ATLAS COPCO TOOLS IN THE UNITED STATES

Atlas Copco Capital Markets Day 2014
Anders Hoberg, Regional General Manager
Atlas Copco Tools and Assembly Systems LLC

COMMITTED TO SUSTAINABLE PRODUCTIVITY

We stand by our responsibilities towards our customers, towards the environment and the people around us. We make performance stand the test of time. This is what we call – Sustainable Productivity.
THE STRATEGIC PILLARS FOR PROFITABLE GROWTH

PRESENCE

1994
Service Centers: 2
Distributors: 12

2014
Service Centers: 5
Distributors: 40
DISTRIBUTION AND DIRECT CUSTOMERS MIX

ACQUISITIONS TIMELINE
INDUSTRIAL TOOLING EVOLUTION

1994 2014

Power Focus 2000
Power Focus 3000
Power Focus 4000
Power Focus 6000

QST
Tensor S
Tensor ST
Tensor STR
Tensor STB
Tensor S DC

1994 2014

INNOVATION MILESTONES

1994 2014
**TOOL TRENDS**

1994

- Electric
- Pneumatic
- Service

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2014

- Electric
- Pneumatic
- Service

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**TYPICAL AUTO PLANT**

- **Atlas Copco**
  - Wheel nut fastening
  - Seat-to-floor
  - Air bag install
  - Door install

- **SCA**
  - Cleaner primer
  - Glass bonding
  - Cockpit bonding
  - Roof stiffening

- **Synatec**
  - Sequencing
  - Work instructions (HMI)
  - Operator guidance
  - Part selection for complex assembly processes

- **Henrob**
  - Body
  - Hood
  - Trunk & deck lid
  - Door panels

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Acquired in 2011
Acquired in 2012
Acquired in 2013
CAR PLANT APPLICATION PICTURES

Atlas Copco  
SCA  
Synatec  
Henrob

SERVICE OFFERING EVOLUTION

1994  
2004  
2014

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