INNOVATION

Atlas Copco Capital Markets Day 2014
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Business Area President
Industrial Technique

COMMITTED TO SUSTAINABLE PRODUCTIVITY

We stand by our responsibilities towards our customers, towards the environment and the people around us. We make performance stand a test of time. This is what we call – Sustainable Productivity.
AGENDA

1. How we work with innovation
2. Innovative products
3. Strategic growth platforms

INNOVATION: WHAT WILL IT DO FOR OUR CUSTOMERS?
CLEAR AND SIMPLE VALUE CREATION

HOW WE WORK WITH INNOVATION
INNOVATIVE PRODUCTS
Fastening and error proofing

Product
Power Focus 6000 with Tensor ETT / Turbotight® and Synatec.

Segment
Automotive and general industry.

Innovative benefit
Error proofing / traceability / flexibility.

INNOVATIVE PRODUCTS
Saltus – quality assurance

Product
Mechatronic system.

Segment
Manual fastening processes in the automotive and general industry.

Innovative benefit
Error proofing / traceability.
### INNOVATIVE PRODUCTS

#### SCA – adhesive solutions

<table>
<thead>
<tr>
<th>Product</th>
<th>Application</th>
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<tbody>
<tr>
<td>E-Swirl 2nd Generation.</td>
<td><img src="image" alt="E-Swirl Image" /></td>
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<td>Automotive – body shop.</td>
<td>Efficiency and improved application quality.</td>
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#### Henrob – self-pierce riveting

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<td>Automotive industry.</td>
<td>Flexibility, efficiency and lower manufacturing costs.</td>
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**INNOVATIVE PRODUCTS**

**Tentec – bolting solutions**

**Product**
Multi Stud Tensioning System for Compact Subsea Flanges.

**Segment**
Oil and Gas.

**Innovative benefit**
Simultaneous tensioning of Studbolts, improving joint integrity and speed of use.

**INNOVATIVE PRODUCTS**

**Seti-Tec – drilling technology**

**Product**
ADU – Advanced drilling unit.

**Segment**
Aerospace.

**Innovative benefit**
Modular concept with the best power to weight ratio in its class.
**INNOVATIVE PRODUCTS**

**Chicago Pneumatic – cordless tools**

**Product**
CP8848 ½” impact wrench, Cordless tool.

**Segment**
Vehicle service and light industrial maintenance.

**Innovative benefit**
Improved performance, less vibration, better durability.

**INNOVATIVE PRODUCTS**

**Industrial Technique Service**

**Product**
Joint integrity.

**Segment**
Manufacturing industries.

**Innovative benefit**
Quality assurance and process efficiency.
STRATEGIC GROWTH PLATFORMS

Adhesive solutions  Self-pierce riveting  Aerospace  Quality assurance  Bolting solutions  Error proofing  Industrial service

Clear value creation

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