



ATLAS COPCO CREATES VACUUM TECHNIQUE

August 18, 2016

New Group structure from January 1, 2017



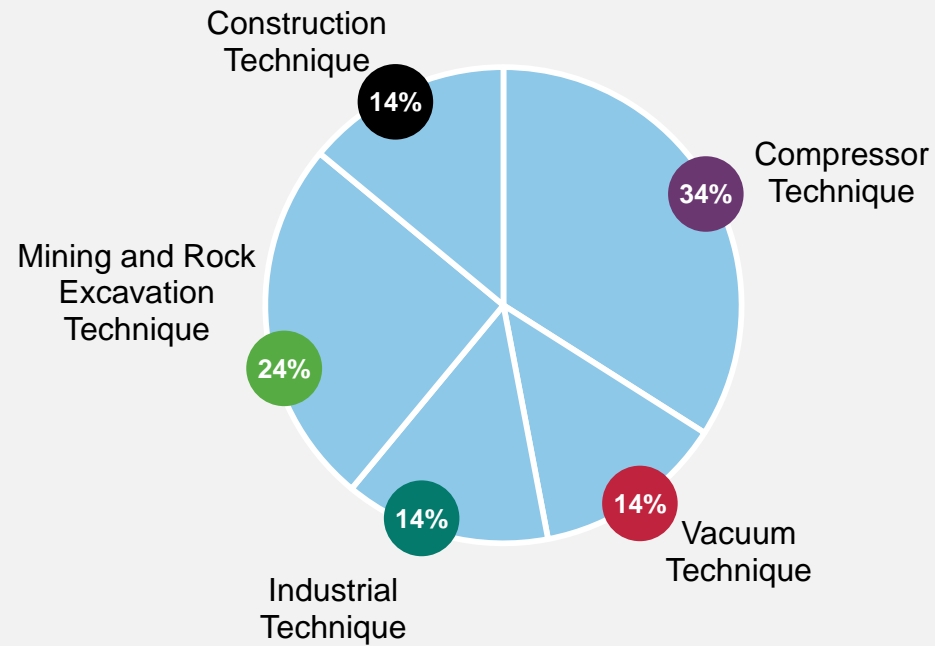
WHY SEPARATE BUSINESS AREA?

Vacuum Technique

- Vacuum is a growth area
- Vision is to become global market leader in vacuum solutions
- A dedicated organization can focus entirely on the vacuum business
- Compressor Technique can focus entirely on industrial compressor business

