



ATLAS COPCO TOOLS IN THE UNITED STATES

Atlas Copco Capital Markets Day 2014

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Atlas Copco Tools and Assembly Systems LLC



COMMITTED TO SUSTAINABLE PRODUCTIVITY

We stand by our responsibilities towards our customers,
towards the environment and the people around us.
We make performance stand the test of time.
This is what we call – Sustainable Productivity.

3

THE STRATEGIC PILLARS FOR PROFITABLE GROWTH

Presence Innovation Service Operational excellence People

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4

PRESENCE

● Distributor
● Service Center

| Year | Service Centers | Distributors |
|------|-----------------|--------------|
| 1994 | 2 | 12 |
| 2014 | 5 | 40 |

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DISTRIBUTION AND DIRECT CUSTOMERS MIX















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ACQUISITIONS TIMELINE







| | | | | | | | | | | | |
|------|---|------|------------------------------|------|---|------|--|------|---|------|---|
| 2004 |  | 2008 | Industrial Power Sales | 2010 | Kramer Air Tools | 2012 |  | 2013 |  | 2013 |  |
| 2006 | Microtec Systems | 2009 | Tooling Technologies | 2011 |  | 2013 |  | 2013 |  | | |

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INDUSTRIAL TOOLING EVOLUTION



7




1994
2014


1994▶ 2014








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INNOVATION MILESTONES



8

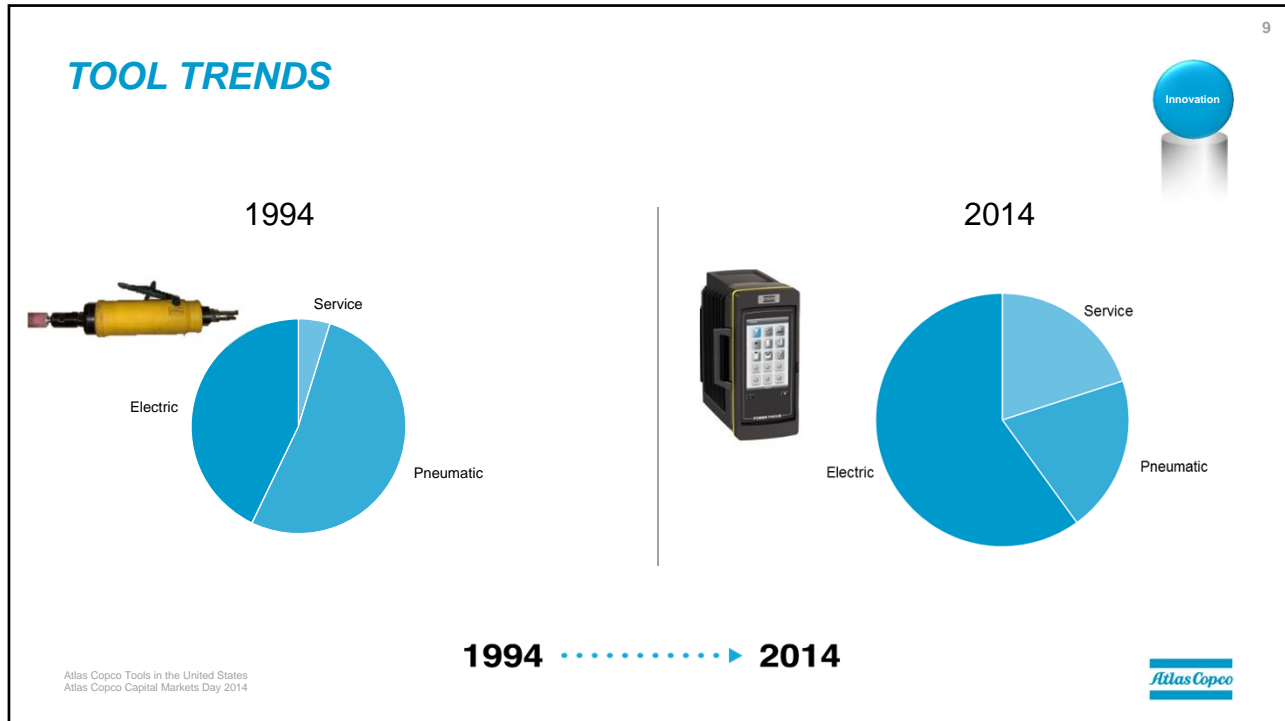


| | | | | | | | | | | |
|---|---|---|---|--|---|---|------------------------|--------------------------|--------------------|------|
|  |  |  |  |  |  |  | | | | |
| Turbine Grinders | ACTA3000 Analyzer | PowerMacs Gold Controller | LTV9 Series Nutrunners | Pulsor Control Pulse | ST Wrench Torque Wrench | PF600 DC Tool System | | | | |
| Tensor S DC Tooling | Tensor DS DC Tooling | PF3000 Controller | Tensor S DC Tooling | Tensor ST DC Tools | LSV8 Series Grinders | Tensor STB Battery Tools | Tensor Revo Nutrunners | MicroTorque Screwdrivers | PF6000 Controllers | |
| 1994 | 1996 | 1998 | 2000 | 2002 | 2004 | 2006 | 2008 | 2010 | 2012 | 2014 |

1994▶ 2014

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TYPICAL AUTO PLANT

| Atlas Copco | SCA | Synatec | Henrob |
|---|---|---|---|
| <ul style="list-style-type: none"> Wheel nut fastening Seat-to-floor Air bag install Door install | <ul style="list-style-type: none"> Cleaner primer Glass bonding Cockpit bonding Roof stiffening | <ul style="list-style-type: none"> Sequencing Work instructions (HMI) Operator guidance Part selection for complex assembly processes | <ul style="list-style-type: none"> Body Hood Trunk & deck lid Door panels |
| Atlas Copco | SCA Acquired in 2011 | SYNATEC Acquired in 2012 | Henrob Acquired in 2013 |

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CAR PLANT APPLICATION PICTURES

11



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SCA



Synatec



Henrob

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SERVICE OFFERING EVOLUTION

12



1994



2004



2014



1994▶ 2014

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13

WHAT'S NEXT?




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14

SUMMARY



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