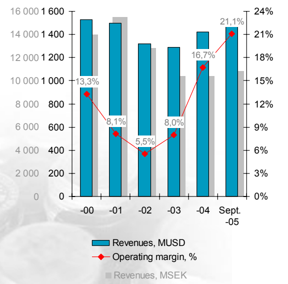
Foundation for Growth

- Focused industrial tools business with global leadership position
- Innovation rate / technology leadership
- Aftermarket
- "House in order"
- Potential to acquire



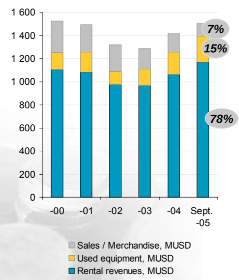
- Operating margins restated (IFRS) from 2004

Rental Service



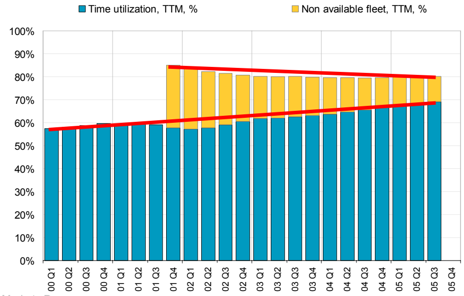
12 month figures, excluding goodwill impairment charge in 2002. Restated for IFRS from 2004.

Rental Service



Rental Service

Equipment availability – driving capital and cost efficiency



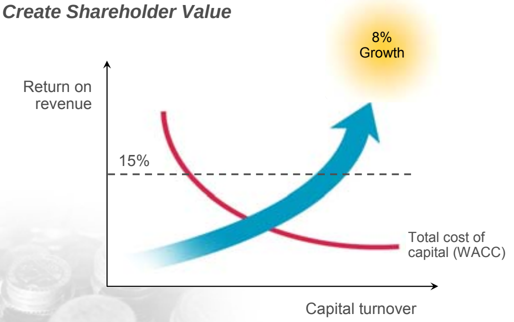
Rental Service

What have we achieved?

- Leader in North American equipment rental industry. Achieved stability, profitability and growth
- Efficient rental operation – significant decrease in cost of rental
- Record utilization figures
- Rental volume and price increases above industry averages
- Record EBIT margins and ROCE

Financial Targets

Create Shareholder Value



Growth

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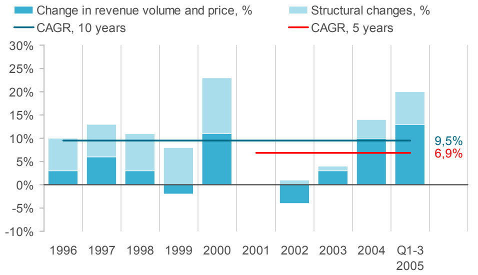
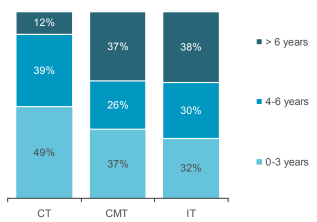


Why should Atlas Copco Succeed

– in growing 8% per year?

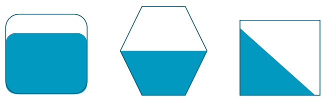
- Strong portfolio of businesses and products
- Commitment to product development
- Market position and brand value
- Dedication to aftermarket
- ”Our house is in order” – stability and profitability. Processes in place.
- Acquisition potential
- Strong and competent leadership
- Continuous improvement

Clock Speed of Innovation



- Extend and develop the core and build new businesses and create options that are close to home.