SUPPORTING A WIDE VARIETY OF INDUSTRIES

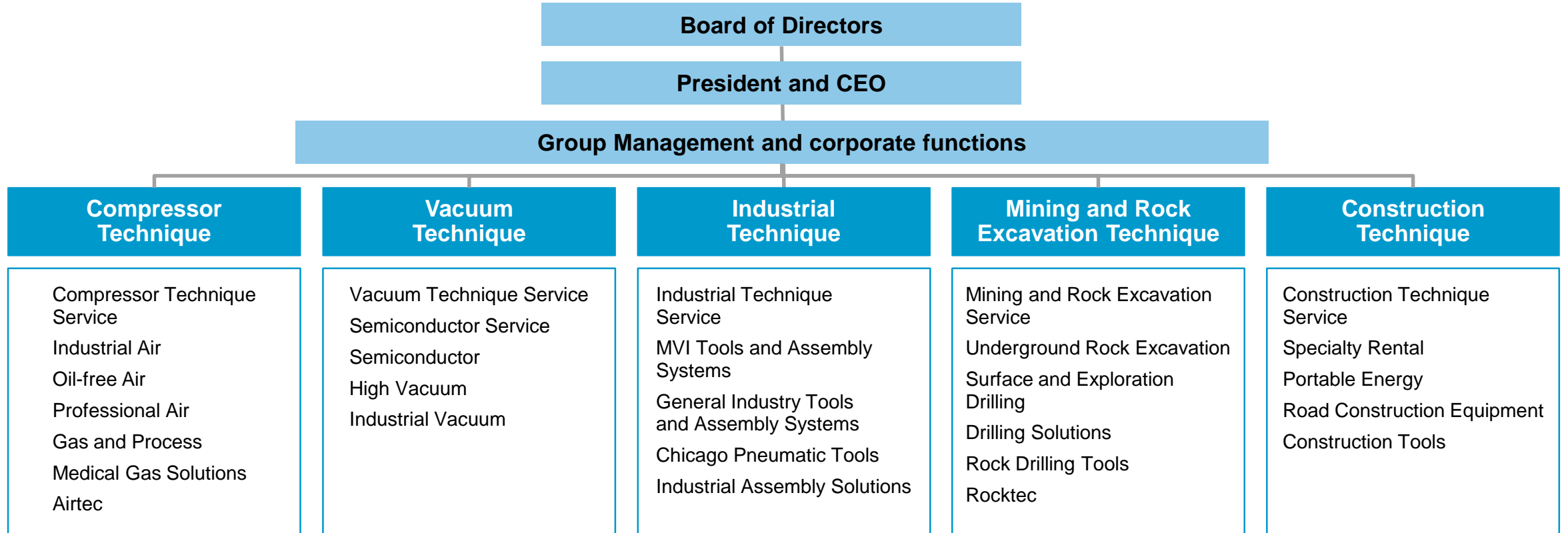
Revenues by business area



12 months ending June 2016 including Leybold and CSK (when acquired)

FIVE BUSINESS AREAS AND 28 DIVISIONS

A decentralized Group



BUSINESS AREAS

June 2016, 12 months figures – restated



COMPRESSOR TECHNIQUE

- Revenues MSEK 35 828
- 22.9% EBIT-margin
- 67% ROCE
- 42% Service
- 15 095 Employees



VACUUM TECHNIQUE

- Revenues MSEK 10 465
- 20.0% EBIT-margin
- 15% ROCE
- 24% Service
- 3 989 Employees



INDUSTRIAL TECHNIQUE

- Revenues MSEK 14 526
- 22.4% EBIT-margin
- 31% ROCE
- 29% Service
- 6 050 Employees



MINING AND ROCK EXCAVATION TECHNIQUE

- Revenues MSEK 24 899
- 17.5% EBIT-margin
- 31% ROCE
- 70% Service/consumables
- 11 135 Employees

