COMMITTED TO SUSTAINABLE PRODUCTIVITY

We stand by our responsibilities towards our customers, towards the environment and the people around us. We make performance stand the test of time. This is what we call – Sustainable Productivity.
THE STRATEGIC PILLARS FOR PROFITABLE GROWTH

Presence
Innovation
Service
Operational excellence
People

PRESENCE

1994
Service Centers: 2
Distributors: 12

2014
Service Centers: 5
Distributors: 40
DISTRIBUTION AND DIRECT CUSTOMERS MIX

ACQUISITIONS TIMELINE

Industrial Power Sales Kramer Air Tools
Microtec Systems Tooling Technologies SCA RAPID-TORE SALTUS
Systems Technologies Henrob


Atlas Copco Tools in the United States
Atlas Copco Capital Markets Day 2014
**INDUSTRIAL TOOLING EVOLUTION**

1994 - 2014

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**INNOVATION MILESTONES**

1994 - 2014
TOOL TRENDS

1994

Electric

Pneumatic

Service

2014

Electric

Pneumatic

Service

1994 → 2014

TYPICAL AUTO PLANT

Atlas Copco

SCA

Synatec

Henrob

• Wheel nut fastening
• Seat-to-floor
• Air bag install
• Door install

• Cleaner primer
• Glass bonding
• Cockpit bonding
• Roof stiffening

• Sequencing
• Work instructions (HMI)
• Operator guidance
• Part selection for complex assembly processes

• Body
• Hood
• Trunk & deck lid
• Door panels

Acquired in 2011

Acquired in 2012

Acquired in 2013
CAR PLANT APPLICATION PICTURES

Atlas Copco  
SCA  
Synatec  
Henrob

SERVICE OFFERING EVOLUTION

1994  
2004  
2014

1994 → 2014
WHAT’S NEXT?

SUMMARY
COMMITTED TO
SUSTAINABLE PRODUCTIVITY.