Sales Potential – Extend and Defend Core



	Segment ↓ Products	Presence ↓ Distribution	Penetration ↓ Customer share	
Sales potential	0.75 x	0.5 x	0.4	= 0.15
Max	1 x	1 x	1	= 1

China – Presence and Penetration

- 7 manufacturing locations
- 102 Atlas Copco offices in 52 cities
- Over 200 distributors

India – Presence and Penetration

- 2 manufacturing locations
- 14 sales and service offices in 12 cities
- Engineering Center

Russia – Presence and Penetration

- 28 offices in Russia
- Mongolia
- Kazakhstan

USA

- Growth Jan. – Sep., 2005 vs. 2004

Orders received in local currency, excl. discontinued operations

– Group	+23%
– Compressor Technique	+33%
– Construction and Mining Technique	+194%
– Industrial Technique	+19%
– Rental Service	+7%

Aftermarket

Accessories, consumables, spare parts, service and Maintenance and training

- High growth potential
- High profit potential
- Stable revenue stream
- Optimized business processes
- Enhanced product development
- Closer relationships with end-users
- Satisfied customers

- **Extend and develop the core and build new businesses and create options that are close to home.**

Economic Distance from the Core

– is measured on five dimensions

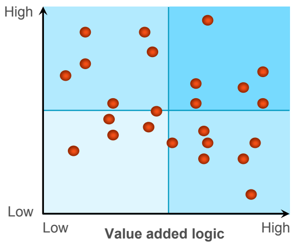
	Shared customers	Shared costs	Shared channels	Shared competitors	Shared capabilities/technology
Core	●	●	●	●	●
1 step away from home	◕	◕	◑	◑	◕
2 steps away from home	◑	◑	●	◑	◑
3 steps away from home	○	◕	●	○	◑
Diversification	○	○	○	○	◑

Source: Bain & Company

● Full Share
◑ Partial Share
○ No Share

Growth

Screening of alternatives



Attractiveness
- Size
- Growth
- Profits

Value added logic
- Customer/market
- Distribution channels / network
- Operational capabilities
- Technologies

Growth

Acquisitions

- 8 acquisitions in 2004
  - Annual sales BSEK 2,9
  - 6% of sales
- 15 acquisitions YTD in 2005
  - Annual sales BSEK 1,3
  - 3% of sales

Includes all announced acquisitions (some pending final approval) and five small acquisitions not announced. Some of the acquisitions are distributors where some of the annual sales has been Atlas Copco products.

Why should Atlas Copco Reach and Maintain

– an operating margin of 15%?

- Commitment to product development
- Exploit market position
- #1 or #2 where we compete
- Grow share of aftermarket business
- Pricing power and pricing skills
- Productivity in supply and execution. Efficient flow.
- Continuous improvement

Operating margin – EBIT margin

12 month figures

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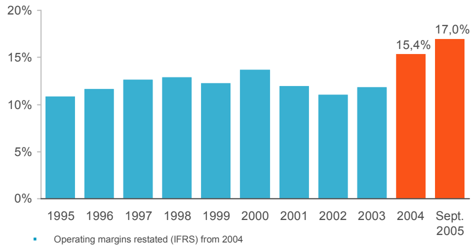


- Operating margins restated (IFRS) from 2004

The Trade Off

- Growth
- Profitability / Operating margins
- Profits

Why should Atlas Copco Improve

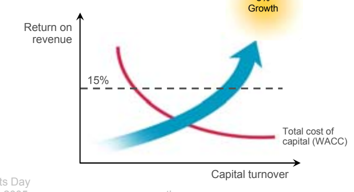
– the Return on Capital Employed, ROCE?

- Standardization
- Efficient flow
- Optimum capacity/asset utilization
- More variable, less fixed, costs
- Continuous improvement of capital turnover
- … and a high operating margin

Summary

- **Atlas Copco is well positioned to deliver on its financial targets**

Create Shareholder Value



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Cautionary Statement

- "Some statements herein are forward-looking and the actual outcome could be materially different. In addition to the factors explicitly commented upon, the actual outcome could be materially effected by other factors like for example, the effect of economic conditions, exchange-rate and interest-rate movements, political risks, impact of competing products and their pricing, product development, commercialization and technological difficulties, supply disturbances, and the major customer credit losses."