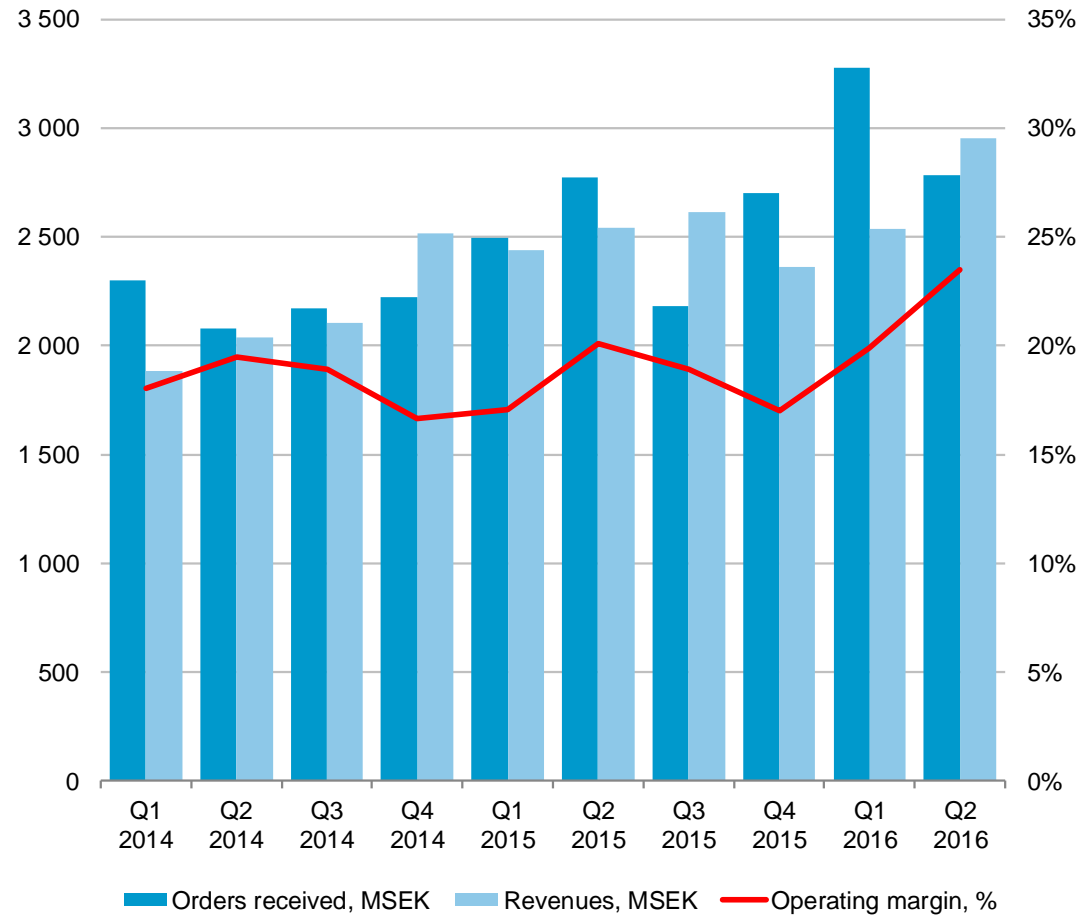


CONSTRUCTION TECHNIQUE

- Revenues MSEK 14 663
- 12.5% EBIT-margin
- 13% ROCE
- 34% Service/rental
- 5 502 Employees

VACUUM TECHNIQUE

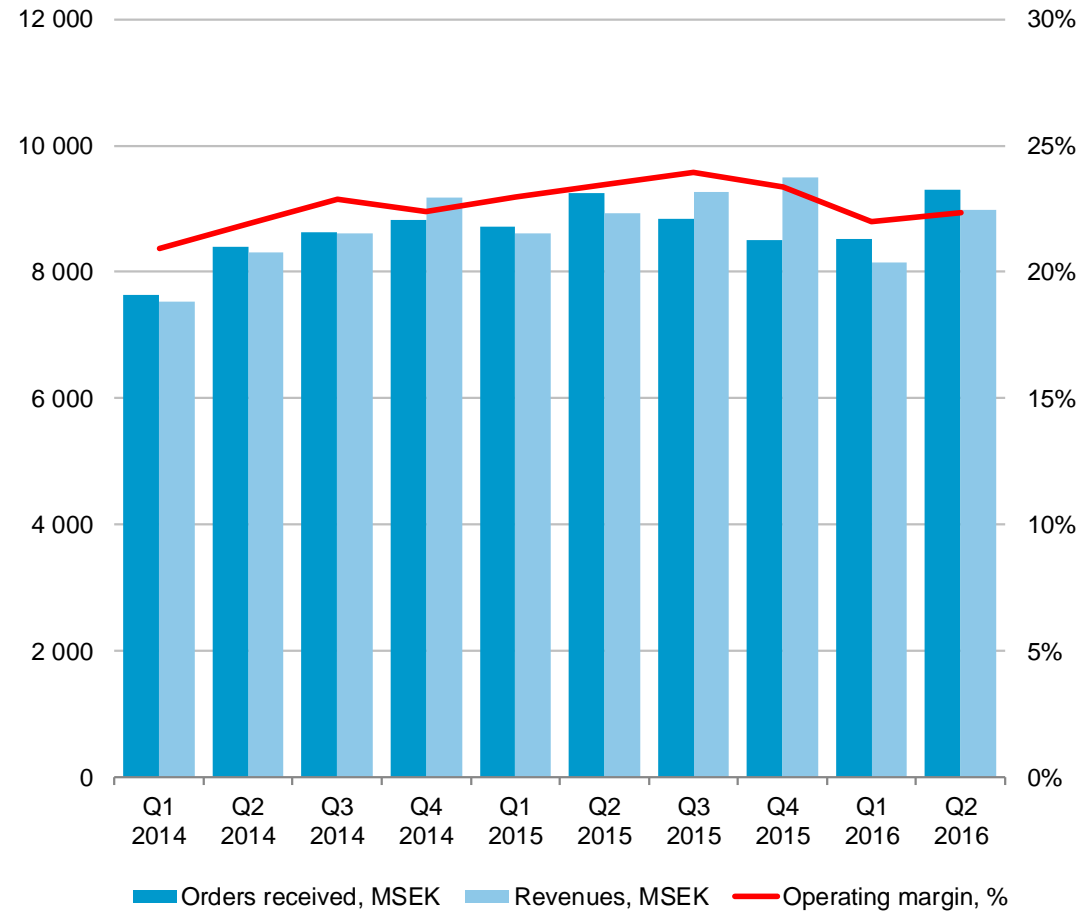
Quarterly order intake, revenues and operating margin – restated



- Key figures are available on: <http://www.atlascopcogroup.com/investor-relations>

COMPRESSOR TECHNIQUE

Quarterly order intake, revenues and operating margin – restated



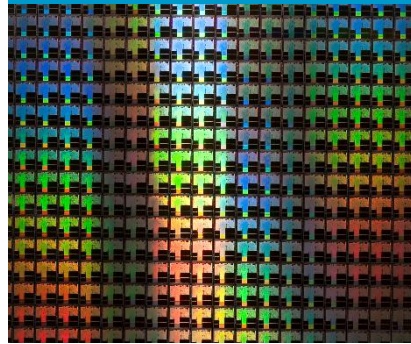
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VACUUM TECHNIQUE

Vacuum products



Semiconductor



Flat panel displays



Solar panels



Metallurgy



Exhaust management systems



Food & beverages



Packaging



Conveying and assembly



...and more



FACTS IN BRIEF

Atlas Copco

EDWARDS

Edwards / Vacuum solutions division 2015

- Headquarters: Burgess-Hill, UK
- Employees (2015): 3 903 + 759 add. workforce
- Revenue (2015): MSEK 9 955

Business description

- A leading developer and manufacturer of vacuum products, exhaust management systems and related services
 - Strong presence in the semiconductor industry

Products



FACTS IN BRIEF

Leybold overview

- Headquarters: Cologne, Germany
- Employees: > 1 600
- Revenue (2015): MCHF 360 (MSEK 3 100)
- Business description
- Leader in industrial vacuum with significant presence in high vacuum

Products

Leybold



DRYVAC
Dry Compressing
Screw Pumps



TURBOVAC i X
Mechanical
Turbomolecular Pumps



TMP MAG Line
Turbomolecular Pumps

TRIVAC

Rotary Vane
Vacuum Pumps



SOGEVAC
Rotary Vane
Vacuum Pumps



RUVAC
Roots Vacuum
Pumps



TURBOSTREAM
Turbo radial
Blowers



TMP Classic Line
Turbomolecular Pumps

SCROLLVAC

Dry Compressing
Scroll Vacuum Pumps



SCREWLINE
Dry Compressing Screw
Vacuum Pumps



COOLVAC
Cryo pumps

SYSTEMS

Standardized & customized



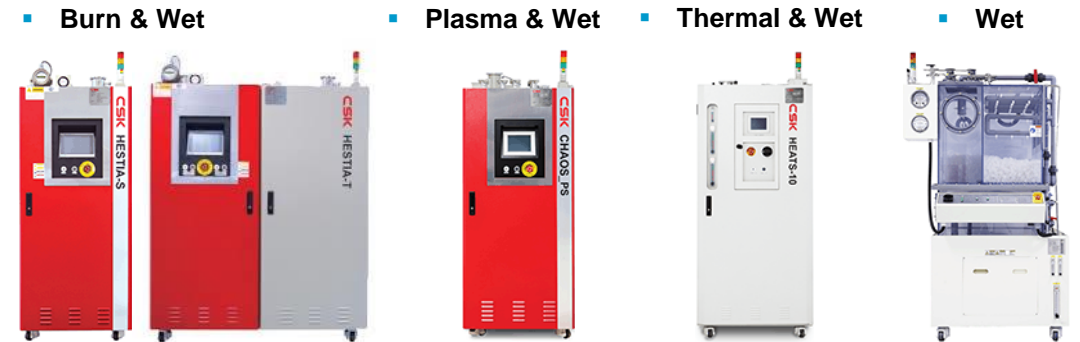
FACTS IN BRIEF

CSK overview

- Headquarters: Gyeonggi-do, South Korea
- Employees: 400
- Revenue (2015): BKRW 124.5 (MSEK 870)
- Business description
- A leading supplier of exhaust management and delivery systems in the Korean market, focused on semiconductor market

Products

- Exhaust management systems

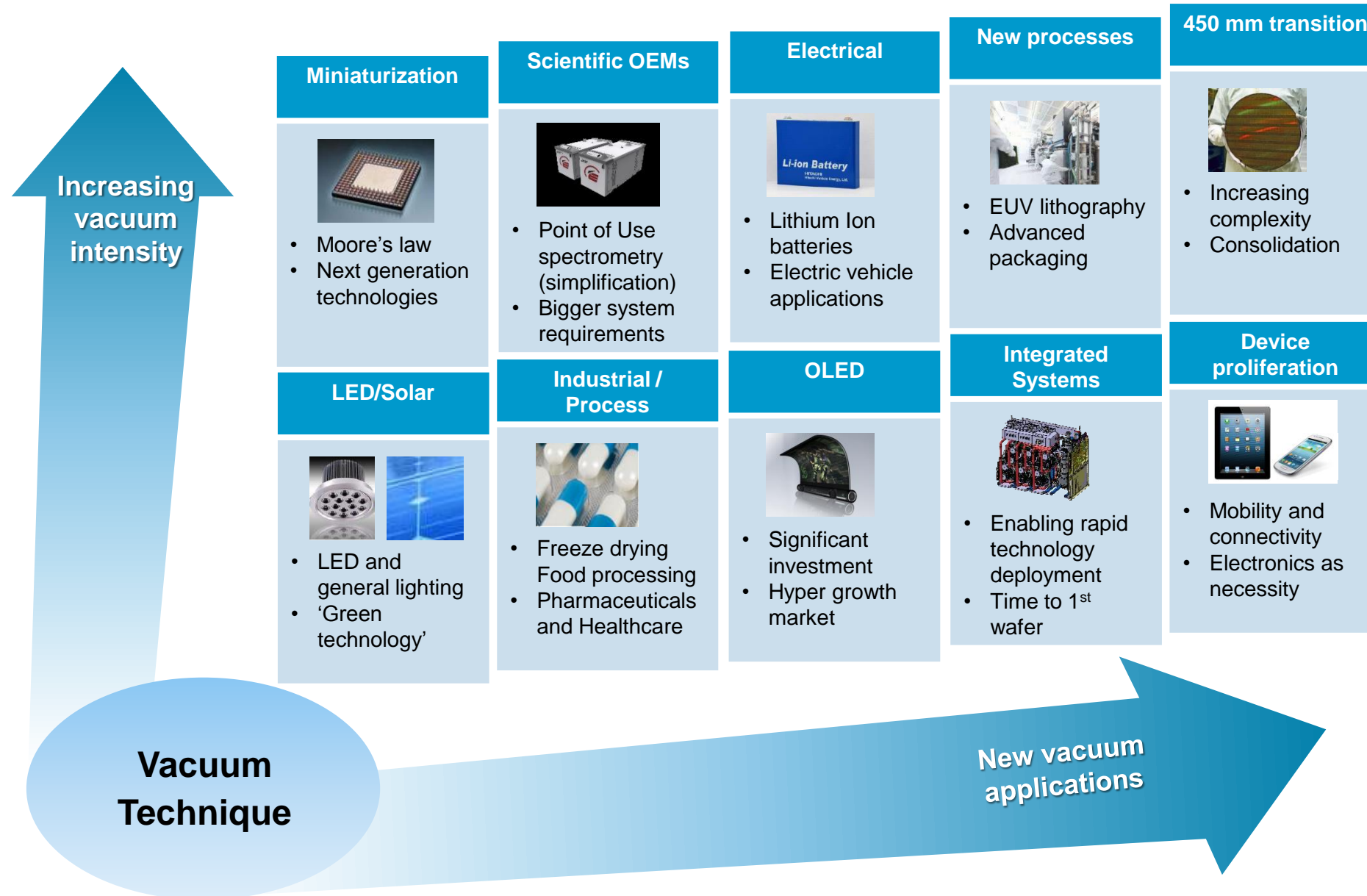


- Delivery systems



CSK

VACUUM – A GROWING MARKET



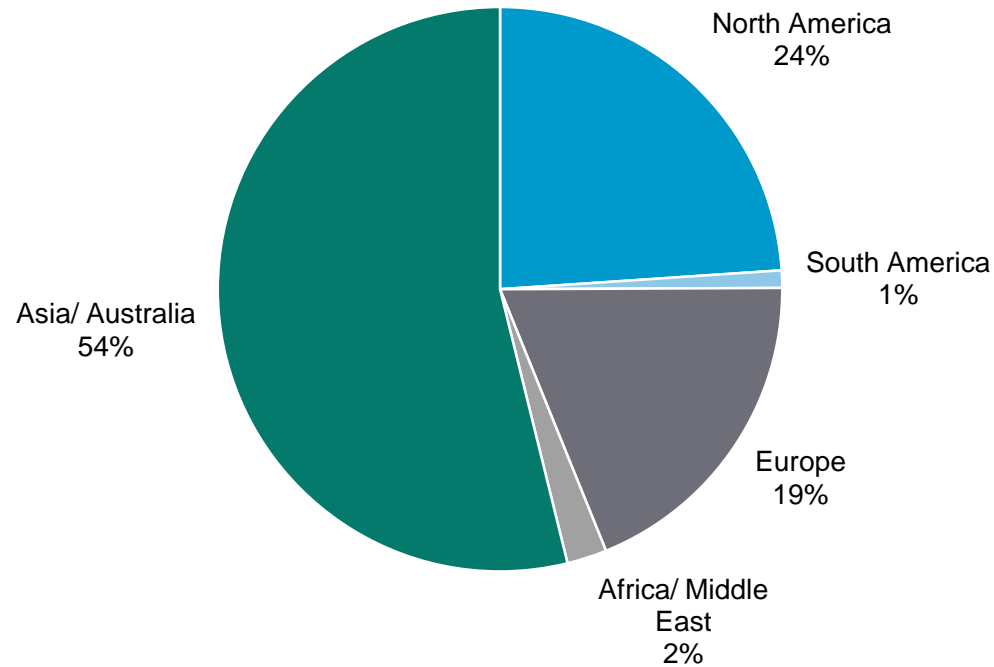
VACUUM TECHNIQUE

	Rough, process and industrial vacuum	Semiconductor	High and ultra high vacuum
Typical operating pressure	1 bar - 10 ⁻⁶ mbar	10 ⁻³ - 10 ⁻⁶ mbar	10 ⁻³ - 10 ⁻¹¹ mbar
Applications main classifications	<ul style="list-style-type: none"> • Rough vacuum Packaging, printing, pick-up and conveying, medical etc. • Process vacuum Chemicals, petrochemicals, pharmaceuticals, plastics, food and beverage, textile, paper, etc. • Industrial vacuum Metallurgy, vacuum heat technology, laser technology, electron tubes, light bulbs, industrial leak detection, automotive, etc 	<ul style="list-style-type: none"> • Semiconductor process vacuum • TFT-LCD display 	<ul style="list-style-type: none"> • Thin film LED, Glass/web/optical coating, data storage, surface coatings, display coatings, solar, etc. • Instrument Mass spectrometer, electron microscope, metrology, leak detection, analysis, etc. • R&D Universities, laboratories, scientific research, space simulation, etc.
Main brands used	<ul style="list-style-type: none"> • Leybold • Edwards • Atlas Copco • Quincy 	<ul style="list-style-type: none"> • Edwards • CSK 	<ul style="list-style-type: none"> • Edwards • CSK • Leybold • Gamma

VACUUM TECHNIQUE

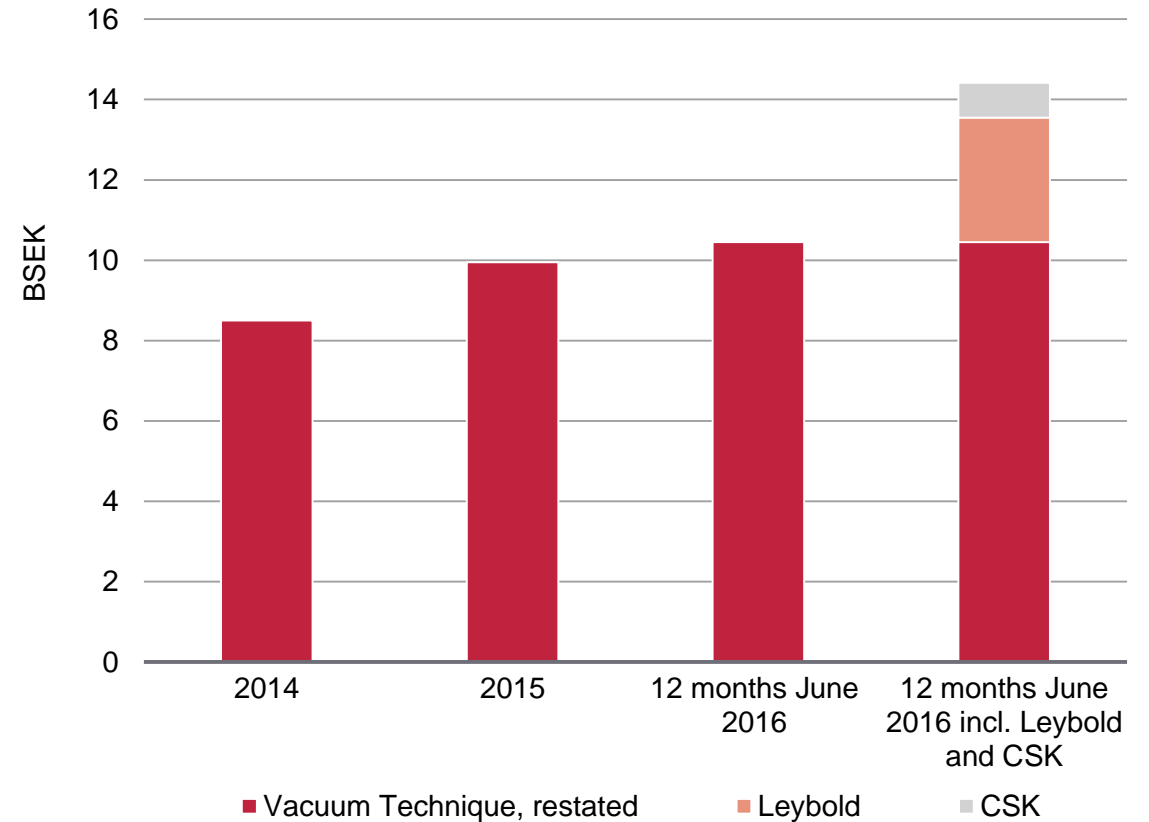
Including Leybold and CSK

Revenues by region



Revenues by region including Leybold and CSK (when acquired)

Revenues



***COMMITTED TO
SUSTAINABLE PRODUCTIVITY.***



Atlas Copco

